

# Maryland Transportation Authority

**BOARD MEETING** 

THURSDAY, SEPTEMBER 30, 2021

MARYLAND TRANSPORTATION AUTHORITY 2310 BROENING HWY BALTIMORE, MD 21224



#### MARYLAND TRANSPORTATION AUTHORITY BOARD MEETING 2310 BROENING HIGHWAY BALTIMORE, MD 21224

#### **SEPTEMBER 30, 2021 9:00 AM**

This meeting will be livestreamed on the MDTA Board Meeting Page

#### **NOTES:**

- This is an In-Person Board Meeting being conducted at the Maryland Transportation Authority Headquarters located at 2310 Broening Highway, Baltimore MD 21224.
- This In-Person Open Meeting will be livestreamed. You are welcomed to watch the meeting at the link above.
- If you wish to comment on an agenda item please email your name, affiliation, and the agenda item to <a href="mailto:nhenson@mdta.state.md.us">nhenson@mdta.state.md.us</a> no later than 5:00 p.m. on Tuesday, September 28, 2021. You MUST pre-register and attend the meeting in-person in order to comment. Once you have pre-registered you will receive an email with all pertinent information.

#### **AGENDA**

#### OPEN SESSION – 9:00 AM

#### Call Meeting to Order

1.	<u>Approval</u> – <u>Open Meeting Minutes of August 26, 2021</u>	Chairman	5 min.
2.	<u>Resolutions</u> – <u>Years of Service Recognition</u> – Recognition for Three Retired Employees	Jim Ports	10 min.
3.	<ul> <li>Approval - Contract Awards</li> <li>FT-3017-0000 - Rehabilitation of Various Bridges on I-95 and I-395</li> <li>J01B230001 - VMware Maintenance and Support</li> <li>KH-3019-0000 - I-95 Express Toll Lanes Northbound Extension MD 152 Interchange Reconstruction</li> <li>MDTA 2020-01A - Structures Inspection Program and Miscellaneous Engineering Services</li> </ul>	Donna DiCerbo	10 min.
4.	Approval – Phase I South: American Legion Bridge I-270 to I-370 Toll Setting Process – Approval to Move Forward with Public Comment Period on the Recommended Toll Rate Ranges	Deb Sharpless Carl Chamberlin	15 min.
5.	<u>Update</u> – <u>Fiscal Year (FY) 2021 Operating Budget Comparison</u> – Review of Actual vs. Projected FY 2021 Operating Budget Spending	-Jeffrey Brown	5 min.
6.	<u>Update</u> – Fiscal Year (FY) 2021 Capital Budget Comparison – Review of Actual vs. Projected FY 2021 Capital Budget Spending	Jeanne Marriott	5 min.
7.	<u>Update</u> – <u>Quarterly Update on Traffic and Revenue</u> – Update on the Actual Performance of Traffic and Revenue Compared to the Forecast through June 30, 2021	Deb Sharpless	5 min.
8.	<u>Update</u> – Third Generation Electronic Toll Collection (3G ETC) System – Current Operations Update	Will Pines	15 min.

#### MDTA BOARD MEETING SEPTEMBER 30, 2021 9:00 AM

#### AGENDA PAGE 2

9. <u>Update</u> – <u>Major Projects</u> – Update on Major Projects Valued Over \$40 Million or of Significant Public Impact	James Harkness	10 min.
10. <u>Update</u> – <u>IT Major Projects</u> – Update on IT Major Projects	David Goldsborough	10 min.
11. <u>Update</u> – <u>Civil Rights Fair Practice's Socioeconomic Programs</u> - Update on Fiscal Year 2021 4 <sup>th</sup> Quarter Performance	– Towanda Livingston	10 min.
12. <u>Update</u> – <u>Audit Committee</u> – Verbal	Member Cox	10 min.
13. <u>Update</u> – <u>Executive Director's Report</u> – Verbal	Jim Ports	10 min.
Vote to Adjourn Meeting		

# **TAB 1**

## MARYLAND TRANSPORTATION AUTHORITY BOARD MEETING

## THURSDAY, AUGUST 26, 2021 9:00 A.M.

## 2310 BROENING HIGHWAY, BALTIMORE MD 21224 IN-PERSON, LIVESTREAMED OPEN MEETING

#### **OPEN SESSION**

Gregory Slater, Chairman

MEMBERS ATTENDING: Dontae Carroll

William H. Cox, Jr. W. Lee Gaines, Jr.

Mario J. Gangemi – Via Telephone

Cynthia D. Penny-Ardinger, Esq. – *Via Telephone* 

Jeffrey S. Rosen – Via Telephone

John F. von Paris

STAFF ATTENDING: Col. Kevin Anderson

Carl Chamberlin
Percy Dangerfield
Donna DiCerbo
Tonya Dorsey
Allen Garman
David Greene
Jim Harkness
Natalie Henson
Kelly Melhem

Kimberly Millender, Esq.

Ebony Moore Mary O'Keeffe Will Pines

James F. Ports, Jr. Jennifer Stump Christina Thompson Melissa Williams

OTHER ATTENDEES: Jeff Folden, P3 Office, MDOT SHA

Jon Glossner, MDTA Police Retired Officer

Jaclyn Hartman, Director of Finance, MDOT TSO

Ida Walto, Family Member of MDTA Retired Employee

Russ Walto, MDTA Retired Employee

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At 9:02 a.m. Chairman Gregory Slater called the meeting of the Maryland Transportation Authority (MDTA) Board to order. The meeting was held in-person at MDTA located at 2310 Broening Highway, Baltimore MD 21224 and was livestreamed on the MDTA Board Meeting web page.

## <u>APPROVAL – OPEN SESSION AND CLOSED SESSION MEETING MINUTES OF JULY 29, 2021</u>

Upon motion by Member William H. Cox, Jr. and seconded by Member John F. von Paris, the open session and closed session meeting minutes of the MDTA Board meeting held on July 29, 2021 were unanimously approved.

#### <u>RESOLUTIONS – YEARS OF SERVICE RECOGNITION</u>

Mr. Jim Ports read the Years of Service Recognition for retired employees Senior Officer Jon S. Glossner and Mr. Russell Walto. Both of these retired employees were present and received their Resolutions from Chairman Gregory Slater and Board Members in attendance. Mr. Walto also received his 40 Years of Service Certificate from Executive Director Jim Ports.

Mr. Ports also read the Years of Service Recognition for retired employees Ms. Angela Brown, Mr. Timothy M. Caldwell, and Mr. Charles K. Weber.

On the occasion of their retirement from their distinguished careers of service, the Chairman and Members of the Maryland Transportation Authority hereby express to them their most sincere appreciation for their excellence and commitment.

#### <u>APPROVAL – CANTON RAILROAD</u>

Mr. Jim Ports requested approval from the Maryland Transportation Authority (MDTA) Board Members of the proposed Canton Development Corporation, Inc. (Canton) Board of Directors and designation of the Chief Financial Officer or designee as proxy to attend the Annual Meeting of stockholders of Canton on September 29,2021 to vote to approve the election of the Canton Board of Directors.

Mr. Ports explained that the MDTA is the sole stockholder of Canton and the day-to-day operations of Canton are managed by Mr. John Magness, the President and CEO, with the oversight of a Board of Directors. Per the Corporate By-Laws, the stockholders are to gather annually and elect the members of the Board of Directors.

As the sole stockholder of Canton, the MDTA must vote on the election of members of the Canton's Board of Directors at Canton's Annual Meeting. Currently, the Canton Board consists of seven Directors, including a MDTA Board Member who serves in an *ex officio* capacity. The Directors serve three-year terms that are staggered, resulting in the election of two to three Directors each year.

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The MDTA recommends the reappointment of Ms. Lorrie Schenning and Mr. William Cox (*ex officio*). Their new terms would expire in Fall 2024. Their reappointments are strongly endorsed by Mr. John Magness.

Upon motion by Member W. Lee Gaines, Jr. and seconded by Member Mario J. Gangemi, the Members unanimously approved the Canton Railroad Board of Directors and the designation of the Chief Financial Officer as proxy to attend the Annual Meeting of Stockholders to vote.

#### APPROVAL – CONTRACT AWARDS

#### • MR-3025-000 – On Call Structural Repairs and Miscellaneous Modifications

Ms. Donna DiCerbo requested contingent approval from the MDTA Board to execute Contract No. MR-3025-000 – On Call Structural Repairs and Miscellaneous Modifications with Brawner Builders, Inc. in the bid amount of \$8,122,018.20.

The scope of work includes providing labor, equipment, materials, etc. necessary to perform miscellaneous structural, concrete, and other types of repairs, upgrades, replacements, and new construction as directed by the Engineer. This work may be required on any portion (bridge, tunnel, highway, building, and all appurtenances) of any of the MDTA's facilities.

Upon motion by Member Mario J. Gangemi and seconded by Member W. Lee Gaines, Jr., the Members unanimously gave contingent approval to execute Contract No. MR-3025-000 – On Call Structural Repairs and Miscellaneous Modifications.

#### • KB-3013-000 – Police Training Center Site Development

Ms. Donna DiCerbo requested contingent approval from the MDTA Board to execute Contract No. KB-3013-0000 – Police Training Center Site Development with Old Line Construction, Inc. in the bid amount of \$2,366,812.00.

This project includes site development work in preparation for a future MDTA Police Training Facility building. Contract work includes Storm Water Management, erosion sediment controls, landscaping, roadway, parking lot, water utility, and future gas utility services. Electric pathway provisions are included for future building utility service, parking lot lighting, electric security gates, and electrical vehicle charging stations.

Upon motion by Member William H. Cox, Jr. and seconded by Member Dontae Carroll, the Members unanimously gave contingent approval to execute Contract No. KB-3013-0000 – Police Training Center Site Development.

#### <u>UPDATE – CONTRACT AWARDS</u>

## • <u>SV-3085-0000 – Maryland Travel Plaza Murals – Francis Scott Key in Front of the U.S. Flag Panel Scene</u>

Ms. Donna DiCerbo updated the MDTA Board on the Maryland Travel Plaza Mural – Francis Scott Key in front of the U.S. Flag. Ms. DiCerbo explained that staff has worked closely with the artist's family to find a home for this mural and since it is considered property it will need to go to the Board of Public Works for them to approve MDTA gifting the mural to the Maryland Commission on Artistic Property of the Maryland State Archives.

Ms. DiCerbo also explained that this is the last of the murals to find a home and that the Maryland Commission on Artistic Property of the Maryland State Archives is the proper place for this mural. She further explained that they were the recipient of 3 other murals that were approved for disposition at the October 3, 2018 Board of Public Works Meeting.

#### <u>UPDATE – PROCUREMENT REPORT ON OPEN CONTRACTS</u>

Ms. Donna DiCerbo presented the MDTA Board with a verbal report on how many contracts are currently open with the MDTA excluding state credit card purchases.

#### <u>APPROVAL – BOARD RESOLUTION NO. 21-05</u>

Mr. Allen Garman requested MDTA Board approval of Resolution No. 21-05 that authorizes a TIFIA loan to finance a portion of the Nice/Middleton Bridge replacement project. This Resolution amends Resolution No. 20-08 to extend the deadline to complete the loan process from August 31, 2021 to December 31, 2021.

Mr. Garman explained that the TIFIA financing resolution authorizes a loan of \$220 million to finance approximately one-third of the Nice/Middleton Bridge project. Work is ongoing with USDOT Build America Bureau on the TIFIA loan, with expected USDOT Secretary final approval in late September or early October.

Upon motion by Member John F. von Paris and seconded by Member Jeffrey S. Rosen, Board Resolution No. 21-05 was unanimously approved.

#### APPROVAL – DEBT POLICY

Mr. Allen Garman requested MDTA Board approval of the MDTA's Debt Policy.

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The Debt Policy contains elements of State law, Trust Agreement covenants, and provisions to ensure credit strength, with the goal of maintaining strong bond market access at the lowest possible financing rates. Mr. Garman noted that following a recent review of the Debt Management Policy by internal staff and external municipal advisory firms, no changes to the policy were recommended.

Upon motion by Member W. Lee Gaines, Jr. and seconded by Member William H. Cox, Jr., the MDTA Debt Policy was unanimously approved.

## <u>APPROVAL – QUARTERLY REVIEW OF THE INVESTMENT STRATEGY AND PERFORMANCE</u>

Mr. Allen Garman requested MDTA Board approval to continue with the current investment strategy.

Mr. Garman explained that for the trailing twelve-month period ended June 30, 2021, investments conformed to Investment Policy limitations. No changes in performance strategy or benchmark are recommended.

Upon motion by Member William H. Cox, Jr. and seconded by Member W. Lee Gaines, Jr., continuation of the current investment strategy was unanimously approved.

#### <u>APPROVAL – INVESTMENT POLICY</u>

Mr. Allen Garman requested MDTA Board approval of the proposed changes to the MDTA Investment Policy.

Mr. Garman explained that changes to the permissible Investment Obligations definition within the Trust Agreement were approved by the MDTA Board in May 2020 and became effective through a springing amendment process when majority bondholder approval was achieved with the Series 2021 bond issue on April 7, 2021. With the legal limitation changes now effective in the Trust Agreement, the Investment Committee recommends the same revisions to the internal investment management policy.

Specific to municipal bonds, the addition of "at time of purchase" language and a change of rating requirements to double-A will eliminate forced seller situations that result from ratings downgrades and provide prudent financial flexibility for greater income potential.

Upon motion by Member Dontae Carroll and seconded by Member W. Lee Gaines, Jr., the proposed Investment Policy changes were unanimously approved.

#### APPROVAL – FISCAL YEAR (FY) 2022-2027 FINANCIAL FORECAST

Ms. Christina Thompson requested approval from the MDTA Board for the Updated Fiscal Year (FY) 2022-2027 Financial Forecast.

Ms. Thompson explained that the FY 2022-2027 Financial Forecast was originally approved by the MDTA Board on July 29, 2021. The forecast reflected the then current annual Traffic & Revenue (T&R) forecast issued on November 6, 2020, adjusted for the transaction backlog. Uncertainties associated with COVID-19, permanently transitioning to All-Electronic Tolling, and the 3rd Generation Electronic Toll Collection System transition were reflected in the forecast.

She further explained that the updated Financial Forecast reflects an updated T&R forecast. Annually MDTA's independent T&R consultant, CDMSmith, updates MDTA's T&R forecast. This year's forecast was completed earlier than in the past, which provided an opportunity to update the forecast prior to submission to the Department of Legislative Services. Based on FY 2021 actual performance, several prior uncertainties were reduced or eliminated, resulting in an improved 10-year forecast outlook. The revised forecast also reflects the elimination of a \$65 million loan to MDOT. Per MDOT's Chief Financial Officer, an alternative financing option will be utilized.

For the FY 2022-2027 forecast period MDTA remains in compliance with its financial goals and legal standards.

Upon motion by Member W. Lee Gaines, Jr. and seconded by Member Mario J. Gangemi, the Members unanimously approved the updated FY 2022-2027 Financial Forecast.

#### <u>APPROVAL – PUBLIC-PRIVATE PARTNERSHIP (P3) FINANCING DOCUMENTS</u>

Mr. Jim Ports and Ms. Jaclyn Hartman requested MDTA Board approval of the Public-Private Partnership (P3) Financing Documents. This included approval of 1) the P3 Master Trust Agreement, 2) the P3 Supplemental Agreement Template, and 3) the Amended Interagency Agreement.

It was explained by Mr. Ports and Ms. Hartman that the MDTA will establish the P3 Master Trust Agreement for the P3 Program and a P3 Supplemental Trust Agreement for each section of the P3 Program under which limited recourse toll revenue notes will be issued (MDTA Notes). The P3 Master Trust Agreement shall remain in effect for the entirety of the P3 Program. Each P3 Supplemental Trust Agreement will have an initial duration of 40 years, during which term, MDTA will commit to refinancing the MDTA Notes to extend their term to align with the 50-year term of the Section P3 Agreement, which agreement will govern the design, construction, financing, operation, and maintenance of a section

Mr. Ports and Ms. Hartman further explained that the MDTA will amend and restate the Amended IAA to (i) align it with the P3 Master Trust Agreement and the P3 Supplemental Trust Agreement that have been prepared for the I-495 & I-270 P3 Program (P3 Program) and are also being provided to the MDTA Board for approval under a separate board summary and (ii) to amend and clarify certain other terms of the original Interagency Agreement (Original IAA) to align with changes made to the approach to delivering the P3 Program or add additional detail to the agreement. The Original IAA was approved by the MDTA Board in April 2019 and executed on April 25, 2019. The Amended IAA will be executed in order to facilitate the development and tolling of the P3 Program.

Upon motion by Member William H. Cox, Jr. and seconded by Member W. Lee Gaines, Jr., the Members unanimously gave approval of the P3 Financing Documents.

## <u>UPDATE – PHASE 1 SOUTH: AMERICAN LEGION BRIDGE I-270 TO I-370 TOLL SETTING PROCESS</u>

Mr. Carl Chamberlin gave a summary of comments received during the first public comment period for the Phase 1 South: American Legion Bridge I-270 to I-370 Toll Rate Range Setting Process.

Mr. Chamberlin explained that on May 20, 2021, the Maryland Transportation Authority (MDTA) Board unanimously approved to proceed with holding public hearings and seeking public comment on the Phase 1 South: American Legion Bridge I-270 to I-370 Tolling Proposal as part of the toll rate range setting process. The public comment period began on May 20, 2021 and continued until 5PM, August 12, 2021. Public hearings were conducted on July 12th and July 14th (two sessions each day). Mr. Chamberlin then proceed to give a high-level summary and overview of comments that were received during this time. Mr. Chamberlin also advised where the Board and public could access additional information regarding the comments received.

#### <u>UPDATE – THIRD GENERATION ELECTRONIC TOLL COLLECTION (3G ETC)</u> SYSTEM

Mr. Will Pines updated the MDTA Board on the Third Generation Electronic Toll Collection (3G ETC) post-transition operations and traffic & revenue.

Mr. Pines explained that the TransCore and Kapsch systems went live on April 29, 2021. Post-transition and software development activities and risk management continue and implementation of the plan to address the backlog of unprocessed transactions is ongoing.

He further explained that going forward this update will no longer include the financial aspect as the finances will be reported in other agenda items.

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#### **UPDATE – HUMAN RESOURCES COMMITTEE**

Member W. Lee Gaines, Jr. presented an update on the Human Resources Committee meeting that took place on August 12, 2021. The Human Resources Committee Members were given an overview of the Return to Normal Operations; MDTA Salary/Pay Schedule Structure; and Update on Classification and Compensation due to the State minimum wage increasing to \$15 per hour; and an update on MDTA Toll Collection Employees.

#### **UPDATE – EXECUTIVE DIRECTOR**

Mr. Jim Ports gave an updated on: the role the Maryland House Travel Plaza played in supporting America's 9/11 Ride; the Tier 1 NEPA Bay Crossing Study; the work of our *E-ZPass* Outreach Team; the MDTA Police involvement in a multi-agency law enforcement operation that resulted in 93 fugitives being arrested; and the promotion of four MDTA Police Officers to the rand of Corporal.

In continuing to recognize MDTA's 50<sup>th</sup> Anniversary this year, Mr. Ports gave an update on a series of short videos, historical photos, timeline, and virtual toll booth tool that will be soon be added to MDTA's website for the purpose of preserving and sharing our history with the public.

#### **VOTE TO ADJOURN MEETING**

There being no further business, upon motion by Member John F. von Paris and seconded by Member Dontae Carroll, the Members unanimously voted to adjourn the meeting at 11:28 a.m.

The next MDTA Board Meeting will be held on Thursday, September 30, 2021 at 9:00 a.m. at MDTA located at 2310 Broening Highway, Baltimore Maryland.

APPROVED AND CONCURRED IN:

0 01 01 1
Gregory Slater, Chairman
Gregory Blatter, Chairman

# **TAB 2**

## RESOLUTION

Recognizing the Services of

## Brenda L. Bullinger

MDTA Toll Collection Shift Supervisor

**WHEREAS**, Brenda L. Bullinger began her career with the Maryland Transportation Authority as an MDTA Toll Collector I on May 17, 1989, and

**WHEREAS**, Ms. Bullinger continued to progress in the toll collection field and was promoted to MDTA Toll Collector II on May 16, 1990, and to MDTA Toll Collector III on May 27, 1992, and

**WHEREAS**, With leadership and knowledge, Ms. Bullinger was promoted to MDTA Toll Collections Shift Supervisor on July 6, 2006, a title held until retirement, and

**WHEREAS**, *She is an invaluable member of the team, and her coworkers expressed the fact that her dedication, expertise and teamwork will be missed, now* 

**THEREFORE BE IT RESOLVED**, On the occasion of Brenda Bullinger's retirement from her distinguished career of exemplary service, the Chairman and Members of the Maryland Transportation Authority Board hereby express to Ms. Bullinger their most sincere appreciation for her excellence and commitment, and

**BE IT FURTHER RESOLVED**, That this Resolution be entered into the minutes of the MDTA Board meeting of September 30, 2021, and a copy, appropriately framed, be presented to Ms. Bullinger as an expression of the MDTA Board's appreciation and esteem.

James F. Ports, Jr, Executive Director

## RESOLUTION

Recognizing the Services of

## Corporal Tangela Carter

MDTA Police

**WHEREAS**, Corporal Tangela Carter began her career with the Maryland Department of Public Safety & Correctional Services as a Correctional Officer I on November 04, 1992, and

**WHEREAS**, Corporal Carter continued to progress in her career with the Maryland Department of Public Safety & Correctional Services and was promoted to Correctional Officer II on November 10, 1993, and to Correctional Officer Sergeant on June 21, 1999, and

**WHEREAS**, On September 3, 2003, Corporal Carter joined the Maryland Transportation Authority Police as an MDTA Police Officer, to MDTA Police Officer II on September 3, 2004, and to MDTA Police Senior Officer on September 3, 2013, and

**WHEREAS,** With knowledge and dedication, Corporal Carter was promoted to a MDTA Police Corporal on October 1, 2014, a title held until retirement, and

**WHEREAS**, *She is an invaluable member of the team, and her coworkers expressed the fact that her dedication, expertise and teamwork will be missed, now* 

**THEREFORE BE IT RESOLVED**, On the occasion of Corporal Tangela Carter's retirement from her distinguished career of exemplary service, the Chairman and Members of the Maryland Transportation Authority Board hereby express to Corporal Carter their most sincere appreciation for her excellence and commitment, and

**BE IT FURTHER RESOLVED**, That this Resolution be entered into the minutes of the MDTA Board meeting of September 30, 2021, and a copy, appropriately framed, be presented to Corporal Carter as an expression of the MDTA Board's appreciation and esteem.

Gregory Slater, Chairman

Mario J. Gangemi, P.E., Member

William H. Cox, Jr., Member

William C. Encep III.

William C. Ensor, III, Member

W. Lee Gaines, Jr., Member

John F. von Paris, Member

James F. Ports, Jr, Executive Director

## RESOLUTION

Recognizing the Services of

## Lawrence A. Okpulor

Agency Project Engineer-Architect III

**WHEREAS**, Lawrence A. Okpulor began his career with the Maryland Transportation Authority as an MDTA Engineer Specialist III on June 19, 1996, and

**WHEREAS**, Mr. Okpulor continued to progress in the engineering field and was promoted to MDTA Architect Specialist I on December 17, 1997, to Architect I on July 12, 2000, and to Architect II on July 1, 2002, and

**WHEREAS,** With knowledge and perseverance, Mr. Okpulor was promoted to Agency Project Engineer-Architect III on July 1, 2008, a title held until retirement, and

**WHEREAS**, He is an invaluable member of the team, and his coworkers expressed the fact that his dedication, personality and calm demeanor will be missed, now

**THEREFORE BE IT RESOLVED**, On the occasion of Lawrence Okpulor's retirement from his distinguished career of exemplary service, the Chairman and Members of the Maryland Transportation Authority Board hereby express to Mr. Okpulor their most sincere appreciation for his excellence and commitment, and

**BE IT FURTHER RESOLVED**, That this Resolution be entered into the minutes of the MDTA Board meeting of September 30, 2021, and a copy, appropriately framed, be presented to Mr. Okpulor as an expression of the MDTA Board's appreciation and esteem.

Gregory Slater, Chairman
Mario J. Harroni Mario J. Gangemi, P.E., Member
Cynthia D. Penny-Ardinger, Member
Jeffrey S. Rosen, Member
John F. von Paris, Member

James F. Ports, Jr, Executive Director

# **TAB 3**



**Larry Hogan, Governor**Boyd K. Rutherford, Lt. Governor
Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.

Mario J. Gangemi, P.E.
Cynthia D. Penny- Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Ms. Donna DiCerbo, CPPO, CPPB, Director of Procurement

**SUBJECT:** FT-3017-0000 – Rehabilitation of Various Bridges on I-95 and I-395

**DATE:** September 30, 2021

#### **PURPOSE**

To seek contingent approval to execute Contract No. FT-3017-0000 – Rehabilitation of Various Bridges on I-95 and I-395.

#### **SUMMARY**

The work to be performed under this Contract is located along I-95 and I-395 in Baltimore City. The scope of work includes repairs to multiple bridges along the Fort McHenry Tunnel (FMT) Facility from Joh Avenue to I-895 as part of the System Preservation Program.

#### **RECOMMENDATION**

To provide contingent approval to execute Contract No. FT-3017-0000 – Rehabilitation of Various Bridges on I-95 and I-395.

#### **ATTACHMENT**

Project Summary



#### **AUTHORITY BOARD PROJECT SUMMARY**

#### FT-3017-0000 Rehabilitation of Various Bridges on I-95 and I-395

PIN NUMBER 2513

CONTRACT NUMBER FT-3017-0000

**CONTRACT TITLE** Rehabilitation of Various Bridges on I-95 and I-395

PROJECT SUMMARY The work to be performed under this Contract is located along I-95 and I-395 in Baltimore City. The scope of work includes

repairs to multiple bridges along the Fort McHenry Tunnel (FMT) Facility from Joh Avenue to I-895 as part of the System

Preservation Program.

#### **SCHEDULE**

ADVERTISEMENT DATA  ANTICIPATED NOTICE			'9/2021 Nov-21		(\$) Advertised	Proposed
DURATION (CALENDE		7412	_	MBE PARTICIPATION	GOAL (%)	GOAL (%)
				OVERALL MBE	26.00%	26.00%
				AFRICAN AMERICAN	8.00%	8.00%
				ASIAN AMERICAN	-	1.42%
				HISPANIC AMERICAN	-	-
				WOMEN	11.00%	16.59%
				VSBE	1.00%	1.00%
ENGINEER'S ESTIMAT	ΓE (EE)	\$13,211,	557.50			
			E	BID RESULTS	BID AMOUNT (\$)	% VARIANCE TO EE
BID PROTEST	YES □	NO☑		M.D. Miller Co., Inc. T/A The Marksmen Co.	\$12,699,212.21	-4%
				Concrete General, Inc.	\$16,688,680.00	26%
<b>FUNDING SOURCE</b>	100.00%	<b>TOLL REVENUE</b>				



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

W. Lee Gaines, Jr.

Dontae Carroll Mario J. Gangemi, P.E. Cynthia D. Penny- Ardinger William H. Cox, Jr. Jeffrey S. Rosen William C. Ensor, III John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

TO: MDTA Board

FROM: Ms. Donna DiCerbo, CPPO, CPPB, Director of Procurement

J01B260001 – VMware Maintenance and Support **SUBJECT:** 

September 30, 2021 **DATE:** 

#### **PURPOSE**

To seek contingent approval to execute Contract No. J01B260001 – VMware Maintenance and Support.

#### **SUMMARY**

This contract is for the provision of VMware Maintenance and Support for the MDTA Office of Information Technology. VMware software maintenance agreement enables technical support of and future upgrades to the virtualization hypervisors that run multiple virtual machines (servers, desktops, etc.) on a single physical host, as well as various ancillary products. The software suite is also used to run and manage all MDTA production, development, and test systems in each of our Data Centers (ICC and JFK) as well as allows for management of workloads between the ICC and JFK Data Centers in the event of a disaster. Further, the suite is used to run and manage our virtual desktop infrastructure (VDI), which is used by teleworkers, developers, testers, and trainers.

#### **RECOMMENDATION**

To provide contingent approval to execute Contract No. J01B260001 – VMware Maintenance and Support.

#### **ATTACHMENT**

Project Summary



#### **AUTHORITY BOARD PROJECT SUMMARY**

#### J01B260001 VMware Maintenance and Support

**PIN NUMBER CONTRACT NUMBER** 

J01B2600001

N/A

**CONTRACT TITLE** 

**VMware Maintenance and Support** 

#### **PROJECT SUMMARY**

This contract is for the provision of VMware Maintenance and Support for the MDTA Office of Information Technology. VMware software maintenance agreement enables technical support of and future upgrades to the virtualization hypervisors that run multiple virtual machines (servers, desktops, etc.) on a single physical host, as well as various ancillary products. The software suite is also used to run and manage all MDTA production, development and test systems in each of our Data Centers (ICC and JFK) as well as allows for management of workloads between the ICC and JFK Data Centers in the event of a disaster. Further, the suite is used to run and manage our virtual desktop infrastructure (VDI), which is used by teleworkers, developers, testers, and trainers.

SCHEDULE				
ADVERTISEMENT DATE	6/16/2021	ENGINEER'S ESTIMATE (EE)	\$750,000.00	
ANTICIPATED NOTICE TO PROCEED DA	TE 11/25/2021			
DURATION (CALENDAR DAYS)	1095 days	MBE PARTICIPATION	Advertised Goal	Proposed Goal
	(3 years)			
		OVERALL MBE	0.00%	0%
		No Sub Goals	0.00%	0%
		VSBE		
		BID RESULTS	BID AMOUNT (\$)	% VARIANCE TO EE
BID PROTEST Y	′ES □ NO ☑	Source IT Technologies, LLC	\$741,221.60	-1.2%
		<b>Digital Information Services</b>	\$741,765.86	-1.1%
		MVS, Inc.	\$743,152.12	-0.9%
		<b>Knot Technology Services</b>	\$748,718.72	-0.2%
		<b>Applied Technology Services</b>	\$750,789.00	0.1%
		HCGI Hartford	Rejected	N/A



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.

Mario J. Gangemi, P.E.
Cynthia D. Penny- Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Ms. Donna DiCerbo, CPPO, CPPB, Director of Procurement

**SUBJECT:** KH-3019-0000 – I-95 Express Toll Lanes (ETL) Northbound Extension

MD 152 Interchange Reconstruction

**DATE:** September 30, 2021

#### **PURPOSE**

To seek contingent approval to execute Contract No. KH-3019-0000 – I-95 ETL Northbound Extension MD 152 Interchange Reconstruction.

#### **SUMMARY**

The work to be performed under this contract is located along I-95 from approximately 4,000 feet south of MD 152 to 1,800 feet north of Winters Run Bridge in Harford County. The project includes a full interchange reconstruction including the replacement of the MD 152 bridge to ultimately accommodate two ETLs and four general purpose lanes in each direction.

#### **RECOMMENDATION**

To provide contingent approval to execute Contract No. KH-3019-0000 – I-95 ETL Northbound Extension MD 152 Interchange Reconstruction.

#### **ATTACHMENT**

Project Summary



#### **AUTHORITY BOARD PROJECT SUMMARY**

#### KH-3019-0000 I-95 ETL Northbound Extension MD 152 Interchange Reconstruction

PIN NUMBER 2491

CONTRACT NUMBER KH-3019-0000

**CONTRACT TITLE** I-95 ETL Northbound Extension MD 152 Interchange Reconstruction

PROJECT SUMMARY The work to be performed under this contract is located along I-95 from approximately 4,000 feet south of the MD 152 to

1,800 feet north of Winters Run Bridge in Harford County. The project includes a full interchange reconstruction including the replacement of the MD 152 bridge to ultimately accommodate two express toll lanes (ETLs) and four general purpose

lanes (GPLs) in each direction.

#### **SCHEDULE**

ADVERTISEMENT DATE	5/6/2021		(\$)	
ANTICIPATED NOTICE TO PROCEED D	Nov-21		Advertised	Proposed
<b>DURATION (CALENDER DAYS)</b>	Completion: 10/30/2024	MBE PARTICIPATION	GOAL (%)	GOAL (%)
		OVERALL MBE	15.00%	15.04%
		AFRICAN AMERICAN	-	2.90%
		ASIAN AMERICAN	-	0.76%
		HISPANIC AMERICAN	-	2.85%
		WOMEN	-	4.91%
		NATIVE AMERICAN	-	3.62%
		VSBE	1.00%	1.00%
ENGINEER'S ESTIMATE (EE)	\$200,100,963.90			
		BID RESULTS	BID AMOUNT (\$)	% VARIANCE TO EE
BID PROTEST YES ☑	NO□	Wagman - Allan Myers JV	\$196,197,777.77	-2%
		Fay/Pierson JV	\$197,772,096.15	-1%
FUNDING SOURCE 100.00%	TOLL REVENUE	Concrete General, Inc.	\$200,664,079.43	0%
		Mumford Diamond JV, LLC	\$211,796,478.06	6%



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

W. Lee Gaines, Jr.

Dontae Carroll Mario J. Gangemi, P.E. Cynthia D. Penny- Ardinger William H. Cox, Jr. Jeffrey S. Rosen William C. Ensor, III John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

TO: MDTA Board

FROM: Ms. Donna DiCerbo, CPPO, CPPB, Director of Procurement

MDTA 2020-01A – Structures Inspection Program and Miscellaneous **SUBJECT:** 

**Engineering Services** 

September 30, 2021 **DATE:** 

#### **PURPOSE**

To seek contingent approval to execute Contract No. MDTA 2020-01A – Structures Inspection Program and Miscellaneous Engineering Services.

#### **SUMMARY**

This project entails the award of five contracts to consultant engineering firms to perform routine condition inspection, reporting, design, nondestructive testing including load and laboratory testing and instrumentation, asset management and health monitoring, and project management services, under the jurisdiction of MDTA. Such services are necessary to ensure that all MDTA's assets are safe and in good working order and condition. Facility wide assets under this contract, include but are not limited to, signature bridges, workhorse bridges, tunnels, tunnel ventilation buildings including the mechanical/electrical/HVAC and plumbing systems. The inspections scope also includes, buildings, roadways, drainage structures, roadway lighting, ancillary structures, truck weigh scale systems, toll system gantries, noise walls and retaining walls, and traffic safety features including Dynamic Message Signage, cameras and poles, and other related appurtenances.

#### **RECOMMENDATION**

To provide contingent approval to execute Contract No. MDTA 2020-01A – Structures Inspection Program and Miscellaneous Engineering Services.

#### <u>ATTACHMENT</u>

**Project Summary** 



#### **AUTHORITY BOARD PROJECT SUMMARY**

#### MDTA 2020-01A Structures Inspection Program and Miscellaneous Engineering Services

PIN NUMBER N/A

MDTA PROJECT NUMBER MDTA 2020-01A

CONTRACT TITLE MDTA Structures Inspection Program Services

VSBE

1.00%

1.00%

PROJECT SUMMARY

This project entails the award of five (5) contracts to consultant engineering firms to perform routine condition inspection, reporting, design, non destructive testing including load and laboratory testing and instrumentation, asset management and health monitoring, and project management services, under the jurisdication of MDTA. Such services are necessary to ensure that all of MDTA's assets are safe and in good working order and condition. Facility wide assets under this contract, include but are not limited to, signature bridges, workhorse bridges, tunnels, tunnel ventilation buildings including the mechanical/electrical/HVAC and plumbing systems. The inspections scope also includes, buildings, roadways, drainage structures, roadway lighting, ancillary structures, truck weigh scale systems, toll system gantries, noisewalls and retaining walls, and traffic safety features including Dynamic Message Signage, cameras and poles, and other related appuretances.

1.00%

1.00%

1.00%

SCHEDULE					PROP	OSER	MDTA CONTRACT NO.	CONTRACT AMOUNT
	ADVERTISEMENT DATE	October 5, 2020			Rummel, Kle	pper & Kahl/Modjeski & Masters	AE 3071	\$12,000,000.00
	ANTICIPATED NTP DATE	November 1, 2021			Hardest	y & Hanover/Whitman, Requardt	AE 3072	\$12,000,000.00
	DURATION/TERM	Four (4) YEARS			AECOM Technica	al Services/Wallace, Montgomery	AE 3073	\$12,000,000.00
					Whitney, Bailey, Cox &	Magnani/Prime AE/Transystems	AE 3074	\$12,000,000.00
PROTEST		YES	NO		Stantec (	Consulting Services/WSP USA Inc.	AE 3075	\$12,000,000.00
			✓					
FUNDING SOURCE	100% TOLL REVENUE							
					MBE PARTICIPATION			
		ADVERTISED GOAL	AE-3071	AE-3072	AE-3073	AE-3074	AE-3075	
		(%)	PROPOSED GOAL (%)	PROPOSED GOAL (%)	PROPOSED GOAL (%)	PROPOSED GOAL (%)	PROPOSED GOAL (%)	
	MBE PARTICIPATION - OVERALL							
	OVERALL MBE	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%	
	AFRICAN AMERICAN	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	
	ASIAN AMERICAN	-	8.00%	7.00%	6.00%	5.00%	10.00%	
	HISPANIC AMERICAN	-	5.00%		5.00%	4.00%	3.00%	
	WOMEN OWNED	10.00%	10.00%	16.00%	12.00%	14.00%	10.00%	

1.00%

# **TAB 4**

### **MARYLAND TRANSPORTATION AUTHORITY**

**RECOMMENDED TOLL RATE RANGES** 

PHASE 1 SOUTH: AMERICAN LEGION BRIDGE I-270 TO I-370



**September 20, 2021** 



#### **AGENDA**

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#### I. PURPOSE OF THE PRESENTATION

After presenting the Phase I South: American Legion Bridge I-270 to I-370 proposed toll rate ranges at two in-person public hearing sessions in Montgomery County and two virtual call-in public hearing sessions, and providing 85 days of open public comment on the proposal, the MDTA staff has developed a recommended action (recommended toll rate ranges), which is detailed in the sections below. As part of this MDTA Board meeting, the MDTA staff recommends that the MDTA Board approve a second public comment period, as stipulated in Transportation Article §4-312 of the Annotated Code of Maryland and Code of Maryland Regulations (COMAR) Title 11 Department of Transportation, Subtitle 07 MDTA, Chapter 05 Public Notice of Toll Schedule Revisions (11.07.05), to solicit comments on the recommended action. At this point, the MDTA staff are not seeking approval of the recommended action; the final MDTA Board vote will take place at a future MDTA Board meeting. The recommended action makes one change to the proposal that was advertised and presented to the public during the first public comment period.

#### II. RECOMMENDED ACTION (RECOMMENDED TOLL RATE RANGES)

#### A. Toll Rate Ranges

The recommended action (recommended toll rate ranges), which are provided in Table II-1 below in cost per mile (\$/mile), include the minimum and maximum toll rate ranges and soft rate caps within, for all vehicle classifications and payment types. The vehicle classifications, payment methods and associated multipliers are consistent with existing MDTA facilities. For example, the 3-axle light multiplier is 1.5x the 2-axle rate for the same payment type and the multiplier between Video Tolling (unregistered video) and electronic toll collection (ETC) for the same vehicle classification is 1.5x. The Executive Director may set or adjust the soft rate cap, operational metrics, or toll zones consistent with the toll ranges established by the MDTA Board.



Table II-1: Recommended Action (Recommended Toll Rate Ranges, Soft Rate Caps, Discounts & Free Passage)

		HOT LANES						
VEHICLE TYPE	GENERAL PURPOSE	Payment		nded Toll Rat 2021\$/mile)³	e Ranges	HOV3+	Buses	
VEHICLE III E	LANES	Туре	Minimum Toll Rate Range²	Soft Cap Rate	Maximum Toll Rate Range	Vanpools Carpools	Motorcycles	
Passenger Vehicle (2-axle)			\$ 0.17	\$ 1.50	\$ 3.76			
Motorcycle		et	\$ 0.00	\$ 0.00	\$ 0.00			
3-axle Light		Electronic Toll	\$ 0.26	\$ 2.25	\$ 5.64			
3-axle Heavy	Free	Collection	\$ 0.34	\$ 3.00	\$ 7.53	Free	Free	
4-axle Light	rree	(ETC)	\$ 0.43	\$ 3.75	\$ 9.41	rree	Free	
4-axle Heavy		(E-ZPass)	\$ 0.51	\$ 4.50	\$ 11.29			
5-axle		(L-ZFU33)	\$ 1.02	\$ 9.00	\$ 22.58			
6+-axle			\$ 1.28	\$ 11.25	\$ 28.22			
Passenger Vehicle (2-axle)				\$ 0.21	\$ 1.88	\$ 4.70		
Motorcycle		Pay-By-	\$ 0.00	\$ 0.00	\$ 0.00			
3-axle Light		Plate	\$ 0.32	\$ 2.81	\$ 7.05			
3-axle Heavy	Free	(Registered	\$ 0.43	\$ 3.75	\$ 9.41	Free	Free	
4-axle Light	1166	Video)	\$ 0.53	\$ 4.69	\$ 11.76	1166	1166	
4-axle Heavy		(1.25x ETC)	\$ 0.64	\$ 5.63	\$ 14.11			
5-axle			\$ 1.28	\$ 11.25	\$ 28.23			
6+-axle			\$ 1.59	\$ 14.06	\$ 35.28			
Passenger Vehicle (2-axle)			\$ 0.26	\$ 2.25	\$ 5.64			
Motorcycle		Video	\$ 0.00	\$ 0.00	\$ 0.00			
3-axle Light		Tolling <sup>1, 4</sup>	\$ 0.38	\$ 3.38	\$ 8.47			
3-axle Heavy	Free	(Unregister	\$ 0.51	\$ 4.50	\$ 11.29	Free	Free	
4-axle Light	1166	ed Video)	\$ 0.64	\$ 5.63	\$ 14.11	1166	1166	
4-axle Heavy		(1.5x ETC)	\$ 0.77	\$ 6.75	\$ 16.93			
5-axle		(2.5% 2.10)	\$ 1.53	\$ 13.50	\$ 33.86			
6+-axle			\$ 1.91	\$ 16.88	\$ 42.33			

<sup>&</sup>lt;sup>1</sup> Total unregistered video surcharge (difference between ETC toll and unregistered video toll amount) cannot exceed \$15.00 per trip. The surcharge is subject to escalation as defined below.

<sup>&</sup>lt;sup>2</sup> The minimum trip toll (not per mile) by payment type for all vehicle types would be \$0.50 for customers using E-ZPass, \$0.63 for customers using Pay-By-Plate (Registered Video), and \$0.75 for customers using Video Tolling (Unregistered Video).

<sup>&</sup>lt;sup>3</sup> Escalation formulas can be found at <u>mdta.maryland.gov/ALB270TollSetting</u> and in Section B below.

<sup>&</sup>lt;sup>4</sup> Customers can receive an early payment discount of 15% off their toll up to \$5 for unregistered video trips if paid before notice is mailed.



#### **B.** Escalation Factors

The minimum and maximum per mile toll rates, soft rate toll caps, minimum tolls, and unregistered video surcharge will be escalated from the 2021 rates (2021\$) shown in the table above using the escalation factors provided in this section. In this case, the recommendation is to move forward with the escalation factors presented in the original staff proposal, as summarized in this section.

#### 1. Minimum Toll Rate Escalation Factor

The minimum toll rate in any given year is recommended to be calculated as follows:

$$Rate_x = Rate_{2021} * CPI_x / CPI_{2021}$$

Where:

X = current year

Rate<sub>x</sub> = minimum toll rate in year x

Rate<sub>2021</sub> = minimum toll rate established in the 2021 toll setting

 $CPI_x$  = Washington Metro CPI in January of year x

CPI<sub>2021</sub> = Washington Metro CPI in January 2021

#### 2. Maximum Toll Rate Escalation Factor

The maximum toll rate in any given year is recommended to be calculated as follows:

$$Rate_x = Rate_{2021} * (1 + 1.1\% + 1.0\%)^{(x-2021)} * CPI_x / CPI_{2021}$$

Where:

X = current year

 $Rate_x = maximum toll rate in year x$ 

Rate<sub>2021</sub> = maximum toll rate established in the 2021 toll setting

 $CPI_x$  = Washington Metro CPI in January of year x

CPI<sub>2021</sub> = Washington Metro CPI in January 2021

#### 3. Soft Rate Cap Escalation Factor

The soft rate cap will be escalated using the same methodology as the Maximum Toll Rate Escalation.

#### C. Soft Rate Cap Operational Metrics

As stated previously, the MDTA's Executive Director may set or adjust the soft rate cap, operational metrics, or toll zones consistent with the toll ranges established by the MDTA Board. In this case, the recommendation is to move forward with the soft rate cap performance metrics presented in the original staff proposal, as summarized in this section.

• During operations of the High Occupancy Toll (HOT) lanes, if throughput or speed performance metrics are not met, the per-mile toll rate charged for a segment would temporarily increase to a revised toll rate cap. The throughput and speed performance metrics are as follows: The average traffic volume measured within a tolling segment during the preceding five-minute period does not exceed 1,600 PCEphpl. The PCE calculation assumes a factor of 1 for 2-axle vehicles and a factor of 2.5 for each 3-ormore-axle vehicle.



• The average speed measured in a segment during the preceding five-minute period is 50 mph or higher.

If either of these criteria are not met, the per-mile toll rates charged for that segment may temporarily exceed the soft rate cap and require vehicles to pay an increased (revised) toll rate. In these instances, the new, temporary toll rate cap for that segment will be calculated by multiplying the prior toll rate cap (either the soft rate cap or the previously revised toll rate cap when the performance metrics were not met) by a demand factor between 1.05 and 1.25, as described below:

#### Toll Rate Cap X Demand Factor = Revised Toll Rate Cap

The demand factor to adjust the revised toll rate cap in a segment is relevant to the average traffic volume or average speed measured in that segment during the preceding five-minute period as shown in Table II-2 below:

**Table II-2: Demand Factor** 

Average Traffic Volume (PCEphpl)	Average Speed (mph)	Demand Factor
Greater than or equal to 1,600 and less than 1,650	Less than 50	1.05
Greater than or equal to 1,650 and less than 1,700	Less than 50	1.10
Greater than or equal to 1,700 and less than 1,750	Less than 50	1.15
Greater than or equal to 1,750 and less than 1,800	Less than 50	1.20
Greater than or equal to 1,800	Less than 50	1.25

#### III. Anticipated Schedule

DATE	ACTIVITY
September 30	<ul> <li>MDTA Staff present Recommended Action (Recommended Toll Rate Ranges) to MDTA Board</li> <li>Second public comment period opens</li> </ul>
October 28	Second public comment period concludes at 5 PM
November Board Meeting	<ul> <li>MDTA staff present a summary and analysis of comments received during the second public-comment period and post the summary to MDTA's website.</li> </ul>
November Board Meeting	<ul> <li>Third public comment period is open during a livestreamed MDTA Board meeting open to the public prior to the MDTA Board voting on approval of the toll rate ranges.</li> </ul>



## IV. Approval to Advertise Recommended Action (Recommended Toll Rate Ranges) for Second Comment Period

The recommended action (recommended toll rate ranges) for Phase 1 South: American Legion Bridge I-270 to I-370 will consist of minimum toll rates, soft toll rate caps, and maximum toll rates for the HOT lanes. The toll rate ranges will be set to ensure the HOT lanes operate to established operational metrics and provide managed lane users with a faster and more reliable trip. The rates will also include annual escalation factors to ensure the toll rate ranges are adequate to cover the full term of the P3 Phase Developer Agreement (anticipated to be 50 years). The recommendation also includes a free passage discount that will be granted along the Phase 1 South: American Legion Bridge I-270 to I-370 HOT lanes for HOV 3+, buses and motorcycles. Toll rates will be set dynamically, meaning they could change up to every five minutes based on traffic volumes in the HOT lanes to provide customers who choose to pay a toll a faster and more reliable trip. The actual toll rates will change based on real-time traffic at each tolling point. The following encompasses the full recommended action.

#### A. Minimum Toll Rates

The minimum toll rate is the lowest toll rate per mile that will be charged within any tolling segment for the HOT lanes or the lowest total toll a vehicle will pay regardless of how far they travel. The minimum toll rate is intended to cover toll capture, processing and collection costs. Based on public comment and feedback received on the MDTA staff tolling proposal presented on May 20, 2021, MDTA staff has recommended lowering the minimum toll rate range to match the off-peak minimum toll rate range for the Intercounty Connector (ICC)/MD 200.

#### B. Soft Rate Caps

The soft rate cap is the toll rate amount that can only be exceeded when at least one of the following thresholds are met within a given tolling segment during the preceding five-minute period: the average traffic volume exceeds 1,600 passenger car equivalent vehicles per hour per lane (PCEphpl) or the average speed in a tolling segment is below 50 mph. The soft rate cap will always be lower than the maximum toll rate and can be exceeded only temporarily to provide customers who choose to pay a toll, a faster and more reliable trip. The soft rate cap will only be exceeded until the throughput and speed performance targets are achieved, and then the toll rate will gradually return to the soft cap or below.

The MDTA is recommendation the soft rate cap as a protection for our customers. The purpose of the soft rate cap is to constrain the toll rate charged to customers when throughput or speed performance targets will not otherwise be achieved. This provides protection against high prices when traffic conditions do not justify higher rates. Although not standard practice in the tolling industry, the MDTA is choosing to be one of only two states in the United States to set a soft rate cap to constrain the toll rate as a protective measure for customers.

#### C. Maximum Toll Rates

The maximum toll rate is the highest per-mile toll rate that may be charged within any tolling segment for the HOT lanes. The actual per-mile rate paid by customers is responsive to real-time traffic. The maximum rates cannot be exceeded under any circumstance. The maximum rate will only be realized under



conditions where the soft rate cap is exceeded, which would be during times of deteriorating performance. In extremely rare circumstances, when traffic demand is very high and customers are experiencing decreased speeds in a given tolling segment, the toll rate may reach the maximum toll rate. The toll rate is determined on a segment-by-segment basis. The maximum toll rate is required for the most congested tolling segments and likely would not come into effect for many segments.

#### D. Escalation

The MDTA staff recommends the minimum and maximum per-mile toll rates, soft rate caps, minimum toll, and unregistered video surcharge escalate annually. The adjustments are necessary to ensure the toll rates will keep up with (1) the growing traffic demand for the HOT lanes, (2) annual inflation, and (3) the goal of providing a faster and more reliable trip for customers who choose to pay the toll. The minimum per-mile toll rate and minimum toll would be escalated based on inflation only.

#### E. Discounts

In addition, the recommended action includes discounts for qualifying vehicles—including HOV 3+ (including car-vanpools), buses and motorcycles.

#### F. Recommended Action (Recommended Toll Rate Ranges)

The recommended action (recommended toll rate ranges) are provided in cost per mile (\$/mile). Table II-1 previously presented in this book provides the minimum and maximum toll rate ranges and soft rate caps within, for all vehicle classifications and all payment types: Electronic Toll Collection/*E-ZPass* (ETC), Pay-By-Plate (registered video), or Video Tolling (unregistered video). The vehicle classifications and payment methods and associated multipliers are consistent with existing MDTA facilities.

We are seeking the Board's approval to proceed with the second public comment period for the recommended action (recommended toll rate ranges) noted above.

# **TAB 5**



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Mr. Jeffrey Brown, Director of Budget

**SUBJECT:** Fiscal Year 2021 Operating Budget vs. Actual Spending Review

**DATE:** September 30, 2021

#### PURPOSE OF MEMORANDUM

The purpose of the memorandum is to advise the Members of the MDTA Board on the status of full year spending against the Fiscal Year (FY) 2021 Operating Budget.

#### **SUMMARY**

As of June 30, 2021, 95% of the budget was spent compared to a target of 100%. Except for Object 03 (Communications – 105% spend), Object 11(Additional Equipment – 158% spend), and Object 13 (Fixed Charges - 108% spend), all other Objects were at or below the targeted spending level. The primary driver for the reduced spend are the effects of COVID-19 (e.g., hiring freeze, increased teleworking, AET, reduced activity, etc.). Also, actual expenses were less than the Amended Budget #1, which included cost containment actions that reduced the preliminary budget by \$19 million.

#### **ANALYSIS**

*Budget analysis threshold:* More than \$500,000 budgeted with variances greater than +/- 5% of the targeted spending level.

All objects, excluding Communications (Object 03), Additional Equipment (Object 11), and Fixed Charges (Object 13) are at or below targeted spending levels by more than 5%:

- Communications (Object 03) is above budget at 105% spent.
  - Telecommunications (0303) is at a 86% spend. Additional funds were budgeted for the RavenX devices (mobile IP devices) that were not needed due to the slippage in various projects.

Review of Fiscal Year 2021 Operating Budget vs. Actual Spending Review Page Two

- O State Paid Telecommunications (0305) exceeds the budget at a 111% spend. This line item contains the invoice for the State Radio System (\$1.7 million vs. a budget of \$1.5 million), which accounts for the overage.
- Object 4 (Travel) is below budget at a 9% spend. Reduced travel due to COVID-19 (more teleworking and telelearning, postponement of in-person conferences) drives the performance.
- Fuel and Utilities (Object 06) is below budget at an 89% spend. Electricity (0620) is below budget at 93% due to COVID-19 effects such as the transition to cashless tolling, fewer toll collectors, and increased teleworking, which reduces electrical needs.
- Motor vehicle operations and maintenance (Object 07) is below budget at a 77% spend. Due to COVID-19, spending on gas and vehicle maintenance for both passenger and heavy-duty vehicles is reduced due to lower activity and increased work from home. The MDTA also replaced many of its older fleet vehicles, which resulted in less vehicle maintenance and more costs covered under warranty. Object 0701 is over while object 0730 is under due to a coding error.
- Contractual services (Object 08) is at the budget target with a 95% spend. Significant spending variances include:
  - o Advertising (0801) is at a 46% spend. The delay in the 3G go-live date and summer campaign expenses account for the variance in this line item.
  - Equipment Rental (0808) is at a 76% spend. Due to COVID-19 and the constrained budget, the number of roadway and building projects that required rental equipment were limited.
  - o Janitorial Services (0813) are below budget with a 78% spend, primarily due to construction shutting down some buildings for a period, which limited access to buildings early in the year.
  - o Training (0819) is at a 58% spend. COVID-19 has restricted usage resulting in cancelled or postponed training.
  - o Management Studies (0821) is at a 165% spend due to studies for the Bay Bridge Tier 1 NEPA, likely due to having both in person and virtual public hearings, and year-end accruals.
  - Security Services (0823) is at a 39% spend. This is based on fixed rates and service repairs requests. Service repair requests dictate the level of spending in this area. Less building usage results in less repairs to security doors and locks.
  - o Trash & Garbage Removal (0827) is at a 163% spend. This is a result of the enhanced cleaning required due to COVID-19.
  - o Fiscal Services (0829) is at an 83% spend. *E-ZPass* retail fees and credit card fees are down due to reduced traffic associated with COVID-19.
  - DP Central Process SVC (0841) is below budget at a 75% spend due to a focus on keeping contractor hours limited.
  - Application Software Maintenance (0862) is at a 173% spend due to the increase in expenses associated with the new police computer aided dispatch system. This line item was reduced in the FY 2021 Amended Budget.

Review of Fiscal Year 2021 Operating Budget vs. Actual Spending Review Page Three

- O Systems software maintenance (0864) is below budget at 79% spent due to resource service order contract renewals being under the estimate.
- Outside Services System Analysis & Design (0865) is at a 127% spend. Project work on Maximo, Dynamics, and GIS accounts for the increase. This line item was reduced in the FY 2021 Amended Budget.
- o *E-ZPass* Service Center (0873) is at 96% spend. The backlog of NOTDs drives most of the underspend.
- Other Contractual Services (0899) is at a 93% spend. With COVID-19, many contractual services or resources were unavailable. In addition, some expenses were inadvertently charged to Building Road Repairs & Maintenance (0812) that should have been charged to this line item.
- Supplies & Materials (Object 09) is at a 90% spend:
  - o Roadway Maintenance Materials (0905) is at an 83% spend due to lower traffic volume (COVID-19) and limited maintenance activities (COVID-19).
  - o Salt (0906) is at a 158% spend due to the February storms.
  - Wearing Apparel (0912) is at an 86% spend. Some Maryland Correction Enterprise (MCE) orders were never received as the COVID-19 restrictions halted MCE activity.
  - E-ZPass Transponders (0951) is at a 71% spend. The agency used preexisting inventory to keep costs in line with the budget. This line item was reduced in the FY 2021 Amended Budget.
- Replacement equipment (Object 10) is at a 62% spend as equipment orders were deferred.
- Additional equipment (Object 11) exceeded the budget at a 158% spend primarily due to Peripherals (Sub-Object 1136) and Miscellaneous Equipment (1199). HR scanners that were previously expected to be expensed in FY 2020 were purchased in FY 2021. Miscellaneous equipment purchases were police purchases from asset forfeiture funds which is not budgeted.
- Fixed costs (Object 13) is at a 108% spend primarily due to an increase in insurance.

#### **ATTACHMENT**

• Budget vs Actual by Object

# MDTA OPERATING FUND Bgt vs. Actual by Obj and RC Detail Summary of All Units For the Twelve Months Ending Wednesday, June 30, 2021

	Expenditures		YTD	_	%
	This Month	Budget	Expense	Balance	Spent
OBJECT 01 Salaries and Wages		Φ100 40 <b>3</b> 404	<b>401.062.504</b>	Φ10 C10 010	01.470/
0101 REGULAR EARNINGS	\$9,817,160	\$100,482,404	\$81,862,594	\$18,619,810	81.47%
0102 ADDITIONAL ASSISTANC		431,276	2.755.662	431,276	0.00%
0104 OVERTIME EARNINGS	344,915	3,547,886	2,755,662	792,225	77.67%
0104 OVERTIME EARNINGS -	3,479	1,424,861	1,424,740	121	99.99%
0105 SHIFT DIFFERENTIAL	15,204	898,473	78,362	820,111	8.72%
0110 MISCELLANEOUS P/R AI	,	2,174,895	4,497,694	(2,322,799)	206.80%
0111 ACCRUED LEAVE PAYM	45,663	21,456	616,482	(595,026)	2873.24%
0112 RECLASSIFICATIONS	10.010	522,728	0 < 0.5	522,728	0.00%
0151 SOCIAL SECURITY CONT	,	7,101,439	86,927	7,014,512	1.22%
0152 HEALTH INSURANCE	118,167	16,352,421	507,095	15,845,326	3.10%
0154 RETIREE'S HLTH INSURA		8,514,347	251,197	8,263,150	2.95%
0161 EMPLOYEES RETIREMEN	,	11,587,843	63,464	11,524,379	0.55%
0165 STATE POLICE RETIREM		2,894,601	2,185,858	708,743	75.52%
0169 LAW ENFORCEMNT OFF		17,541,828		17,541,828	0.00%
0171 BURDEN EXPENSE	8,988,776		72,831,144	(72,831,144)	0.00%
0174 UNEMPLOYMENT COMP		11,468	(428)	11,896	(3.73%)
0175 WORKERS COMPENSATI	4,530,315	4,711,903	4,684,559	27,344	99.42%
0189 TURNOVER		(780,772)		(780,772)	0.00%
0199 OTHER FRINGE BENE - C		814,733	800,391	14,342	98.24%
Total Object 01	24,907,072	178,253,790	172,645,740	5,608,051	96.85%
Object 02 Technical and Special	Fees				
0202 PER DIEM PAYMENTS	23,000	125,000	115,000	10,000	92.00%
0220 SPECIAL PAYMENTS PA	•	336,681	113,000	336,681	0.00%
Total Object 02	23,000	461,681	115,000	346,681	24.91%
-					
Object 03 Communications					
0301 POSTAGE	8,809	54,499	82,544	(28,045)	151.46%
0302 TELEPHONE	20,955	224,170	287,130	(62,960)	128.09%
0303 TELECOMMUNICATIONS		580,199	498,878	81,321	85.98%
0305 STATE PAID TELECOMM	1,670,382	1,500,000	1,670,382	(170,382)	111.36%
0306 CELL PHONE EXPENDIT		407,275	373,718	33,558	91.76%
Total Object 03	1,821,964	2,766,143	2,912,651	(146,508)	105.30%
011 404 T					
Object 04 Travel	1 001	24.960	12 460	21 401	29.620/
0401 IN STATE/ROUTINE OPE		34,869	13,468	21,401	38.62%
0402 INSTATE/CONF/SEMNR/7		33,742	1,715	32,027	5.08%
0403 OUTSTATE/ROUTINE OP		24,763	967	23,796	3.90%
0404 OUTSTATE/CONF/SEMNI Total Object 04	3,999 <b>7,409</b>	163,698 <b>257,072</b>	7,667 <b>23,817</b>	156,031 <b>233,255</b>	4.68% <b>9.26%</b>
Total Object 04	7,409	257,072	23,617	233,233	9.20%
Object 06 Fuel and Utilities					
0603 FUEL-OIL #2	2,772	195,049	74,328	120,721	38.11%
0606 FUEL-NATURAL GAS/PR		215,733	179,618	36,115	83.26%
0620 UTILITIES-ELECTRICITY		3,224,392	3,002,011	222,381	93.10%
0621 UTILITIES-WATER/SEWA	,	306,556	243,241	63,315	79.35%
Total Object 06	708,328	3,941,730	3,499,199	442,531	88.77%
-					
Object 07 Motor Vehicle Operat			1 200 672	(207.172)	101 440/
0701 PURCH VEH-CAR,LIGHT	114,948	913,500	1,200,672	(287,172)	131.44%
0702 VEHICLE GAS & OIL	132,598	1,840,923	1,095,840	745,083	59.53%

# MDTA OPERATING FUND Bgt vs. Actual by Obj and RC Detail Summary of All Units For the Twelve Months Ending Wednesday, June 30, 2021

	Expenditures		YTD		%
	This Month	Budget	Expense	Balance	Spent
0703 VEHICLE MAINTENANC	147,382	1,604,017	1,322,620	281,397	82.46%
0703 VEHICLE MAINTENANC	E & REPAIR-SNO	7,715	3,888	3,827	50.40%
0704 INSURANCE		407,863	407,863		100.00%
0721 VEHICLE GAS & OIL - W.	6,255	38,951	21,968	16,983	56.40%
0722 VEHICLE MAINT & REPA	842	53,463	37,477	15,986	70.10%
0724 BOAT SLIP RENTAL/LAU	NCHING FEES	4,200	1,575	2,625	37.50%
0730 PURCH VEH-OTHER LAN	44,964	448,500	58,528	389,972	13.05%
0731 GAS & OIL - OTHER LAN	65,351	880,544	685,285	195,259	77.83%
0732 LG VEHICLE MAINT & R	165,662	1,912,275	1,426,738	485,537	74.61%
0732 LG VEHICLE MAINT & R	15	33,449	25,069	8,380	74.95%
0789 COMMUTER CHARGE	(1,611)	(6,100)	(8,384)	2,284	137.44%
0799 OTHER MOTOR VEHICLE	* * * * * * * * * * * * * * * * * * * *	54,379	2,491	51,888	4.58%
Total Object 07	676,806	8,193,679	6,281,631	1,912,048	76.66%
Olivet 00 Control of Services					
Object 08 Contractual Services	452 422	2 104 002	1 420 420	1 (72 5(5	46.000/
0801 ADVERTISING/LEGAL PU	,	3,104,003	1,430,438	1,673,565	46.08%
0802 APPLICATIONS SOFTWA		106,960	3,400	103,560	3.18%
0804 PRINTING/REPRODUCTION	,	45,800	62,520	(16,720)	136.51%
0805 BOOKBINDING/PHOTOG		• • • • • • • • •	149	(149)	0.00%
0807 ENGINEERS	1,257,020	3,100,000	3,840,334	(740,334)	123.88%
0807 ENGINEERS - Environment		2,250,000	2,530,850	(280,850)	112.48%
0807 ENGINEERS - Highways (N		250,000	36,137	213,863	14.45%
0807 ENGINEERS - Architectura	,	235,000	248,288	(13,288)	105.65%
0807 ENGINEERS - ITS/Electric	,	610,000	581,713	28,287	95.36%
0807 ENGINEERS - Structural (N	· ·	600,000	1,003,181	(403,181)	167.20%
0807 ENGINEERS - Traffic (MA		1,440,000	1,111,506	328,494	77.19%
0807 ENGINEERS - Asset Mgmt	392,191	500,000	567,759	(67,759)	113.55%
0807 ENGINEERS - On-Call (All		2,325,000	2,133,009	191,991	91.74%
0807 ENGINEERS - Annual Inspe		14,895,000	13,695,321	1,199,679	91.95%
0808 EQUIPMENT RENTAL	62,752	511,889	391,177	120,712	76.42%
0809 EQUIPMENT REPAIRS &	2,462	160,623	11,672	148,951	7.27%
0810 EXTERMINATION		16,846	5,715	11,131	33.93%
0812 BUILDING/ROAD REPAIR	,	10,150,711	4,832,347	5,318,364	47.61%
0812 BUILDING/ROAD REPAIR	•		4,790,225	(4,790,225)	0.00%
0813 JANITORIAL SERVICES	88,326	1,193,549	936,767	256,782	78.49%
0814 GROUNDS MAINTENANG		46,605	7,850	38,755	16.84%
0815 LAUNDRY	226	5,081	1,622	3,459	31.92%
0817 LEGAL SERVICES	169,624	163,279	240,746	(77,467)	147.44%
0819 EDUCATION/TRAINING	` ' /	638,308	370,669	267,639	58.07%
0820 MEDICAL CARE	27,936	205,720	115,892	89,828	56.33%
0821 MGMT STUDIES AND CC	, ,	1,393,195	2,296,463	(903,268)	164.83%
0823 SECURITY SERVICES	32,670	1,067,830	413,921	653,909	38.76%
0824 LABORATORY SERVICES	3,065	48,082	72,324	(24,242)	150.42%
0825 VETERINARIAN	3,906	29,321	23,820	5,501	81.24%
0826 FREIGHT AND DELIVER		17,247	3,346	13,901	19.40%
0827 TRASH AND GARBAGE F	133,733	408,883	666,907	(258,024)	163.10%
0828 OFFICE ASSISTANCE	4,906	301,324	11,814	289,511	3.92%
0829 FISCAL SERVICES	2,557,995	14,040,000	11,611,026	2,428,974	82.70%
0841 DP CENTRAL PROCESS S	78,927	881,600	659,200	222,400	74.77%
0843 DP COMMUNICATIONS (	34,069	110,000	340,693	(230,693)	309.72%
0849 TELECOMM LINES, MOD	17,647	95,741	100,571	(4,830)	105.05%

#### MDTA OPERATING FUND Bgt vs. Actual by Obj and RC Detail Summary of All Units

For the Twelve Months Ending Wednesday, June 30, 2021

This Month   Sudget   Expense   Balance   Spent	_	Expenditures		YTD	_	%
0858 SOFTWARE LICENSES         3,257         32,132         18,439         13,693         57,38%           0861 APPL SOFTWARE ACQUISITION         94,137         0,00%         0,00%         2,404,282         (1,014,236)         172,96%           0862 APPL SOFTWARE M         44,352         790,460         622,067         168,393         78,70%           0865 OUTSIDE SVCS-SYS ANA         1,200,242         3,765,500         4,789,996         (1,024,496)         127,21%           0866 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         60,60%           0873 OUTSIDE SVCS-EZPASS         3974,319         36,260,000         349,870,003         1,272,997         96,49%           0873 OUTSIDE SVCS-EZPASS         3974,319         36,260,000         349,870,003         1,272,997         96,49%           0873 OUTSIDE SVCS-EZPASS         3974,319         36,260,000         349,870,003         1,272,997         96,49%           0875 TETIERMENT AGENCY ADMIN FEE         25,063         219,157         5,906         97,38%           0876 TSTATEWIDE PORTONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0897 TSTATE ENTERPRISE BUDGET SYSTEM         101,242         1,606,483         187,941         93,01%			Budget	Expense	Balance	Spent
0861 APPL SOFTWARE ACQUISITION         94,137 (04,137) (04,137)         0.00%           0862 APPL SOFTWARE MAINT         142,869 (1,300,046)         2,404,282 (1,014,236)         172,96%           0864 SYSTEMS SOFTWARE MAINT         144,352 (1,000,042)         790,460 (622,067)         168,393 (78,70%)           0865 OUTSIDE SYCS-SYS ANA (1,200,242)         3,765,500 (4,789,996)         (1,024,496)         127,21%           0866 OUTSIDE SYCS-COMPUTER USAGE         355,255 (247,581)         107,674 (69,69%)           0873 OUTSIDE SYCS-CAPASS (3,974,319)         36,260,000 (34,987,003)         1,272,997 (96,49%)           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064 (39,04)         39,064 (30,000)           0875 RETIREMENT AGENCY ADMIN FEE         225,063 (219,157)         5,066 (97,38%)           0876 STATEWIDE DOIT SERVI (104,251)         51,706 (14,251)         (32,545) (201,69%)           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190 (14,706)         14,706 (14,706)         00%           0895 OTHER CONTRACTUAL (611,742) (2,686,824) (2,498,883)         187,941 (93,93)         93,88%           0907 OFFICE SUPPLIES         41,795 (34,93)         21,269 (11,570 (64,776)         64,776           0901 AGRICULTURE (7,105) (3,283) (34,93)         21,269 (31,150)         11,570 (64,776)         64,776           0903 ELECTRICAL MATERIAL (30,098) (31,402) (21,249)	0854 COMPUTER MAINTENAN	CE CONTRACT	183,160	64,129	119,031	35.01%
0802 APPL SOFTWARE MAINT         142,869         1,390,046         2,404,282         (1,014,236)         172,96%           0864 SYSTEMS SOFTWARE M         44,352         790,460         622,067         168,393         78,70%           0865 OUTSIDE SYCS-SYS ANA         1,200,242         3,765,500         4,789,996         (1,024,496)         127,21%           0866 OUTSIDE SYCS-COMPUTER USAGE         355,255         247,581         1107,674         69,69%           0873 OUTSIDE SYCS-COMPUTER USAGE         355,255         247,581         110,7674         69,69%           0873 OUTSIDE SYCS-COMPUTER USAGE         355,255         247,581         110,7674         69,69%           0873 OUTSIDE SYCS-CAMPUTER USAGE         362,600,000         34,987,003         1,272,977         96,49%           0874 OFTICE OF ATTORNEY GENERAL FEE         39,064         39,064         100,00%           0875 STATEMIDE DOIT SERVI         104,251         51,706         104,251         51,796         197,38%           0897 STATE ENTERPRISE BUDGET SYSTEM         611,742         2,686,824         2,498,883         187,941         20,00%           0896 OFTICE SUPPLIES         7,105         32,39         21,269         11,570         64,77%           0902 OFTICE SUPPLIES         7,105 <td< td=""><td>0858 SOFTWARE LICENSES</td><td>3,257</td><td>32,132</td><td>18,439</td><td>13,693</td><td>57.38%</td></td<>	0858 SOFTWARE LICENSES	3,257	32,132	18,439	13,693	57.38%
0864 SYSTEMS SOFTWARE M. 44,352         790,460         622,067         168,393         78,70%           0865 OUTSIDE SVCS-SYS AN I,200,242         3,765,500         4,789,996         (1,024,496)         127.21%           0866 OUTSIDE SVCS-PROGRA I01,000         385,000         381,182         3,818         9,911%           0873 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         69,69%           0873 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         69,69%           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         39,064         100,000%           0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97,38%           0876 STATEWIDE DERISONNEL SYS ALLOC         41,190         14,706         144,706         78,21%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0895 STATE ENTERPRISE BUDGET SYSTEM         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706         14,706	0861 APPL SOFTWARE ACQUIS	SITION		94,137	(94,137)	0.00%
0865 OUTSIDE SVCS-SYS ANA         1,200,242         3,765,500         4,789,996         (1,024,496)         127.21%           0866 OUTSIDE SVCS-PROGRA         10,1000         385,000         381,182         3,818         39,01%           0869 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         69,69%           0873 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         69,69%           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         30,000         30,000         30,000         30,000         30,000         97,38%           0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97,38%           0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97,38%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         (14,706)         0.00%           0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         11,570         0.00%           0897 OTHER CONTRACTUAL I         611,742         2,686,824         2,498,883         187,941         93,01%           Object 09 Supplies and Materials         10,1742	0862 APPL SOFTWARE MAINT	142,869	1,390,046	2,404,282	(1,014,236)	172.96%
0866 OUTSIDE SVCS-PROGRA         101,000         385,000         381,182         3,818         99,01%           0869 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         66,69%           0873 OUTSIDE SVC -EZ PASS         3,974,319         36,260,000         34,987,003         1,272,977         96,69%           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         100,00%           0875 STATERIMEMENT AGENCY ADMIN FEE         225,063         219,157         5,906         79,38%           0876 STATERIVIDE DOIT SERVI         104,251         51,706         104,251         52,545         201,62%           0894 STATEWIDE DOIT SERVI         104,251         51,706         104,251         62,545         201,62%           0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         104,025         14,706         100,00%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93,019           0902 OFICE SUPPLIES         44,795         343,991         225,386         118,605         65,52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69,08%           0904 BUILDING & HOUSEHOL         34,788         352,	0864 SYSTEMS SOFTWARE M.	44,352	790,460	622,067	168,393	78.70%
0869 OUTSIDE SVCS-COMPUTER USAGE         355,255         247,581         107,674         69.69%           0873 OUTSIDE SVC - E-Z PASS         3,974,319         36,260,000         34,987,003         1,272,997         96,49%           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         100,00%           0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97.38%           0876 STATEWIDE DOIT SERVI         104,251         51,706         104,251         (52,545)         201,62%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93,01%           0901 AGRICULTURE         7,105         32,839         21,269         11,570         64,77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65,52%           0903 BLECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69,08%           0904 BULIDING & HOUSEHOL         34,788         352,646         24,402         110,414         88,74%           0905 ROADWAY MAINT MATI         24,051         88,064 <t< td=""><td>0865 OUTSIDE SVCS-SYS ANA</td><td>1,200,242</td><td>3,765,500</td><td>4,789,996</td><td>(1,024,496)</td><td>127.21%</td></t<>	0865 OUTSIDE SVCS-SYS ANA	1,200,242	3,765,500	4,789,996	(1,024,496)	127.21%
0873 OUTSIDE SVC - E-Z PASS         3,974,319         36,260,000         34,987,003         1,272,997         96.49%           0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         39,066         0.000%           0875 RETREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97,38%           0876 STATEWIDE DOIT SERVI         104,251         51,706         104,251         (52,545)         201,62%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93,01%           Total Object 08         20,992,410         107,152,997         101,666,463         5,486,533         94,883           Object 09 Supplies and Materials           0901 AGRICULTURE         7,105         32,839         21,269         11,570         64,77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65,52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69,08%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         101,114	0866 OUTSIDE SVCS-PROGRA	101,000	385,000	381,182	3,818	99.01%
0874 OFFICE OF ATTORNEY GENERAL FEE         39,064         39,064         100,00%           0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97,38%           0876 STATEWIDE DOIT SERVI         104,251         5,706         104,251         (52,545)         201,62%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78,21%           0899 OTHER CONTRACTUAL         611,742         2,686,824         2,498,883         187,941         93,01%           Object 09 Supplies and Materials           0901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         221,528         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BULLDING & HOUSEHOL         34,788         352,646         242,402         110,244         68,74%           0905 ROADWAY MAINT MATI         24,051         38,233         481,920         100,114         82,80%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64,38%           0990 MEDIC	0869 OUTSIDE SVCS-COMPUTE	ER USAGE	355,255	247,581	107,674	69.69%
0875 RETIREMENT AGENCY ADMIN FEE         225,063         219,157         5,906         97.38%           0876 STATEWIDE DOIT SERVI         104,251         51,706         104,251         (52,545)         201.62%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78.21%           0897 STATE ENTERRISE BUDGET SYSTEM         14,706         (14,706)         0.00%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93.01%           Total Object 08         20,892,410         107,152,997         101,666,463         5,486,533         94.88%           Object 09 Supplies and Materials           0901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0905 ROADMAY MAINT MATI         24,051         582,034         481,920         100,114         82,80%           0905 ROADMAY MAINT MATI         24,051         3,853         80,869         52,066         28,803         64,38%	0873 OUTSIDE SVC - E-Z PASS	3,974,319	36,260,000	34,987,003	1,272,997	96.49%
0876 STATEWIDE DOIT SERVI         104,251         51,706         104,251         (52,545)         201.62%           0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78.21%           0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         (14,706)         0.00%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93.01%           Total Object 08         20,892,410         107,152,997         101,666,463         5,486,533         94.88%           Object 09 Supplies and Materials           0901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65,52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69,08%           0904 BULLDING & HOUSEHOL         34,788         352,646         242,402         110,214         68,74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82,809           0904 SULLIDING & MOUSEHOL         34,788         352,646         242,402         110,214         68,74%	0874 OFFICE OF ATTORNEY G	ENERAL FEE	39,064	39,064		100.00%
0894 STATEWIDE PERSONNEL SYS ALLOC         41,190         32,214         8,976         78.21%           0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         (14,706)         0.00%           0899 OTHER CONTRACTUAL TO 611,742         2,686,824         2,498,883         187,941         93.01%           Total Object 09 Supplies and Materials         Object 09 Supplies and Materials           9901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           9902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65,52%           9003 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           9094 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68,74%           9905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           9905 ROADWAY MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158,25%           9098 HOUSEKEEPING SUPPLIES         2,383         80,869         52,066         28,803         64,38%           9091 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85,	0875 RETIREMENT AGENCY A	DMIN FEE	225,063	219,157	5,906	97.38%
0897 STATE ENTERPRISE BUDGET SYSTEM         14,706         (14,706)         0.00%           0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93.01%           Total Object 08 Supplies and Materials         20,892,410         107,152,997         101,666,463         5,486,533         94.88%           Object 09 Supplies and Materials         20,0892,410         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.82%           0905	0876 STATEWIDE DOIT SERV	104,251	51,706	104,251	(52,545)	201.62%
0899 OTHER CONTRACTUAL:         611,742         2,686,824         2,498,883         187,941         93.01%           Total Object 08         20,892,410         107,152,997         101,666,463         5,486,533         94.88%           Object 09 Supplies and Materials         0901         AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64,38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70,23% <td>0894 STATEWIDE PERSONNEL</td> <td>SYS ALLOC</td> <td>41,190</td> <td>32,214</td> <td>8,976</td> <td>78.21%</td>	0894 STATEWIDE PERSONNEL	SYS ALLOC	41,190	32,214	8,976	78.21%
Total Object 08   20,892,410   107,152,997   101,666,463   5,486,533   94.88%	0897 STATE ENTERPRISE BUD	GET SYSTEM		14,706	(14,706)	0.00%
Object 09 Supplies and Materials         Op01 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69,08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64,38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47,88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85,93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           09	0899 OTHER CONTRACTUAL	611,742	2,686,824	2,498,883	187,941	93.01%
0901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPLII         3,853         80,869         52,066         28,803         64.38%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         65,94%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0926 DATA PROCESSING SUPI         5,321 </td <td>Total Object 08</td> <td>20,892,410</td> <td>107,152,997</td> <td>101,666,463</td> <td>5,486,533</td> <td>94.88%</td>	Total Object 08	20,892,410	107,152,997	101,666,463	5,486,533	94.88%
0901 AGRICULTURE         7,105         32,839         21,269         11,570         64.77%           0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPLII         3,853         80,869         52,066         28,803         64.38%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         65,94%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0926 DATA PROCESSING SUPI         5,321 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
0902 OFFICE SUPPLIES         44,795         343,991         225,386         118,605         65.52%           0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0926 FOOD         14,318         156,170         67,713         88,457         43.36%           0932 MICROCOMPUTER OPER SYS STWRE         65,000		<b>5</b> 105	22.020	21.260	11.550	6 <b>4 55</b> 0 /
0903 ELECTRICAL MATERIAL         30,098         314,024         216,922         97,102         69.08%           0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0918 VETERINARY SUPPLIES         44,892         323,846         227,446         96,400         70.23%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS STWRE         65,000         65,000         80         80         80         80           0934 AMMO GUNS FIR			-	•	•	
0904 BUILDING & HOUSEHOL         34,788         352,646         242,402         110,244         68.74%           0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLIE         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62.94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,0		· ·	-	•	•	
0905 ROADWAY MAINT MATI         24,051         582,034         481,920         100,114         82.80%           0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0920 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)		·	-	,	•	
0906 SALT/SNOW MELTING MATERIALS         1,241,976         1,965,438         (723,462)         158.25%           0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62.94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0920 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209,62%		·	-	•	•	
0908 HOUSEKEEPING SUPPLII         3,853         80,869         52,066         28,803         64.38%           0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62.94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%		·	-	•	•	
0909 MEDICAL SUPPLIES         2,378         28,441         13,616         14,825         47.88%           0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85.93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62.94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0920 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209,62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%						
0912 WEARING APPAREL-UNI         122,725         848,021         728,670         119,351         85,93%           0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62,94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70,23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43,73%           0920 FOOD         14,318         156,170         67,713         88,457         43,36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27,10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209,62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Total Object 10 Replacement Equipment           1003 REPL MAINTENANCE &         630         279,000 </td <td></td> <td>· ·</td> <td>-</td> <td>•</td> <td>•</td> <td></td>		· ·	-	•	•	
0915 LIBRARY SUPPLIES         1,469         24,640         15,509         9,131         62.94%           0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Total Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,13		· ·	-	•	•	
0917 SMALL TOOLS         44,892         323,846         227,446         96,400         70.23%           0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE & 630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         1		· ·		•	•	
0918 VETERINARY SUPPLIES         4,458         27,474         12,013         15,461         43.73%           0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Total Object 09         366,208         7,786,676         6,988,598         798,078         89.75%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE & 630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)		·	-	•	•	
0920 FOOD         14,318         156,170         67,713         88,457         43.36%           0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND №         7,959         301,463         54,294         247,169         18.01%           Total Object 09         366,208         7,786,676         6,988,598         798,078         89.75%           Object 10 Replacement Equipment         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE & 630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         188.70%           1019 REPL RADIOS & ELECTRONIC EQUIPME         59,000         59,000         59,000         0.00%           1034 REPL DP EQUIP-MICROCOMPUTER		·	-	-	•	
0926 DATA PROCESSING SUPI         5,321         36,434         9,874         26,560         27.10%           0932 MICROCOMPUTER OPER SYS SFTWRE         65,000         65,000         100.00%           0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE &:         630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         188.70%           1019 REPL RADIOS & ELECTRONIC EQUIPME         59,000         59,000         0.00%           1033 REPL DP EQUIP-MICROCOMPUTER         199,000         288,907         (89,907)         145.18%           1034 REPL DP EQUIP-WORKSTATIONS         3,005         (3,005)         0.00%           1036 RE		·	-	-	•	
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0933 SOFTWARE UPGRADES         80         (80)         0.00%           0934 AMMO GUNS FIRING RA         17,997         326,808         685,060         (358,252)         209.62%           0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Total Object 09         366,208         7,786,676         6,988,598         798,078         89.75%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE &         630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         188.70%           1019 REPL RADIOS & ELECTRONIC EQUIPME         59,000         59,000         0.00%           1033 REPL DP EQUIP-MICROCOMPUTER         199,000         288,907         (89,907)         145.18%           1034 REPL DP EQUIP-WORKSTATIONS         3,005         (3,005)         0.00%           1036 REPL DP EQUIP-PERIPHE         450         17,000         16,551         449         97.36%		·	-	-	26,560	
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0951 E-ZPASS TRANSPONDERS         2,700,000         1,903,918         796,083         70.52%           0999 OTHER SUPPLIES AND M         7,959         301,463         54,294         247,169         18.01%           Total Object 09         366,208         7,786,676         6,988,598         798,078         89.75%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE &         630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         188.70%           1019 REPL RADIOS & ELECTRONIC EQUIPME         59,000         59,000         0.00%           1033 REPL DP EQUIP-MICROCOMPUTER         199,000         288,907         (89,907)         145.18%           1034 REPL DP EQUIP-WORKSTATIONS         3,005         (3,005)         0.00%           1036 REPL DP EQUIP-PERIPHE         450         17,000         16,551         449         97.36%           1099 OTHER REPLACEMENT I         1,835         163,806         79,138         84,668         48.31%						
0999 OTHER SUPPLIES AND N         7,959         301,463         54,294         247,169         18.01%           Total Object 09         366,208         7,786,676         6,988,598         798,078         89.75%           Object 10 Replacement Equipment           1003 REPL CLEANING EQUIPMENT         2,030         (2,030)         0.00%           1013 REPL MAINTENANCE &         630         279,000         27,379         251,622         9.81%           1015 REPL OFFICE EQUIPMEN         1,050         22,700         42,834         (20,134)         188.70%           1019 REPL RADIOS & ELECTRONIC EQUIPME         59,000         59,000         0.00%           1033 REPL DP EQUIP-MICROCOMPUTER         199,000         288,907         (89,907)         145.18%           1034 REPL DP EQUIP-WORKSTATIONS         3,005         (3,005)         0.00%           1036 REPL DP EQUIP-PERIPHE         450         17,000         16,551         449         97.36%           1099 OTHER REPLACEMENT I         1,835         163,806         79,138         84,668         48.31%						
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1019 REPL RADIOS & ELECTRONIC EQUIPME       59,000       59,000       0.00%         1033 REPL DP EQUIP-MICROCOMPUTER       199,000       288,907       (89,907)       145.18%         1034 REPL DP EQUIP-WORKSTATIONS       3,005       (3,005)       0.00%         1036 REPL DP EQUIP-PERIPHE       450       17,000       16,551       449       97.36%         1099 OTHER REPLACEMENT I       1,835       163,806       79,138       84,668       48.31%			-			
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1099 OTHER REPLACEMENT I 1,835 163,806 79,138 84,668 48.31%			17 000			
			-	-		
	Total Object 10	3,966	740,506	459,843	280,663	62.10%

**Object 11 Additional Equipment** 

# MDTA OPERATING FUND Bgt vs. Actual by Obj and RC Detail Summary of All Units For the Twelve Months Ending Wednesday, June 30, 2021

	Expenditures		YTD		%
-	This Month	Budget	Expense	Balance	Spent
1102 ADDT'L AUDIO-VISUAL E	EQUIP		12,717	(12,717)	0.00%
1103 ADDT'L CLEANING EQUI	PMENT		40,883	(40,883)	0.00%
1109 ADDT'L HUMAN ENVIRC	1,258	1,000	1,258	(258)	125.80%
1113 ADDT'L MAINTENANCE	3,714	86,000	6,174	79,826	7.18%
1115 ADDT'L OFFICE EQUIPME	ENT	11,500	965	10,535	8.39%
1133 ADDT'L DP EQUIP-MICRO	COMPUTER	100,000		100,000	0.00%
1136 ADDT'L DP EQUIP-PERIPI	HERALS		142,476	(142,476)	0.00%
1199 OTHER ADDITIONAL EQ	5,488	67,955	217,652	(149,697)	320.29%
Total Object 11	10,460	266,455	422,126	(155,671)	158.42%
Object 13 Fixed Charges					
1301 RENT		500,000	323,223	176,777	64.64%
1302 INSURANCE COVERAGE	41,458	460,138	486,031	(25,893)	105.63%
1303 RENT PAID TO DGS		1,140		1,140	0.00%
1304 SUBSCRIPTIONS	1,039	25,191	23,075	2,116	91.60%
1305 ASSOCIATION DUES	7,780	258,232	201,272	56,960	77.94%
1308 LICENSES	1,437	8,300	5,463	2,837	65.82%
1309 INSURANCE (NON STO PA	AYMENTS)	4,233,316	4,530,881	(297,565)	107.03%
1320 BAD DEBT EXPENSE	7,641	11,600	352,850	(341,250)	3041.81%
Total Object 13	59,355	5,497,917	5,922,795	(424,878)	107.73%
Total All Objects	49,476,977	315,318,646	300,937,863	14,380,783	95.44%

# **TAB 6**



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Ms. Jeanne Marriott, Capital Program Manager

**SUBJECT:** Fourth Quarter Review of Fiscal Year 2021 Capital Budget vs. Actual Spending

**DATE:** September 30, 2021

#### **PURPOSE OF MEMORANDUM**

The purpose of the memorandum is to update the MDTA Board Members on the status of actual Fiscal Year (FY) 2021 spending against the FY 2021 capital budget in the FY 2021-2026 Draft Consolidated Transportation Program (CTP). This information was presented to the Finance Committee on September 7, 2021.

#### **SUMMARY**

As of June 30, 2021, 79.6% of the FY 2021 budget was spent as compared to the targeted spending level of 100%. The total budget for FY 2021 is \$543.3 million. The actual spending through the fourth quarter was \$432.5 million.

#### **ANALYSIS**

Thirteen of the 105 projects budgeted in FY 2021 were within the acceptable spending limits of 90% to 110% (plus or minus 10% of the 100% target). The variation is decreased from the 25% reported for the first, second, and third quarters because all allocations, accruals, and FY 2021 invoices were posted.

Actual spending through the fourth quarter for seven projects budgeted for more than \$10 million each in FY 2021 was \$237.6 million. The seven projects are detailed in Attachment A.

#### **ATTACHMENT**

 Attachment A – FY 2021 Capital Program Spending – Projects with FY 2021 Budget Over \$10 Million

# FY 2021 Capital Program Spending Compared to Draft FY 2021-2026 CTP Budget Projects with FY 2021 Budget Over \$10 Million

	FY 2021 Budget Draft FY21-26 CTP	FY 2021 Actual thru 06/30/2021	Q4
Project Name	(\$000)	(\$000)	Spend Rate
Replace Nice/Middleton Bridge	\$198,604	\$144,952	73%
I-895 Bridge Replacement	\$56,560	\$44,502	79%
Replace 5KV Feeder on EB Span and Add Redundant Cable to EB & WB Spans	\$24,380	\$10,581	43%
Replace Electronic Toll Collection and Operating System - 3rd Generation	\$16,178	\$15,268	94%
Rehabilitate Fort McHenry Tunnel Vent Fans	\$15,000	\$7,397	49%
Deck Rehabilitation and Miscellaneous Modifications to Westbound Span	\$12,238	\$9,004	74%
I-95 Improvements between MD 152 and MD 24	\$10,708	\$5,866	<u>55</u> %
Total	\$333,668	\$237,570	<u>71</u> %

# **TAB 7**



**Larry Hogan, Governor** Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**PRESENTED BY:** Ms. Deb Sharpless, Chief Financial Officer **PREPARED BY:** Ms. Cheryl Lewis-Orr, Director of Revenue

**SUBJECT:** Quarterly and Year-to-Date Review of Traffic and Revenue as of

June 30, 2021

**DATE:** September 30, 2021

#### **PURPOSE**

To update the Maryland Transportation Authority (MDTA) Board regarding the quarterly and year-to-date traffic and toll revenue trends compared to the previous year and the forecast.

#### **SUMMARY**

Each quarter, an independent review of the MDTA's traffic and revenue is prepared by CDM Smith, Inc. (MDTA's traffic and revenue consultant). The review looks at traffic and toll revenue trends and compares actual system-wide experience with traffic and toll revenue forecasts.

Systemwide, for the year ended June 30, 2021, transactions totaled 87.5 million. This represents a 37.7 percent or 52.8 million decline compared to June 30, 2020. Within the context of this memo, transactions refer to paid transactions and not actual traffic. Actual traffic volumes are in-line with anticipated volumes. For the year ended June 30, 2021, collected revenue totaled \$415.8 million. This represents a decline of 29.2 percent or \$171.3 million compared to the same period last year.

During Fiscal Year (FY) 2021, forecasted transactions and collected revenue were 25.6 percent or 30.0 million below forecast, and 18.0 percent or \$90.8 million below forecast, respectively. The delay in processing FY 2021 transactions is a major reason for the overall decrease in revenue compared to the previous year and has directly impacted the achievement of the forecast for FY 2021. Many transactions from FY 2021 were processed in FY 2022. Had these transactions been processed in FY 2021, revenues would have been in line with the forecast. It is anticipated that the backlog of transactions will be processed in FY 2022.

Review of Traffic and Revenue as of June 30, 2021 Page Two

#### **Legacy Facilities**

Legacy transactions and revenue are displayed on pages 11 through 15 in the attached Fourth Quarter Fiscal Year 2021 Traffic and Revenue Performance Update Report (the Report). For the year ended June 30, 2021, transactions were down 28.2 percent or 28.1 million, compared to the same period last year, while revenue was down 25.2 percent or \$130.7 million. Delays in trip building and image processing are the primary reasons for the decreases.

Forecasted transactions and revenue are displayed on pages 22 through 25. For the year ended June 30, 2021, transactions were below forecast by 17.2 percent or 14.8 million and revenue was below forecast by 14.6 percent or \$66.1 million. The delay in processing FY 2021 transactions is the primary reason for the forecast to actual variance.

## **Intercounty Connector (ICC)**

The ICC transactions and revenue are displayed on Pages 17 and 18 of the Report. For the year ended June 30, 2021 transactions decreased 67.0 percent or 22.1 million while revenue decreased 64.6 percent or \$37.5 million compared to the prior fiscal year end. Delays in trip building and image processing are the primary reasons for the decreases.

Forecasted transactions and revenue are displayed on page 26 of the Report. For the year ended June 30, 2021 transactions were below forecast by 55.6 percent or 13.6 million and revenue was below forecast by 52.5 percent or \$22.8 million. As mentioned above, the delay in processing FY 2021 transactions is the primary reason for the forecast to actual variance.

#### <u>I-95 Express Toll Lanes (ETL)</u>

The I-95 ETL transactions and revenue is shown on page 19 of the attached report. For the year ended June 30, 2021, transactions decreased 34.0 percent or 2.6 million, while revenue decreased 28.6 or \$3.1 million. compared to the same period last year. Delays in trip building and image processing are the primary reasons for the decreases.

Forecasted transactions and revenue is displayed on page 27 of the Report. Transactions were below forecast by 23.9 percent or 1.6 million, and revenue was below forecast by 19.9 percent or \$1.9 million. As mentioned above, the delay in processing FY 2021 transactions is the primary reason for the forecast to actual variance.

#### **ATTACHMENTS**

• Fourth Quarter Fiscal Year 2021 Traffic and Revenue Performance Update Report



77 Hartland Street, Suite 201 East Hartford, CT 06108 tel: 860-529-7615

August 30, 2021

Ms. Deborah Sharpless Chief Financial Officer Maryland Transportation Authority 2310 Broening Highway Suite 150 Baltimore, MD 21224

Subject: FINAL Fourth Quarter Fiscal Year 2021 Traffic and Revenue Performance Update

Report

Dear Ms. Sharpless:

This letter report provides a summary of historical monthly transaction and toll revenue performance on the MDTA system using available data through the fourth quarter of Fiscal Year (FY) 2021, ending June 30, 2021. The historical performance is also compared to the most recent forecast developed by CDM Smith and summarized in the "FY 2021 Traffic and Toll Revenue Forecast Update", (November 2020 forecast report) dated November 6, 2020. At the direction of MDTA and of relevance to this performance update report, unregistered video transactions and revenue were forecasted by CDM Smith in the November 2020 forecast report in the month of collection (cash accounting), while ETC transactions and revenue were forecasted in the month of travel. Also, of note in this quarterly report, MDTA converted to its new 3G back-office toll collection system called "DriveEzMD" on April 29, 2021. April collections were down due to a period of no collections during part of April as the new system was brought online.

The analytical sections of this report are listed below with a brief description of data sources used in the performance trend analysis:

- 2. COVID-19 Impacts Section: This section includes a transaction-based COVID-19 impact analysis, not revenue-based. The latest FY 2021 data used to perform the COVID-19 analysis is from the raw, in-lane data file "3GTxnCnts\_Jan-01-2021\_July-14-2021.xlsx" which was taken from the Kapsch 3G toll collection system. FY 2020 data used in the COVID-19 impact analysis was taken from similar in-lane, raw data files used in the NG toll collection system (Current System). All MDTA facilities are included in this data. The data includes classification breakdowns which allowed the COVID-19 impact analysis to be performed by passenger car versus commercial vehicle.
- 3. Legacy System, 4. Intercounty Connector and 5. I-95 Express Toll Lanes Sections: These sections compare FY 2021 actual data with FY 2020 data for both transactions and



revenue. Data used in these sections was taken from the FY 2020 and FY 2021 Traffic Volume Income (TVI) reports. Trends reported in these sections can be different than shown in the COVID-19 impact analysis because the TVI report data is based on actual transaction and revenue collections (cash accounting), not raw, in-lane data. In FY 2021, the delay in mailing of NOTDs, the conversion to systemwide cashless tolling, and other impacts due to the 3G back office transition have resulted in more deviation than in the past when comparing the raw, in-lane traffic trends to actual transaction collections. The data presented in this letter for the Intercounty Connector (ICC) has also been impacted by delays in the trip reconstruction process for the facility related to the 3G back office transition.

- 6. Forecast Versus Actual section: The actual data in this section is the same (TVI reports) as used in the "3. Legacy System", "4. Intercounty Connector" and "5. I-95 Express Toll Lanes" Sections. The forecast data is from the November 2020 forecast report. It is discussed in more detail later in this report, but a large number of ETC transactions were not collected in FY 2021 and are thus not included in the TVI data, as well as the ICC ETC trips due to the trip reconstruction delay. Because ETC transactions and revenue are forecasted by CDM Smith in the month of travel, not the month of collection, there are inherent differences in the forecast versus actual comparison. Video transactions and revenue forecast results and actual data are more comparable as the video forecasts and actual data are both in the month of collection (cash accounting). Assumptions related to delays in mailing of NOTDs were included in the November 2020 forecast.
- Appendix: The same raw, in-lane data that was used as an input to the analysis in the "2. COVID-19 Impacts" section was used for the transaction summary figures shown in the Appendix.

# 1. Summary

A summary of the most important trends and impacts identified in this report are listed below:

The COVID-19 pandemic continued to have negative impacts on MDTA performance in the fourth quarter of FY 2021, but improvements were observed during the quarter. COVID-19 traffic impacts for the fourth quarter were estimated to be between -10 and -4 percent for Legacy system passenger cars, and between -30 and -14 percent for the ICC and I-95 ETLs depending on the month. Legacy system commercial vehicles recovered in fall 2020 and had estimated COVID-19 impacts between positive 5 and 7 percent in the fourth quarter. New COVID-19 cases increased rapidly in the second quarter of FY 2021 and then declined significantly through the end of FY 2021. When preparing the November 2020 forecast, CDM Smith accounted for the risk of some increases in COVID-19 impacts in the winter months in the forecast and a recovery beginning in the spring. Actual data for FY 2021 shows impacts recovering as anticipated.



- Compared to fourth quarter FY 2020, fourth quarter FY 2021 collections showed an increase of 9 percent in transactions for the Legacy system, a decline of 10 percent in revenue for the Legacy system, an increase of 56 percent and 99 percent in trips and revenue for the ICC, and an increase of 33 percent in transactions and 29 percent in revenue for the I-95 ETLs. Cashless tolling operations, delayed invoicing of video tolls, 3G conversion impacts, delays in trip reconstruction on the ICC, and COVID-19 impacts, especially the severe initial impacts in fourth quarter FY 2020, are contributing to these trends.
- Similar to the previous quarters of FY 2021, actual transactions and revenue for the fourth quarter of FY 2021 were lower than forecasts. However, CDM Smith believes all of the forecast versus actual variance is likely due to delays in license plate image reviews on the system (leading to delays in collecting itolls and mailing video-based invoices) and delays in trip reconstruction on the ICC, both of which were not considered in the forecasts. The trip reconstruction delays limited nearly all ETC collections in July to April of FY 2021 on the ICC.
- Estimated actual COVID impacts through the fourth quarter of FY 2021 tracked close to or better than the forecasted impacts used in the forecast. This indicates the actual traffic levels are performing close to or better than forecast, but the difficulties associated with the 3G conversion caused deviations in actual versus forecasted transactions and revenue.

# 2. COVID-19 Impacts

The COVID-19 pandemic is continuing to cause negative impacts to transactions and revenue on toll facilities around the U.S., including on the MDTA system. Impacts are varying by vehicle class, however, with passenger cars experiencing some continued negative impacts and commercial vehicles generally returning to pre-COVID-19 traffic levels. **Table 1** provides a timeline of events, mandates, and other announcements related to COVID-19 that have contributed to impacts on traffic and revenue on the MDTA system. As seen in the table, easing of COVID-19 restrictions occurred in September and early October 2020. However, with the cases increasing in November, previous restrictions were brought back and were continued through December. Through the third quarter of FY 2021 vaccine eligibility was granted to various age groups and by the end of March, all Maryland residents age 16 and over were eligible for the vaccine. In the fourth quarter of FY 2021, indoor and outdoor capacity restrictions were lifted in Maryland as well as mask mandates. At the end of May, 70 percent of adults in Maryland had received at least one dose of the COVID-19 vaccine. On June 15, the state of emergency in Maryland was also lifted with most pandemic-related restrictions being lifted by July 1.

In the fourth quarter of FY 2021, the new daily COVID-19 cases for the state of Maryland continued to decrease significantly compared to the spikes of cases that occurred in the second quarter. After rapidly rising in November, new cases remained at the highest levels seen during the pandemic in December and January. On January 11, 2021, the peak since the start of the pandemic was reached



# Table 1 (cont. on next page) - National, Maryland, and MDTA Mandates Related to COVID-19

Calendar	2.1		
Year	Date	Location	Description
2020	March 11	USA	- International travel is halted (excluding Great Britain)
2020	March 12	MD	- Gatherings of more than 250 people banned
			- Schools closed until March 27th
2020	March 13	USA	- National Emergency declared
2020	March 16	MD	- Gatherings of more than 50 people banned
2222			- All bars and restaurants closed
2020	March 17	MDTA	- MDTA implements all-electronic (cashless) tolling statewide until further notice
2020	March 18	MDTA	- All E-ZPass® Maryland customer service centers closed until further notice. Motorists can still open accounts online and have their transponder mailed to them
2020	March 18-20	USA	- U.S./Canada and U.S./Mexico borders closed for non-essential travel
2020	March 19	MD	- Gatherings of more than 10 people banned
2020	March 23	MD	- Transit for essential travel only - Non-essential businesses closed
2020	March 23	MD	
2020	March 27	MDTA	- Paused mailing for all Notices of Toll Due (NOTD) and assessing civil penalties on unpaid NOTDs. Customers can pay online rather than waiting for NOTDs to be mailed - Due dates extended until 30 days after the state of emergency is lifted for previously mailed NOTDs that have a due date of March 17, 2020 or later - E-ZPass® customers who replenish their accounts with cash have 30 days after Maryland's state of emergency is lifted to add funds to their accounts - Expiration dates for Commuter Plans were extended from 45 to 90 days and for Shoppers Plans from 90 to 150 days to give drivers more time to use their remaining trips. These expiration dates were eventually extended through November 1. These plan holders may also change or cancel their plans due to COVID-19 - Referrals of unpaid tolling accounts to the Central Collections Unit and to the Motor Vehicle Administration for registration flagging are on hold until 30 days after the state of emergency is lifted
2020	March 30	MD	- Residents ordered to stay-at-home indefinitely, persons traveling into Maryland are required to self-quarantine for 14 days.
2020	April 17	MD	- Schools closed through May 15th
2020	April 18	MD	- Residents ordered to wear face masks in public settings
2020	May 6	MD	- Schools closed through the end of the academic year
2020	May 15	MD	- Statewide Stay at Home order replaced by Safer at Home advisory. Some jurisdictions began Stage One of "Maryland Strong: Roadmap to Recovery" program but most social distancing measures generally remain in place.
2020	June 5	MD	- Maryland began moving to Stage Two of "Maryland Strong: Roadmap to Recovery" with the opening of businesses including manufacturing, construction, retail shops, speciality vendors, wholesalers, warehouses, and professional offices. Additionally, personal services(including salons, massage, and tattoo parlors) resumed operations at 50 percent capacity and the state government returned to more normal operations
2020	June 12	MD	- Additional Stage Two openings occurred including indoor dining and pools at 50 percent capacity and outdoor amuements at full capacity
2020	June 15	MDTA	- MDTA E-ZPass customer service centers reopen with limited capacity
2020	June 19	MD	- Additional Stage Two openings occurred including indoor fitness activities at 50 percent capacity and casinos, arcades, and malls at full capacity. Schools and child care centers also began partial reopening
2020	July 29	MD	-Maryland's reopening plan put on hold. Out-of-state travel advisory involving nine states is issued and the statewide face mask order is expanded
2020	August 27	MD	- All schools in Maryland authorized to reopen



# Table 1 (continued) - National, Maryland, and MDTA Mandates Related to COVID-19

Calendar			
Year	Date	Location	Description
2020	August 6	MDTA	- All-Electronic Tolling made permanent at all MDTA Facilities Statewide
			- Maryland began moving to Stage Three of the "Maryland Strong: Roadmap to Recovery" with additional safe and gradual openings. Effectve September 4th at 5 PM,
2020	September 4	MD	outdoor venues may open to general public at 50% capacity or 250 people, whichever is less. Capacity for retail establishments and religious facilities increased from 50 to
			75 percent. Indoor theaters may open to the general public at 50% capacity, or 100 people per auditorium—whichever is less
2020	September 21	MD	Expanded capacity for indoor dining, from 50 to 75 percent, was put into place
			- MDTA started accepting proactive toll payments for trips made on or before June 30, 2020
2020	September 24	MDTA	MDTA announced that standard plan cycles will resume for discount plans on November 1
			MDTA announced that mailing of NOTDs will resume in mid-October
2020	October 1	MDTA	Capacity limits on child care facilities lifted; indoor visitings allowed at nursing homes
2020	October 15	MDTA	Mailing of Notices of Toll Due (NOTD) resumes, beginning with unpaid transactions for trips made from March through June 2020.
2020	November 1	MDTA	E-Zpass Maryland commuter discount plan and shoppers plan resumed.
2020	November 5	MD	Maryland enters red zone for coronavirus case rates; Travel advisory to avoid travel to and from states with positivity rates for 10% or higher renewed.
			Hospital visitations restricted until further notice. Nursing home visitations limited to compassionate care visits.
2020	November 20	MD	- Retail businesses and religious institutions back to Stage Two 50% capacity restrictions. Restaurants and Bars to close by 10 PM.
			Fans restricted at any professional or collegiate stadiums and racetracks.
2020	December 14	MD	- First COVID-19 vaccine administered in Maryland
2021	January 1	MDTA	- Standard Video Toll rates to apply for any trips not paid with a valid E-ZPass account at all toll facilities statewide.
2021	January 18	MD	- Maryland moves to Phase 1B of the COVID-19 vaccine protocols to include all Marylanders 75 and older, as well as anyone of any age living in assisted living or
2021	January 10	IVID	independent living facilities and developmental disabilities and behavioral health group homes, K-12 teachers, education staff and child care providers.
			- Maryland moves to Phase 1C of the COVID-19 vaccine protocols to include adults 65 and older, U.S. Postal Service employees and essential workers in manufacturing and
2021	January 25	MD	agriculture.
2021	March 23	MD	- Maryland moves to Phase 2A of the COVID-19 vaccine protocols to include all Marylanders, aged 60 and older.
			- Capacity limits lifted on outdoor and indoor dining, retail businesses, religious facilities and personal services.
2021	March 12	MD	- Large Outdoor and Indoor venues may operate at up to 50% capacity.
			- Quarantine requirements lifted on out of state travel.
2021	March 30	MD	- Maryland moves to Phase 2B of the COVID-19 vaccine protocols to include all Marylanders, aged 16 and older.
2021	April 6	MD	- COVID-19 vaccine eligibilty opens for all Marylanders, aged 16 and older at any of the state's mass vaccination sites.
2021	April 12	MD	- COVID-19 vaccine eligibilty opens for all Marylanders, aged 16 and older at any vaccine provider in the state.
2021	April 28	MD	- Maryland's statewide outdoor mask mandate lifted
			- All remaining capacity restrictions lifted on all indoor entertainment venues and conventions, and all outdoor entertainment, art, and sports venues, including all ticketed
2021	May 1E	MD	events.
2021	May 15	IVID	- All remaining capacity and distancing restrictions lifted on indoor and outdoor dining.
			- Maryland's indoor mask mandate lifted except for public transportation, health care settings and schools.
2021	May 31	MD	- 70% of adults in Maryland have received at least one dose of the COVID-19 vaccine.
2021	June 15	MD	- State of emergency in Maryland lifted with most pandemic-related orders ending as of July 1, 2021.



at 53.4 daily cases per hundred thousand people. New cases in Maryland began to fall after this peak and continued declining through February and early March. At the end of March another uptick of cases began, but the trend turned downward in the beginning of April, and continually dropped to reach the lowest rates seen since the very start of the pandemic with less than 100 new cases per day by the end of June. An uptick in new daily cases began mid-July 2021, and with the spreading of new variants including the more contagious Delta variant it is possible for daily cases to continue to increase. These trends will continue to be closely monitored moving forward.

CDM Smith performed analysis using the most recent available daily in-lane data from each of the MDTA facilities to determine the impacts on traffic due to the COVID-19 pandemic thus far. For the Legacy system, which includes several facilities with significant commercial vehicle usage, the analysis was conducted separately for passenger cars and commercial vehicles. The analysis methodology used is described below:

- The most recent raw daily in-lane traffic data for each of the MDTA facilities was obtained.
- Data by day for 2020 before the COVID-19 impact (from January to early March) was compared to similar data by day for 2019 to estimate actual 2019 to 2020 growth rate by facility (and passenger car versus commercial vehicle) before the pandemic. Note that the 2019 to 2020 comparison was made by shifting the comparison dates to the same day of week rather than the same exact date. For example, Sunday March 1, 2020 was compared to Sunday March 3, 2019.
- The 2019 to 2020 pre-COVID-19 growth rates were applied to corresponding data by day from the year before the pandemic. This resulted in an estimate of traffic for the days during the pandemic without the COVID-19 impact.
- Adjustments were made when necessary to better compare data. For example, the estimated traffic without COVID-19 impacts was adjusted to account for the Easter weekend occurring at a different time in 2019 than 2020, for Labor Day occurring earlier in September in 2019 compared to 2020, and for the Bay Bridge construction starting in late September 2019. The actual data was also adjusted to account for year-over-year changes in construction maintenance of traffic for the Harbor Tunnel project.
- The estimated 2020 and 2021 traffic was compared with actual 2020 and 2021 traffic on a seven-day rolling average basis to estimate an impact due to COVID-19. The overall analysis methodology accounts for seasonal impacts on traffic, which are significant on some MDTA facilities.



The results of the impact analysis are shown in three figures below. **Figure 1** shows the results for Legacy system passenger cars, **Figure 2** for Legacy system commercial vehicles, and **Figure 3** for the ICC and I-95 ETLs. **Table 2** provides COVID-19 pandemic-related traffic impact factors that were observed statistically or anecdotally during the first year of the pandemic and apply to MDTA traffic. As the pandemic situation has improved in recent months, certain factors shown in **Table 2** that were observed in the first year of the pandemic have changed. Some of these are driven by a quicker than expected increase in demand for travel and leisure activities in recent months. For example, fuel prices have increased significantly in the past several months driven especially by increasing demand. Also, longer-distance domestic vacation and leisure travel is also rebounding very quickly as shown in the most recent airline ticketing trends. Commercial shipping activity, which had recovered to pre-pandemic levels in many sectors even by fall 2020, continues to be strong. This is partially driven by significant growth in e-commerce during the pandemic.

Looking to the future, the medium and long-term impacts of several of the factors continue to be actively discussed and researched in the transportation industry, including related to transit usage, e-commerce, telecommuting, and residential and job location patterns. Discussion and research related to these factors will continue to be closely monitored by the project team. For example, trends in fall 2021 will be closely monitored as many employers are expected to implement new work from home and travel policies and to see if the wave of leisure and vacation travel expected in summer 2021 continues into the fall.

80.0% Recovery on the BHT due to less 60.0% severe construction impacts in January to July 2021. Most of thi Estimated COVID-19 Impacts traffic recovery came from 40.0% diversions off FNIT and FSK so no adjustments were made in this 20.0% COVID-19 impact analys 0.0% -20.0% -40.0% -60.0% -80.0% -100.0% Mar 1 Apr 1 May 1 Jun 1 Jul 1 Aug 1 Sep 1 Oct 1 Nov 1 Dec 1 Jan 1 Feb 1 Mar 1 Apr 1 May 1 Jun 1 Jul 1 FMT FSK HWN —JFK — — TJH — Trends impacted by holidays Trends impacted by weather events

Figure 1 - Legacy Passenger Car Seven Day Rolling Average COVID-19 Transaction Impacts



Figure 2 - Legacy Commercial Vehicle Seven Day Rolling Av. COVID-19 Transaction Impacts

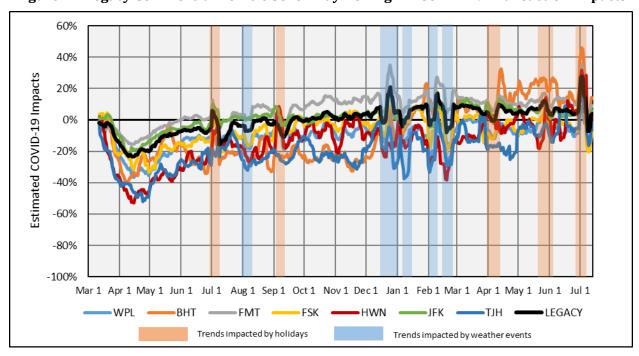


Figure 3 - ICC and I-95 ETL Seven Day Rolling Average COVID-19 Transaction Impacts





Table 2 - Potential COVID-19 Impact Factors Related to MDTA Traffic

Positive Traffi	c Impacts	Negative Traffic	Impacts	Varied Traff	ic Impacts
Passenger Cars	Commercial Vehicles	Passenger Cars	Commercial Vehicles	Passenger Cars	Commercial Vehicles
Health concerns     with transit causing     shifts to vehicular     travel in urban areas     Lower fuel prices     On-demand delivery     services using     personal vehicles     including food	Accelerated trends in e- commerce growth	• Employment losses	Less shipping activitiy and deliveries related to declines in economic activity	Shifts to relatively more local vacation and leisure activity     Shifts in residential and job location patterns	Supply chain changes, for example related to international trade

The most severe negative COVID-19 traffic impact on all MDTA facilities was reached mid-April 2020. From mid-April through early July, a rapid recovery occurred as Maryland reopened in the phased manner detailed in **Table 1**. From July through the end of the first quarter of FY 2021, impacts remained relatively stable, with Legacy passenger cars at about a negative 18 percent impact and Legacy commercial vehicles at about a negative 3 percent impact. Commercial vehicles have been less impacted overall by the pandemic and have recovered quicker in Maryland and on other roads across the country. Passenger car impacts became slightly more severe at the end of November and through December, corresponding with rising rates of new COVID-19 cases. Declines in cases in January 2021 led to stable impacts, but multiple winter storms in February led to a decline to negative 26 percent. Since February, passenger car impacts have continued to improve. In the fourth quarter of FY 2021, impacts improved from negative 10 percent in April to negative 4 percent in June. Increases in local and long-distance travel for the summer and reductions in cases is likely contributing to the improvement in impacts. Commercial vehicles have more than recovered and have had generally positive impacts through the end of FY 2021.

The ICC and I-95 ETL have experienced much higher negative impacts than the Legacy system through the duration of the pandemic. Relatively more severe impacts have also been observed on similar urban congestion relief-type facilities and priced managed lane-type facilities in other parts of the country. The ICC and I-95 ETLs showed a flattening of impacts through the first quarter of FY 2021, with the ICC averaging a negative 36 percent impact and the I-95 ETLs averaging a negative 40 percent impact. Similar to the Legacy facilities, there was an improvement in trends over the 4th of July and Labor Day holidays, primarily on the I-95 ETLs, which carries higher vacationing traffic due to its location on I-95/Kennedy Memorial Highway. Through the second quarter of FY 2021,



impacts became slightly more negative in December. The ICC had less severe COVID impacts around the Christmas holiday and the I-95 ETLs had less severe impacts for New Years. These trends were holiday related and the impacts returned to levels seen prior to the holidays. The winter storms in February caused more severe impacts for both facilities but they had a strong recovery in March, with the facilities averaging impacts of negative 26 and 33 percent for the ICC and I-95 ETLs, respectively. In the fourth quarter of FY 2021, both the ICC and I-95 ETLs had significant improvement in impacts, reaching negative 18 and negative 14 percent, respectively. Since March, the pace of recovery on these commuting-based congestion relief facilities has improved significantly, likely indicative of increasing return to work for employees who have been working remotely due to the pandemic and spring and early summer recreational travel.

**Table 3** summarizes the average estimated COVID-19 impacts by month shown in Figure 1, Figure 2, and Figure 3.

Table 3 - Summary of Average COVID-19 Transaction Impacts by Month

Calendar Year	Month	Legacy System Passenger Cars	Legacy System Commercial Vehicles	Intercounty Connector	I-95 ETL
2020	March	-19%	-4%	-27%	-29%
2020	April	-58%	-20%	-68%	-81%
2020	May	-43%	-11%	-60%	-70%
2020	June	-27%	-6%	-49%	-53%
2020	July	-20%	-5%	-38%	-45%
2020	August	-21%	-2%	-36%	-40%
2020	September	-15%	-3%	-35%	-35%
2020	October	-15%	2%	-33%	-40%
2020	November	-19%	2%	-35%	-45%
2020	December	-22%	6%	-33%	-45%
2021	January	-17%	5%	-34%	-32%
2021	February	-25%	3%	-37%	-54%
2021	March	-12%	7%	-26%	-33%
2021	April	-10%	5%	-23%	-30%
2021	May	-6%	7%	-20%	-25%
2021	June	-4%	5%	-18%	-14%

<sup>(1)</sup> Impacts shown here for February 2021 were due to significant severe winter weather in addition to COVID-19.

### 3. Legacy System

Monthly transactions for FY 2020 and FY 2021 for the Legacy System are presented in **Table 4** by vehicle type and payment method. Cashless tolling operations, delayed invoicing of video tolls, 3G conversion impacts, and COVID-19 impacts are contributing to the performance shown in the Video Transactions and Cash Transactions columns. Considering ETC transactions, COVID-19 impacts are contributing to the trends shown. Additionally, delays in license plate image reviews related to the



# Table 4 (cont. on next page) - Legacy System Historical Transaction Trends by Month

							Passer	nger Car Tr	ansactions							
		ETC Transa	ctions			Video Trans	actions		Cash	/Pay-by-Pla	te Transactions			Total Transa	ections	
			Change				Change				Chang				Change	9
Month	FY 2020	FY 2021	Number	<u>%</u>	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
July	7,659,927	5,792,444	(1,867,482)	(24.4)	149,662	77,323	(72,339)	(48.3)	2,119,887	-	-	-	9,929,476	5,869,768	(4,059,708)	(40.
August	7,920,912	6,023,562	(1,897,350)	(24.0)	219,682	58,896	(160,786)	(73.2)	2,125,070	-	_	-	10,265,665	6,082,458	(4,183,207)	(40.
September	6,998,670	5,308,575	(1,690,095)	(24.1)	195,548	122,127	(73,421)	(37.5)	1,749,326	-	-	-	8,943,544	5,430,702	(3,512,843)	(39
October	7,175,798	5,477,152	(1,698,646)	(23.7)	149,898	182,168	32,270	21.5	1,558,791	-	_	_	8,884,487	5,659,320	(3,225,167)	(36.
November	7,107,457	4,895,480	(2,211,977)	(31.1)	153,684	262,221	108,536	70.6	1,378,188	_	_	_	8,639,329	5,157,700	(3,481,629)	(40.
December	7,058,445	4,831,294	(2,227,152)	(31.6)	211,080	598,222	387,142	183.4	1,458,137	_	_	_	8,727,663	5,429,516	(3,298,147)	(37.
January	6,646,933	4,609,351	(2,037,582)	(30.7)	295,410	491,312	195,901	66.3	1,167,988	_	_	_	8,110,332	5,100,663	(3,009,669)	(37.
February	6,425,496	3,940,929	(2,484,567)	(38.7)	171,818	328,300	156,482	91.1	1,165,043	_	_	_	7,762,356	4,269,229	(3,493,127)	(45.
March	5,505,467	5,535,128	29,661	0.5	204,119	439,117	234,997	115.1	663,278	_	_	_	6,372,864	5,974,244	(398,620)	(6.
April	3,160,480	2,711,406	(449,074)	(14.2)	221,464	345,656	124,191	56.1	-	_	_	_	3,381,944	3,057,061	(324,883)	(9.
May	4,444,272	5,435,834	991,562	22.3	94,071	204,698	110,626	117.6	_	45	_	_	4,538,343	5,640,576	1,102,233	24.
June	5,239,645	6,449,630	1,209,985	23.1	93,347	117,376	24,028	25.7		7,631		-	5,332,992	6,574,636	1,241,644	23.
Q4 Total	12,844,396	14,596,869	1,752,473	13.6	408,883	667,729	258,846	63.3	_	7,676	-	_	13,253,280	15,272,274	2,018,994	15
Y Total	75,343,502	61,010,784	(14,332,718)	(19.0)	2,159,785	3,227,414	1,067,628	49.4	13,385,708	7,676	_	-	90,888,995	64,245,873	(26,643,122)	(29
										ŕ						•
		ETC Transa	ctions			Video Trans		cial Vehicle	Transactions	/Pav-bv-Pla	te Transactions			Total Transa	actions	
		ETC Transa	ctions Change			Video Trans				/Pay-by-Pla	te Transactions Chang	e		Total Transa	actions Change	
Month	FY 2020	ETC Transac		e	FY 2020	Video Trans	actions			/Pay-by-Pla FY 2021		e %	FY 2020	Total Transa		
		FY 2021	Change Number	%		FY 2021	actions Change Number	e %	<b>Cash,</b> FY 2020		Chang		FY 2020	FY 2021	Change Number	%
luly	733,770	FY 2021 644,962	Number (88,808)	(12.1)	10,388	FY 2021 3,816	Change Number (6,573)	% (63.3)	FY 2020 75,346		Chang		FY 2020 819,504	FY 2021 648,778	Number (170,726)	% (20.
luly August	733,770 730,909	FY 2021 644,962 672,962	Change Number (88,808) (57,946)	% (12.1) (7.9)	10,388 10,071	FY 2021 3,816 2,738	Change Number (6,573) (7,333)	(63.3) (72.8)	Cash, FY 2020 75,346 72,896		Chang		FY 2020 819,504 813,875	FY 2021 648,778 675,700	Change Number (170,726) (138,175)	(20, (17,
July August September	733,770 730,909 682,077	FY 2021 644,962 672,962 642,501	(88,808) (57,946) (39,577)	% (12.1) (7.9) (5.8)	10,388 10,071 12,337	3,816 2,738 4,595	Change Number (6,573) (7,333) (7,742)	(63.3) (72.8) (62.8)	FY 2020 75,346 72,896 66,906		Chang		FY 2020 819,504 813,875 761,321	FY 2021 648,778 675,700 647,096	(170,726) (138,175) (114,224)	(20, (17, (15,
luly August September October	733,770 730,909 682,077 727,849	FY 2021 644,962 672,962 642,501 688,132	Number  (88,808) (57,946) (39,577) (39,717)	% (12.1) (7.9) (5.8) (5.5)	10,388 10,071 12,337 10,141	3,816 2,738 4,595 6,416	Change Number (6,573) (7,333) (7,742) (3,725)	(63.3) (72.8) (62.8) (36.7)	75,346 72,896 66,906 64,828		Chang		FY 2020 819,504 813,875 761,321 802,818	FY 2021 648,778 675,700 647,096 694,548	Change Number (170,726) (138,175) (114,224) (108,270)	(20. (17. (15. (13.
July August September October November	733,770 730,909 682,077 727,849 670,435	FY 2021 644,962 672,962 642,501 688,132 618,684	Change Number (88,808) (57,946) (39,577) (39,717) (51,751)	% (12.1) (7.9) (5.8) (5.5) (7.7)	10,388 10,071 12,337 10,141 9,531	3,816 2,738 4,595 6,416 14,469	Change Number (6,573) (7,333) (7,742) (3,725) 4,938	(63.3) (72.8) (62.8) (36.7) 51.8	75,346 72,896 66,906 64,828 48,792		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758	FY 2021 648,778 675,700 647,096 694,548 633,153	Change Number (170,726) (138,175) (114,224) (108,270) (95,605)	(20 (17 (15 (13 (13
July August September October November December	733,770 730,909 682,077 727,849 670,435 667,886	644,962 672,962 642,501 688,132 618,684 649,502	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385)	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8)	10,388 10,071 12,337 10,141 9,531 10,398	3,816 2,738 4,595 6,416 14,469 38,296	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898	(63.3) (72.8) (62.8) (62.8) (36.7) 51.8 268.3	75,346 72,896 66,906 64,828 48,792 46,115		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399	648,778 675,700 647,096 694,548 633,153 687,798	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601)	(20 (17 (15 (13 (13 (5
July August September October November December January	733,770 730,909 682,077 727,849 670,435 667,886 677,244	644,962 672,962 642,501 688,132 618,684 649,502 616,013	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230)	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0)	10,388 10,071 12,337 10,141 9,531 10,398 15,453	3,816 2,738 4,595 6,416 14,469 38,296 21,769	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316	(63.3) (72.8) (62.8) (36.7) 51.8 268.3 40.9	75,346 72,896 66,906 64,828 48,792 46,115 42,416		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113	648,778 675,700 647,096 694,548 633,153 687,798 637,783	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330)	(20. (17. (15. (13. (13. (5. (13.
July August September October November December January	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094	FY 2021 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554)	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3)	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890	(63.3) (72.8) (62.8) (36.7) 51.8 268.3 40.9 129.9	FY 2020  75,346 72,896 66,906 64,828 48,792 46,115 42,416 39,113		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776)	(20. (17. (15. (13. (13. (5. (13. (16.
July August September October November December January February March	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094 681,737	644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554) 10,487	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3) 1.5	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845 6,878	FY 2021 3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890 13,937	(63.3) (72.8) (62.8) (36.7) 51.8 268.3 40.9 129.9 202.6	75,346 72,896 66,906 64,828 48,792 46,115 42,416		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052 714,977	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776) (1,937)	(20. (17. (15. (13. (5. (13. (16. (0.
July August September October November December January February March	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094 681,737 592,193	FY 2021 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554) 10,487 (362,077)	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3) 1.5 (61.1)	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845 6,878 9,668	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890 13,937 5,762	(63.3) (72.8) (62.8) (62.8) (36.7) 51.8 268.3 40.9 129.9 202.6 59.6	FY 2020  75,346 72,896 66,906 64,828 48,792 46,115 42,416 39,113		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052 714,977 601,861	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776) (1,937) (356,316)	(20) (17) (15) (13) (13) (16) (0) (59)
uly August September October November December anuary Sebruary March April	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094 681,737 592,193 643,985	644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115 580,078	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554) 10,487 (362,077) (63,907)	(12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3) 1.5 (61.1) (9.9)	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845 6,878 9,668 4,609	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430 9,071	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890 13,937 5,762 4,462	(63.3) (72.8) (62.8) (36.7) 51.8 268.3 40.9 129.9 202.6 59.6 96.8	75,346 72,896 66,906 64,828 48,792 46,115 42,416 39,113 26,362	FY 2021	Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052 714,977 601,861 648,594	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546 589,149	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776) (1,937) (356,316) (59,445)	(20 (17 (15 (13 (13 (16 (0 (59 (9
uly August September October November December anuary February March April	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094 681,737 592,193	FY 2021 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554) 10,487 (362,077)	% (12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3) 1.5 (61.1)	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845 6,878 9,668	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890 13,937 5,762	(63.3) (72.8) (62.8) (62.8) (36.7) 51.8 268.3 40.9 129.9 202.6 59.6	FY 2020  75,346 72,896 66,906 64,828 48,792 46,115 42,416 39,113		Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052 714,977 601,861	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776) (1,937) (356,316)	(20 (17 (15 (13 (13 (16 (0 (59 (9
Month July August September October November December January February March April May June Q4 Total	733,770 730,909 682,077 727,849 670,435 667,886 677,244 622,094 681,737 592,193 643,985	644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115 580,078	Change Number (88,808) (57,946) (39,577) (39,717) (51,751) (18,385) (61,230) (76,554) 10,487 (362,077) (63,907)	(12.1) (7.9) (5.8) (5.5) (7.7) (2.8) (9.0) (12.3) 1.5 (61.1) (9.9)	10,388 10,071 12,337 10,141 9,531 10,398 15,453 6,845 6,878 9,668 4,609	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430 9,071	Change Number (6,573) (7,333) (7,742) (3,725) 4,938 27,898 6,316 8,890 13,937 5,762 4,462	(63.3) (72.8) (62.8) (36.7) 51.8 268.3 40.9 129.9 202.6 59.6 96.8	75,346 72,896 66,906 64,828 48,792 46,115 42,416 39,113 26,362	FY 2021	Chang		FY 2020 819,504 813,875 761,321 802,818 728,758 724,399 735,113 668,052 714,977 601,861 648,594	FY 2021 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546 589,149	Change Number (170,726) (138,175) (114,224) (108,270) (95,605) (36,601) (97,330) (106,776) (1,937) (356,316) (59,445)	(20. (17. (15. (13. (13. (5. (13. (16.



Table 4 (continued) - Legacy System Historical Transaction Trends by Month

							To	otal Transa	ctions							
		ETC Transa	ctions			Video Transa	actions		Cash/	Pay-by-Plat	e Transactions			Total Transa	ictions	
			Change	<u> </u>			Change	9			Chang	е			Change	e
Month	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
July	8,393,697	6,437,407	(1,956,290)	(23.3)	160,050	81,139	(78,911)	(49.3)	2,195,232	-	-	-	10,748,980	6,518,546	(4,230,434)	(39.
August	8,651,821	6,696,525	(1,955,296)	(22.6)	229,753	61,634	(168,119)	(73.2)	2,197,966	-	-	-	11,079,540	6,758,158	(4,321,381)	(39.
September	7,680,747	5,951,076	(1,729,671)	(22.5)	207,885	126,722	(81,163)	(39.0)	1,816,232	-	-	-	9,704,865	6,077,798	(3,627,067)	(37.
October	7,903,647	6,165,284	(1,738,363)	(22.0)	160,039	188,584	28,545	17.8	1,623,619	-	-	-	9,687,305	6,353,868	(3,333,437)	(34.
November	7,777,892	5,514,163	(2,263,729)	(29.1)	163,215	276,690	113,475	69.5	1,426,980	-	-	-	9,368,087	5,790,853	(3,577,234)	(38
December	7,726,332	5,480,796	(2,245,536)	(29.1)	221,478	636,518	415,040	187.4	1,504,252	-	-	-	9,452,062	6,117,314	(3,334,748)	(35
January	7,324,177	5,225,364	(2,098,813)	(28.7)	310,863	513,081	202,218	65.1	1,210,404	-	-	-	8,845,445	5,738,445	(3,107,000)	(35
February	7,047,590	4,486,469	(2,561,121)	(36.3)	178,663	344,035	165,372	92.6	1,204,155	-	-	-	8,430,408	4,830,504	(3,599,904)	(42
March	6,187,204	6,227,352	40,148	0.6	210,998	459,932	248,935	118.0	689,640	-	-	-	7,087,841	6,687,284	(400,557)	(5.
April	3,752,673	2,941,521	(811,152)	(21.6)	231,133	361,086	129,953	56.2	-	-	-	-	3,983,806	3,302,607	(681,199)	(17
May	5,088,257	6,015,912	927,655	18.2	98,681	213,769	115,088	116.6	-	45	-	-	5,186,937	6,229,725	1,042,788	20.
June	5,918,477	6,933,004	1,014,527	17.1	99,935	122,577	22,642	22.7		7,690			6,018,412	7,063,270	1,044,858	17.
Q4 Total	14,759,406	15,890,436	1,131,030	7.7	429,748	697,432	267,683	62.3	-	7,735	-	-	15,189,155	16,595,603	1,406,448	9.
FY Total	83,452,514	68,074,872	(15,377,642)	(18.4)	2,272,692	3,385,767	1,113,075	49.0	13,868,481	7,735	-	-	99,593,687	71,468,373	(28,125,313)	(28.



3G conversion are impacting ETC transaction trends. This is occurring for ETC transactions where an in-lane transponder-based transaction is not recorded and the license plate of the vehicle must be matched to an ETC account. These types of transactions are referred to as itolls and most commonly occur when the driver does not have his or her transponder in the vehicle or mounted properly.

Fourth quarter FY 2021 total transactions in April were down 17.1 percent, and May and June were up 20.1 percent and 17.4 percent, respectively, compared to FY 2020. Total FY 2021 transactions were down 28.2 percent over FY 2020. Commercial vehicles experienced nearly half the impact of passenger cars in FY 2021 by being down 17 percent over FY 2020, compared to 29.3 percent for passenger cars. Passenger car ETC transactions in the fourth quarter were up 13.6 percent while commercial ETC transactions were down 32.5 percent. For total FY 2021, passenger car ETC transactions were down 19 percent and commercial vehicles were down 12.9 percent over FY 2020. Video transaction trends were much different than ETC trends, with passenger car and commercial vehicle FY 2021 video transactions up 49.4 and 40.3 percent, respectively, compared to FY 2020. This is related to resuming NOTD invoicing during the second quarter of FY 2021 as well as the conversion to permanent cashless tolling. The permanent conversion to cashless tolling has caused no cash transactions to be made in FY 2021, but beginning in May, pay-by-plate transactions occurred and are included in the same columns for FY 2021. Because the payment method is new, a small number of transactions occurred in May with increasing adoption in June. Passenger cars account for nearly all the pay-by-plate transactions in FY 2021. It is anticipated that the share of pay-by-plate transactions will continue to increase as more customers become aware of the program and the incentive it provides with lower toll rates than a regular video customer.

Monthly toll revenue for FY 2020 and FY 2021 is shown in **Table 5**. Considering fourth quarter FY 2021 data, total revenue decreased by 10.6 percent compared to FY 2020 with passenger car revenue increasing by 18.9 percent and commercial vehicles decreasing by 35.7 percent. Total revenue declines in FY 2021 of 25.2 percent compared to FY 2020 were about three percentage points less severe for revenue compared to transactions. This is due to commercial vehicles, which have been impacted less severely by the COVID-19 pandemic compared to passenger cars and have a higher overall proportion of total revenue than total transactions due to their higher toll rates. Fourth quarter FY 2021 revenue was down by 36.5 and 10.7 percent in April and June, respectively, over FY 2020 but had a positive impact in May of 11.1 percent. In general, revenue trends by month for ETC and video by vehicle class followed similar trends to transactions.



# Table 5 (cont. on next page) - Legacy System Historical Revenue Trends by Month

	-	ETC Toll Reve	nue Change			Video Toll Re	venue Change		Cash/	Pay-by-Plate	Transactions Char			Total Toll Rev	venue Change	
Month	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	ige %	FY 2020	FY 2021	Number	%
	112020	112021	IVallibel		112020	112021	Number		112020	112021	Ivamber		112020	112021	Number	
July	\$ 23,934,316	\$ 18,340,002	(5,594,314)	(23.4)	\$ 1,002,445	\$ 507,749	(494,696)	(49.3)	\$ 10,013,301	\$ -	-	-	\$ 34,950,062	\$ 18,847,751	(16,102,311)	(46.1
August	24,935,051	18,948,302	(5,986,749)	(24.0)	1,465,391	378,073	(1,087,318)	(74.2)	10,030,935	-	-	-	36,431,376 0	19,326,375	(17,105,002)	(47.
September	21,051,985	16,171,627	(4,880,358)	(23.2)	1,328,709	818,335	(510,374)	(38.4)	8,127,024	-	-	-	30,507,718 0	16,989,963	(13,517,755)	(44.
October	21,502,683	16,724,853	(4,777,830)	(22.2)	1,011,814	1,231,357	219,542	21.7	7,294,206	-	-	-	29,808,704 0	17,956,210	(11,852,494)	(39.
November	22,089,111	15,166,776	(6,922,335)	(31.3)	1,040,700	1,736,350	695,650	66.8	6,588,322	-	-	-	29,718,132 0	16,903,126	(12,815,007)	(43.
December	22,299,190	14,905,483	(7,393,707)	(33.2)	1,407,923	4,094,943	2,687,020	190.8	6,969,852	-	-	-	30,676,965 0	19,000,426	(11,676,538)	(38.
January	19,282,205	13,929,568	(5,352,638)	(27.8)	1,962,794	3,476,018	1,513,224	77.1	5,497,122	-	-	-	26,742,121 0	17,405,586	(9,336,535)	(34.
February	18,922,914	11,861,243	(7,061,671)	(37.3)	1,134,673	2,319,593	1,184,920	104.4	5,490,326	-	-	-	25,547,913 0	14,180,836	(11,367,077)	(44.
March	16,068,046	17,138,921	1,070,875	6.7	1,375,956	3,220,863	1,844,908	134.1	3,143,802	-	-	-	20,587,804 0	20,359,784	(228,019)	(1.
April	8,508,588	7,619,133	(889,455)	(10.5)	1,480,848	2,500,038	1,019,190	68.8	-	-	-	-	9,989,436 0	10,119,170	129,735	1.
May	13,583,712	17,731,263	4,147,551	30.5	617,504	1,571,444	953,940	154.5	-	192	-	-	14,201,216 0	19,302,899	5,101,683	35.
June	16,035,594	18,269,393	2,233,799	13.9	615,819	842,760	226,942	36.9		34,126			16,651,413 0	19,146,279	2,494,867	15.
Q4 Total	38,127,894	43,619,789	5,491,894	14.4	2,714,170	4,914,242	2,200,072	81.1	-	34,318	-	-	40,842,064	48,568,349	7,726,285	18.
						22 527 522	0.353.040	57.1	63.154.890	34.318			305,812,859	209,538,405	(96,274,454)	(31.
FY Total	228,213,395	186,806,565	(41,406,830)	(18.1)	14,444,574	22,697,522	8,252,948 Commerc		e Toll Revenue	34,318	-		303,812,839	209,538,403	(30,274,434)	(31.
FY Total	228,213,395	186,806,565  ETC Toll Reve		(18.1)	14,444,574	Video Toll Re	Commerc		e Toll Revenue		Transactions		303,612,639	Total Toll Rev		(31.
FY Total	228,213,395				14,444,574		Commerc	ial Vehicl	e Toll Revenue		Transactions Char	nge	303,612,639			(31.
FY Total  Month	FY 2020		nue		FY 2020		Commerc	ial Vehicl	e Toll Revenue			nge %	FY 2020		venue	
Month		ETC Toll Reve	nue Change			Video Toll Re	Commerce venue Change	cial Vehicl	e Toll Revenue Cash/	/Pay-by-Plate	Char			Total Toll Rev	v <b>enue</b> Change	%
<b>Month</b>	FY 2020	ETC Toll Reve	c <b>nue</b> Change Number	%	FY 2020	Video Toll Re	Commerce venue Change Number	cial Vehicl	Cash/	/Pay-by-Plate FY 2021	Char		FY 2020	Total Toll Rev	Change Number (3,384,088)	% (17.
	FY 2020 \$ 17,578,343	FY 2021 \$ 16,010,412	Change Number (1,567,931)	(8.9)	FY 2020 \$ 342,613	Video Toll Re FY 2021 \$ 117,976	Commerce venue Change Number (224,637)	% (65.6)	Cash/ FY 2020 \$ 1,591,519	/Pay-by-Plate FY 2021	Char		FY 2020 \$ 19,512,475	Total Toll Rev FY 2021 \$ 16,128,387	venue Change Number	% (17. (14.
Month July August September	FY 2020 \$ 17,578,343 17,499,797	FY 2021 \$ 16,010,412 16,530,805	Change Number (1,567,931) (968,992)	(8.9) (5.5)	FY 2020 \$ 342,613 322,035	Video Toll Re FY 2021 \$ 117,976 85,967	Commerce  Change  Number  (224,637) (236,068)	% (65.6) (73.3)	Cash/ FY 2020 \$ 1,591,519 1,540,597	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0	Total Toll Rev FY 2021 \$ 16,128,387 16,616,772	Change Number (3,384,088) (2,745,657)	% (17.: (14.: (12.: (12.:
Month July August September October	FY 2020 \$ 17,578,343 17,499,797 16,465,945	FY 2021  \$ 16,010,412 16,530,805 15,837,818	Change Number (1,567,931) (968,992) (628,127)	(8.9) (5.5) (3.8)	FY 2020 \$ 342,613 322,035 387,677	Video Toll Re  FY 2021  \$ 117,976 85,967 129,549	Comment venue Change Number (224,637) (236,068) (258,128)	% (65.6) (73.3) (66.6)	Cash/ FY 2020 \$ 1,591,519 1,540,597 1,403,629	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0	FY 2021 \$ 16,128,387 16,616,772 15,967,367	Change Number (3,384,088) (2,745,657) (2,289,884)	% (17. (14. (12. (12.
Month July August	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481	FY 2021 \$ 16,010,412 16,530,805 15,837,818 16,916,997	Change Number (1,567,931) (968,992) (628,127) (859,485)	% (8.9) (5.5) (3.8) (4.8)	FY 2020 \$ 342,613 322,035 387,677 337,924	Video Toll Re  FY 2021  \$ 117,976 85,967 129,549 181,856	Commerce Venue Change Number (224,637) (236,068) (258,128) (156,068)	% (65.6) (73.3) (66.6) (46.2)	E TOIl Revenue  Cash/ FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0	Total Toll Rev FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853	Change Number (3,384,088) (2,745,657) (2,289,884) (2,420,097)	% (17. (14. (12.
Month July August September October November	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969	FY 2021 \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482	Change Number (1,567,931) (968,992) (628,127) (859,485) (817,486)	(8.9) (5.5) (3.8) (4.8) (5.1)	FY 2020 \$ 342,613 322,035 387,677 337,924 308,797	Video Toll Re FY 2021  \$ 117,976 85,967 129,549 181,856 442,896	Commerce Venue Change Number (224,637) (236,068) (258,128) (156,068) 134,099	% (65.6) (73.3) (66.6) (46.2) 43.4	E TOIl Revenue  Cash/ FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,560,396 0	Total Toll Rev FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379	Change Number (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017)	% (17. (14. (12. (12. (10.
Month  July August September October November December January	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813	FY 2021 \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140	Change Number (1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673)	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3)	FY 2020 \$ 342,613 322,035 387,677 337,924 308,797 331,543	Video Toll Re  FY 2021  \$ 117,976     85,967     129,549     181,856     442,896     1,305,313	Comment Venue Change Number (224,637) (236,068) (258,128) (156,068) (156,068) 134,099 973,770	(65.6) (73.3) (66.6) (46.2) 43.4 293.7	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,560,396 0 17,772,626 0	FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453	Change Number  (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173)	% (17. (14. (12. (10. (10. (12.
Month July August September October November December January	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813 16,796,938	FY 2021  \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140 15,332,418	Change Number (1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673) (1,464,519)	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3) (8.7)	\$ 342,613 322,035 387,677 337,924 308,797 331,543 467,425	Video Toll Re  FY 2021  \$ 117,976     85,967     129,549     181,856     442,896     1,305,313     721,521	Commerce  Change  Number  (224,637) (236,068) (258,128) (156,068) 134,099 973,770 254,096 (330,220)	% (65.6) (73.3) (66.6) (46.2) 43.4 293.7 54.4	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270 974,669	/Pay-by-Plate FY 2021	Char	% - -	\$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,560,396 0 17,772,626 0 18,239,031 0	FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453 16,053,939	Change Number  (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173) (2,185,093)	% (17. (14. (12. (10. (1. (12. (14.
Month July August September October November December	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813 16,796,938 15,490,547 16,843,340	FY 2021  \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140 15,332,418 13,687,072	Change Number  (1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673) (1,464,519) (1,803,474) 213,180	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3) (8.7) (11.6)	FY 2020 \$ 342,613 322,035 387,677 337,924 308,797 331,543 467,425 877,948	FY 2021  \$ 117,976 85,967 129,549 181,856 442,896 1,305,313 721,521 547,728	Change Number  (224,637) (236,068) (258,128) (156,068) 134,099 973,770 254,096	(65.6) (73.3) (66.6) (46.2) 43.4 293.7 54.4 (37.6)	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270 974,669 209,757	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,772,663 0 17,772,666 0 18,239,031 0 16,578,251 0	FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453 16,053,939 14,234,800	Change Number  (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173) (2,185,093) (2,343,451)	% (17. (14. (12. (10. (1. (12. (14.
Month  July August September October November December January February March	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813 16,796,938 15,490,547 16,843,340 14,772,084	\$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140 15,332,418 13,687,072 17,056,519 5,253,083	(1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673) (1,464,519) (1,803,474) 213,180 (9,519,001)	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3) (8.7) (11.6)	\$ 342,613 322,035 387,677 337,924 308,797 331,543 467,425 877,948 211,794 305,030	Video Toll Re  FY 2021  \$ 117,976     85,967     129,549     181,856     442,896     1,305,313     721,521     547,728     772,265     536,603	Commerce Venue  Change Number  (224,637) (236,068) (258,128) (156,068) 134,099 973,770 254,096 (330,220) 550,472 231,573	(65.6) (73.3) (66.6) (46.2) 43.4 293.7 54.4 (37.6) 264.6	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270 974,669 209,757	/Pay-by-Plate FY 2021	Char	% - -	\$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,560,396 0 17,772,626 0 18,239,031 0 16,578,251 0 17,660,145 0 15,077,114 0	FY 2021  \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453 16,053,939 14,234,800 17,828,785 5,789,686	Change Number (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173) (2,185,093) (2,343,451) 168,640 (9,287,428)	% (17. (14. (12. (10. (12. (14. 1. (61.
Month  uly kugust keptember October November October August keptember August August keptember August August keptember August August August keptember August	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813 16,796,938 15,490,547 16,843,340	FY 2021  \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140 15,332,418 13,687,072 17,056,519	Change Number  (1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673) (1,464,519) (1,803,474) 213,180	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3) (8.7) (11.6) 1.3 (64.4)	\$ 342,613 322,035 387,677 337,924 308,797 331,543 467,425 877,948 211,794	\$ 117,976 85,967 129,549 181,856 442,896 1,305,313 721,521 547,728 772,265	Commerce  Change  Number  (224,637) (236,068) (258,128) (156,068) 134,099 973,770 254,096 (330,220) 560,472	% (65.6) (73.3) (66.6) (46.2) 43.4 293.7 54.4 (37.6) 264.6 75.9	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270 974,669 209,757	/Pay-by-Plate FY 2021	Char	% - -	FY 2020 \$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,760,396 0 17,772,626 0 18,239,031 0 16,578,251 0 17,660,145 0	FY 2021  \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453 16,053,939 14,234,800 17,828,785	Change Number  (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173) (2,185,093) (2,343,451) 168,640	% (17 (14 (12 (10 (11 (12 (14 1 (61 (10
Month July August September October November December January February March April	FY 2020 \$ 17,578,343 17,499,797 16,465,945 17,776,481 16,154,969 16,366,813 16,796,938 15,490,547 16,843,340 14,772,084 15,912,200	FY 2021  \$ 16,010,412 16,530,805 15,837,818 16,916,997 15,337,482 16,152,140 15,332,418 13,687,072 17,056,519 5,253,083 13,988,271	Change Number  (1,567,931) (968,992) (628,127) (859,485) (817,486) (214,673) (1,464,519) (1,803,474) (1,913,180 (9,519,001) (1,923,929)	(8.9) (5.5) (3.8) (4.8) (5.1) (1.3) (8.7) (11.6) 1.3 (64.4) (12.1)	FY 2020 \$ 342,613 322,035 387,677 337,924 308,797 331,543 467,425 877,948 211,794 305,030 128,426	FY 2021  \$ 117,976 85,967 129,549 181,856 442,896 1,305,313 721,521 547,728 772,265 536,603 315,461	Comment Venue  Change Number  (224,637) (236,068) (258,128) (156,068) (134,099 973,770 254,096 (330,220) 560,472 231,573 187,035	% (65.6) (73.3) (66.6) (46.2) 43.4 293.7 54.4 (37.6) 264.6 75.9 145.6	FY 2020  \$ 1,591,519 1,540,597 1,403,629 1,404,544 1,096,630 1,074,270 974,669 209,757	FY 2021  \$	Char	% - -	\$ 19,512,475 19,362,428 0 18,257,252 0 19,518,950 0 17,7560,396 0 17,772,626 0 18,239,031 0 16,578,251 0 17,660,145 0 15,077,114 0 16,040,626 0	FY 2021 \$ 16,128,387 16,616,772 15,967,367 17,098,853 15,780,379 17,457,453 16,053,939 14,234,800 17,828,785 5,789,686 14,303,732	Change Number  (3,384,088) (2,745,657) (2,289,884) (2,420,097) (1,780,017) (315,173) (2,185,093) (2,343,451) (2,343,451) (68,640 (9,287,428) (1,736,894)	% (17. (14. (12. (12. (10. (1.



Table 5 (continued) - Legacy System Historical Revenue Trends by Month

		ETC Toll Reve	nue			Video Toll Re	venue		Cash/	Pay-by-Plate	Transactions			enue .		
			Change	:			Change				Chan	ge			Change	
Month	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
July	\$ 41,512,659	\$ 34,350,414	(7,162,245)	(17.3)	\$ 1,345,058	\$ 625,724	(719,333)	(53.5)	\$ 11,604,820	\$ -	-	_	\$ 54,462,537	\$ 34,976,139	(19,486,399)	(35.8
August	42,434,848	35,479,107	(6,955,741)	(16.4)	1,787,426	464,040	(1,323,386)	(74.0)	11,571,531	-	-	-	55,793,805	35,943,146	(19,850,658)	(35.6
September	37,517,930	32,009,445	(5,508,485)	(14.7)	1,716,386	947,885	(768,502)	(44.8)	9,530,653	-	-	-	48,764,969	32,957,330	(15,807,639)	(32.4
October	39,279,164	33,641,850	(5,637,314)	(14.4)	1,349,739	1,413,213	63,474	4.7	8,698,750	-	-	-	49,327,653	35,055,063	(14,272,591)	(28.9
November	38,244,079	30,504,258	(7,739,821)	(20.2)	1,349,497	2,179,246	829,749	61.5	7,684,952	-	-	-	47,278,528	32,683,504	(14,595,024)	(30.9
December	38,666,003	31,057,624	(7,608,380)	(19.7)	1,739,465	5,400,256	3,660,790	210.5	8,044,122	-	-	-	48,449,591	36,457,879	(11,991,711)	(24.8
January	36,079,143	29,261,986	(6,817,157)	(18.9)	2,430,218	4,197,538	1,767,320	72.7	6,471,791	-	-	-	44,981,152	33,459,524	(11,521,628)	(25.6
February	34,413,460	25,548,315	(8,865,145)	(25.8)	2,012,621	2,867,321	854,700	42.5	5,700,083	-	-	-	42,126,164	28,415,636	(13,710,528)	(32.5
March	32,911,386	34,195,440	1,284,055	3.9	1,587,749	3,993,129	2,405,379	151.5	3,748,814	-	-	-	38,247,948	38,188,569	(59,379)	(0.2
April	23,280,672	12,872,216	(10,408,456)	(44.7)	1,785,878	3,036,641	1,250,763	70.0	-	-	-	-	25,066,550	15,908,856	(9,157,693)	(36.5
May	29,495,912	31,719,534	2,223,622	7.5	745,929	1,886,905	1,140,976	153.0	-	192	-	-	30,241,842	33,606,631	3,364,789	11.1
June	32,665,986	28,815,077	(3,850,909)	(11.8)	785,452	1,023,649	238,197	30.3		35,136		-	33,451,438	29,873,862	(3,577,576)	(10.7
Q4 Total	85,442,570	73,406,826	(12,035,744)	(14.1)	3,317,259	5,947,195	2,629,936	79.3	-	35,328	-	-	88,759,829	79,389,349	(9,370,480)	(10.6
FY Total	426,501,243	359,455,265	(67,045,978)	(15.7)	18,635,419	28,035,546	9,400,127	50.4	73,055,516	35,328	-	-	518,192,177	387,526,140	(130,666,038)	(25.



# **4. Intercounty Connector**

Monthly trips for ETC and video for FY 2020 and FY 2021 for the ICC are presented in **Table 6**. Trends in FY 2021 were negatively impacted by the COVID-19 pandemic and 3G conversion. Due to the delays in trip reconstruction noted earlier, most trips and revenue from travel occurring in FY 2021 has not yet been collected. However, ETC collections improved in May and June after the new toll system was brought online in April. ETC trips for FY 2021 are 69 percent lower than FY 2020 and video trips were 45.5 percent lower, than FY 2020. The fourth quarter consisted of nearly all ETC trips, particularly May and June where trips were more than double the same month in FY 2020. Total trips in the fourth quarter of FY 2021 were 56.5 percent higher than the same period in FY 2020.

Toll revenue collected during FY 2020 and FY 2021 is shown in **Table 7**. ETC revenue trends were similar to transactions with revenue down 64.0 percent for FY 2021 to FY 2020. Video revenue fared worse than trips, down 67.7 percent compared to FY 2020. FY 2021 fourth quarter ETC revenue was 122.8 percent higher than the same period in FY 2020 while video revenue was down 64.4 percent. Due to the small share of video trips on the ICC, the fourth quarter total revenue was 99.4 percent higher than FY 2020.

## 5. I-95 Express Toll Lanes

Monthly transactions for passenger cars and commercial vehicles for FY 2020 and FY 2021 for the I-95 ETLs are presented in **Table 8**. Trends in FY 2021 were negatively impacted by the COVID-19 pandemic and 3G conversion. Delayed invoicing of video tolls is having a minimal impact on the I-95 Express Lanes due to the high ETC share on the facility. FY 2021 passenger cars were down 34.8 percent over FY 2020, while commercial vehicles were down by 19.9 percent. The fourth quarter passenger car transactions were up 33.4 percent over FY 2020 due to lower COVID impacts and ongoing processing of the backlog transactions. Commercial vehicle trips were down 7.7 percent in the fourth quarter over FY 2020.

Toll revenue collected during FY 2020 and FY 2021 is shown in **Table 9**. Passenger car revenue trends were similar to transactions with revenue down 34.2 percent in FY 2021 compared to FY 2020. Commercial vehicle revenue fared better than transactions, down just 3.1 percent. Fourth quarter passenger car revenue was 41.7 percent higher than fourth quarter FY 2020, while commercial vehicles were down 4.0 percent.



Table 6 - Intercounty Connector Historical Trip Trends by Month

Y 2020		Change				ps			Pay-by-Plate	11162			Total Tri	P3	
Y 2020		Change	<u>:</u>			Change	e			Change	e			Change	
	FY 2021	Number	%	FY 2020	FY 2021	Number	<u>%</u>	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	<u>%</u>
2,898,707	1,180,236	(1,718,471)	(59.3)	282,102	110,526	(171,576)	(60.8)	-	-	-	-	3,180,809	1,290,762	(1,890,047)	(59.4)
2,838,027	16,686	(2,821,341)	(99.4)	282,102	93,182	(188,920)	(67.0)	-	-	-	-	3,120,129	109,868	(3,010,261)	(96.5)
2,820,031	-	-	-	330,805	95,682	(235,123)	(71.1)	-	-	-	-	3,150,836	95,682	(3,055,154)	(97.0)
2,701,397	-	-	-	279,507	123,395	(156,112)	(55.9)	-	-	-	-	2,980,904	123,395	(2,857,509)	(95.9)
2,748,242	-	-	-	225,667	243,460	17,793	7.9	-	-	-	-	2,973,909	243,460	(2,730,449)	(91.8)
2,647,628	-	-	-	245,953	334,023	88,070	35.8	-	-	-	-	2,893,581	334,023	(2,559,558)	(88.5)
2,702,062	-	-	-	299,967	205,153	(94,814)	(31.6)	-	-	-	-	3,002,029	205,153	(2,796,876)	(93.2)
3,285,364	-	-	-	234,154	81,260	(152,894)	(65.3)	-	-	-	-	3,519,518	81,260	(3,438,258)	(97.7)
2,596,766	=	=	-	214,744	82,610	(132,134)	(61.5)	-	-	-	-	2,811,510	82,610	(2,728,900)	(97.1)
1,160,778	36,183	(1,124,595)	(97)	214,642	52,068	(162,574)	(75.7)	-	-	-	-	1,375,420	88,251	(1,287,169)	(93.6)
1,449,776	3,350,471	1,900,695	131.1	70,990	71,218	228	0.3	-	1	1	-	1,520,766	3,421,690	1,900,924	125.0
2,332,212	4,786,958	2,454,746	105.3	84,298	13,686	(70,612)	(83.8)		2,330	2,330		2,416,510	4,802,974	2,386,464	98.8
1,942,766	8,173,612	3,230,846	65.4	369,930	136,972	(232,958)	(63.0)	-	2,331	2,331	_	5,312,696	8,312,915	3,000,219	56.5
,180,990	9,370,534	(20,810,456)	(69.0)	2,764,931	1,506,263	(1,258,668)	(45.5)	-	2,331	2,331	-	32,945,921	10,879,128	(22,066,793)	(67.0)
2, 2, 2, 2, 2, 1, 1, 2,	,838,027 ,820,031 ,701,397 ,748,242 ,647,628 ,702,062 ,285,364 ,596,766 ,160,778 ,449,776 ,332,212	,838,027 16,686 ,820,031 - ,701,397 - ,748,242 - ,647,628 - ,702,062 - ,285,364 - ,596,766 - ,160,778 36,183 ,449,776 3,350,471 ,332,212 4,786,958	,838,027 16,686 (2,821,341) ,820,031 ,701,397 ,748,242 ,647,628 ,702,062 ,596,766 ,160,778 36,183 (1,124,595) ,449,776 3,350,471 1,900,695 ,332,212 4,786,958 2,454,746	,838,027 16,686 (2,821,341) (99.4) ,820,031 ,701,397 ,647,628 ,702,062 ,596,766 ,160,778 36,183 (1,124,595) (97) ,449,776 3,350,471 1,900,695 131.1 ,332,212 4,786,958 2,454,746 105.3	,838,027     16,686     (2,821,341)     (99.4)     282,102       ,820,031     -     -     330,805       ,701,397     -     -     279,507       ,748,242     -     -     225,667       ,647,628     -     -     245,953       ,702,062     -     -     299,967       ,285,364     -     -     234,154       ,596,766     -     -     214,744       ,160,778     36,183     (1,124,595)     (97)     214,642       ,449,776     3,350,471     1,900,695     131.1     70,990       ,332,212     4,786,958     2,454,746     105.3     84,298       942,766     8,173,612     3,230,846     65.4     369,930	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182       ,820,031     -     -     -     330,805     95,682       ,701,397     -     -     -     279,507     123,395       ,748,242     -     -     -     225,667     243,460       ,647,628     -     -     -     245,953     334,023       ,702,062     -     -     -     299,967     205,153       ,285,364     -     -     -     234,154     81,260       ,596,766     -     -     -     214,744     82,610       ,160,778     36,183     (1,124,595)     (97)     214,642     52,068       ,449,776     3,350,471     1,900,695     131.1     70,990     71,218       ,332,212     4,786,958     2,454,746     105.3     84,298     13,686       942,766     8,173,612     3,230,846     65.4     369,930     136,972	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)       ,820,031     -     -     -     330,805     95,682     (235,123)       ,701,397     -     -     -     279,507     123,395     (156,112)       ,748,242     -     -     -     225,667     243,460     17,793       ,647,628     -     -     -     245,953     334,023     88,070       ,702,062     -     -     -     299,967     205,153     (94,814)       ,596,766     -     -     -     214,744     82,610     (152,894)       ,596,766     -     -     -     214,744     82,610     (132,134)       ,460,778     36,183     (1,124,595)     (97)     214,642     52,068     (162,574)       ,449,776     3,350,471     1,900,695     131.1     70,990     71,218     228       ,332,212     4,786,958     2,454,746     105.3     84,298     13,686     (70,612)       942,766     8,173,612     3,230,846     65.4     369,930     136,972     (232,958)	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)       ,820,031     -     -     -     330,805     95,682     (235,123)     (71.1)       ,701,397     -     -     -     279,507     123,395     (156,112)     (55.9)       ,748,242     -     -     -     225,667     243,460     17,793     7.9       ,647,628     -     -     -     245,953     334,023     88,070     35.8       ,702,062     -     -     -     299,967     205,153     (94,814)     (31.6)       ,285,364     -     -     -     234,154     81,260     (152,894)     (65.3)       ,596,766     -     -     -     214,744     82,610     (132,134)     (61.5)       ,160,778     36,183     (1,124,595)     (97)     214,642     52,068     (162,574)     (75.7)       ,449,776     3,350,471     1,900,695     131.1     70,990     71,218     228     0.3       ,332,212     4,786,958     2,454,746     105.3     84,298     13,686     (70,612)     (83.8)       ,942,766     8,173,612     3,230,846     65.4     369,930     136,972     (232,958)	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     -       ,820,031     -     -     -     330,805     95,682     (235,123)     (71.1)     -       ,701,397     -     -     -     279,507     123,395     (156,112)     (55.9)     -       ,748,242     -     -     -     225,667     243,460     17,793     7.9     -       ,647,628     -     -     -     245,953     334,023     88,070     35.8     -       ,702,062     -     -     -     299,967     205,153     (94,814)     (31.6)     -       ,596,766     -     -     -     234,154     81,260     (152,894)     (65.3)     -       ,160,778     36,183     (1,124,595)     (97)     214,642     52,068     (162,574)     (75.7)     -       ,449,776     3,350,471     1,900,695     131.1     70,990     71,218     228     0.3     -       ,332,212     4,786,958     2,454,746     105.3     84,298     13,686     (70,612)     (83.8)     -       ,942,766     8,173,612     3,230,846     65.4     369,930     136,972     (232,958)     (63.0) <td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -</td> <td>,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     -     -     -     -       ,820,031     -     -     -     330,805     95,682     (235,123)     (71.1)     -     -     -       ,701,397     -     -     -     279,507     123,395     (156,112)     (55.9)     -     -     -       ,748,242     -     -     -     225,667     243,460     17,793     7.9     -     -     -       ,647,628     -     -     -     245,953     334,023     88,070     35.8     -     -     -       ,702,062     -     -     -     299,967     205,153     (94,814)     (31.6)     -     -     -       ,285,364     -     -     -     234,154     81,260     (152,894)     (65.3)     -     -     -       ,596,766     -     -     -     214,744     82,610     (132,134)     (61.5)     -     -     -       ,160,778     36,183     (1,124,595)     (97)     214,642     52,068     (162,574)     (75.7)     -     -     -       ,449,776     3,350,471     1,900,695     131.1     <t< td=""><td>,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     -     <t< td=""><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129         ,820,031       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836         ,701,397       -       -       -       279,507       123,395       (156,112)       (55.9)       -       -       -       -       2,980,904         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581         ,702,062       -       -       -       299,967       205,153       (94,814)       (31.6)       -       -       -       3,519,518         ,596,766       -       -       -       234,154       81,260       (152,894)       (65.3)       -       -       -       -       3,519,518         ,496,778       36,183       (1,124,595)       (97)       214,642&lt;</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868         ,820,031       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836       95,682         ,701,397       -       -       -       -       -       -       -       -       2,980,904       123,395         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581       334,023         ,702,062       -       -       -       -       -       -       -       2,893,581       334,023         ,856,766       -       -       -       -       -       -       -       -       2,893,581       334,023         ,856,762       -       -       -       -       -       -       -       -</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868       (3,010,261)         ,820,031       -       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       3,150,836       95,682       (3,015,154)         ,701,397       -       -       -       -       -       -       -       2,980,904       123,395       (2,857,509)         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,993,581       334,023       (25,955,588)         ,702,062       -       -       -       -       -       -       -       -       3,502,029       205,153       (2,796,876)         ,586,64</td></t<></td></t<></td>	,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     -     -     -     -       ,820,031     -     -     -     330,805     95,682     (235,123)     (71.1)     -     -     -       ,701,397     -     -     -     279,507     123,395     (156,112)     (55.9)     -     -     -       ,748,242     -     -     -     225,667     243,460     17,793     7.9     -     -     -       ,647,628     -     -     -     245,953     334,023     88,070     35.8     -     -     -       ,702,062     -     -     -     299,967     205,153     (94,814)     (31.6)     -     -     -       ,285,364     -     -     -     234,154     81,260     (152,894)     (65.3)     -     -     -       ,596,766     -     -     -     214,744     82,610     (132,134)     (61.5)     -     -     -       ,160,778     36,183     (1,124,595)     (97)     214,642     52,068     (162,574)     (75.7)     -     -     -       ,449,776     3,350,471     1,900,695     131.1 <t< td=""><td>,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     -     <t< td=""><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129         ,820,031       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836         ,701,397       -       -       -       279,507       123,395       (156,112)       (55.9)       -       -       -       -       2,980,904         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581         ,702,062       -       -       -       299,967       205,153       (94,814)       (31.6)       -       -       -       3,519,518         ,596,766       -       -       -       234,154       81,260       (152,894)       (65.3)       -       -       -       -       3,519,518         ,496,778       36,183       (1,124,595)       (97)       214,642&lt;</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868         ,820,031       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836       95,682         ,701,397       -       -       -       -       -       -       -       -       2,980,904       123,395         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581       334,023         ,702,062       -       -       -       -       -       -       -       2,893,581       334,023         ,856,766       -       -       -       -       -       -       -       -       2,893,581       334,023         ,856,762       -       -       -       -       -       -       -       -</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868       (3,010,261)         ,820,031       -       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       3,150,836       95,682       (3,015,154)         ,701,397       -       -       -       -       -       -       -       2,980,904       123,395       (2,857,509)         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,993,581       334,023       (25,955,588)         ,702,062       -       -       -       -       -       -       -       -       3,502,029       205,153       (2,796,876)         ,586,64</td></t<></td></t<>	,838,027     16,686     (2,821,341)     (99.4)     282,102     93,182     (188,920)     (67.0)     - <t< td=""><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129         ,820,031       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836         ,701,397       -       -       -       279,507       123,395       (156,112)       (55.9)       -       -       -       -       2,980,904         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581         ,702,062       -       -       -       299,967       205,153       (94,814)       (31.6)       -       -       -       3,519,518         ,596,766       -       -       -       234,154       81,260       (152,894)       (65.3)       -       -       -       -       3,519,518         ,496,778       36,183       (1,124,595)       (97)       214,642&lt;</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868         ,820,031       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836       95,682         ,701,397       -       -       -       -       -       -       -       -       2,980,904       123,395         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581       334,023         ,702,062       -       -       -       -       -       -       -       2,893,581       334,023         ,856,766       -       -       -       -       -       -       -       -       2,893,581       334,023         ,856,762       -       -       -       -       -       -       -       -</td><td>,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868       (3,010,261)         ,820,031       -       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       3,150,836       95,682       (3,015,154)         ,701,397       -       -       -       -       -       -       -       2,980,904       123,395       (2,857,509)         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,993,581       334,023       (25,955,588)         ,702,062       -       -       -       -       -       -       -       -       3,502,029       205,153       (2,796,876)         ,586,64</td></t<>	,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129         ,820,031       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836         ,701,397       -       -       -       279,507       123,395       (156,112)       (55.9)       -       -       -       -       2,980,904         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581         ,702,062       -       -       -       299,967       205,153       (94,814)       (31.6)       -       -       -       3,519,518         ,596,766       -       -       -       234,154       81,260       (152,894)       (65.3)       -       -       -       -       3,519,518         ,496,778       36,183       (1,124,595)       (97)       214,642<	,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868         ,820,031       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       -       3,150,836       95,682         ,701,397       -       -       -       -       -       -       -       -       2,980,904       123,395         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460         ,647,628       -       -       -       245,953       334,023       88,070       35.8       -       -       -       2,893,581       334,023         ,702,062       -       -       -       -       -       -       -       2,893,581       334,023         ,856,766       -       -       -       -       -       -       -       -       2,893,581       334,023         ,856,762       -       -       -       -       -       -       -       -	,838,027       16,686       (2,821,341)       (99.4)       282,102       93,182       (188,920)       (67.0)       -       -       -       -       3,120,129       109,868       (3,010,261)         ,820,031       -       -       -       -       -       330,805       95,682       (235,123)       (71.1)       -       -       -       3,150,836       95,682       (3,015,154)         ,701,397       -       -       -       -       -       -       -       2,980,904       123,395       (2,857,509)         ,748,242       -       -       -       225,667       243,460       17,793       7.9       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,973,909       243,460       (2,730,449)         ,647,628       -       -       -       -       -       -       -       -       2,993,581       334,023       (25,955,588)         ,702,062       -       -       -       -       -       -       -       -       3,502,029       205,153       (2,796,876)         ,586,64



 Table 7 - Intercounty Connector Historical Revenue Trends by Month

5,257,495 5,223,476	FY 2021 \$ 2,535,871 101,322	Change Number (2,721,624)	% (51.8)	FY 2020 \$ 809,918	FY 2021	Change Number	e %	FY 2020	FY 2021	Change		EV 2020	EV 2024	Change	
5,257,495 5,223,476	\$ 2,535,871	(2,721,624)			FY 2021	Number	%	EV 2020	EV 2021		0/	E14 2020	51/2024		
5,223,476	. , ,		(51.8)	¢ 000 010				112020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
	101,322	(5.122.154)		⇒ 009,918	\$ 182,695	(627,223)	(77.4)	\$ -	\$ -	-	-	6,067,413	2,718,566	(3,348,847)	(55.2)
1/1/022		(5,122,154)	(98.1)	857,511	154,690	(702,821)	(82.0)	-	=	-	-	6,080,987	256,012	(5,824,975)	(95.8)
3,141,322	-	-	-	974,677	156,687	(817,990)	(83.9)	-	-	-	-	6,116,599	156,687	(5,959,912)	(97.4)
4,919,280	-	-	-	846,638	202,498	(644,140)	(76.1)	-	-	-	-	5,765,918	202,498	(5,563,420)	(96.5)
5,110,154	-	-	-	676,280	404,921	(271,359)	(40.1)	-	-	-	-	5,786,434	404,921	(5,381,513)	(93.0)
4,853,862	-	=	-	732,227	556,299	(175,928)	(24.0)	-	=	-	-	5,586,089	556,299	(5,029,790)	(90.0)
4,924,125	-	-	-	892,907	339,698	(553,209)	(62.0)	-	-	-	-	5,817,032	339,698	(5,477,334)	(94.2)
4,303,607	-	-	-	699,509	133,649	(565,860)	(80.9)	-	-	-	-	5,003,116	133,649	(4,869,467)	(97.3)
3,399,793	-	-	-	644,163	137,296	(506,867)	(78.7)	-	-	-	-	4,043,956	137,296	(3,906,660)	(96.6)
1,820,280	69,230	(1,751,050)	(96.2)	594,662	133,582	(461,080)	(77.5)	-	=	-	-	2,414,942	202,812	(2,212,130)	(91.6)
2,314,692	6,386,689	4,071,997	175.9	181,401	183,339	1,938	1.1	-	1	1	-	2,496,093	6,570,029	4,073,936	163.2
2,751,880	8,889,547	6,137,667	223.0	211,856	35,232	(176,624)	(83.4)		5,443	5,443		2,963,736	8,930,222	5,966,486	201.3
6,886,852	15,345,466	8,458,614	122.8	987,919	352,153	(635,766)	(64.4)	-	5,444	5,444	-	7,874,771	15,703,063	7,828,292	99.4
0,020,566	17,982,660	(32,037,906)	(64.0)	8,121,749	2,620,586	(5,501,163)	(67.7)	-	5,444	5,444	-	58,142,315	20,608,690	(37,533,625)	(64.6)
4,9 5,1 4,9 4,9 1,8 2,1 2,1	110,154 853,862 924,125 803,607 899,793 820,280 814,692 751,880	919,280 - 110,154 - 853,862 - 924,125 - 303,607 - 399,793 - 820,280 69,230 814,692 6,386,689 751,880 8,889,547  886,852 15,345,466	919,280	919,280	919,280     -     -     -     846,638       110,154     -     -     -     676,280       853,862     -     -     -     732,227       924,125     -     -     892,907       303,607     -     -     699,509       389,793     -     -     -     644,163       820,280     69,230     (1,751,050)     (96.2)     594,662       814,692     6,386,689     4,071,997     175.9     181,401       751,880     8,889,547     6,137,667     223.0     211,856       886,852     15,345,466     8,458,614     122.8     987,919	319,280     -     -     -     846,638     202,498       110,154     -     -     -     676,280     404,921       353,862     -     -     -     732,227     556,299       303,607     -     -     892,907     339,698       303,607     -     -     699,509     133,649       389,793     -     -     644,163     137,296       320,280     69,230     (1,751,050)     (96.2)     594,662     133,582       314,692     6,386,689     4,071,997     175.9     181,401     183,339       751,880     8,889,547     6,137,667     223.0     211,856     35,232       386,852     15,345,466     8,458,614     122.8     987,919     352,153	319,280     -     -     -     846,638     202,498     (644,140)       110,154     -     -     -     676,280     404,921     (271,359)       383,862     -     -     -     732,227     556,299     (175,928)       303,607     -     -     892,907     339,698     (553,209)       303,607     -     -     699,509     133,649     (565,860)       389,793     -     -     644,163     137,296     (506,867)       320,280     69,230     (1,751,050)     (96.2)     594,662     133,582     (461,080)       314,692     6,386,689     4,071,997     175.9     181,401     183,339     1,938       751,880     8,889,547     6,137,667     223.0     211,856     35,232     (176,624)       386,852     15,345,466     8,458,614     122.8     987,919     352,153     (635,766)	319,280         -         -         -         846,638         202,498         (644,140)         (76.1)           110,154         -         -         -         676,280         404,921         (271,359)         (40.1)           353,862         -         -         -         732,227         556,299         (175,928)         (24.0)           303,607         -         -         -         892,907         339,698         (553,209)         (62.0)           303,607         -         -         -         699,509         133,649         (565,860)         (80.9)           399,793         -         -         -         644,163         137,296         (506,867)         (78.7)           320,280         69,230         (1,751,050)         (96.2)         594,662         133,582         (461,080)         (77.5)           314,692         6,386,689         4,071,997         175.9         181,401         183,339         1,938         1.1           751,880         8,889,547         6,137,667         223.0         211,856         35,232         (176,624)         (83.4)           386,852         15,345,466         8,458,614         122.8         987,919         352,153	319,280       -       -       -       846,638       202,498       (644,140)       (76.1)       -         110,154       -       -       -       676,280       404,921       (271,359)       (40.1)       -         383,862       -       -       -       732,227       556,299       (175,928)       (24.0)       -         303,607       -       -       -       699,509       133,649       (565,860)       (80.9)       -         389,793       -       -       -       644,163       137,296       (506,867)       (78.7)       -         320,280       69,230       (1,751,050)       (96.2)       594,662       133,582       (461,080)       (77.5)       -         314,692       6,386,689       4,071,997       175.9       181,401       183,339       1,938       1.1       -         751,880       8,889,547       6,137,667       223.0       211,856       35,232       (176,624)       (83.4)       -         386,852       15,345,466       8,458,614       122.8       987,919       352,153       (635,766)       (64.4)       -	319,280       -       -       -       846,638       202,498       (644,140)       (76.1)       -       -         110,154       -       -       -       676,280       404,921       (271,359)       (40.1)       -       -         383,862       -       -       -       732,227       556,299       (175,928)       (24.0)       -       -         303,607       -       -       -       699,509       133,649       (565,860)       (80.9)       -       -         389,793       -       -       -       644,163       137,296       (506,867)       (78.7)       -       -         380,280       69,230       (1,751,050)       (96.2)       594,662       133,582       (461,080)       (77.5)       -       -         314,692       6,386,689       4,071,997       175.9       181,401       183,339       1,938       1.1       -       1         751,880       8,889,547       6,137,667       223.0       211,856       35,232       (176,624)       (83.4)       -       5,444	919,280 846,638 202,498 (644,140) (76.1)	919,280	919,280	919,280	919,280



Table 8 - I-95 ETL Historical Transaction Trends by Month

	Pa	ssenger Car Tra	ansactions		Comn	nerical Vehicle	Transactions			Total Transac	ctions	
			Change	2			Change	2			Change	2
Month	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
July	871,456	445,220	426,236	(48.9)	46,613	31,262	(15,351)	(32.9)	918,069	476,482	(441,587)	(48.1)
August	876,329	466,834	409,495	(46.7)	47,148	32,565	(14,583)	(30.9)	923,477	499,399	(424,078)	(45.9)
September	733,314	416,978	316,336	(43.1)	42,458	31,947	(10,512)	(24.8)	775,772	448,925	(326,847)	(42.1)
October	849,222	459,071	390,151	(45.9)	48,849	33,550	(15,299)	(31.3)	898,071	492,621	(405,450)	(45.1)
November	827,224	400,097	427,127	(51.6)	46,553	31,150	(15,403)	(33.1)	873,777	431,248	(442,529)	(50.6)
December	820,935	403,715	417,220	(50.8)	46,657	33,733	(12,924)	(27.7)	867,592	437,448	(430,144)	(49.6)
January	530,673	349,719	180,954	(34.1)	28,046	31,253	3,207	11.4	558,719	380,973	(177,746)	(31.8)
February	557,760	292,164	265,596	(47.6)	31,410	27,477	(3,933)	(12.5)	589,170	319,641	(269,529)	(45.7)
March	464,280	437,467	26,813	(5.8)	35,437	37,001	1,564	4.4	499,717	474,468	(25,249)	(5.1)
April	158,280	199,093	(40,813)	26	21,626	10,580	(11,046)	(51)	179,906	209,673	29,767	17
May	260,347	487,068	(226,721)	87	24,077	35,563	11,486	48	284,424	522,631	238,207	84
June	391,044	425,166	(34,122)	9	29,384	23,181	(6,203)	(21)	420,428	448,347	27,919	7
Q4 Total	809,671	1,111,327	(301,656)	37.3	75,087	69,324	5,763	(7.7)	884,758	1,180,651	(295,893)	33.4
FY Total	7,340,864	4,782,593	(2,558,271)	(34.8)	448,258	359,262	(88,996)	(19.9)	7,789,122	5,141,855	(2,647,267)	(34.0

Table 9 - I-95 ETL Historical Toll Revenue Trends by Month

		Passenger Car R	evenue			Commerical Vel	nicle Revenue			Total Rever	nue	
			Change				Chang	е			Change	
Month	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%	FY 2020	FY 2021	Number	%
July	\$ 1,055,693	\$ 533,239	(522,455)	(49.5)	\$ 202,260	\$ 162,464	(39,796)	(19.7)	\$ 1,257,954	\$ 695,703	(562,251)	(44.7)
August	1,074,616	559,426	(515,189)	(47.9)	206,084	169,277	(36,807)	(17.9)	1,280,699	728,703	(551,996)	(43.1)
September	909,570	501,401	(408, 169)	(44.9)	187,467	165,663	(21,804)	(11.6)	1,097,037	667,064	(429,973)	(39.2)
October	1,048,268	555,544	(492,724)	(47.0)	218,926	174,157	(44,769)	(20.4)	1,267,193	729,700	(537,493)	(42.4)
November	1,014,515	486,766	(527,750)	(52.0)	206,251	165,045	(41,206)	(20.0)	1,220,767	651,811	(568,956)	(46.6)
December	1,006,867	497,453	(509,414)	(50.6)	203,744	178,159	(25,585)	(12.6)	1,210,611	675,612	(534,999)	(44.2)
January	617,865	430,618	(187,248)	(30.3)	99,359	165,837	66,478	66.9	717,224	596,454	(120,770)	(16.8)
February	614,166	355,628	(258,538)	(42.1)	108,421	147,484	39,063	36.0	722,587	503,112	(219,475)	(30.4)
March	535,404	548,119	12,715	2.4	138,234	196,845	58,611	42.4	673,638	744,964	71,326	10.6
April	183,349	234,972	51,623	28.2	97,059	52,172	(44,887)	(46.2)	280,408	287,144	6,736	2.4
May	307,555	588,867	281,312	91.5	110,378	178,910	68,532	62.1	417,933	767,777	349,844	83.7
June	452,040	512,213	60,173	13.3	153,283	115,321	(37,962)	(24.8)	605,323	627,534	22,211	3.7
Q4 Total	942,944	1,336,052	(393,108)	41.7	360,720	346,403	14,317	(4.0)	1,303,664	1,682,455	(378,791)	29.1
FY Total	8,819,909	5,804,245	(3,015,664)	(34.2)	1,931,465	1,871,333	(60,132)	(3.1)	10,751,374	7,675,578	(3,075,796)	(28.6)



#### **6.Forecast Versus Actual**

As noted previously, the actual FY 2021 TVI data presented in this report is impacted by delayed transaction and revenue processing. Caution should be taken when reviewing the forecast versus actual experience in this section due to changing assumptions related to MDTA's conversion to the 3G back office system. Of relevance to this, unregistered video transactions and revenue were forecasted by CDM Smith in the month of collection (cash accounting) while all other payment types, including ETC, are forecasted in the month of travel. This means that delays in license plate image reviews related to the 3G conversion are delaying the collection of a significant number of ETC itoll-based transactions and are causing significant variances in the forecast versus actual ETC comparisons shown in this section. Delays in trip reconstruction on the ICC also contributed to variances on that facility.

**Table 10** presents a comparison of FY 2021 passenger car and commercial vehicle Legacy System actual transactions versus the most recent forecast from the November 2020 forecast update report. Passenger car actual ETC transactions were 15.6 percent lower than forecast for FY 2021 and passenger car video transactions were 41.4 percent lower than forecast. Commercial vehicle actual ETC transactions were 14.4 percent lower than forecast and video transactions were 29.9 percent below forecast. It is likely that most or all of the ETC forecasting variation is due to delays in itoll processing. Overall, FY 2021 passenger car transactions were down 17.4 percent from forecast and commercial vehicles were down 14.8 percent. The large percentage variation in video forecasting performance can be partially attributed to the relatively small video transaction numbers being compared. With the return to mailing NOTD invoices in mid-October 2020, video transactions increased significantly and surpassed the forecasts, but continued to decrease through the end of the fiscal year. These variations are also partially due to deviations from the monthly NOTD mailings assumed in the forecast, which included a ramp-up in mailing rate to higher levels. The actual trend was that after initial successes in mailing out NOTDs in the second quarter of FY 2021 the processing of video images slowed in the third quarter and mailings went down.

**Table 11** provides a comparison of FY 2021 actual versus forecast for toll revenue on the Legacy System. FY 2021 passenger car toll revenue was 15.4 percent lower than forecast and commercial vehicle revenue was 13.5 percent lower. ETC toll revenue was lower than forecast in the range of 12 percent for passenger cars and 4 percent for commercial vehicles through the third quarter of FY 2021. In the fourth quarter, trends were more varied due to the temporary pause of processing in April, which had an impact on all MDTA facilities. Video toll revenue fell below forecast by 18.5 percent for passenger cars whereas commercial vehicle revenue nearly matched forecast. The ramp up is partially attributable to the courtesy letters mailed to customers in September and the return to mailing video invoices in October. As stated previously, the large percentage variation in video forecasting performance can also be partially attributed to the relatively small video revenue numbers being compared.



**Table 12** presents a comparison of FY 2021 actual total trips and revenue versus the most recent forecast from the November 2020 report for the ICC. The ICC FY 2021 trips and revenue were 55.6 and 53.9 percent lower than forecast, respectively. The ICC forecasting variation is due to delays in itoll processing and trip reconstruction as mentioned previously, which caused nearly all ETC transactions and revenue to be booked in the fourth quarter of FY 2021 after the back office conversion.

**Table 13** presents a comparison of FY 2021 actual total transactions and revenue versus the most recent forecast from the November 2020 report for the I-95 ETLs. The I-95 ETL FY 2021 transactions and revenue were 23.9 and 19.9 percent lower than forecast, respectively. It is likely that much of the I-95 ETL forecasting variation is due to delays in itoll processing. The fourth quarter was also more severely impacted by the temporary pause of processing transactions associated with the back office conversion in April.



# Table 10 (cont. on next page) - Legacy FY 2021 Transaction Forecast Comparison (1)

					FY 20:	21 Passenger Car						
		ETC				Video (2)				Total		
			Differenc	е			Differen	ce			Differen	ce
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	%
July	6,182,218	5,792,444	(389,774)	(6.3)		77,323	77,323	-	6,182,218	5,869,768	(312,451)	(5.
August	6,156,833	6,023,562	(133,270)	(2.2)	-	58,896	58,896	-	6,156,833	6,082,458	(74,375)	(1.
September	5,976,327	5,308,575	(667,752)	(11.2)	85,750	122,127	36,376	42.4	6,062,078	5,430,702	(631,376)	(10.
October	6,176,793	5,477,152	(699,641)	(11.3)	84,624	182,168	97,544	115.3	6,261,417	5,659,320	(602,097)	(9
November	6,031,918	4,895,480	(1,136,439)	(18.8)	88,208	262,221	174,013	197.3	6,120,126	5,157,700	(962,426)	(15
December	5,845,086	4,831,294	(1,013,792)	(17.3)	318,709	598,222	279,513	87.7	6,163,795	5,429,516	(734,279)	(11
January	5,291,089	4,609,351	(681,738)	(12.9)	613,082	491,312	(121,771)	(19.9)	5,904,172	5,100,663	(803,509)	(13
February	5,096,189	3,940,929	(1,155,260)	(22.7)	756,455	328,300	(428,155)	(56.6)	5,852,644	4,269,229	(1,583,415)	(27
March	5,894,114	5,535,128	(358,987)	(6.1)	863,903	439,117	(424,787)	(49.2)	6,758,018	5,974,244	(783,774)	(11
April	6,426,712	2,711,406	(3,715,306)	(57.8)	893,150	345,656	(547,494)	(61.3)	7,319,862	3,057,061	(4,262,800)	(58
May	6,583,836	5,435,834	(1,148,002)	(17.4)	901,459	204,743	(696,717)	(77.3)	7,485,295	5,640,576	(1,844,719)	(24
June	6,614,313	6,449,630	(164,683)	(2.5)	916,106	125,006	(791,100)	(86.4)	7,530,419	6,574,636	(955,783)	(12
Q4 Total	19,624,861	14,596,869	(5,027,992)	(25.6)	2,710,715	675,405	(2,035,311)	(75.1)	22,335,576	15,272,274	(7,063,302)	(31
FY Total	72,275,429	61,010,784	(11,264,646)	(15.6)	5,521,447	3,235,089	(2,286,358)	(41.4)	77,796,877	64,245,873	(13,551,004)	(17
					FY 2021 (	Commercial Vehi	icle Transactions	5				
						v (2)						
		ETC	Difference	e		Video (2)	Differen	ce		Total	Differen	e
Month	Forecast	ETC Actual	Difference Number	e	Forecast	Video <sup>(2)</sup> Actual		ce	Forecast	Total Actual	Differend	
		Actual	Number	%	Forecast	Actual	Difference Number	%		Actual	Number	%
July	699,298	Actual 644,962	Number (54,335)	(7.8)	-	Actual 3,816	Number 3,816	%	699,298	Actual 648,778	Number (50,520)	% (7
July August	699,298 692,247	Actual 644,962 672,962	Number (54,335) (19,284)	(7.8) (2.8)	-	Actual 3,816 2,738	Number  3,816 2,738	% - -	699,298 692,247	Actual 648,778 675,700	(50,520) (16,546)	% (7 (2
July August September	699,298 692,247 679,471	Actual 644,962 672,962 642,501	Number (54,335) (19,284) (36,970)	% (7.8) (2.8) (5.4)	- - 3,459	3,816 2,738 4,595	3,816 2,738 1,137	% - - 32.9	699,298 692,247 682,929	Actual 648,778 675,700 647,096	(50,520) (16,546) (35,833)	% (7 (2 (5
July August September October	699,298 692,247 679,471 715,386	Actual 644,962 672,962 642,501 688,132	(54,335) (19,284) (36,970) (27,254)	% (7.8) (2.8) (5.4) (3.8)	- - 3,459 3,612	3,816 2,738 4,595 6,416	3,816 2,738 1,137 2,804	% - - 32.9 77.6	699,298 692,247 682,929 718,999	Actual 648,778 675,700 647,096 694,548	(50,520) (16,546) (35,833) (24,451)	% (7 (2 (5
July August September October November	699,298 692,247 679,471 715,386 655,630	Actual 644,962 672,962 642,501 688,132 618,684	(54,335) (19,284) (36,970) (27,254) (36,946)	% (7.8) (2.8) (5.4) (3.8) (5.6)	3,459 3,612 3,291	3,816 2,738 4,595 6,416 14,469	3,816 2,738 1,137 2,804 11,178	% - - 32.9 77.6 339.7	699,298 692,247 682,929 718,999 658,921	648,778 675,700 647,096 694,548 633,153	(50,520) (16,546) (35,833) (24,451) (25,768)	% (7 (2 (5 (3
July August September October November December	699,298 692,247 679,471 715,386 655,630 701,394	644,962 672,962 642,501 688,132 618,684 649,502	(54,335) (19,284) (36,970) (27,254) (36,946) (51,892)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4)	3,459 3,612 3,291 11,532	3,816 2,738 4,595 6,416 14,469 38,296	3,816 2,738 1,137 2,804 11,178 26,764	% - 32.9 77.6 339.7 232.1	699,298 692,247 682,929 718,999 658,921 712,926	648,778 675,700 647,096 694,548 633,153 687,798	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129)	% (7 (2 (5 (3 (3
July August September October November December January	699,298 692,247 679,471 715,386 655,630 701,394 642,818	Actual 644,962 672,962 642,501 688,132 618,684 649,502 616,013	(54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2)	3,459 3,612 3,291 11,532 25,213	3,816 2,738 4,595 6,416 14,469 38,296 21,769	3,816 2,738 1,137 2,804 11,178 26,764 (3,443)	% 32.9 77.6 339.7 232.1 (13.7)	699,298 692,247 682,929 718,999 658,921 712,926 668,031	648,778 675,700 647,096 694,548 633,153 687,798 637,783	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248)	% (1 (1 (3 (3 (4
July August September October November December January February	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909	Actual 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541	(54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3)	3,459 3,612 3,291 11,532 25,213 27,955	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221)	% 32.9 77.6 339.7 232.1 (13.7) (43.7)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865	Actual 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589)	% (; (; (; (; (; (4)
July August September October November December January February March	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909 710,675	Actual  644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224	(54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368) (18,451)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3) (2.6)	3,459 3,612 3,291 11,532 25,213 27,955 37,769	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221) (16,953)	% 32.9 77.6 339.7 232.1 (13.7) (43.7) (44.9)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865 748,444	Actual  648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589) (35,404)	% (7 (2 (3 (3 (4 (12
July August September October November December January February March April	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909 710,675 713,837	Actual 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115	Number  (54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368) (18,451) (483,721)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3) (2.6) (67.8)	3,459 3,612 3,291 11,532 25,213 27,955 37,769 38,248	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221) (16,953) (22,818)	% 32.9 77.6 339.7 232.1 (13.7) (43.7) (44.9) (59.7)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865 748,444 752,085	Actual 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589) (35,404) (506,540)	% (2 (5 (3 (4 (12 (4 (67
July August September October November December January February March April	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909 710,675 713,837 697,150	Actual  644,962 672,962 642,501 688,132 618,69,502 616,013 545,541 692,224 230,115 580,078	Number (54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368) (18,451) (483,721) (117,072)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3) (2.6) (67.8) (16.8)	3,459 3,612 3,291 11,532 25,213 27,955 37,769 38,248 36,566	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430 9,071	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221) (16,953) (22,818) (27,495)	% 32.9 77.6 339.7 232.1 (13.7) (43.7) (44.9) (59.7) (75.2)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865 748,444 752,085 733,717	Actual  648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546 589,149	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589) (35,404) (506,540) (144,567)	% (1) (3) (4) (4) (4) (6) (1)
July August September October November December January February March April May	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909 710,675 713,837	Actual 644,962 672,962 642,501 688,132 618,684 649,502 616,013 545,541 692,224 230,115	Number  (54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368) (18,451) (483,721)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3) (2.6) (67.8)	3,459 3,612 3,291 11,532 25,213 27,955 37,769 38,248	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221) (16,953) (22,818)	% 32.9 77.6 339.7 232.1 (13.7) (43.7) (44.9) (59.7)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865 748,444 752,085	Actual 648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589) (35,404) (506,540)	% (7 (5 (3 (4 (12 (4 (67 (19
Month July August September October November December January February March April May June Q4 Total	699,298 692,247 679,471 715,386 655,630 701,394 642,818 614,909 710,675 713,837 697,150	Actual  644,962 672,962 642,501 688,132 618,69,502 616,013 545,541 692,224 230,115 580,078	Number (54,335) (19,284) (36,970) (27,254) (36,946) (51,892) (26,805) (69,368) (18,451) (483,721) (117,072)	% (7.8) (2.8) (5.4) (3.8) (5.6) (7.4) (4.2) (11.3) (2.6) (67.8) (16.8)	3,459 3,612 3,291 11,532 25,213 27,955 37,769 38,248 36,566	3,816 2,738 4,595 6,416 14,469 38,296 21,769 15,735 20,816 15,430 9,071	3,816 2,738 1,137 2,804 11,178 26,764 (3,443) (12,221) (16,953) (22,818) (27,495)	% 32.9 77.6 339.7 232.1 (13.7) (43.7) (44.9) (59.7) (75.2)	699,298 692,247 682,929 718,999 658,921 712,926 668,031 642,865 748,444 752,085 733,717	Actual  648,778 675,700 647,096 694,548 633,153 687,798 637,783 561,275 713,040 245,546 589,149	(50,520) (16,546) (35,833) (24,451) (25,768) (25,129) (30,248) (81,589) (35,404) (506,540) (144,567)	(77 (22 (55 (33 (33 (34 (44 (677 (19 (36 (41 (41 (44 (677 (41 (44 (677 (41 (44 (677 (41 (44 (677 (41 (44 (44 (44 (44 (44 (44 (44 (44 (44

<sup>(1)</sup> ETC Forecasts include Itolls but ETC Actual Results do not include Itolls prior to back office conversion.

 $<sup>\</sup>ensuremath{^{(2)}}$  Pay-by-plate transactions is included with video transactions.



Table 10 (continued) - Legacy FY 2021 Transaction Forecast Comparison (1)

					FY 2	2021 All Vehicle						
		ETC				Video <sup>(2)</sup>				Total		
			Difference	ce			Differen	ce			Difference	ce
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	%
July	6,881,516	6,437,407	(444,109)	(6.5)	-	81,139	81,139	-	6,881,516	6,518,546	(362,970)	(5.3)
August	6,849,079	6,696,525	(152,555)	(2.2)	-	61,634	61,634	-	6,849,079	6,758,158	(90,921)	(1.3)
September	6,655,798	5,951,076	(704,722)	(10.6)	89,209	126,722	37,513	42.1	6,745,007	6,077,798	(667,209)	(9.9)
October	6,892,180	6,165,284	(726,895)	(10.5)	88,236	188,584	100,348	113.7	6,980,416	6,353,868	(626,548)	(9.0)
November	6,687,548	5,514,163	(1,173,385)	(17.5)	91,499	276,690	185,191	202.4	6,779,047	5,790,853	(988,194)	(14.6)
December	6,546,480	5,480,796	(1,065,685)	(16.3)	330,241	636,518	306,277	92.7	6,876,722	6,117,314	(759,408)	(11.0)
January	5,933,908	5,225,364	(708,543)	(11.9)	638,295	513,081	(125,214)	(19.6)	6,572,203	5,738,445	(833,758)	(12.7)
February	5,711,098	4,486,469	(1,224,629)	(21.4)	784,410	344,035	(440,375)	(56.1)	6,495,508	4,830,504	(1,665,004)	(25.6)
March	6,604,789	6,227,352	(377,438)	(5.7)	901,672	459,932	(441,740)	(49.0)	7,506,462	6,687,284	(819,178)	(10.9)
April	7,140,548	2,941,521	(4,199,027)	(58.8)	931,398	361,086	(570,313)	(61.2)	8,071,947	3,302,607	(4,769,340)	(59.1)
May	7,280,986	6,015,912	(1,265,074)	(17.4)	938,026	213,814	(724,212)	(77.2)	8,219,012	6,229,725	(1,989,286)	(24.2)
June	7,339,530	6,933,004	(406,526)	(5.5)	954,514	130,267	(824,247)	(86.4)	8,294,044	7,063,270	(1,230,773)	(14.8)
Q4 Total	21,761,064	15,890,436	(5,870,627)	(27.0)	2,823,938	705,166	(2,118,772)	(75.0)	24,585,002	16,595,603	(7,989,400)	(32.5)
FY Total	80,523,460	68,074,872	(12,448,588)	(15.5)	5,747,502	3,393,501	(2,354,001)	(41.0)	86,270,962	71,468,373	(14,802,589)	(17.2)

 $<sup>\</sup>ensuremath{^{(2)}}$  Pay-by-plate transactions is included with video transactions.



EV 2024 D.

					FY	2021 Passenger C						
		ETC				Video <sup>(2)</sup>				Total		
			Differenc	e			Differen	ce			Difference	ce
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	%
July	\$ 18,881,590	\$ 18,340,002	(541,587)	(2.9)	\$ -	\$ 507,749	507,749	-	\$ 18,881,590	\$ 18,847,751	(33,838)	(0
August	18,988,582	18,948,302	(40,280)	(0.2)		378,073	378,073	-	18,988,582	19,326,375	337,793	1
September	18,161,570	16,171,627	(1,989,943)	(11.0)	436,622	818,335	381,714	87.4	18,598,192	16,989,963	(1,608,229)	(8
October	18,805,175	16,724,853	(2,080,322)	(11.1)	429,426	1,231,357	801,931	186.7	19,234,601	17,956,210	(1,278,391)	(6
November	18,432,847	15,166,776	(3,266,071)	(17.7)	452,765	1,736,350	1,283,585	283.5	18,885,612	16,903,126	(1,982,486)	(10
December	17,831,435	14,905,483	(2,925,952)	(16.4)	1,634,891	4,094,943	2,460,052	150.5	19,466,326	19,000,426	(465,900)	. (2
January	15,843,816	13,929,568	(1,914,248)	(12.1)	3,267,360	3,476,018	208,658	6.4	19,111,176	17,405,586	(1,705,590)	(8
February	15,154,341	11,861,243	(3,293,098)	(21.7)	4,106,672	2,319,593	(1,787,079)	(43.5)	19,261,012	14,180,836	(5,080,177)	(26
March	17,678,690	17,138,921	(539,769)	(3.1)	4,200,880	3,220,863	(980,017)	(23.3)	21,879,570	20,359,784	(1,519,786)	. (6
April	19,691,505	7,619,133	(12,072,372)	(61.3)	4,376,791	2,500,038	(1,876,754)	(42.9)	24,068,296	10,119,170	(13,949,126)	(58
May	20,250,318	17,731,263	(2,519,055)	(12.4)	4,444,320	1,571,636	(2,872,684)	(64.6)	24,694,638	19,302,899	(5,391,739)	(21
June	20,177,279	18,269,393	(1,907,886)	(9.5)	4,527,264	876,886	(3,650,377)	(80.6)	24,704,543	19,146,279	(5,558,264)	(22
Q4 Total	60,119,102	43,619,789	(16,499,313)	(27.4)	13,348,374	4,948,560	(8,399,814)	(62.9)	73,467,477	48,568,349	(24,899,128)	(3
Y Total	219,897,148	186,806,565	(33,090,583)	(15.0)	27,876,989	22,731,840	(5,145,148)	(18.5)	247,774,137	209,538,405	(38,235,732)	(1
					FY 20:	21 Commercial Ve						
		ETC				Video <sup>(2)</sup>				Total		
			Differenc				Differen	ce			Difference	ce
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	- %
luly	\$ 17,084,790	\$ 16,010,412	(1,074,378)	(6.3)	\$ -	\$ 117,976	117,976		\$ 17,084,790	\$ 16,128,387	(956,403)	(!
August	16,791,886	16,530,805	(261,082)	(1.6)	-	85,967	85,967	-	16,791,886	16,616,772	(175,115)	(:
September	16,526,005	15,837,818	(688,187)	(4.2)	89,130	129,549	40,419	45.3	16,615,135	15,967,367	(647,768)	(:
October	17,421,534	16,916,997	(504,537)	(2.9)	92,933	181,856	88,923	95.7	17,514,467	17,098,853	(415,614)	(:
November	16,021,694	15,337,482	(684,212)	(4.3)	87,960	442,896	354,937	403.5	16,109,654	15,780,379	(329,275)	(:
December	16,980,221	16,152,140	(828,081)	(4.9)	307,518	1,305,313	997,795	324.5	17,287,740	17,457,453	169,713	
January	15,642,734	15,332,418	(310,316)	(2.0)	619,270	721,521	102,250	16.5	16,262,004	16,053,939	(208,065)	(
February	14,977,799	13,687,072	(1,290,727)	(8.6)	697,910	547,728	(150,183)	(21.5)	15,675,709	14,234,800	(1,440,909)	(
March	17,188,764	17,056,519	(132,245)	(0.8)	857,510	772,265	(85,245)	(9.9)	18,046,274	17,828,785	(217,490)	(
April	17,279,855	5,253,083	(12,026,772)	(69.6)	866,492	536,603	(329,888)	(38.1)	18,146,346	5,789,686	(12,356,660)	(6
May	16,984,653	13,988,271	(2,996,382)	(17.6)	833,976	315,461	(518,515)	(62.2)	17,818,629	14,303,732	(3,514,897)	(19
June	17,584,816	10,545,684	(7,039,133)	(40.0)	873,116	181,899	(691,218)	(79.2)	18,457,932	10,727,582	(7,730,350)	(4
	51,849,324	29,787,037	(22,062,287)	(42.6)	2,573,584	1,033,963	(1,539,621)	(59.8)	54,422,908	30,821,000	(23,601,907)	(4

<sup>&</sup>lt;sup>1)</sup> ETC Forecasts include Itolls but ETC Actual Results do not include Itolls prior to back office conversion.

<sup>(2)</sup> Pay-by-plate revenue is included with video revenue.



Table 11 (continued) - Legacy FY 2021 Revenue Forecast Comparison (1)

					FY.	/ 2021 Total Vehicl	le Revenue					
	<u> </u>	ETC			Video <sup>(2)</sup>				Total			
	<u>,                                      </u>		Differenc	е			Differen	ce			Difference	:e
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	%
July	\$ 35,966,380	\$ 34,350,414	(1,615,966)	(4.5)	\$ -	\$ 625,724	625,724	-	\$ 35,966,380	\$ 34,976,139	(990,241)	(2.8)
August	35,780,468	35,479,107	(301,362)	(0.8)	-	464,040	464,040	-	35,780,468	35,943,146	162,678	0.5
September	34,687,575	32,009,445	(2,678,130)	(7.7)	525,752	947,885	422,133	80.3	35,213,327	32,957,330	(2,255,997)	(6.4)
October	36,226,709	33,641,850	(2,584,859)	(7.1)	522,359	1,413,213	890,854	170.5	36,749,067	35,055,063	(1,694,004)	(4.6)
November	34,454,541	30,504,258	(3,950,283)	(11.5)	540,724	2,179,246	1,638,522	303.0	34,995,265	32,683,504	(2,311,761)	(6.6)
December	34,811,657	31,057,624	(3,754,033)	(10.8)	1,942,409	5,400,256	3,457,847	178.0	36,754,066	36,457,879	(296,187)	(0.8)
January	31,486,549	29,261,986	(2,224,564)	(7.1)	3,886,630	4,197,538	310,908	8.0	35,373,180	33,459,524	(1,913,655)	(5.4)
February	30,132,140	25,548,315	(4,583,825)	(15.2)	4,804,582	2,867,321	(1,937,261)	(40.3)	34,936,722	28,415,636	(6,521,086)	(18.7)
March	34,867,455	34,195,440	(672,014)	(1.9)	5,058,390	3,993,129	(1,065,261)	(21.1)	39,925,845	38,188,569	(1,737,276)	(4.4)
April	36,971,360	12,872,216	(24,099,144)	(65.2)	5,243,283	3,036,641	(2,206,642)	(42.1)	42,214,643	15,908,856	(26,305,786)	(62.3)
May	37,234,971	31,719,534	(5,515,437)	(14.8)	5,278,295	1,887,097	(3,391,199)	(64.2)	42,513,267	33,606,631	(8,906,636)	(21.0)
June	37,762,096	28,815,077	(8,947,019)	(23.7)	5,400,380	1,058,785	(4,341,595)	(80.4)	43,162,475	29,873,862	(13,288,614)	(30.8)
Q4 Total	111,968,426	73,406,826	(38,561,600)	(34.4)	15,921,958	5,982,523	(9,939,435)	(62.4)	127,890,384	79,389,349	(48,501,035)	(37.9)
FY Total	420,381,900	359,455,265	(60,926,635)	(14.5)	33,202,804	28,070,874	(5,131,930)	(15.5)	453,584,704	387,526,140	(66,058,564)	(14.6)

<sup>(1)</sup> ETC Forecasts include Italls but ETC Actual Results do not include Italls prior to back office conversion.

 $<sup>\</sup>ensuremath{^{(2)}}$  Pay-by-plate revenue is included with video revenue.



Table 12 – Intercounty Connector Comparison of FY 2021 Forecasted and Actual Monthly Trips and Toll Revenue  $^{(1)}$ 

							21 Trips					
		ETC	3			Vid	eo <sup>(2)</sup>			Tota	al	
			Differe	nce			Differe	ence			Differe	nce
Month	Forecast	Actual	Number	%	Forecast	Actual	Number	%	Forecast	Actual	Number	%
July	1.886	1.180	(0.705)	(37.4)	_	0.111	0.111	_	1.886	1.291	(0.595)	(31.
August	1.910	0.017	(1.893)	(99.1)	_	0.093	0.093	_	1.910	0.110	(1.800)	(94.
September	1.927	-	-	-	0.013	0.096	0.083	628.9	1.940	0.096	(1.844)	(95.
October	2.037	-	-	_	0.014	0.123	0.109	775.1	2.051	0.123	(1.928)	(94.
November	1.879	_	-	_	0.016	0.243	0.228	1459.4	1.895	0.243	(1.651)	(87.
December	1.767	_	-	_	0.051	0.334	0.283	560.2	1.818	0.334	(1.484)	(81.
January	1.586	_	_	_	0.093	0.205	0.113	121.7	1.678	0.205	(1.473)	(87.
February	1.565	_	_	_	0.134	0.081	(0.053)	(39.3)	1.698	0.081	(1.617)	(95.
March	2.024	_	_	_	0.118	0.083	(0.035)	(29.9)	2.142	0.083	(2.059)	(96.
April	2.192	0.036	(2.156)	(98.3)	0.125	0.052	(0.073)	(58.4)	2.317	0.088	(2.229)	(96.
May	2.344	3.350	1.007	43.0	0.137	0.071	(0.066)	(48.0)	2.481	3.422	0.941	37.
June	2.520	4.787	2.267	90.0	0.148	0.014	(0.135)	(90.8)	2.668	4.801	2.132	79.
								,				
Q4 Total	7.056	8.174	1.118	15.8	0.410	0.137	(0.273)	(66.6)	7.466	8.311	0.844	11.
FY Total	23.636	9.371	(14.265)	(60.4)	0.848	1.506	0.658	77.6	24.484	10.877	(13.607)	(55.
					FY	2021 Collec	ted Toll Revenu	ie				
		ETC	2			Vid	eo <sup>(2)</sup>			Tota	al	
		ETO	Differe	nce		Vid	eo <sup>(2)</sup> Differe	ence		Tota	al <u>Differe</u>	nce
Month	Forecast	Actual_		nce	Forecast	Vid Actual		ence %	Forecast	Tot:		nce %
	Forecast 3.322		Differe		Forecast		Differe		Forecast 3.322		Differe	%
		Actual	Differe Number	%		Actual	Differe Number	%		Actual	Differe Number	(18.
July August	3.322	Actual 2.536	Differe Number (0.786)	(23.7)	-	Actual 0.183	Differe Number	%	3.322	Actual 2.719	Differe Number (0.604)	(18. (92.
July August September	3.322 3.364	Actual 2.536 0.101	Differe Number (0.786)	(23.7)		Actual 0.183 0.155	0.183 0.155	% - -	3.322 3.364	Actual 2.719 0.256	Differe Number (0.604) (3.108)	(18. (92. (95.
July August	3.322 3.364 3.369	Actual 2.536 0.101	Differe Number (0.786)	(23.7)	0.045	Actual 0.183 0.155 0.157	0.183 0.155 0.111	% - - 246.1	3.322 3.364 3.414	Actual 2.719 0.256 0.157	Differe Number (0.604) (3.108) (3.258)	(18. (92. (95. (94.
July August September October November	3.322 3.364 3.369 3.573	Actual 2.536 0.101	Differe Number (0.786)	% (23.7) (97.0) -	- - 0.045 0.049	O.183 O.155 O.157 O.202	0.183 0.155 0.111 0.154	% - - 246.1 316.0	3.322 3.364 3.414 3.621	2.719 0.256 0.157 0.202	0.604) (3.108) (3.258) (3.419)	(18. (92. (95. (94. (87.
July August September October	3.322 3.364 3.369 3.573 3.277	Actual 2.536 0.101	Differe Number (0.786)	% (23.7) (97.0) -	- 0.045 0.049 0.057	O.183 O.155 O.157 O.202 O.405	0.183 0.155 0.111 0.154 0.348	% - 246.1 316.0 610.2	3.322 3.364 3.414 3.621 3.334	2.719 0.256 0.157 0.202 0.405	0.604) (3.108) (3.258) (3.419) (2.929)	(18. (92. (95. (94. (87.
July August September October November December	3.322 3.364 3.369 3.573 3.277 3.097	Actual 2.536 0.101	Differe Number (0.786)	% (23.7) (97.0) -	0.045 0.049 0.057 0.184	0.183 0.155 0.157 0.202 0.405 0.556	0.183 0.155 0.111 0.154 0.348 0.372 0.123	% 246.1 316.0 610.2 202.5 57.0	3.322 3.364 3.414 3.621 3.334 3.281	2.719 0.256 0.157 0.202 0.405 0.556	0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638)	(18. (92. (95. (94. (87. (83.
July August September October November December January February	3.322 3.364 3.369 3.573 3.277 3.097 2.762	Actual 2.536 0.101	Differe Number (0.786)	% (23.7) (97.0) - - - -	0.045 0.049 0.057 0.184 0.216	0.183 0.155 0.157 0.202 0.405 0.556 0.340	0.183 0.155 0.111 0.154 0.348 0.372 0.123 (0.187)	% 246.1 316.0 610.2 202.5 57.0 (58.3)	3.322 3.364 3.414 3.621 3.334 3.281 2.978	2.719 0.256 0.157 0.202 0.405 0.556 0.340	0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638) (2.921)	(18. (92. (95. (94. (87. (83. (88.
July August September October November December January February March	3.322 3.364 3.369 3.573 3.277 3.097 2.762 2.734	2.536 0.101 - - - - -	Differe Number (0.786)	% (23.7) (97.0) - - - - - -	0.045 0.049 0.057 0.184 0.216	Actual  0.183 0.155 0.157 0.202 0.405 0.556 0.340 0.134	0.183 0.155 0.111 0.154 0.348 0.372 0.123	% 246.1 316.0 610.2 202.5 57.0	3.322 3.364 3.414 3.621 3.334 3.281 2.978 3.055	2.719 0.256 0.157 0.202 0.405 0.556 0.340 0.134	Differe Number  (0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638) (2.921) (3.665)	(18. (92. (95. (94. (87. (83. (88. (95. (96.
July August September October November December January February March April	3.322 3.364 3.369 3.573 3.277 3.097 2.762 2.734 3.548	2.536 0.101 - - - - - -	Differe Number (0.786) (3.263) - - - - -	% (23.7) (97.0) - - - - -	0.045 0.049 0.057 0.184 0.216 0.321 0.255	0.183 0.155 0.157 0.202 0.405 0.556 0.340 0.134 0.137	Differe Number 0.183 0.155 0.111 0.154 0.348 0.372 0.123 (0.187) (0.117)	% 246.1 316.0 610.2 202.5 57.0 (58.3) (46.1)	3.322 3.364 3.414 3.621 3.334 3.281 2.978 3.055 3.803	2.719 0.256 0.157 0.202 0.405 0.556 0.340 0.134 0.137	0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638) (2.921)	% (18. (92. (95. (94. (87. (83. (88. (95. (96.
July August September October November December January February March April May	3.322 3.364 3.369 3.573 3.277 3.097 2.762 2.734 3.548 3.842	2.536 0.101 - - - - - - - - - -	Differe Number  (0.786) (3.263) (3.773)	% (23.7) (97.0) - - - - - - - - - - (98.2)	0.045 0.049 0.057 0.184 0.216 0.321 0.255 0.268	Actual  0.183 0.155 0.157 0.202 0.405 0.556 0.340 0.134 0.137 0.134	Differe Number  0.183 0.155 0.111 0.154 0.348 0.372 0.123 (0.187) (0.117) (0.134)	% 246.1 316.0 610.2 202.5 57.0 (58.3) (46.1) (50.1)	3.322 3.364 3.414 3.621 3.334 3.281 2.978 3.055 3.803 4.110	2.719 0.256 0.157 0.202 0.405 0.556 0.340 0.134 0.137 0.203	Differe Number  (0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638) (2.921) (3.665) (3.907)	% (18 (92 (95 (94 (87 (83 (88 (95 (96 (95 50
July August September October November December January February	3.322 3.364 3.369 3.573 3.277 3.097 2.762 2.734 3.548 3.842 4.086	Actual  2.536 0.101 0.069 6.387	Differe Number  (0.786) (3.263) (3.773) 2.301	% (23.7) (97.0) - - - - - - - (98.2) 56.3	0.045 0.049 0.057 0.184 0.216 0.321 0.255 0.268 0.294	Actual  0.183 0.155 0.157 0.202 0.405 0.556 0.340 0.134 0.134 0.183	0.183 0.155 0.111 0.154 0.348 0.372 0.123 (0.187) (0.117) (0.134) (0.110)	% 246.1 316.0 610.2 202.5 57.0 (58.3) (46.1) (50.1) (37.6)	3.322 3.364 3.414 3.621 3.334 3.281 2.978 3.055 3.803 4.110 4.379	Actual  2.719 0.256 0.157 0.202 0.405 0.556 0.340 0.134 0.137 0.203 6.570	Differe Number  (0.604) (3.108) (3.258) (3.419) (2.929) (2.724) (2.638) (2.921) (3.665) (3.907) 2.191	

<sup>(1)</sup> Forecasts include Itolls but Actual Results do not. Delays in Trip Reconstruction not included in the Forecasts are also causing large variances on the ICC.

<sup>(2)</sup> Pay-by-Plate is included with video trips and revenue.



Table 13 – I-95 ETL Comparison of FY 2021 Forecasted and Actual Monthly Transactions and Toll Revenue (1)

		Transactions	<b>i</b>			Revenue		
			Difference				Difference	
Month	Forecast	Actual	Number	<u>%</u>	Forecast	Actual	Number	%
luly	552,737	476,482	(76,255)	(13.8)	779,445	695,703	(83,742)	(10.7
August	589,782	499,399	(90,383)	(15.3)	829,978	728,703	(101,275)	(12.2
September	529,502	448,925	(80,577)	(15.2)	756,423	667,064	(89,359)	(11.8
October	592,162	492,621	(99,542)	(16.8)	838,895	729,700	(109,195)	(13.0
November	558,441	431,248	(127,193)	(22.8)	789,683	651,811	(137,872)	(17.5
December	523,500	437,448	(86,052)	(16.4)	745,375	675,612	(69,762)	(9.4
anuary	394,850	380,973	(13,877)	(3.5)	565,708	596,454	30,746	5.4
ebruary	459,984	319,641	(140,343)	(30.5)	648,910	503,112	(145,798)	(22.
March	505,464	474,468	(30,996)	(6.1)	725,141	744,964	19,823	2.7
April	656,970	209,673	(447,297)	(68.1)	924,550	287,144	(637,406)	(68.9
∕lay	683,928	522,631	(161,297)	(23.6)	968,083	767,777	(200,306)	(20.
une	710,647	448,347	(262,300)	(36.9)	1,009,947	627,534	(382,413)	(37.9
Q4 Total	2,051,545	1,180,651	870,894	(42.5)	2,902,580	1,682,455	1,220,125	(42.0
Y Total	6,757,968	5,141,855	(1,616,113)	(23.9)	9,582,139	7,675,578	(1,906,561)	(19.9

 $<sup>^{(1)}</sup>$  Forecasts include Itolls but Actual Results do not include Itolls prior to back office conversion.

Due to the ongoing challenges comparing forecast versus actual transactions and revenue due to the 3G back office conversion and the delayed NOTD invoicing noted earlier, the estimated COVID impacts shown previously in Figure 1, Figure 2, and Figure 3 were compared to the forecasted COVID impact factors used in the November forecast. **Figure 4** provides this comparison for the Legacy system passenger cars and commercial vehicles, and **Figure 5** provides the comparison for the ICC and I-95 ETLs.

As shown in Figure 4, the overall trend of COVID impacts for passenger cars through the end of FY 2021 tracked generally close to or better than forecasted impacts. For commercial vehicles, COVID impacts were forecasted to stay around 0 percent, assuming recovery has stabilized. Through FY 2021, commercial vehicles continued to meet or outperform the forecasted impacts.

Figure 5 shows that through the end of FY 2021, the ICC and I-95 ETL impacts tracked generally close to or better than forecasted impacts. Positive spikes around the holidays are temporary, but the overall trend since January has been upward and in line with forecasted impacts.



Figure 4 -Forecasted and Actual COVID Impacts for Legacy System

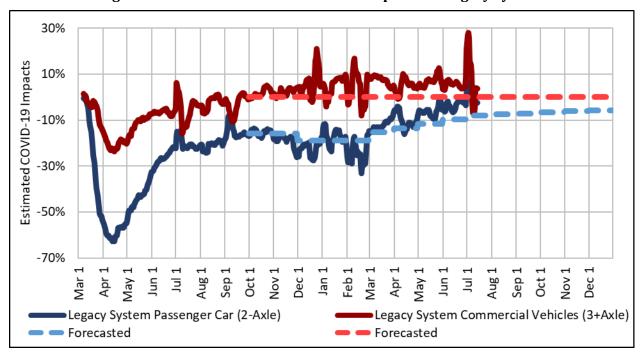
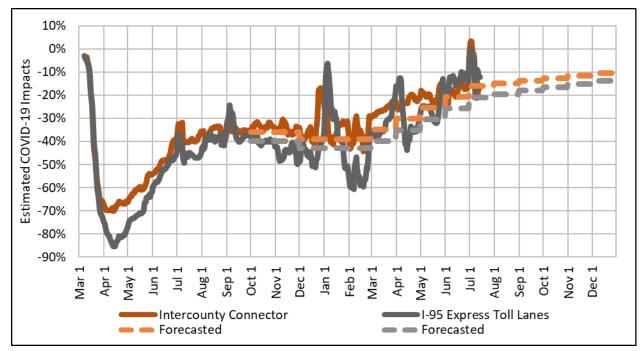


Figure 5 - Forecasted and Actual COVID Impacts for ICC and I-95 Express Toll Lanes





### **Traffic and Revenue Growth Explanatory Factors**

Several factors are monitored to help explain traffic and toll revenue trends on the ICC and Legacy facilities. Although ongoing COVID impacts and processing delays related to the back office conversion significantly influenced the collection trends in FY 2021, other factors can still influence traffic trends that can be seen from the raw in-lane gantry level traffic data. This section considers the following factors in more detail in comparison to the in-lane data: fuel prices, unemployment rate, and port activity.

#### Fuel Prices

**Figure 6** presents historical gasoline prices for the Central Atlantic Region from July 2018 through May 2021. Gasoline prices dropped significantly at the start of the pandemic to \$2.13 per gallon in April and have steadily increased since. In FY 2021, Central Atlantic fuel prices increased from \$2.32 per gallon in July 2020 to \$3.08 in May 2021, an increase of 33 percent. Gasoline prices returned to pre-pandemic levels in February 2021. Prices have continued to increase since then. This was in line with demand increases as shown in the figure, where Legacy monthly in-lane traffic increased at a similar rate over the same period.

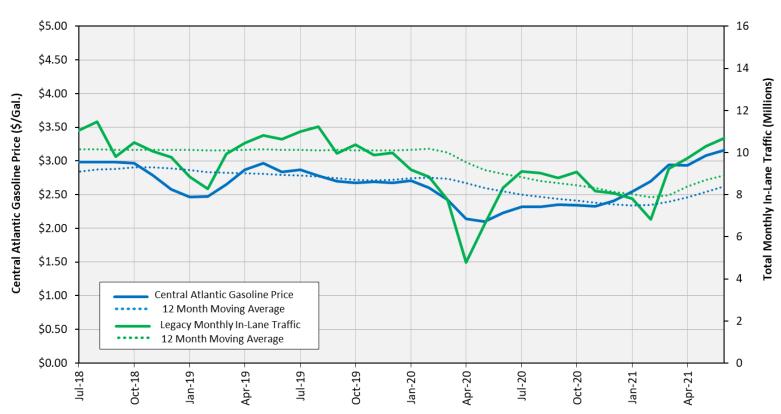
#### **Unemployment Rate**

Since some of the Legacy facilities have high percentages of passenger cars and commuting traffic, low unemployment and other positive labor market indicators play a significant role in traffic growth trends.

**Figure 7** provides a comparison of the state of Maryland unemployment rate and the Legacy facility toll transactions for the same period, July 2018 to May 2021. The unemployment rate for the state of Maryland sharply increased at the start of the pandemic as was the trend across the country and held high around 9 percent through August. Since August, the unemployment rate exhibited a continuing decline and has hovered near 6 percent since February 2021.



Figure 6 Comparison of Monthly Central Atlantic Gasoline Prices and Legacy In-Lane Traffic, FY 2018 - 2021



Source: US Energy Information Administration; Maryland Transportation Authority (MDTA).



Figure 7
Comparison of Maryland Unemployment Rate and Legacy Facility In-Lane Traffic, FY 2018 - 2021



 $Source: US\ Bureau\ of\ Labor\ Statistics;\ Maryland\ Transportation\ Authority\ (MDTA).$ 



#### Port of Baltimore Cargo Trends

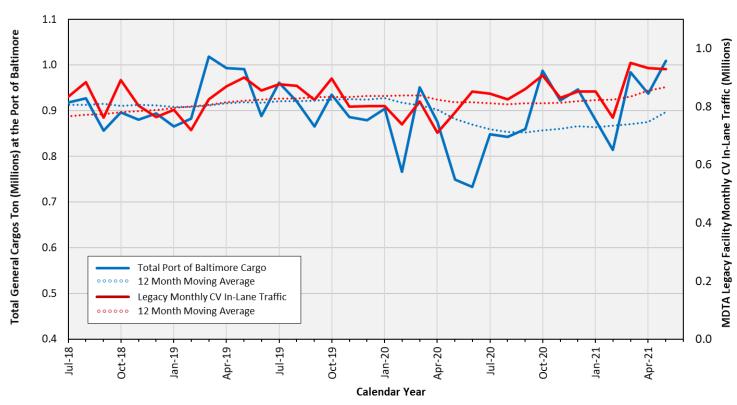
A significant factor correlated to growth in commercial vehicle transactions on the Legacy facilities, particularly at the Central Region facilities, is cargo activity at the Port of Baltimore. The Intercounty Connector, in contrast, is not impacted by port activity due to its low share of commercial vehicles. **Figure 8** provides a comparison of cargo activity at the port of Baltimore to Legacy commercial vehicle toll transactions from July 2018 through May 2021. The Port of Baltimore showed large initial declines in cargo activity in the few months immediately into the pandemic (April and May 2020). Cargo activity recovered during summer 2020 and return to more typical levels in the fall, around the same time as the COVID-19 pandemic impacts were estimated to have fully recovered for Legacy system commercial vehicles. Since the second quarter of FY 2021, commercial vehicle transactions and port activity have been exhibiting similar trends.

#### Baltimore/Washington International Airport (BWI) Enplanement Trends

In order to evaluate whether travelers are returning to more normal trends after the pandemic and since travel restrictions were lifted, the Baltimore/Washington International Airport (BWI) enplanement data was analyzed against the Intercounty Connector monthly transactions. **Figure 9** shows the total passengers at BWI and the ICC toll transactions from July 2018 through April 2021. When all domestic and international travel was halted in April 2020, enplanements dropped significantly more than toll transactions. While some local travel was still occurring on the roadways, nearly all air travel was stopped except for emergency purposes. However, the direction of the trend since the first few months of the pandemic has been very similar. Travel increased last summer, but was dampened in the winter as cases increased, which is apparent in both metrics. February 2021 had winter storm impacts which impacted both road and air travel, but the spring has shown a very strong recovery.



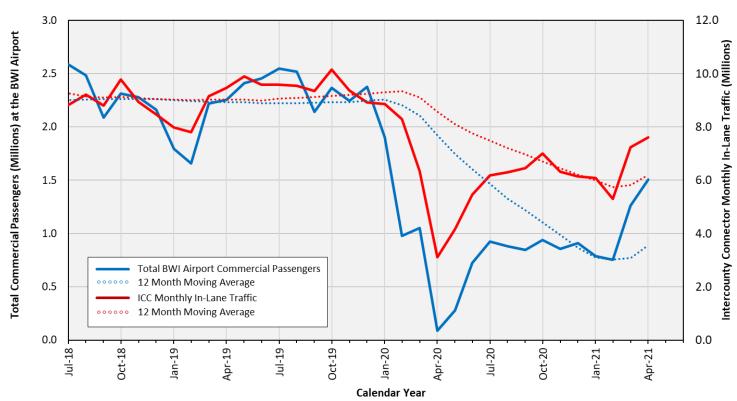
Figure 8
Comparison of Monthly Port of Baltimore Total General Cargo in Tons and MDTA Legacy Facilities Commercial Vehicle In-Lane Traffic, FY 2018 - 2021



Source: Maryland Department of Transportation Port Administration.



Figure 9 Comparison of Monthly Baltimore Washington International (BWI) Airport and MDTA Intercounty Connector In-Lane Traffic, FY 2018 - 2021



Source: Baltimore/Washington International (BWI) Airport



\* \* \*

We appreciate the opportunity to monitor traffic and revenue trends and forecasting performance on the MDTA facilities. Do not hesitate to contact us should you require additional background information on the analysis presented in this report.

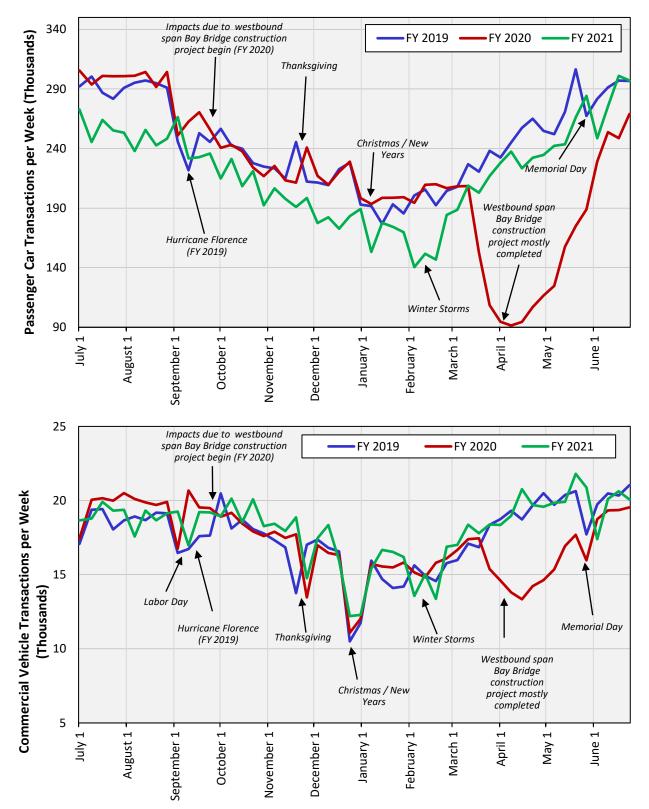
Very truly yours,

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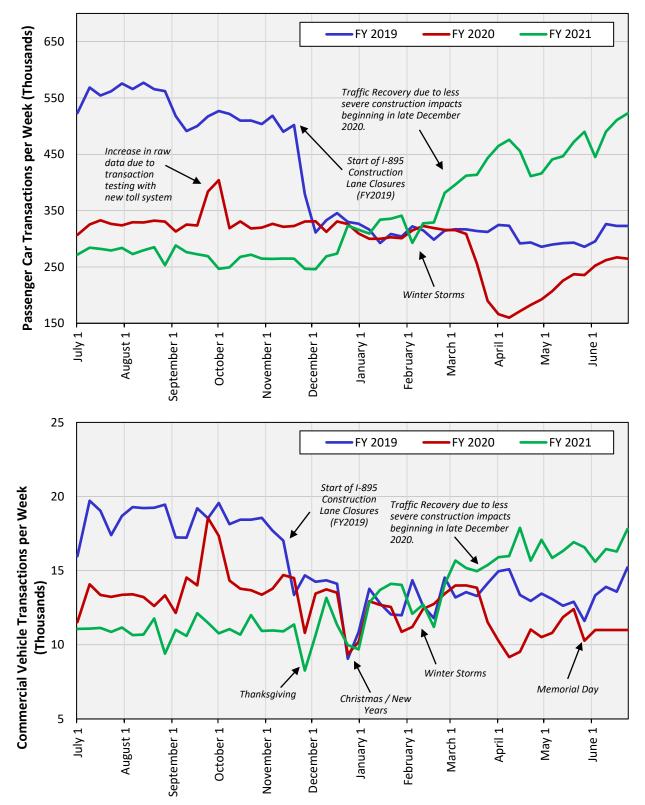
Ronald Davis, III Project Manager CDM Smith Inc.

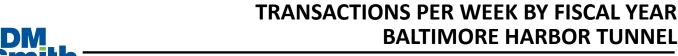
### Appendix A

In-lane gantry transactions per week for the past three fiscal years by facility

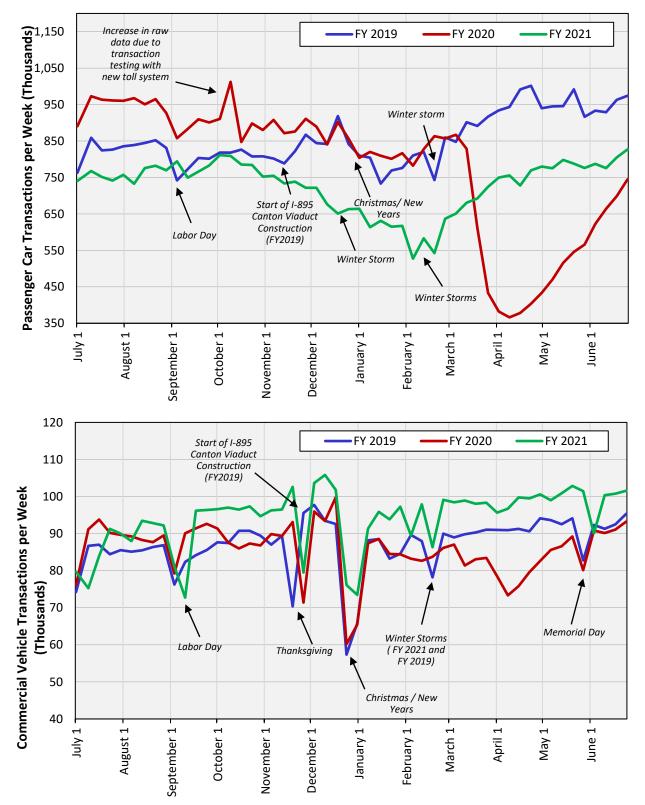






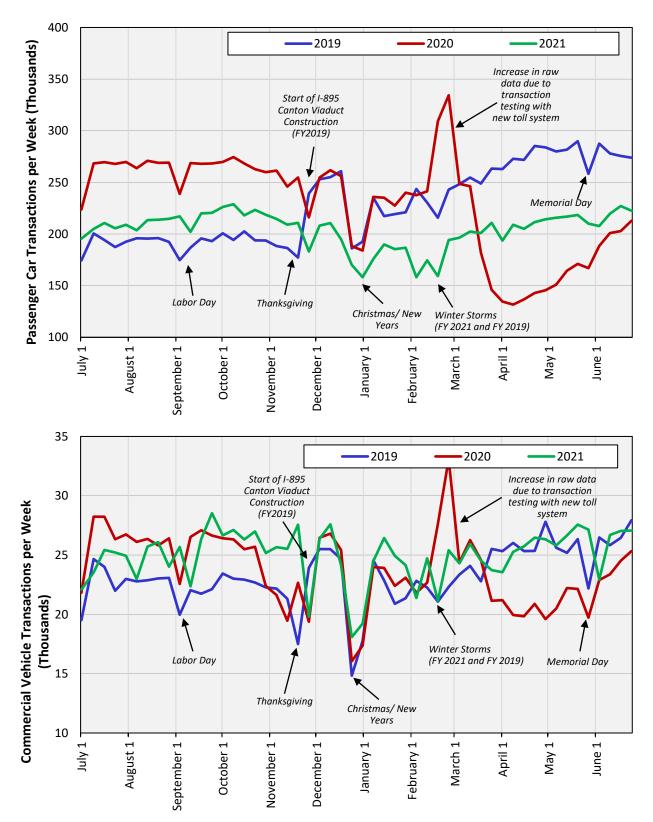






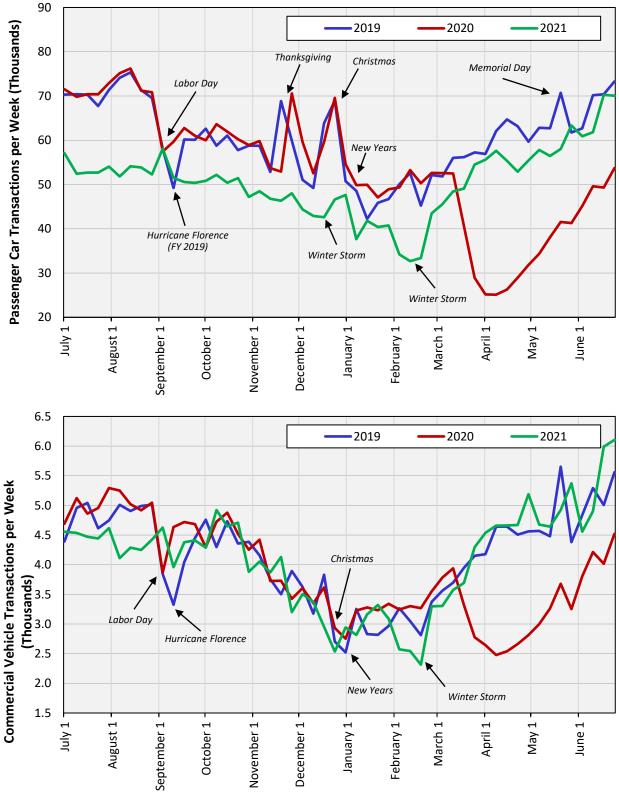






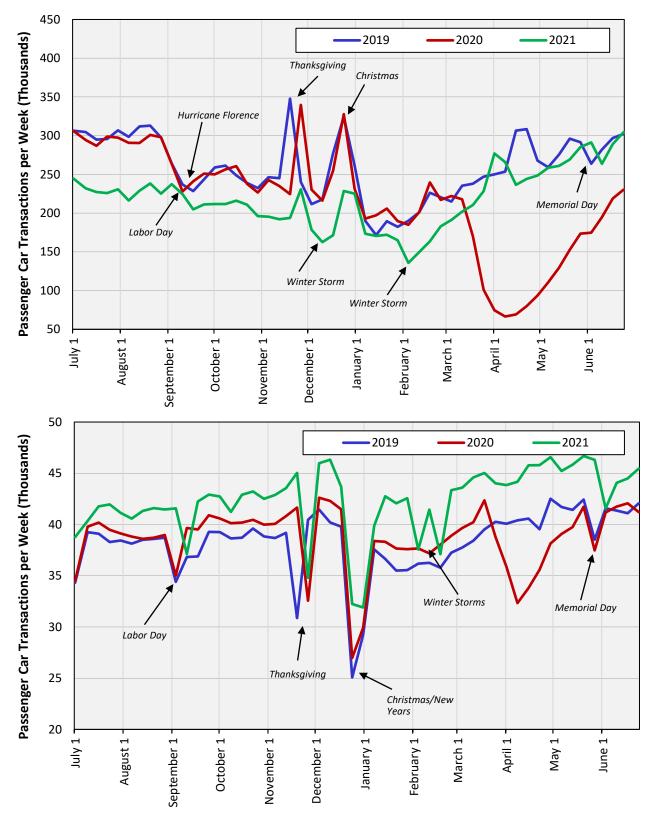


# TRANSACTIONS PER WEEK BY FISCAL YEAR FRANCIS SCOTT KEY BRIDGE



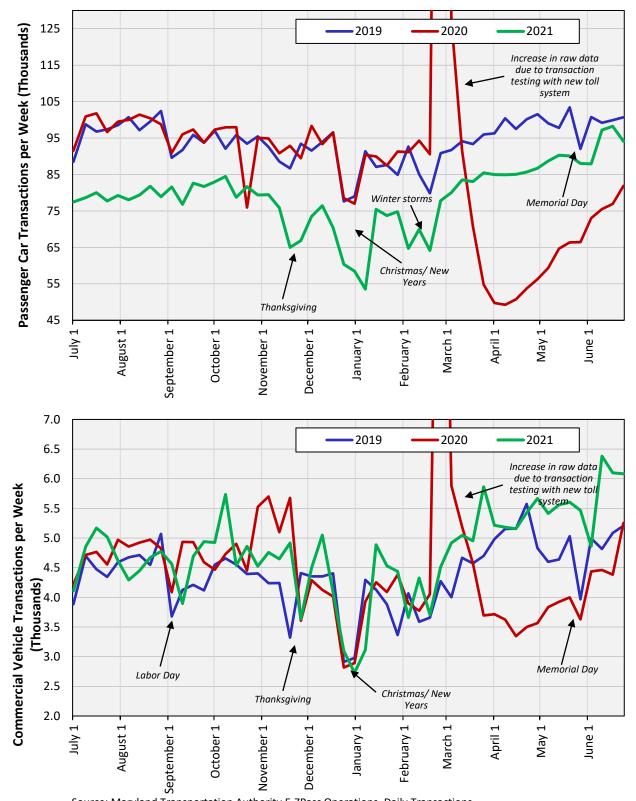
TRANSACTIONS PER WEEK BY FISCAL YEAR GOVERNOR HARRY W. NICE BRIDGE / SENATOR THOMAS "MAC" MIDDLETON BRIDGE







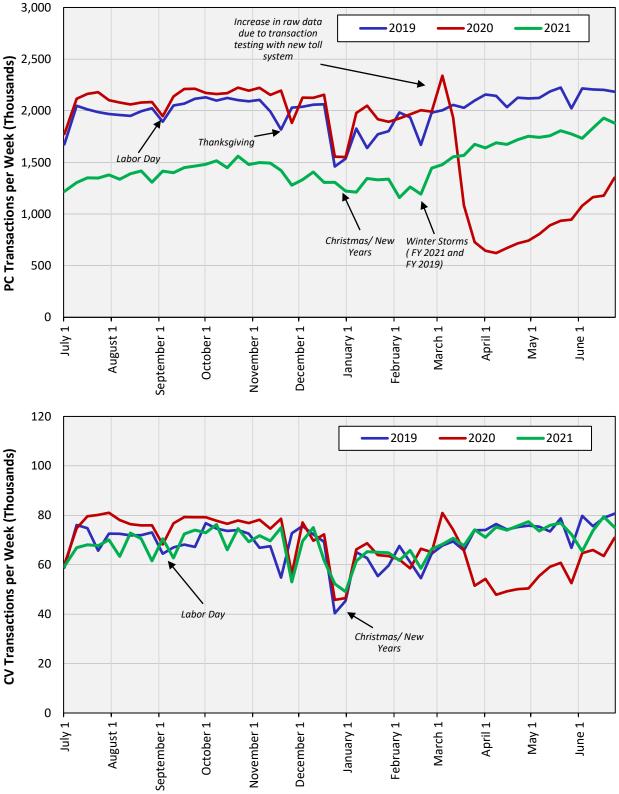








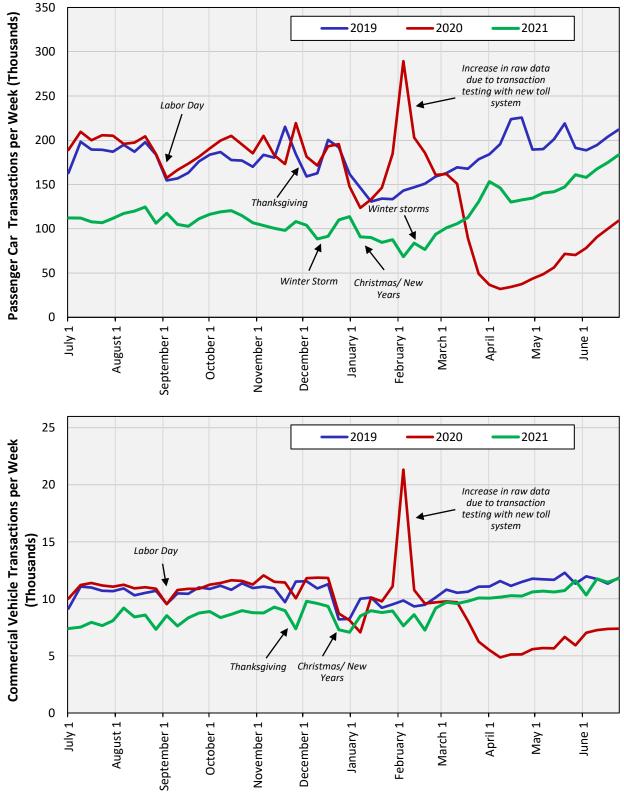
# TRANSACTIONS PER WEEK BY FISCAL YEAR THOMAS J. HATEM MEMORIAL BRIDGE

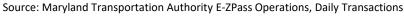






# TRANSACTIONS PER WEEK BY FISCAL YEAR INTERCOUNTY CONNECTOR







# TRANSACTIONS PER WEEK BY FISCAL YEAR I-95 EXPRESS TOLL LANES (ETL)

# **TAB 8**



**Larry Hogan, Governor**Boyd K. Rutherford, Lt. Governor
Gregory Slater, Chairman

**Board Members:** 

Dontae Carroll William H. Cox, Jr. William C. Ensor, III W. Lee Gaines, Jr. Mario J. Gangemi, P.E. Cynthia D. Penny-Ardinger Jeffrey S. Rosen John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

PRESENTED BY: Mr. Will Pines, PE, PMP, CCM, Chief Operating Officer

**SUBJECT:** Third Generation Electronic Toll Collection (3G ETC) System Current

Operations Update

**DATE:** September 30, 2021

#### **PURPOSE**

To brief the Maryland Transportation Authority (MDTA) Board on the 3G ETC ongoing operations.

#### **SUMMARY**

TransCore and Kapsch's systems went live on April 29, 2021. Post-transition and software development activities and risk management continue. Implementation of the plan to address the backlog of unprocessed transactions is ongoing.

#### **ATTACHMENTS**

• 3G ETC System Update Presentation

# Electronic Tolling Current Operations Update

MDTA Board Meeting
September 30,2021

# Schedule Update

- Original Go-Live plan to get to System Acceptance was focused on delivering 30 day, 60 day and Post-SAT releases with contingencies for new issues
  - Focus of plan was to address system defects & complete deferred functionality
- Many newly identified issues have been higher priority to address customer and MDTA operational concerns, such that System Acceptance is delayed
- Received Contractor's updated SAT schedule
  - Schedule based on a fully agile release approach with new tickets addressed every 3
    weeks
- Negotiating with Contractor to establish clear SAT deadlines and ensuring Post-SAT is limited to punchlist items
  - Preparing Modifications and State DOIT and BPW updates,
  - The schedule portion of the modifications is anticipated to be a non-compensable time extension,
  - Revising liquidated damages provisions for the CSC contract to provide accountability to the schedule,
  - Will also include updates for COVID backlog and AET revisions

# Key Focus Areas

### **Software Reports & Documentation**

Continue finalizing outstanding reports and documentation

### <u>Post-Transition & Backlog Tasks</u>

- Tightly monitor schedule & coordination between MDTA and vendors
- Queue transactions for processing and resolve issues
- Continue to triage and resolve software bugs
- Coordinate with the IAG

### **QA/QC & Lane Maintenance Improvements**

- Coordinating and addressing ongoing AET conversions for JFK, FMT and HWN
- Accountability for timeliness of resolution for identified issues
- Enforcement of contractual requirements
- Consistent pro-active approach to the maintenance tasks

### **System Acceptance & Key Performance Indicators (KPI)**

- Finalize System Acceptance Testing and Plans
  - Reviewing and approving reports for system monitoring
- Plan and test KPI

### **Contract Administration & Operational Functions**

- Coordinating responsibilities & communication across IT, Operations and Finance
- Standing up contract administration tools & processes
- Forming cross-functional workgroups
- Partnering meeting completed with Lane Vendor and planned with CSC Vendor

# Post Go-Live Risk Tracking

### **Call Center**

- Call volumes and wait times are high with average waits in excess of an hour
  - Increased volumes with escalations resuming and backlog processing
  - Staffing losses have been an issue, but hiring continues
  - Overflow center and new hires supporting volumes
  - Certain periods heavier than others
- Actively managing customer outreach to reduce call volumes and avoid communications that may drive call volumes

### <u>Transaction & Backlog Processing</u>

- Transactions released manually based on a pre-defined schedule
  - Tight coordination with MDTA and vendors to maintain processing
  - Actively metering NOTDs at 30,000 envelopes per day with an average of just under 5 transactions per envelope
- Escalations as of 9/15/2021
  - Approximately 14 million video transactions posted to customer accounts
    - Several notices sent to alert customers to proactively pay electronically to receive early payment discounts
    - \$4.3 million PNOTDs paid online to date
    - Mailing commenced on proactive mailer to customers with more than 25 transactions
  - 2.9 million NOTD transactions have been mailed, since resuming
  - Image certifications and citations fully resumed

### QA/QC

- Actively onboarding KPI reporting and tracking to ensure meeting Contract
- Striving for continuous improvement to address any anomalies found, even if meeting the KPI

# Backlog Processing Status

### Current Status - 9/22/21

- Continue to anticipate processing all backlog within FY22 (Summer 2022)
- Continued transaction processing
  - Approximately current transactions plus one week of backlog, per week
  - Some clean up activities related to IAG processing
- Video Toll Transactions
  - ITOLs separated and issued with AVI
  - Metering plan implementation ongoing to limit customer impacts
  - Monitoring the plan and call center impacts

# **TAB 9**



**Larry Hogan, Governor**Boyd K. Rutherford, Lt. Governor
Gregory Slater, Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Mr. James Harkness, P.E., PTOE

Chief Engineer, Office of Engineering and Construction

**SUBJECT:** Updates: Major Capital Projects Valued over \$40 Million

**DATE:** September 30, 2021

#### PURPOSE OF MEMORANDUM

The purpose of the memorandum is to update the MDTA Board on the status of the Major Projects in the Capital Program.

#### **SUMMARY**

As of September 16, 2021, there are ten Major Projects in the Capital Program. Six of the projects are under Construction, three in Procurement, and one in Design. This update only includes projects with funding for construction in the Consolidated Transportation Program and includes six projects valued in excess of \$100 million. There are two projects from the \$1.1 billion I-95 Express Toll Lanes Northbound Expansion program.

#### **ATTACHMENT**

• MDTA Major Capital Projects (>\$40 million) – September 2021 Update

### MDTA Major Capital Projects (>\$40 Million) - September 2021 Update

Pin	Contract No.	Description	AD	NTP	Budget (Thousands \$)	Ant. Construction Completion Date	Construction ( C ), Procurement (P) or Design (D)
2147	MA-2257	Replace Electronic Toll Collection - 3rd Gen	8/1/16	3/6/18	123,251	Fall 2021	С
0280	HT-694	I-895 Bridge Replacement (Canton Viaduct)	5/10/17	4/2/18	241,155	Summer 2021	С
1024	NB-543	Replace Nice/Middleton Bridge	10/20/18	3/17/20	635,788	Winter 2024	С
2251	FT-2651R	Rehabilitate Ventilation Fans	9/5/19	7/1/20	41,844	Spring 2024	С
2516	BB-3014	Emergency BB All Electronic Toll (AET) Conversion	9/29/20	1/11/21	51,456	Spring 2023	С
2453	KH-3009	I-95 Northern Transition - Express Toll Lanes to MD 152	8/17/20	5/3/21	222,851	Summer 2024	С
2477	KH-3024	I-95/Belvidere Road Interchange	5/18/20	12/13/21	60,809	Spring 2025	Р
2491	KH-3019	I-95 Northern Transition - MD 152 Interchange Reconstruction	5/7/21	11/5/21	241,866	Fall 2024	Р
2306	HT-2709	Envelope and Switchgear Replacements at BHT Ventilation Buildings	10/8/21	3/1/22	64,477	Fall 2023	Р
2317	BB-2726	Eastbound Bay Bridge Deck Replacment	9/6/19	7/12/21	225,600	Fall 2025	D

# **TAB 10**



**Larry Hogan, Governor**Boyd K. Rutherford, Lt. Governor
Gregory Slater, Chairman

**Board Members:** 

Dontae Carroll William H. Cox, Jr. William C. Ensor, III W. Lee Gaines, Jr. Mario J. Gangemi, P.E. Cynthia D. Penny-Ardinger Jeffrey S. Rosen John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Mr. David Goldsborough, Director of Information Technology

**SUBJECT:** Quarterly Information Technology Update

**DATE:** September 30, 2021

#### **PURPOSE OF MEMORANDUM**

The purpose of this memorandum is to provide a quarterly update to the MDTA Board on MDTA's Division of Information Technology (DoIT).

#### **SUMMARY**

As of September 30, 2021, the Division of Information Technology maintains an active portfolio of 19 projects. The portfolio has remained constant since the last update to the MDTA Board. In compliance with the return to work requirement, DoIT has shifted back to an on-site work status leveraging telework where applicable. Post go-live support of the third-generation tolling system (3G) continues and will remain in place until official transition to operations and maintenance occurs. DoIT is experiencing some recruitment challenges because of the requirement for an on-site work presence. We are considering allowing some flexibility with telework within our highly specialized skilled positions that are contractors.

Some of the significant initiatives that DoIT continues to work on include the following:

- Cybersecurity we will be going through a penetration test in the upcoming months
- Police body cameras
- Post go-live support of 3G
- Enterprise budget system
- Conversion of the purchasing card system to the new platform
- Migration of contract data from Dynamics to Maximo

# **TAB 11**



**Larry Hogan, Governor** Boyd K. Rutherford, Lt. Governor Gregory Slater, Chairman

**Board Members:** 

Dontae Carroll William H. Cox, Jr. William C. Ensor, III W. Lee Gaines, Jr. Mario J. Gangemi, P.E. Cynthia D. Penny-Ardinger Jeffrey S. Rosen John F. von Paris

James F. Ports, Jr., Executive Director

#### **MEMORANDUM**

**TO:** MDTA Board

**FROM:** Mr. Percy E. Dangerfield, Chief Administrative Officer

Mrs. Towanda R. Livingston, Director of Civil Rights and Fair Practices

**PREPARED BY:** Mrs. Towanda R. Livingston, Director of Civil Rights and Fair Practices

Mrs. Normetha Goodrum, DBE Program Manager Ms. Alisha Fredericks, Compliance Manager

**SUBJECT:** Quarterly Update: Socioeconomic Programs Status

**DATE:** September 30, 2021

#### PURPOSE OF MEMORANDUM

The purpose of this memorandum is to provide the Maryland Transportation Authority (MDTA) Board of Directors with an update on the MDTA's progress toward achieving the legislatively mandated socioeconomic program goals.

#### **SUMMARY**

In accordance with Article II of the MDTA Board Operating Policy, as amended January 25, 2018, this summary has been prepared and distributed. The Division of Civil Rights and Fair Practices (CRFP) is responsible for the development, oversight, and administration of the MDTA's State and Federal socioeconomic programs. These programs include the following:

- Disadvantaged Business Enterprise (DBE) Program;
- Minority Business Enterprise (MBE) Program;
- Small Business Reserve (SBR) Program; and
- Veteran-Owned Small Business Enterprise (VSBE) Program.

The following socioeconomic programs' performance information presented is based on Fiscal Year (FY) 2021 annual, which covers the performance period of July 1, 2020 to June 30, 2021<sup>1</sup>. This performance period will be referenced as FY 2021 annual.

<sup>&</sup>lt;sup>1</sup> The achieved goals reported for the MBE, SBR, and VSBE programs in this document are specific to contract awards and payments. This data does not include Purchasing Credit Card (P-Card) information and may vary from data submitted for the Governor's Office of Small Minority and Women Business Affairs (GOSMWBA) quarterly reporting.

#### Disadvantaged Business Enterprise (DBE) Program

CRFP is responsible for monitoring the Nice-Middleton Bridge Project's federally funded contracts to ensure compliance with nondiscrimination and affirmative action requirements. The responsibilities include oversight of the Disadvantage Business Enterprise (DBE) Program, the Contractor's Equal Employment Opportunity (EEO)/Workforce Affirmative Action plans, Onthe-Job Training (OJT) programs, and Contractor Labor Compliance. The unit also provides management, supervision, and direction to the third-party civil rights compliance monitors assigned to the Project by the General Engineering Consultant for the Nice-Middleton Bridge Replacement Project.

The Nice-Middleton Bridge Project will construct a new 4-lane crossing of US-301 over the Potomac River to replace the existing bridge, which is over 80 years old. The Project also includes minor roadway work on each side of the Potomac River, improvements to the campus infrastructure, and demolition of the existing bridge. The Nice-Middleton Bridge Project is comprised of five (5) contracts that have an estimated value of \$531 million.

The five (5) contracts that are included in Nice-Middleton Bridge Project were identified for federal financial assistance via a Transportation Infrastructure Finance and Innovation Act (TIFIA) loan. DBE firms' utilization is monitored on a monthly basis and reported to the Federal Highway Administration (FHWA) semi-annually. DBE firms' utilization is calculated by dividing the total dollars paid to DBE subcontractors by the total dollars expended for this Project.

Table 1 depicts total DBE payments by Contract for the Nice-Middleton Bridge Project through June 30, 2021. Each Contract has a contract-specific DBE goal commitment. Table 1 depicts each Contract's DBE utilization in payments project-to-date.

#### Minority Business Enterprise (MBE) Program

CRFP's Compliance Officers are responsible for monitoring State-funded projects to ensure compliance with Maryland's Minority Business Enterprise (MBE) Program. The MBE Program intends to increase procurement opportunities for socially and economically disadvantaged small business owners within the State contracting marketplace. Maryland's MBE Program requires State agencies to structure their procurements in a manner that allows 29 percent of the agency's total annual expenditures on procurement contracts to be paid directly or indirectly to certified MBE firms as prime contractors or subcontractors.

The MBE participation for FY 2021 is calculated by dividing the total MBE contract award dollars by the total contract award dollars, including MBE and Majority Firms. Majority Firms are any non-MBE participants, such as Prime Contractors and any non-MBE subcontractors.

Table 2 depicts total MBE participation by Contracting Areas for FY 2021. MBE firms received \$105.7 million (19.67%) of the \$537.7 million total contract awards this year.

Socioeconomic Programs Status Page Three

These amounts represent contract awards in six (6) contracting areas: Construction; Architectural & Engineering (A&E); Maintenance; Information Technology (IT); Services; and Supplies/Equipment.

Table 3 depicts MBE participation by Business Classifications and Contracting Areas for FY 2021. African American firms received approximately \$27 million (25.60%) of the nearly \$105.7 million MBE contract awards this year. Hispanic American firms received \$5 million (4.76%), Asian American firms received \$15 million (14.18%), Women-owned firms received \$46 million (43.53%). Native American firms received \$12.6 million (11.93%).

#### Small Business Reserve (SBR) Program

The Small Business Reserve (SBR) Program is administered by the Division of Procurement. CRFP is responsible for reviewing and analyzing State-funded procurements to ensure compliance with Maryland's SBR Program. Maryland's SBR Program provides small businesses with the opportunity to participate as prime contractors on State-funded contracts by establishing a unique marketplace where small businesses compete against other small businesses instead of larger, more established companies.

On January 6, 2021, Governor Hogan signed Executive Order 01.01.2021.01 to increase small business participation in state procurements. The Executive Order enhances the SBR Program by directing all procurements between \$50,000 and \$500,000 to the SBR Program unless the procurement meets defined exemptions. The State has established a 15% SBR Utilization goal.

The SBR firms' utilization for FY 2021 is calculated by dividing the total SBR designated payments by the total procurement payments. An SBR designated payment is a payment made to a vendor for an SBR-designated procurement.

Table 4 depicts Small Business Reserve Program utilization for FY 2021. SBR designated firms received \$20.8 million (4%) of the \$521.8 million in procurement payments during this year. Only SBR designated payments are included in the SBR Program Utilization Table.

#### Veteran-Owned Small Business Enterprise (VSBE) Program

CRFP's Compliance Officers are responsible for monitoring State-funded projects to ensure compliance with Maryland's Veteran-Owned Small Business Enterprise (VSBE) Program. The VSBE Program provides contracting opportunities on State-funded procurements for qualified veteran-owned small businesses. In accordance with COMAR 21.11.03.01, each State procurement agency is required to structure its procedures for making procurements to try to achieve an overall minimum goal of one (1) percent of the unit's total dollar value of all procurement contracts made directly or indirectly with veteran-owned small business enterprises.

The VSBE participation FY 2021 is calculated by dividing the total contract award dollars to VSBE firms by all contract awards.

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Table 5 depicts VSBE contract participation by contracting area for FY 2021. During this period, VSBE firms received \$5.8 million (1.08%) of the \$537.7 million in contracts awarded by MDTA.

#### **ATTACHMENTS**

- Table 1: Nice-Middleton Bridge Project Disadvantaged Business Enterprise (DBE) Program Utilization
- Table 2: MBE Program Contract Participation by Contracting Area
- Table 3: MBE Program Participation by Business Classification
- Table 4: SBR Program Utilization
- Table 5: VSBE Contract Participation by Contracting Area

#### **ATTACHMENTS**

### QUARTERLY UPDATE: SOCIOECONOMIC PROGRAMS STATUS

Table 1: Nice-Middleton Bridge Project Disadvantaged Business Enterprise (DBE) Program Utilization Project-To-Date

	Disadvantage Business Enterprise Program Utilization Project-To-Date (Period Ending June 30, 2021)										
Contract Number & Contract Value	Contract Description	Committed DBE Goal (%)	Total Payments (\$) 30-June-21	% of Total Payments Paid to Prime 30-June-21	\$ of Total Payments Paid to Prime 30-June-21	% of Total Payments Paid to DBEs 30-June-21	\$ of Total Payments Paid to DBEs 30-June-21				
NB-0543-0000 \$462,957,000	Bridge Replacement	15.47%	\$193,740,047	93.94%	\$182,004,033	6.06%	\$11,736,014				
NB-3003-0000 \$23,433,000	Campus Improvements	23.00%	\$5,096,580	76.93%	\$3,920,968	23.07%	\$1,175,612				
AE-3049-0000 \$15,000,000	Construction Management Inspection Services	26.00%	\$2,423,481	88.01%	\$2,132,850	11.99%	\$290,630				
AE-3050-0000 \$15,000,000	Construction Management Inspection Services	26.00%	\$2,356,399	76.09%	\$1,793,037	23.91%	\$563,362				
AE-3051-0000 \$15,000,000	Construction Management Inspection Services	26.00%	\$2,241,425	84.91%	\$1,903,117	15.09%	\$338,308				

**Table 2: Minority Business Enterprise Program Contract Participation by Contracting Area (FY 2021)** 

Minority Business Enterprise (MBE) Program  Contract Participation by Contracting Area  FY2021 Annual Report											
State MBE Program Participation Goal	29%										
MDTA-MBE Program Contract Utilization	19.67%										
Contracting Area(s)	MBE %	MBE Amount \$	Majority %	Majority Amount \$	Total Amount \$						
Construction	17.07%	\$58,389,015	82.93%	\$283,575,427	\$341,964,442						
A&E	26.53%	\$46,568,256	73.47%	\$128,931,744	\$175,500,000						
Maintenance	5.29%	\$227,060	94.71%	\$4,062,971	\$4,290,031						
IT	8.12%	\$395,177	91.88%	\$4,470,176	\$4,865,353						
Services	2.36%	\$210,960	97.64%	\$8,729,531	\$8,940,491						
Supplies/Equipment	0.00%	\$0.00	100.00%	\$2,149,352	\$2,149,352						
Total	19.67%	\$105,790,467	80.33%	\$431,919,201	\$537,709,669						

**Table 3: Minority Business Enterprise Program Participation by Business Classification (FY 2021)** 

	Minority Business Enterprise (MBE) Program Participation by Business Classification FY 2021 Annual											
Contracting Area(s)	Contracting Area(s)  African American (%)  Asian American (%)  Asian American (%)  Women (%)  Women (%)  Native American (%)  American (%)  Total Amount (\$)											
Construction	26.51%	\$15,478,080	1.47%	\$859,655	8.37%	\$4,887,696	46.12%	\$26,930,583	17.53%	\$10,233,000	\$58,389,014	
A&E	24.30%	\$11,313,962	8.96%	\$4,174,150	20.88%	\$9,722,651	40.73%	\$18,967,493	5.13%	\$2,390,000	\$46,568,256	
Maintenance	32.92%	\$74,750	0%	\$0	0%	\$0	67.08%	\$152,310	0%	\$0	\$227,060	
IT	0%	\$0	0%	\$0	100.00%	\$395,177	0%	\$0	0%	\$0	\$395,177	
Services	100.00%	\$210,960	0%	\$0	0%	\$0	0%	\$0	0%	\$0	\$210,960	
Supplies/Equipment	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	\$0	
Total Participation	25.60%	\$27,077,752	4.76%	\$5,033,805	14.18%	\$15,005,524	43.53%	\$46,050,386	11.93%	\$12,623,000	\$105,790,467	

Table 4: Small Business Reserve (SBR) Program Utilization (FY 2021)

Small Business Reserve (SBR) Program Utilization FYTD 2021							
SBR Participation Goal 15%							
MDTA SBR Utilization	MDTA SBR Utilization 4.00%						
SBR Designated Payments \$	SBR Designated Payments \$  SBR Designated Payments Payments Payments (\$)						
\$20,819,912 4.00% \$521,889,623							

Table 5: Veteran-Owned Small Business Enterprise (VSBE) Contract Participation by Contracting Area (FY 2021)

Veteran-Owned Small Business Enterprise (VSBE) Program Contract Awards FYTD 2021								
VSBE Participation Goal	1%							
MDTA- VSBE Contract Utilization	1.08%							
Contracting Area (s)	VSBE %	VSBE Amount \$	Total Amount \$					
Construction	1.06%	\$3,612,094	\$341,964,442					
A&E	1.24%	\$2,174,847	\$175,500,000					
Maintenance	0.22%	\$9,344	\$4,290,031					
IT	0.66%	\$32,169	\$4,865,353					
Services	0.00%	\$0.00	\$8,940,491					
Supplies/Equipment	0.00%	\$0.00	\$2,149,352					
Total	1.08%	\$5,828,454	\$537,709,669					

# **TAB 12**

# **VERBAL**

# **TAB 13**

# **VERBAL**