

## Maryland Transportation Authority

FINANCE COMMITTEE

TUESDAY, NOVEMBER 10, 2022

MARYLAND TRANSPORTATION AUTHORITY 2310 BROENING HWY BALTIMORE, MD 21224



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

**Board Members:** 

Dontae Carroll

William H. Cox, Jr.

William C. Ensor, III

W. Lee Gaines, Jr.

Mario J. Gangemi, P.E

Cynthia D. Penny-Ardinger

Jeffrey S. Rosen

John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** John von Paris, Chair

Dontae Carroll

Cynthia D. Penny-Ardinger

Jeffrey Rosen

**FROM:** Chantelle Green, Director of Finance

**SUBJECT:** Finance Committee Meeting

**DATE:** November 4, 2022

Enclosed are your materials for the Finance Committee Meeting on Tuesday, November 10, 2022. The meeting will begin at 9:00 a.m. in the Training Room at 2310 Broening Highway, Baltimore, Maryland. If you plan to join by phone, please note that the conference call number is 1-443-409-5228 and the conference identification number is 539982684#.

If I can provide additional assistance, please email or call me at the following:

Chantelle Green Director of Finance Office: 410-537-5751

Cell: 443-915-7739 Email: cgreen2@mdta.state.md.us

cc: William Pines, Executive Director

Deborah Sharpless, Chief Financial Officer

### **ATTACHMENTS**

Informational Items:

- Rate Covenant
- Financial Report

### FINANCE COMMITTEE MEETING AGENDA NOVEMBER 10, 2022 – 9:00 a.m. Point Breeze Headquarters Building Baltimore, Maryland

### This meeting will be livestreamed on the MDTA Finance Committee Page

NOTE: This is an Open Meeting being conducted via livestreaming. The public is welcomed to watch the meeting at the link listed above. If you wish to comment on an agenda item please email your name, affiliation, and agenda item to <a href="mailto:cdickinson@mdta.state.md.us">cdickinson@mdta.state.md.us</a> no later than 5 pm on Tuesday, November 8, 2022. You <a href="mailto:MUST">MUST</a> pre-register in order to comment. Once you have pre-registered you will receive an email with all pertinent information.

### **AGENDA**

### **OPEN SESSION**

### Call to Order

1. Approval –	Open Meeting Minutes from October 11, 2022	Chairman von Paris	5 min.
2. <u>Update</u> –	Independent Auditors' Report on the FY 2022 Financial Statements	Deb Sharpless Sean Walker, CLA	15 min.
3. Approval -	Contract J01B3600006 – Open Text Additional Licenses	Debra Stewart	5 min.
4. Approval -	Contract MT-3154-0000 - Fire Alarm Maintenance	Tina Dorn	5 min.
5. <u>Update</u> –	Traffic and Revenue Forecast Update – A review of the annual updates to the traffic and revenue forecasts for all facilities	Chantelle Green Kelly Morison, CDM	20 min. Smith
6. Approval –	FY 2024 Preliminary Operating Budget – Approval of the preliminary operating budget	Jeffrey Brown	10 min.
7. Approval –	Final FY 2023-2028 Consolidated Transportation Program – Approval of the six-year capital budget	Jeanne Marriott	10 min.
8. Approval -	FY 2023-2028 Financial Forecast – Approval of the six-year financial forecast	Chantelle Green	10 min.
9. <u>Update</u> –	Bi-annual Review of Revenue Sufficiency – review of revenues as required by the MDTA Board Operating Policy	Chantelle Green	5 min.
10. <u>Update</u> –	Customer Assistance Plan Update – Update on the civil penalty waiver grace period	Deb Sharpless Will Pines	10 min.

11. <u>Approval</u> –	Investment Committee Report – Quarterly review of investment strategy and benchmarks	Allen Garman Clayton Viehweg David Calvert, PFM	20 min.
12. <u>Update</u> –	1 <sup>st</sup> Quarter Budget Comparison – Review of actual vs. projected FY 2023 operating budget spending	Jeffrey Brown	5 min.
13. <u>Update</u> –	1st Quarter Budget Comparison – Review of actual vs. projected FY 2023 capital budget spending	Jeanne Marriott	10 min.
14. <u>Update</u> –	Quarterly Update on Traffic and Revenue – Update on the actual performance of traffic and revenue compared to the forecast through September 30, 2022	Deb Sharpless	10 min.

Vote to Adjourn

## ITEM

1

### FINANCE COMMITTEE MONTHLY MEETING TUESDAY, OCTOBER 11, 2022 OPEN MEETING VIA LIVESTREAMING

### **OPEN SESSION**

MEMBERS ATTENDING: Cynthia Penny-Ardinger

Dontae Carroll Jeffrey Rosen John von Paris

STAFF ATTENDING: Erika Brantley

Jeffrey Davis
Donna DiCerbo
Cheryl Dickinson
Meryle Dunlap, Esq.
Timothy Eikenberg
Chantelle Green
Natalie Henson
Selena McKissick
Ken Montgomery
Mary O'Keeffe
Deborah Sharpless
Timothy Sheets
Christina Thompson

OTHERS ATTENDING: John Magness – Canton Railroad

William Seymour – SB and Company

Julie Paris – SB and Company

At 9:00 a.m., Member John von Paris, Chair of the Finance Committee, called the Finance Committee Meeting to order.

### <u>APPROVAL – OPEN MEETING MINUTES FROM SEPTEMBER 6, 2022 MEETING</u>

Member John von Paris called for the approval of the meeting minutes from the Open Meeting held on September 6, 2022. Member Jeffrey Rosen made the motion, and Member Cynthia Penny-Ardinger seconded the motion, which was unanimously approved.

### **UPDATE - CANTON DEVELOPMENT COMPANY**

Ms. Deborah Sharpless and Mr. John Magness, President and CEO of the Canton Development Company (Canton), updated the Finance Committee on Canton's customer base and the company's operations and financial performance. Mr. Magness also updated meeting attendees on opportunities to secure additional revenue and improve business performance as a result of acquiring land that abuts their property and expanding their rail lines on the acquired land accordingly.

### <u>UPDATE – INDEPENDENT AUDITOR'S REPORT FOR THE FY 2022 SERVICE</u> ORGANIZATION CONTROLS 1 AND CONTROLS 2 REPORT

Mr. William Seymour, Engagement Partner from SB & Company, briefed the Finance Committee on the results of the FY 2022 Service Organization Controls (SOC) 1 and SOC 2 Reports for the Maryland *E-ZPass* System. No qualifications were made within the report; however, certain areas were noted where the design or operating effectiveness of the control activities could be enhanced.

### <u>UPDATE – FY 2023 COST-OF-LIVING ADJUSTMENT</u>

Ms. Christina Thompson advised the Finance Committee of the estimated fiscal impact of the FY 2023 cost-of-living adjustment (COLA). Governor Hogan announced a 4.5% COLA for all permanent and contractual State employees effective November 1, 2022. The estimated fiscal impact of the COLA for FY 2023 is \$4.9 million. No budget amendment will be presented to the MDTA Board at this time. The annualized cost of the 4.5% COLA will be included in the FY 2024 budget that is presented to the MDTA Board for approval in November.

### **UPDATE - FY 2021 SINGLE AUDIT REPORT**

Ms. Deborah Sharpless advised the Finance Committee of the results of the Independent Auditors' Report, performed by the audit firm Clifton Larson Allen, LLP (CLA), on Compliance for Major Federal Awards (Single Audit). CLA issued its report on the MDTA's accordance with the types of compliance requirements required for federal awards. The MDTA complied with the types of compliance requirements that could have a direct and material effect on the major federal program for fiscal year ended June 30, 2021. However, the audit disclosed a deficiency as it relates to the tracking equipment purchased and disposed of with federal funds. Going forward, the MDTA will separately identify and track equipment purchased with federal funds as required under the Equitable Sharing Program.

### <u>UPDATE – WAGES AND FRINGE BENEFITS OVERVIEW</u>

Ms. Christina Thompson provided information requested by the Finance Committee regarding the MDTA's use of fringe benefits overhead rate (aka burden rate). Ms. Thompson provided information regarding the use of average wage rates and noted that the burden rate methodology provides a fair and equitable process for apportioning fringe benefits and wages between the operating and capital budgets. The methodology is also consistent with other Transportation Business Units practices and has been approved by the Federal Highway Administration when allocating federal funds.

There being no	further business, th	e meeting of the	Finance Committe	ee was adjourned at 9:53
a.m., following	a motion by Membe	er Carroll, and sec	conded by Member	Penny-Ardinger.

John von Paris, Chairman

## ITEM

2



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.

Mario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** MDTA Finance Committee

**FROM:** Deb Sharpless, Chief Financial Officer

**SUBJECT:** Independent Auditors' Report on the FY 2022 Financial Statements

**DATE:** November 10, 2022

### **PURPOSE OF MEMORANDUM**

To present the results of the financial statement audit conducted by the Maryland Transportation Authority's independent auditor, CliftonLarsonAllen, LLP.

### **SUMMARY**

To provide an overview of the results of the FY 2022 Financial Statements Audit. The attached presentation includes an overview of the key areas of emphasis, internal controls, required auditor communications, and future considerations.

### **ATTACHMENT**

PowerPoint Presentation – MDTA 2022 Financial Audit Results



We'll get you there.

Maryland Transportation Authority

2022 Financial Audit Results

CLA (CliftonLarsonAllen LLP) is an independent network member of CLA Global. See <u>CLAglobal.com/disclaimer</u>. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.

### Agenda

- Audit Overview
- Internal Control Deficiencies
- Required Auditor Communications
- Future Considerations



### **Key Players**

- MDTA
  - Deborah Sharpless
  - Chantelle Green
  - Kenneth Montgomery
  - Vicky Dobbins

### CLA LLP

- Sean Walker, Principal
- Jatana Coleman, Director
- Josh McClain, Senior





### **Audit Overview**

- Areas of emphasis
  - Investments
  - Capital assets / leased assets
    - GASB issued Statement No. 87 Leases
  - Long-term debt
  - Revenue (special attention given to estimate for tolling activity)
  - Intergovernmental agency relationship
    - Change to Direct Financing Leases / Intergovernmental Financing Agreements
  - Financial reporting
- Status: Unmodified Opinion Issued





### **Internal Controls**

- Evaluated internal control design for significant account balance and classes of transactions
  - No material weaknesses or significant deficiency identified.
- Context: Internal controls deficiencies that have a likelihood or caused material misstatements in the financial statements prior to finalizing our audit procedures.





### **Governance Communications**

- Significant accounting policies
  - Consistent with prior year
- Accounting estimates
  - Allowance on receivables
  - Unbilled tolling revenue
  - Pollution remediation liabilities
  - Capital asset depreciation
  - Pension liabilities
- Difficulties encountered in performing the audit
  - None





### **Governance Communications**

- Uncorrected misstatements none
- Corrected misstatements none
- Disagreements with management none
- Consultation with other accountants none
- Significant issues discussed with management prior to retention none
- Representation from management



### **Future Considerations**

- Updates in government accounting standards
  - GASB issued Statement No. 94, "Public-Private and Public-Public Partnerships and Availability Payment Arrangements"
  - GASB issued Statement No. 96, "Subscription-Based Information Technology Arrangements"
  - GASB issued Statement No. 99, "Omnibus 2022"
  - GASB issued Statement No. 101, "Compensated Absences"
- MDTA does not believe adopting the GASB Statements will have a material impact on the financial statements.







Questions?



CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor. ©2022 CliftonLarsonAllen LLP Sean M. Walker, CPA, CFE, CGFM, CGMS Principal

Sean.Walker@CLAconnect.com

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Jatana Coleman, CPA, CGFM, CICA Director

Jatana.Coleman@CLAconnect.com

571-778-2406



### **CLAconnect.com**











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## ITEM

3



**Larry Hogan, Governor** Boyd K. Rutherford, Lt. Governor

James F. Ports, Jr., Chairman

### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
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Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** MDTA Finance Committee

**FROM:** Debra Stewart, IT Assistant Director - Division of Information

**Technology** 

**SUBJECT:** Contract No. J01B3600006, OpenText Additional Licenses

**DATE:** November 10, 2022

### **PURPOSE**

This request seeks a recommended approval from the Finance Committee to present Contract No. J01B3600006, OpenText Additional Licenses, to the full MDTA Board for award at its next scheduled meeting. Approval of this Contract is contingent upon the Board of Public Works (BPW) approval.

### **SUMMARY**

This SBR contract is for the provision for additional OpenText user licenses and three (3) years of OpenText Maintenance and Support for the MDTA Division of Information Technology. The OpenText platform is used to maintain, store and allow quick access to various documents as well as allows fluent workflow management. The MDTA leverages the OpenText Platform for management of document to include Procurement Card Log processing and approval, Financial File Cabinet for storage of important finance documents, Procurement Review Group eSignature, Invoice tracking & approval and task order management for the Office of Engineering and Construction, Electronic Toll Collection KPI reviews and Human Resource Scanning for digital storage and allows sorting of important documents, as well as allowing for upcoming storage of Police and Civil Rights and Fair Practices files. The additional licenses and continued software maintenance and support will allow the MDTA to maintain our current systems, continued use of the OpenText software, as well as access to technical support as needed.

This contract was procured as a Small Business Reserve, Purchase Order Request for Proposal under Functional Area I & III of the Department of Information Commercial Off-the-Shelf Software (COTS 2012) Contract No. 060B2490021. Five (5) Small Business Reserve Master Contractors were authorized to supply OpenText Licenses & Maintenance and Support were requested to submit bids; three (3) responded. Of the three (3), the lowest financial proposal was provided by Digital Information Services with a cost of \$305,858.95.

Bid justification is not needed.

This Contract exceeds the delegated procurement authority of the Maryland Transportation Authority; and therefore, will be presented to the Board of Public Works on is December 21, 2022.

### **ATTACHMENT**

Please see attached Informational Summary



### **FINANCE COMMITTEE PROJECT SUMMARY**

### **OpenText Additional Licenses**

PIN NUMBER

N/A

**CONTRACT NUMBER** 

J01B3600006

CONTRACT TITLE OpenText Additional Licenses

**PROJECT SUMMARY** 

This SBR contract is for the provision for additional OpenText user licenses and three (3) years of OpenText Maintenance and Support for the MDTA Division of Information Technology. The OpenText platform is used to maintain, store and allow quick access to various documents as well as allows fluent workflow management. The MDTA leverages the OpenText Platform for management of document to include Procurement Card Log processing and approval, Financial File Cabinet for storage of important finance documents, Procurement Review Group eSignature, Invoice tracking & approval and task order management for the Office of Engineering and Construction, Electronic Toll Collection KPI reviews and Human Resource Scanning for digital storage and allows sorting of important documents, as well as allowing for upcoming storage of Police and Civil Rights and Fair Practices files. The additional licenses and continued software maintenance and support will allow the MDTA to maintain our current systems, continued use of the OpenText software, as well as access to technical support as needed.

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ADVERTISEMENT DATE ANTICIPATED NOTICE TO PROCEED DATE	8/17/2022 3/1/2023	ENGINEER'S ESTIMATE (EE)	\$320,000.00	
DURATION (CALENDAR DAYS)	1095 days (3 years)	MBE PARTICIPATION	Advertised Goal	Proposed Goal
		OVERALL MBE	0.00%	0%
		No Sub Goals	0.00%	0%
		VSBE		
		BID RESULTS	BID AMOUNT (\$)	% VARIANCE TO EE
BID PROTEST YES	NO 🗸	Applied Technology Services En-Net Services, LLC	\$308,763.35 \$310,521.55	

**Digital Information Services** 

\$305,858.95

-4.4%

### ITEM

4



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

### **Board Members:**

Dontae Carroll Mario J. Gangemi, P.E.
William H. Cox, Jr.
William C. Ensor, III Jeffrey S. Rosen
W. Lee Gaines, Jr.
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Tina Dorn, Contract Manager – Division of Operations

**SUBJECT:** MT-00210742 (MT-3154-0000) Fire Alarm and Suppression Preventive

Maintenance and Repair & Fire Alarm Monitoring for MDTA Facilities

**DATE:** October 14, 2022

### **PURPOSE**

The Fire Alarm and Suppression Preventive Maintenance and Repair and Fire Alarm Monitoring for MDTA Facilities procurement was advertised under Solicitation Number MT-00210742. The solicitation included nine (9) MDTA facilities: Baltimore Harbor Tunnel (BHT); Fort McHenry Tunnel (FMT); John F. Kennedy Highway (JFK) and Thomas J. Hatem Bridge (TJH) and Maryland State Police (MSP); Francis Scott Key Bridge (FSK); Governor Harry W. Nice Memorial Bridge (NICE); William Preston Lane, Jr. Memorial Bridge (WPL); Point Breeze Headquarters (PB); and the Intercounty Connector (ICC). We are seeking a recommended approval from the Finance Committee to present contract MT-00210742 to the full MDTA Board for award at its next scheduled meeting.

### **SUMMARY**

This contract is for the provision of Fire Alarm and Suppression Preventative Maintenance and Repair and Fire Alarm Monitoring service. The requested preventative maintenance, repair and fire alarm monitoring services require the Contractor to furnish all labor, materials, supplies, equipment, tools, supervision, transportation, insurance, permits, and confined space program necessary to provide service calls and repair and routine preventive maintenance and testing, inspections, emergency service, and monitoring at MDTA Authority-wide fire alarm/suppression systems.

Finance Committee MT-00210742 Page Two

Four (4) Bids were opened on this project on September 20, 2022, and October 4, 2022. The list of bidders are as follows:

### **Bid Opening List of Companies**

1. Advanced Fire Protection Systems, LLC	\$1,340,010.00
2. Blazeguard Commercial Services, LLC	\$1,920,475.00
3. S.A. Comunale Company, Incorporated	\$3,103,473.90
4. ADT Commercial	\$5,590,230.05

The apparent low bidder is Advanced Fire Protection Systems, LLC.

### **RECOMMENDATION**

To present Contract Number MT-00210742 to the full MDTA Board for approval at its next scheduled meeting in order to execute Contract Number MT-0210742 with Advanced Fire Protection Systems, LLC.



### FINANCE/BOARD PROJECT SUMMARY

### Fire Alarm and Suppression Preventive Maintenance and Repair & Fire Alarm Monitoring

PIN NUMBER N

N/A

CONTRACT NUMBER CONTRACT TITLE

MT-00210742

Fire Alarm and Suppression Preventative Maintenance and Repair & Fire Alarm Monitoring for MDTA Facilities

### PROJECT SUMMARY

The contract is for the provision of a Fire Alarm and Suppression Maintenance and Repair and Fire Alarm Monitoring service. The requested Fire Alarm and Suppression preventive maintenance and repair and Monitoring services requires the Contractor to furnish all labor, materials, supplies, equipment, tools, supervision, transportation, insurance, permits, and confined space program necessary to provide service calls and repair and routine preventive maintenance and testing, inspections, emergency service, and monitoring at MDTA Authority-wide fire alarm/suppression systems, which includes fire alarm and suppression mechanical components, and to adhere to applicable MDTA policies and applicable regulatory requirements regarding hazardous materials, wastes, recycling and general refuse handling, storage and disposal at the various MDTA facilities.

SCHEDULE ADVERTISEMENT DATE ANTICIPATED NOTICE TO PROCEED DATE		N/A 12/22/2022	ENGINEER'S ESTIMATE (EE)	(\$) N/A	
DURATION (CALENDAR DAYS)		1095	MBE PARTICIPATION	Advertised Goal	Proposed Goal
201111011 (0.121127111.27110)		(3 years)		7.4.0.0.000	. roposou cou.
			OVERALL MBE	0.00%	6 0%
BID PROTEST	YES	NO 🗸	No Sub Goals	0.00%	6 0%
			VSBE	0.00%	6 0%

% VARIANCE

BID RESULTS	ВП	D AMOUNT (\$)	% VARIANC	
Advanced Fire Protection Systems, LLC	\$	1,340,010.00	N/A	
Blazeguard Commercial Services, LLC	\$	1,920,475.00		
S.A. Comunale Company, Incorporated	\$	3,103,473.90		
ADT Commercial	\$	5,590,230.05		

# ITEM 5



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

### **Board Members:**

W. Lee Gaines, Jr.

Dontae Carroll Mario J. Gangemi, P.E.
William H. Cox, Jr. Cynthia D. Penny-Ardinger
William C. Ensor, III Jeffrey S. Rosen

John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Chantelle Green, Director of Finance **SUBJECT:** Traffic and Revenue Forecast Update

**DATE:** November 10, 2022

### PURPOSE OF MEMORANDUM

To brief the Finance Committee on the annual update to the traffic and revenue (T&R) forecasts for all facilities.

### **SUMMARY**

Each fall, an update to the ten-year traffic and revenue forecast is prepared by independent consultants. The Maryland Transportation Authority (MDTA) selected CDM Smith through a competitive process to provide the T&R forecast. The forecast is built on historical data from the MDTA's facilities and national, regional, and State socioeconomic data, such as population, employment, unemployment, real income per capita, real gross domestic product, inflation, and fuel prices. As noted in Table 4-1 of the T&R Report, the forecast also accounts for, among other things, anticipated construction projects, the backlog of unprocessed *E-ZPass* and video toll transactions, COVID-19 impacts, new vehicle classifications, and the Customer Assistance Plan.

### **ANALYSIS**

### Legacy Facilities

**Figures 1** and **2** compare the two most recent traffic forecast for the legacy facilities. Through FY 2028, legacy facility transactions are forecasted to decline by 2.9 million compared to the November 2021 T&R forecast. Similarly, in-lane revenue is expected to decline by \$11.6 million compared to the November 2021. FY 2023 transactions and revenue are forecasted to decrease over FY 2022 due to the tapering of collected backlogged transactions. Transactions and

Traffic and Revenue Forecast Update Page Two

revenue are forecasted to return to levels generally more consistent with pre-pandemic conditions after FY 2023.

Some declines are forecasted to occur in FY 2026 to FY 2027 due to planned construction on certain legacy facilities which is expected to cause diversion to other MDTA Legacy facilities as well as diversion from the MDTA system due to customers foregoing trips or using non-tolled alternatives. After FY 2027, transactions and revenue are not assumed to be impacted by large construction projects and show a normal progression through the end of the forecast period.

### Intercounty Connector (ICC) & I-95 Express Toll Lanes (ETL) Facilities

**Figures 3** and **4** compare the two most recent traffic forecast for the ICC and ETL facilities. Through FY 2028, total trips on these facilities are forecasted to decline by 23.4 million compared to the November 2021 T&R forecast. (Trips account for each vehicle traveling on the facility regardless of miles traveled/gantries crossed.) Similarly, in-lane revenue is forecasted to decline by \$29.6 million compared to the November 2021 forecast. This reduction is due to revised forecast assumptions assume that some portion of the impacts of the pandemic on commuting and travel patterns will persist throughout the forecast period. Trips on the ICC, I-95 ETL, and other congestion-based facilities in the region have had higher lingering COVID-19 impacts than traditional toll roads. Baseline growth on the John F. Kennedy and Fort McHenry Tunnel facilities coupled with the opening of the direct connector ramps are projected to have a positive impact on I-95 ETL transactions and revenue in the FY 2026 through FY 2028 timeframe.

### Administrative Toll Revenue

**Figure 5** shows the administrative toll revenue forecast through FY 2028. Revenue is expected to decline by \$8.7 million compared to the November 2021 forecast. In FY 2022, actual other revenue came in higher than forecast. Like the toll facilities, near-term projected administrative toll revenue is impacted by the transaction backlog. Other revenue is forecasted decrease significantly in FY 2023 due to the Customer Assistance Plan. Projected revenue in remaining years of forecast is slightly higher due to higher transactions on legacy system.

### All Facilities

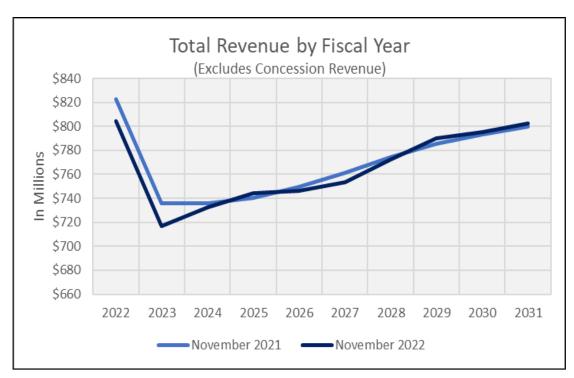
**Figure 6** provides a comparison of the two most recent traffic forecasts for the FY 2022-2028 forecast period for all facilities. In total, forecasted revenues through FY 2028 are expected to decline by \$49.9 million, or 0.9 percent, compared to the previous forecast. The reduction is primarily due to the tapering of collected backlogged transactions, lingering effects of COVID-19, and the near-term impact of the Customer Assistance Plan.

### Future Outlook

As shown in the table and graph below, when comparing the MDTA's current forecast to the most recent forecast, revenues are expected to decline \$41.3 million, or 0.5 percent. While noting some variations, overall, the forecast remains similar to the previous forecast beyond FY 2023.

**MDTA Official Traffic and Revenue Forecasts** 

Fiscal Year	No	vember 2021	No	November 2022		Change	% Change
	Fo	recast	F	orecast			
		\$	S in	millions			
2022	\$	822.9	\$	804.7	\$	(18.2)	-2.2%
2023	\$	736.1	\$	716.6	\$	(19.5)	-2.6%
2024	\$	735.7	\$	732.8	\$	(2.9)	-0.4%
2025	\$	740.6	\$	744.1	\$	3.5	0.5%
2026	\$	749.2	\$	746.3	\$	(2.9)	-0.4%
2027	\$	761.3	\$	753.5	\$	(7.8)	-1.0%
2028	\$	774.4	\$	772.3	\$	(2.1)	-0.3%
2029	\$	785.3	\$	789.9	\$	4.6	0.6%
2030	\$	793.3	\$	795.1	\$	1.8	0.2%
2031	\$	800.1	\$	802.3	\$	2.2	0.3%
Total	\$	7,698.9	\$	7,657.6	\$	(41.3)	-0.5%



Traffic and Revenue Forecast Update Page Four

### **ATTACHMENTS**

- FY 2023 T&R Forecast Update Presentation
- Maryland Transportation Authority FY 2023 Traffic and Toll Revenue Forecast Update, November 2022, prepared by CDM Smith

Figure 1

Traffic Legacy Facilities

			November 2021 to
	November	November	November
Fiscal Year	2021	2022	2022
2022	120.0	120.0	-
2023	112.0	111.1	(0.9)
2024	110.7	110.1	(0.6)
2025	109.5	111.5	2.0
2026	110.5	109.8	(0.7)
2027	112.5	110.6	(1.9)
2028	114.5	113.7	(0.8)
Total	789.7	786.8	(2.9)

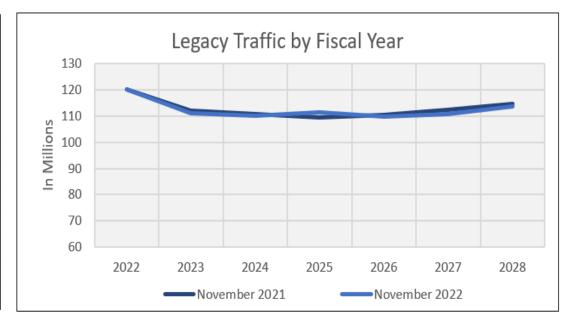


Figure 2

Legacy Toll Lane Revenue

					No	v. 2021
	No	vember	No	ovember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	700.3	\$	679.0	\$	(21.3)
2023	\$	610.0	\$	614.3	\$	4.3
2024	\$	600.6	\$	603.6	\$	3.0
2025	\$	597.5	\$	605.9	\$	8.4
2026	\$	602.4	\$	602.1	\$	(0.3)
2027	\$	610.4	\$	606.0	\$	(4.4)
2028	\$	618.3	\$	617.0	\$	(1.3)
Total	\$	4,339.5	\$	4,327.9	\$	(11.6)

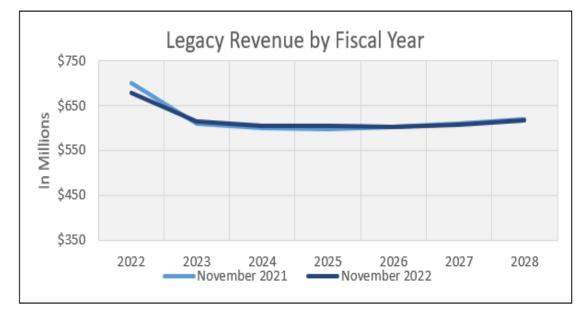
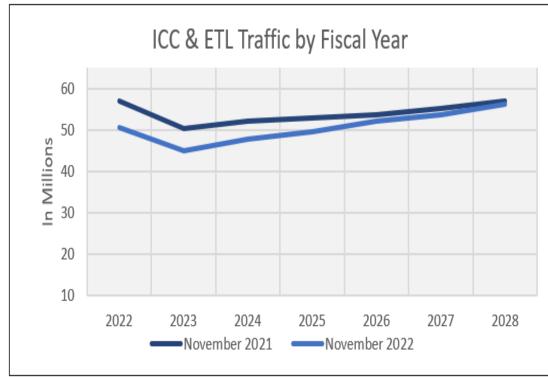


Figure 3

Traffic ICC & ETL Facilities

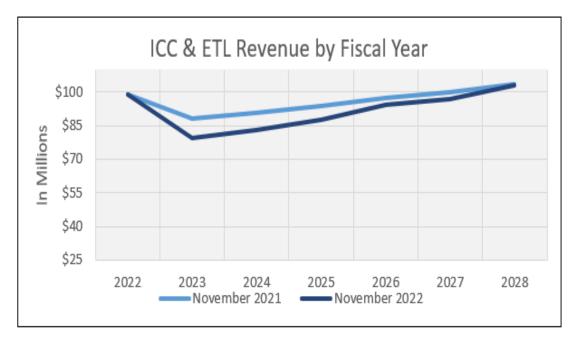
			November
			2021 to
	November	November	November
Fiscal Year	2021	2022	2022
2022	56.9	50.5	(6.4)
2023	50.3	45.0	(5.3)
2024	52.1	47.7	(4.4)
2025	52.9	49.5	(3.4)
2026	53.7	52.1	(1.6)
2027	55.2	53.5	(1.7)
2028	56.9	56.3	(0.6)
Total	378.0	354.6	(23.4)



ICC & ETL Toll Lane Revenue

					No	v. 2021
	No	vember	No	vember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	98.8	\$	99.0	\$	0.2
2023	\$	87.9	\$	79.7	\$	(8.2)
2024	\$	90.7	\$	82.8	\$	(7.9)
2025	\$	94.0	\$	87.6	\$	(6.4)
2026	\$	97.4	\$	94.3	\$	(3.1)
2027	\$	100.1	\$	96.9	\$	(3.2)
2028	\$	103.7	\$	102.8	\$	(0.9)
Total	\$	672.6	\$	643.0	\$	(29.6)

Figure 4



Toll Administrative Revenue (Excludes Concession)

					No	v. 2021
	No	vember	No	vember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	23.8	\$	26.7	\$	2.9
2023	\$	38.2	\$	22.6	\$	(15.6)
2024	\$	44.4	\$	46.4	\$	2.0
2025	\$	49.1	\$	50.6	\$	1.5
2026	\$	49.4	\$	50.0	\$	0.6
2027	\$	50.8	\$	50.6	\$	(0.2)
2028	\$	52.4	\$	52.5	\$	0.1
Total	\$	308.1	\$	299.4	\$	(8.7)

Figure 5

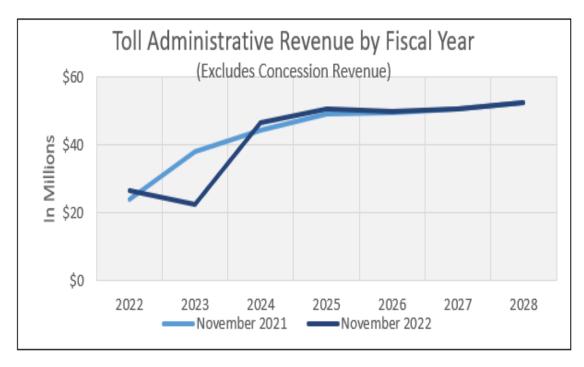
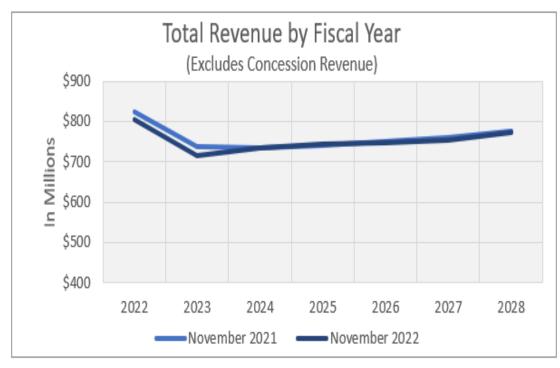


Figure 6

Systemwide Toll Lane & Administrative Toll

System wide foil Lane & Administrative foil						
					No	v. 2021
	No	vember	No	ovember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	822.9	\$	804.7	\$	(18.2)
2023	\$	736.1	\$	716.6	\$	(19.5)
2024	\$	735.7	\$	732.8	\$	(2.9)
2025	\$	740.6	\$	744.1	\$	3.5
2026	\$	749.2	\$	746.3	\$	(2.9)
2027	\$	761.3	\$	753.5	\$	(7.8)
2028	\$	774.4	\$	772.3	\$	(2.1)
Total	\$	5,320.2	\$	5,270.3	\$	(49.9)







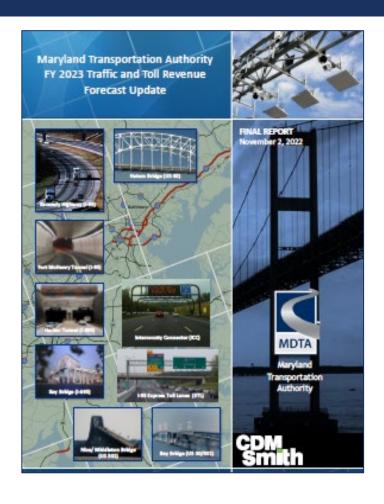
# FY 2023 T&R FORECAST UPDATE

NOVEMBER 2022





## TRAFFIC & REVENUE FORECAST



#### **Summary**

- Investment grade forecast updated annually in October by T&R consultants
- Current forecast totals \$4.47B (FY 2023-2028), down \$31M or 1% from September 2021
  - Total revenues decline in FY 2023 due to lingering COVID-19 impacts and Customer Assistance Plan

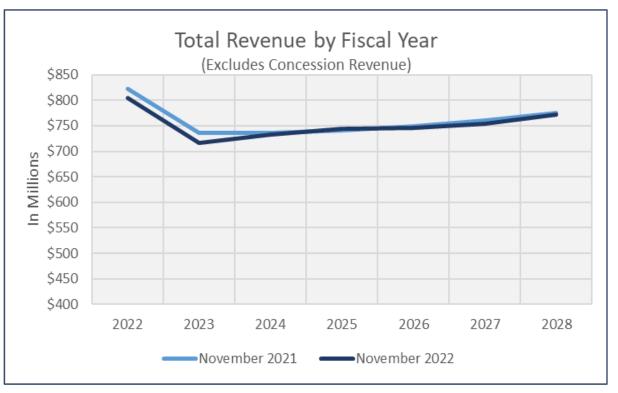




# TRAFFIC & REVENUE FORECAST - REVENUE

#### In-lane & Administrative Toll Revenue All Facilities

					No	ov. 2021
	No	ovember	No	ovember	to	
Fiscal Year		2021		2022	No	ov.2022
2022	\$	822.9	\$	804.7	\$	(18.20)
2023	\$	736.1	\$	716.6	\$	(19.45)
2024	\$	735.7	\$	732.8	\$	(2.90)
2025	\$	740.6	\$	744.1	\$	3.50
2026	\$	749.2	\$	746.3	\$	(2.90)
2027	\$	761.3	\$	753.5	\$	(7.80)
2028	\$	774.4	\$	772.3	\$	(2.10)
Total	\$	5,320.2	\$	5,270.3	\$	(49.9)



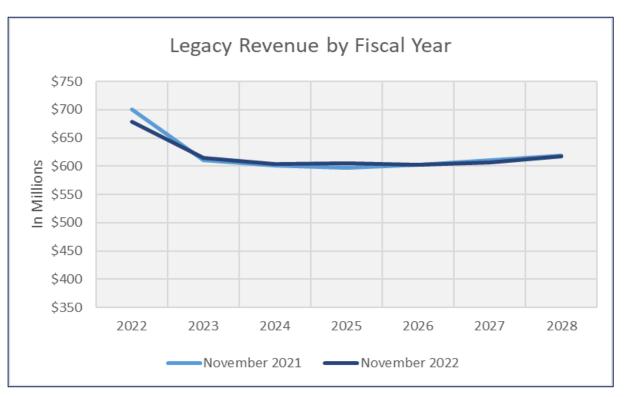




# TRAFFIC & REVENUE FORECAST - REVENUE

## In-lane Toll Revenue Legacy Facilities

					No	v. 2021
	No	ovember	No	ovember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	700.3	\$	679.0	\$	(21.30)
2023	\$	610.0	\$	614.3	\$	4.29
2024	\$	600.6	\$	603.6	\$	2.98
2025	\$	597.5	\$	605.9	\$	8.41
2026	\$	602.4	\$	602.1	\$	(0.34)
2027	\$	610.4	\$	606.0	\$	(4.37)
2028	\$	618.3	\$	617.0	\$	(1.26)
Total	\$	4,339.5	\$	4,327.9	\$	(11.6)

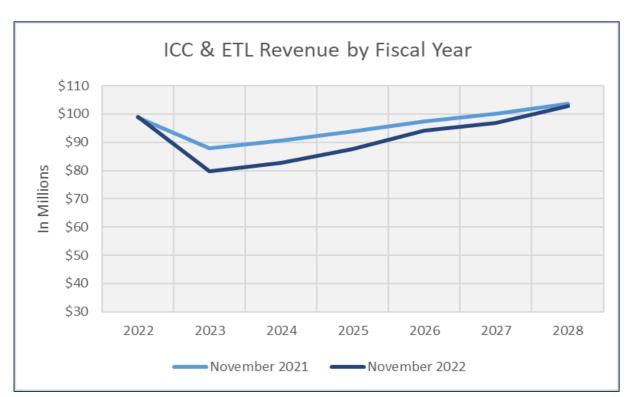






#### In-lane Toll Revenue ICC & ETL Facilities

					No	v. 2021
	No	vember	No	vember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	98.8	\$	99.0	\$	0.19
2023	\$	87.9	\$	79.7	\$	(8.22)
2024	\$	90.7	\$	82.8	\$	(7.92)
2025	\$	94.0	\$	87.6	\$	(6.39)
2026	\$	97.4	\$	94.3	\$	(3.14)
2027	\$	100.1	\$	96.9	\$	(3.19)
2028	\$	103.7	\$	102.8	\$	(0.89)
Total	\$	672.6	\$	643.0	\$	(29.6)

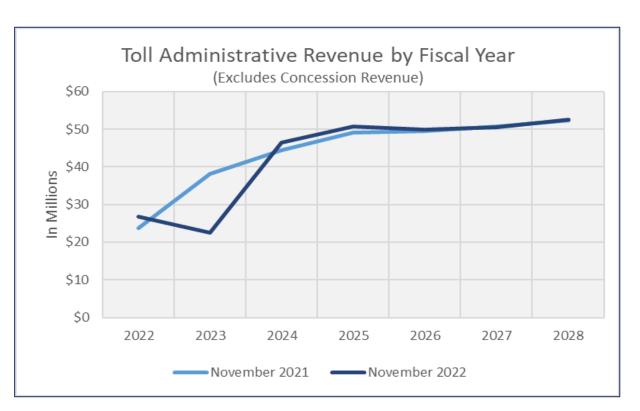






#### Administrative Toll Revenue

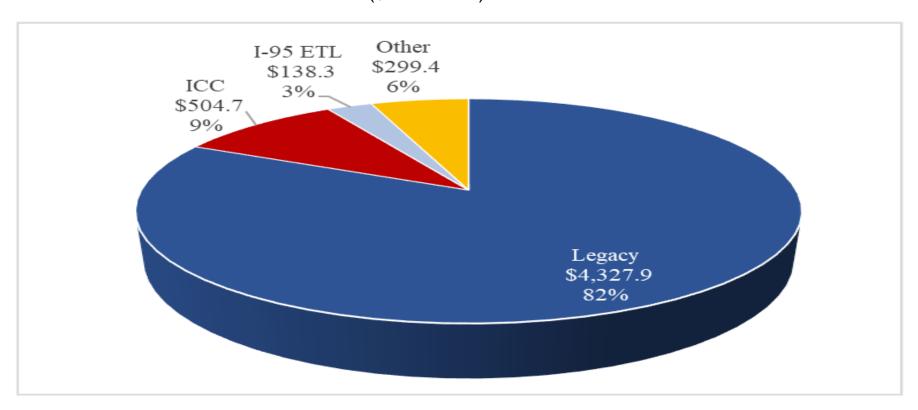
					No	v. 2021
	No	vember	No	vember		to
Fiscal Year		2021		2022	No	v.2022
2022	\$	23.8	\$	26.7	\$	2.9
2023	\$	38.2	\$	22.6	\$	(15.6)
2024	\$	44.4	\$	46.4	\$	2.0
2025	\$	49.1	\$	50.6	\$	1.5
2026	\$	49.4	\$	50.0	\$	0.6
2027	\$	50.8	\$	50.6	\$	(0.2)
2028	\$	52.4	\$	52.5	\$	0.1
Total	\$	308.1	\$	299.4	\$	(8.7)







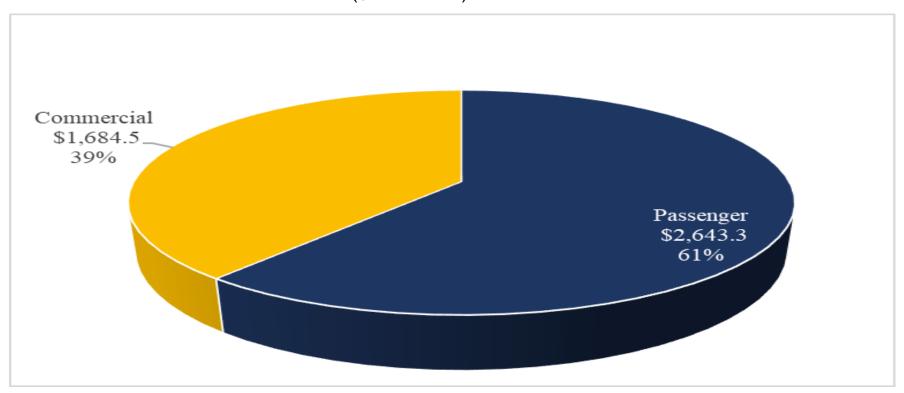
Forecasted Revenue by Facility/Category
FY 2022-2028
(\$ in Millions)







Forecasted Legacy Revenue by Class FY 2022-2028 (\$ in Millions)

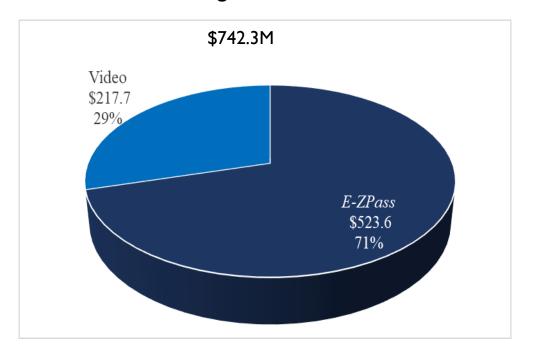




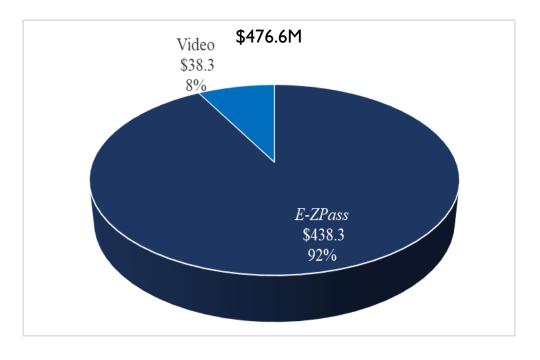


Forecasted Legacy Revenue by Payment Type FY 2023 & FY 2024 Combined (\$ in Millions)

## Passenger Vehicles



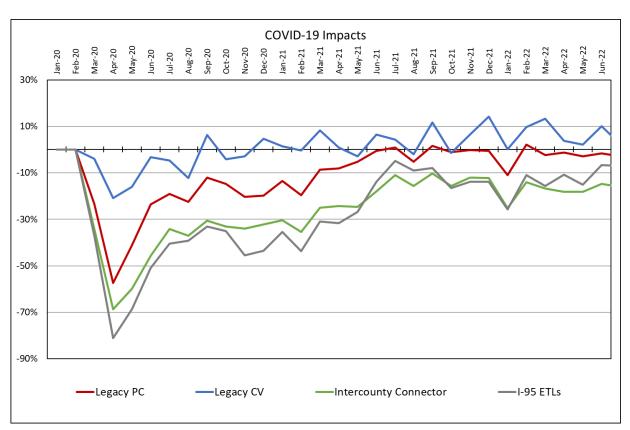
#### Commercial Vehicles







## TRAFFIC & REVENUE FORECAST - ASSUMPTIONS



#### **Key Forecast Assumptions**

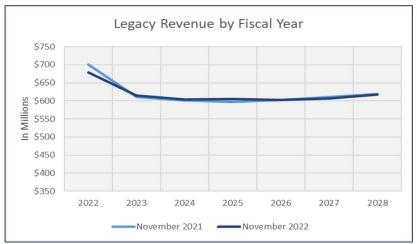
- Updated COVID-19 assumptions more negative impacts
  - ICC and I-95 ETLs
  - Passenger cars on non-harbor crossing
- Continued processing of backlogged E-ZPass® and video toll transactions in FY 2023
  - Lower than normal video payment rate assumed for backlog due to the age of the transactions
- NOTD collection rates assumed to return to historical averages following the elimination of the Customer Assistance Plan and NOTD backlog
- No civil penalty collections assumed on NOTDs issued prior to FY 2023 due to the Customer Assistance Plan
- 3G enhancements
  - New vehicle classifications assumed to go into effect in late
     FY 2023
- Construction
  - Updated project schedules primarily on FSK and BHT
  - I-95 ETL Northbound direct connectors to/from I-695





## TRAFFIC & REVENUE FORECAST – CHANGES BY FACILITY





#### In-lane & Administrative Toll Revenue All Facilities

- Reduced FY 2023 revenue due to Customer Assistance Plan
- Lingering impacts of COVID-19 on congestion managed facilities
- Traffic diversion due to construction on Harbor crossing facilities
- Total revenue reduction: \$50↓

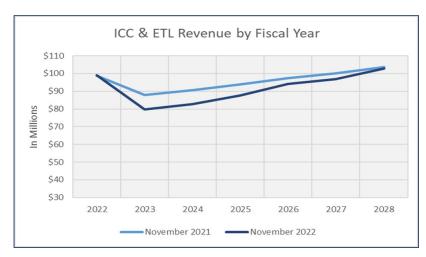
#### In-lane Toll Revenue Legacy Facilities

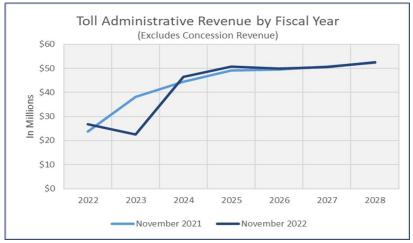
- Passenger vehicle revenue impacted by near-term processing of NOTD backlog and construction impacts on the FSK & BHT facilities
- Commercial vehicle overperformance expected to taper off
- Total revenue reduction: \$12M↓





## TRAFFIC & REVENUE FORECAST – CHANGES BY FACILITY





#### In-lane Toll Revenue ICC & ETL Facilities

- Revenues reduced due to lingering impacts of COVID-19 and uncertainty from telecommuting
- Slight revenue growth expected on I-95 ETL beginning in FY 2026 from northbound extension
- Total revenue reduction: \$30M↓

#### Administrative Toll Revenue

- Reduced FY 2023 revenues resulting from the Customer Assistance Plan
- Projected revenue in remaining years of forecast is slightly higher due to higher transactions on Legacy system
- Total revenue reduction: \$9M↓

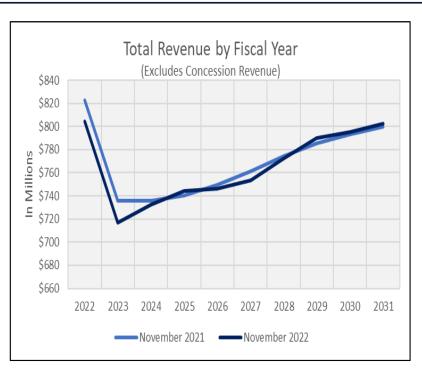




## TRAFFIC & REVENUE FORECAST – FUTURE OUTLOOK

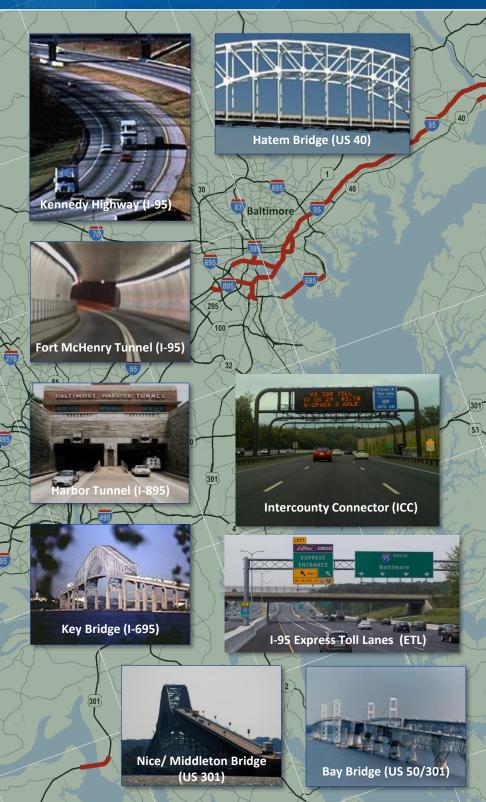
#### MDTA Official Traffic & Revenue Forecasts

Fiscal Year	No	vember	November		\$ (	Change	% Change
		2021		2022			
	Fo	recast	F	orecast			
		9	s in	millions			
2022	\$	822.9	\$	804.7	\$	(18.2)	-2.2%
2023	\$	736.1	\$	716.6	\$	(19.5)	-2.6%
2024	\$	735.7	\$	732.8	\$	(2.9)	-0.4%
2025	\$	740.6	\$	744.1	\$	3.5	0.5%
2026	\$	749.2	\$	746.3	\$	(2.9)	-0.4%
2027	\$	761.3	\$	753.5	\$	(7.8)	-1.0%
2028	\$	774.4	\$	772.3	\$	(2.1)	-0.3%
2029	\$	785.3	\$	789.9	\$	4.6	0.6%
2030	\$	793.3	\$	795.1	\$	1.8	0.2%
2031	\$	800.1	\$	802.3	\$	2.2	0.3%
Total	\$	7,698.9	\$	7,657.6	\$	(41.3)	-0.5%



- Decline in revenue compared to November 2021 T&R Forecast
  - \$41M↓
- Some uncertainty remains
  - Commuter habits (teleworking)
  - Economic conditions

# Maryland Transportation Authority FY 2023 Traffic and Toll Revenue Forecast Update





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## Chapter 1

#### Introduction

This letter report includes ten-year forecasts through FY 2032 for the seven "Legacy" toll facilities operated by MDTA, for the Intercounty Connector (ICC), and for the I-95 Express Toll Lanes (ETLs). It summarizes the study analysis, including a presentation of historical traffic and revenue trends, relevant socioeconomic conditions and forecasts, and the ten-year forecast results.

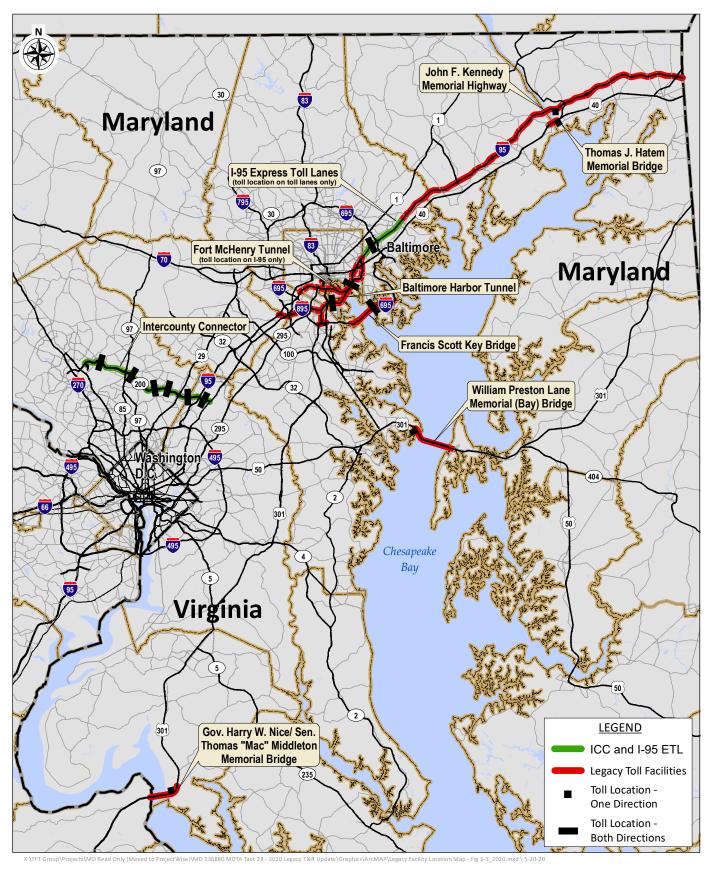
#### 1.1 System Description

The nine facilities operated by MDTA are listed below. Collectively, the first seven facilities in the list below are referred to as the Legacy System.

- Thomas J. Hatem Memorial Bridge (Hatem Bridge, TJH)
- John F. Kennedy Memorial Highway, excluding the I-95 Express Toll Lanes (Kennedy Highway, JFK)
- Baltimore Harbor Tunnel (Harbor Tunnel, BHT)
- Fort McHenry Tunnel (Fort McHenry Tunnel, FMT)
- Francis Scott Key Bridge (Key Bridge, FSK)
- William Preston Lane Jr. Memorial Bridge (Bay Bridge, WPL)
- Governor Harry W. Nice Memorial/Senator Thomas "Mac" Middleton Bridge (Nice/Middleton Bridge, HWN)
- Intercounty Connector (ICC/MD 200)
- I-95 Express Toll Lanes (I-95 ETLs)

**Figure 1-1** shows the locations of the MDTA Legacy system, ICC, and I-95 ETLs toll facilities and toll gantries in a regional context. As can be implied by the geographic distribution of the different facilities, the MDTA system serves a variety of travel purposes within the regional transportation system and consequently has a diverse mix of traffic classes and payment types.







FACILITY LOCATION MAP MARYLAND TOLL FACILITIES

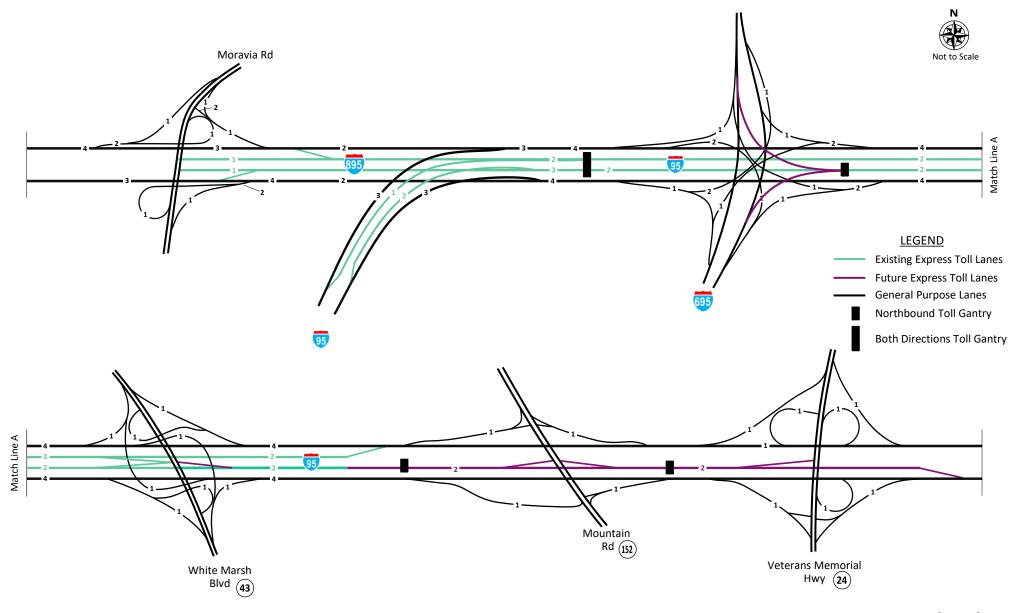
In the north, the Hatem Bridge and the Kennedy Highway form two parallel crossings of the Susquehanna River. The Hatem Bridge carries US 40 over the river and is the oldest of the MDTA's facilities, having been open to traffic since August 1940. The existing structure replaced an older bridge that first opened in 1910. The John F. Kennedy Memorial Highway is a 50-mile segment of I-95 that was opened in November 1963. It currently has one mainline toll plaza located just east of the Susquehanna River. The I-95 ETLs are a separate eight-mile toll facility on the Kennedy Highway between I-895 and MD 43 in Northeast Baltimore. The facility, which opened in December 2014, includes two express toll lanes in each direction in between the general purpose lanes on this segment of I-95. A northern extension of only the northbound I-95 ETL facility is planned to open in phases within the forecasting horizon of this report. The assumed opening dates of this extension are included in the assumptions in Chapter 4. **Figure 1-2** shows the assumed access and tolling points on the I-95 ETL extension.

There are three alternative MDTA toll routes that cross the Baltimore Harbor in the center of the region: the Baltimore Harbor Tunnel (I-895), the Francis Scott Key Bridge (I-695), and the Fort McHenry Tunnel (I-95), which are collectively referred to as the Baltimore Harbor crossings. The oldest of the three Baltimore Harbor crossings is the Harbor Tunnel which opened in November 1957. The Key Bridge was built to alleviate congestion and delays at the Harbor Tunnel and was opened in March 1977. The newest of these facilities, the Fort McHenry Tunnel, is an eight-lane crossing that opened in November 1985.

The ICC facility is in the northern Washington D.C. metro region and connects I-370 in the Gaithersburg area to I-95 and US 1 near Laurel. The ICC opened in phases. The initial segment between I-370 and MD 97 opened to traffic in February 2011 and began collecting tolls in March 2011. The segment from MD 97 to I-95 opened to traffic in November 2011 and began collecting tolls in December 2011, and the final segment between I-95 and US 1 opened and began collecting tolls in November 2014.

The southern region contains two facilities which carry US 301 to diverse destinations. The Governor Harry W. Nice Memorial/Senator Thomas "Mac" Middleton Bridge was opened in December 1940, connecting Maryland with Virginia, thereby allowing travelers making regional through-trips to bypass the Washington DC area. The William Preston Lane Jr. Memorial (Bay) Bridge was first opened to traffic in July 1952 and crosses the Chesapeake Bay. Twenty-one years later in June 1973, a parallel span carrying westbound traffic was opened, with the original span carrying eastbound traffic. A Tier 1 National Environmental Policy Act (NEPA) Study, called the Chesapeake Bay Crossing Study, was completed in the spring of this year. The study is considering alternatives to address congestion on the Bay Bridge. A Record of Decision (ROD) on the study and Final Environmental Impact Statement (Final EIS) were approved in April 2022 along with the Selected Corridor Alternative. Final project design and construction will follow final agency decisions based on completion of Tier 2 NEPA Study documents. Currently, there is no timetable for construction of a new crossing.







I-95 EXPRESS TOLL LANES (ETL) EXISTING & FUTURE CONFIGURATION W/ I-695 DC

For context in this letter report, **Figure 1-3** shows the share of MDTA toll revenue by facility and total revenue by type for the most recent full fiscal year. As shown, nearly three quarters of toll revenue is from the Kennedy Highway, Fort McHenry Tunnel, Harbor Tunnel, and Key Bridge, which make up the I-95 corridor and parallel Interstate crossings near downtown Baltimore. Total revenue includes about 35 percent commercial vehicle toll revenue, about 62 percent passenger car toll revenue, and about 3 percent other revenue. Other revenue includes a combination of revenue collected and revenue deductions from unused Commuter Plan and Shoppers Plan trips, transponder fees and sales, the Hatem Bridge E-ZPass program, violation recovery (civil penalties), and commercial vehicle fees and discounts (post-usage discount, high frequency discount, and over-sized permit fees). The shares of revenue for FY 2022 were atypical compared to previous years due to the temporary business rule changes and ongoing processing of backlogged video invoices.

TOLL REVENUE **TOTAL REVENUE** Other I-95 ETL Nice 3% ICC Bav 2% 3% 11% 8% cv **FSK** 35% 25% 29% Hatem 2% BHT 12% Fort McHenry Tunnel Passenger Car Toll Revenue William P. Lane, Jr. Memorial (Bay) Bridge Baltimore Harbor Tunnel Francis Scott Key Bridge Commercial Vehicle Toll Revenue Intercounty Connector (MD 200) Thomas J. Hatem Memorial Bridge Other Revenue John F. Kennedy Memorial Highway I-95 Express Toll Lanes Gov. Harry W. Nice/Sen. Thomas "Mac" Middleton Memorial Bridge

Figure 1-3
FY 2022 MDTA Share of Toll Revenue by Facility and Total Revenue by Type

#### 1.2 Toll Rate and Civil Penalty Structure

#### 1.2.1 Standard Toll Rates

**Table 1-1** provides the standard Legacy system toll rates and toll collection direction. Toll rates vary by facility, method of payment, and vehicle class. The toll rates are grouped into three categories: Maryland E-ZPass, base toll rates which includes out-of-state E-ZPass and the pay-by-plate payment method, and video payment. Pay-by-Plate was introduced as another payment option for customers on April 29, 2021, which allows customers to pre-register their vehicle's license plate for video payment and receive the prior cash toll rate. A discount for early payment



of video tolls was also introduced on April 29, 2021. This allows customers to receive a 15 percent discount (up to \$5.00) when they pay their video tolls before an invoice is mailed. Maryland E-ZPass toll rates apply to drivers who register for an E-ZPass account and receive a transponder from MDTA. These customers receive a discount compared to the base toll rate customers and can also enroll in discounts like the shopper and commuter rates and programs further described in **Table 1-2**. The base toll rate applies to out-of-state registered E-ZPass and pay-by-plate customers. Video customers pay a 50 percent surcharge over the base toll rate. Cash was a payment option at five of the seven Legacy facilities up until March 17, 2020 when cashless collection was initiated as a safety precaution related to the COVID-19 pandemic. The Hatem Bridge and Key Bridge facilities had already been converted to all-electronic tolling in October 2019. Permanent cashless tolling on these facilities that offered a cash payment option before the pandemic was announced on August 6, 2020.

Table 1-1
Standard MDTA Legacy System Toll Rates and Toll Collection Direction

Class	Hatem Bridge (Eastbound)	Kennedy Highway (Eastbound)	Harbor Facilities: FMT, BHT, FSK	Bay Bridge (Eastbound)	Nice/ Middleton Bridge (Westbound)
Class			(Both) ss Payment Typ		(westbound)
Commuter <sup>1</sup>	\$2.80	\$2.80	\$1.40	\$1.40	\$2.10
Shopper <sup>1</sup>	NA	NA	NA	\$2.00	NA
2-axle	\$6.00	\$6.00	\$3.00	\$2.50	
3-axle	\$11.20	\$16.00	\$8.00	\$8.00	
4-axle	\$16.80	\$24.00	\$12.00	\$12.00	\$18.00
5-axle	\$48.00	\$48.00	\$24.00	\$24.00	\$36.00
6-axle+	\$60.00	\$60.00	\$30.00	\$30.00	\$45.00
Base Toll I	Rates: Other E-2	ZPass Payment	Type and Pay-	By-Plate Paym	ent Type <sup>2</sup>
2-axle	\$8.00	\$8.00	\$4.00	\$4.00	
3-axle	\$16.00	\$16.00	\$8.00	\$8.00	\$12.00
4-axle	\$24.00	\$24.00	\$12.00	\$12.00	\$18.00
5-axle	\$48.00	\$48.00	\$24.00	\$24.00	\$36.00
6-axle+	\$60.00	\$60.00	\$30.00	\$30.00	\$45.00
		Video Payr	nent Type <sup>3</sup>		
2-axle	\$12.00	\$12.00	\$6.00	\$6.00	\$9.00
3-axle	\$24.00	\$24.00	\$12.00	\$12.00	\$18.00
4-axle	\$36.00	\$36.00	\$18.00	\$18.00	\$27.00
5-axle	\$63.00	\$63.00	\$36.00	\$36.00	\$51.00
6-axle+	\$75.00	\$75.00	\$45.00	\$45.00	\$60.00

<sup>&</sup>lt;sup>1</sup>Commuter and shopper programs for 2-axle vehicles only. Rates shown are if all trips are used



<sup>&</sup>lt;sup>2</sup>ITOLs (video images matched to existing E-ZPass accounts) are charged the base toll rate.

<sup>&</sup>lt;sup>3</sup>Customers that pay their video toll before an invoice is mailed are eligible for a 15% discount

**Table 1-2** provides a description of the other MDTA Legacy system discount toll rate programs available to Maryland E-ZPass customers. The programs available for two-axle vehicles aim to provide discounts for drivers who use the MDTA facilities frequently. Commuter plans are available for the Baltimore Harbor crossings, the Nice/Middleton Bridge, and the Bay Bridge. These plans allow customers to complete a set number of trips within a 45-day period at a fixed price on specific facilities. Specific details of the commuter programs are shown in **Table 1-2**. In addition to the commuter plan at the Bay Bridge, there is a shopper plan that allows drivers to take ten trips Sunday through Thursday for \$20 over a 90-day period on the Bay Bridge. The Hatem Bridge has two plans offered: Hatem Plan A and Hatem Plan B. Both plans provide unlimited trips for a flat annual fee of \$20 and vary slightly in account setup and associated fees.

Two discount plans are offered for commercial vehicles with five-or-more axles: the post usage discount and supplemental rebate plan. The post usage discount reimburses business accounts a percentage of monthly tolls in the range of 10 to 20 percent based on the toll amount accrued in a 30-day period. The supplemental rebate program provides a similar structure for individual accounts by providing a discount in the range of 10 to 20 percent for accounts that make more than 60 trips per month. Also listed in **Table 1-2** are the Baltimore Harbor Tunnel Childs Street ramp and Key Bridge Broening Highway Turnaround tolls which are a lower toll rate for three-ormore axle vehicles using specific ramps near the Harbor Tunnel and Key Bridge

Tolls on the ICC differ from the Legacy system in that they're assessed on particular interchange-to-interchange movements, as shown in **Table 1-3**. The ICC is a cashless facility with E-ZPass, Pay-by-Plate or video payment options. This table provides the two-axle E-ZPass toll rates, which vary from \$0.40 to \$3.86 depending on the length of the trip and time of day. Higher toll rates are assessed on weekdays during the Peak Periods, which are 6:00 to 9:00 AM and 3:00 to 7:00 PM, compared to the Overnight (11:00 PM to 5:00 AM) and Off-Peak (all other hours) time periods. Tolls differ on the weekends for the Overnight and Off-Peak periods. E-ZPass toll rates are higher for commercial and recreational (boat and camper) vehicles based on the number of axles. Unlike toll rates on the Legacy system, E-ZPass rates are the same on the ICC for customers holding their accounts through MDTA and through other agencies. All video toll customers pay a 50 percent surcharge over the E-ZPass rate with a minimum of \$1 and maximum of \$15 above the E-ZPass rates. Pay-by-Plate customers pay a rate in between the video toll and E-ZPass customers.



Table 1-2 Other MDTA Legacy System Discount Toll Rate Programs and Rates

Program	Details
Baltimore Region Commuter Discount Plan	For E-ZPass Maryland accounts holders driving <b>two-axle vehicles</b> . The Baltimore Regional Plan is \$70 for 50 trips on the Fort McHenry Tunnel, Harbor Tunnel, Key Bridge, Kennedy Hlghway, or Hatem Bridge. Two "trips" are deducted for each crossing of the Kennedy Highway and Hatem Bridge . Plans end after 45 days or when all of the trips are used, whichever comes first.
Nice Bridge Commuter Discount Plan	For E-ZPass Maryland accounts holders driving <b>two-axle vehicles</b> . The Nice bridge plan is \$52.50 and offers 25 trips. The plans ends after 45 days or when all of the trips are used, whichever comes first.
Bay Bridge Commuter Discount Plan	For E-ZPass Maryland accounts holders driving <b>two-axle vehicles</b> . The Bay Bridge Plan is \$35.00 and offers 25 trips. The plan ends after 45 days or when all of the trips are used, whichever comes first.
Bay Bridge Shopper Discount Plan	For E-ZPass Maryland accounts holders driving <b>two-axle vehicles</b> . The Bay Bridge Shopper plan is \$20.00 for ten two-axle trips that can be used Sunday through Thursday. The plan ends after 90 days or when all of the trips are used, whichever comes first.
Hatem Bridge Discount Plan A	An E-ZPass account with transponders valid only at the Hatem Bridge. This plan applies only to <b>two-axle vehicles</b> , and includes unlimited trips. This plan is subject to a flat annual fee of \$20.00. There are NO account fees, prepaid toll deposits or account statements.
Hatem Bridge Discount Plan B	This discount plan is attached to a normal Maryland E-ZPass account. This plan applies only to <b>two-axle vehicles</b> , and includes unlimited trips. This plan is subject to a flat annual fee of \$20.00. Account fees apply as with the normal Maryland E-ZPass account.
Post Usage Discount Plan	Business accounts operating <b>five-or-more-axle vehicles</b> qualify for an E-ZPass post-usage discount based on the tolls paid in every 30-day period, with a 10 percent discount offered for total monthly tolls of \$150.00 to \$1,999.99, 15 percent for total monthly tolls of \$2,000.00 to \$7,500.00 and 20 percent for total monthly tolls of over \$7,500.00.
Supplemental Rebate Plan	A supplemental rebate program is offered to <b>five-or-more-axle vehicles</b> with individual transponders making 60 or more trips per month. As of July 1, 2015, a 10 percent discount is offered for five- or more-axle vehicle transponders making 60-79 trips per month, 15 percent for 80-99 trips per month, and 20 percent for 100 or more per month.
Baltimore Harbor Childs Street Ramps and Key Bridge Broening Highway Turnaround Toll	Vehicles with a valid E-ZPass Maryland account and transponder will pay \$2 per axle for <b>3, 4, 5</b> and <b>6+ axle vehicles</b> to use the I-895/Childs Street ramps at the Baltimore Harbor Tunnel and when making the Broening Highway Turnaround on the Key Bridge.



Table 1-3
Intercounty Connector Two-Axle E-ZPass Toll Rates by Movement and Time Period

					Exit			
Entrance	Time Period <sup>1</sup>	I-370 / Shady Grove Rd.	SR 97 / Georgia Ave.	SR 182 / Layhill Rd.	SR 650 / New Hampshire Ave.	US 29 / Briggs Cheney Rd.	I-95	Konterra Dr. / US 1
1 270, Chadu	Peak		\$1.24	\$1.74	\$2.37	\$2.92	\$3.52	\$3.86
I-370; Shady Grove Rd.	Off-Peak		\$0.96	\$1.35	\$1.83	\$2.26	\$2.72	\$2.98
Grove na.	Overnight		\$0.40	\$0.56	\$0.75	\$0.93	\$1.12	\$1.23
CD 07 / Coordia	Peak	\$1.24		\$0.50	\$1.13	\$1.68	\$2.28	\$2.61
SR 97 / Georgia Ave.	Off-Peak	\$0.96		\$0.40	\$0.87	\$1.30	\$1.76	\$2.02
Ave.	Overnight	\$0.40		\$0.40	\$0.40	\$0.53	\$0.72	\$0.83
SD 402 / L. L.	Peak	\$1.74	\$0.50		\$0.62	\$1.18	\$1.78	\$2.11
SR 182 / Layhill Rd.	Off-Peak	\$1.35	\$0.40		\$0.48	\$0.91	\$1.37	\$1.63
nu.	Overnight	\$0.56	\$0.40		\$0.40	\$0.40	\$0.56	\$0.67
SD SEC / N	Peak	\$2.37	\$1.13	\$0.62		\$0.55	\$1.15	\$1.49
SR 650 / New Hampshire Ave.	Off-Peak	\$1.83	\$0.87	\$0.48		\$0.43	\$0.89	\$1.15
riampsime Ave.	Overnight	\$0.75	\$0.40	\$0.40		\$0.40	\$0.40	\$0.47
LIC 20 / D days	Peak	\$2.92	\$1.68	\$1.18	\$0.55		\$0.60	\$0.94
US 29 / Briggs Cheney Rd.	Off-Peak	\$2.26	\$1.30	\$0.91	\$0.43		\$0.46	\$0.72
cheffey Na.	Overnight	\$0.93	\$0.53	\$0.40	\$0.40		\$0.40	\$0.40
	Peak	\$3.52	\$2.28	\$1.78	\$1.15	\$0.60		\$0.44
I-95	Off-Peak	\$2.72	\$1.76	\$1.37	\$0.89	\$0.46		\$0.40
	Overnight	\$1.12	\$0.72	\$0.56	\$0.40	\$0.40		\$0.40
Karlana Bark	Peak	\$3.86	\$2.61	\$2.11	\$1.49	\$0.94	\$0.44	
Konterra Dr. / US 1	Off-Peak	\$2.98	\$2.02	\$1.63	\$1.15	\$0.72	\$0.40	
031	Overnight	\$1.23	\$0.83	\$0.67	\$0.47	\$0.40	\$0.40	

<sup>&</sup>lt;sup>1</sup>Time periods are:

Peak Period is defined as 6:00 to 9:00 AM and 4:00 to 7:00 PM on Weekdays (excluding federal holidays).

Off-Peak Period is defined as 5:00 to 6:00 AM, 9:00 AM to 4:00 PM, and 7:00 to 11:00 PM on Weekdays and 5:00 AM to 11:00 PM on Weekends and federal holidays.

Overnight is defined as 11:00 PM to 5:00 AM every day.



The I-95 ETLs are an express lane facility with a single tolling point in each direction. Similar to the ICC, toll rates vary by vehicle type and time period. It is a cashless facility with payment method options of E-ZPass, Pay-by-Plate, or video tolling. As shown previously in **Figure 1-2**, a northbound extension of the I-95 ETLs is also planned to open within the forecasting period. **Table 1-4** provides the toll rates by axle and payment type for the existing section from I-895 to MD 43, as well as the assumed toll rates for the two northbound extension tolling points, which extend through MD 24. Unlike toll rates on the Legacy system, E-ZPass rates are the same on the I-95 ETLs for customers holding their accounts through MDTA and through other agencies. Video toll customers pay a 50 percent surcharge over the E-ZPass rate with a minimum of \$1 and maximum of \$15 above the E-ZPass rates. Pay-by-plate customers pay a rate that is in between video toll and E-ZPass customers.

Table 1-4
I-95 Express Toll Lane Toll Rates

1 7 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2														
		isting Section 895 to MD 4			nd Extensio 0 43 to MD 1		Northbound Extension Phase 2 (MD 152 to MD 24)							
Class	Peak	Off-Peak	Overnight	Peak	Off-Peak	Overnight	Peak	Off-Peak	Overnight					
E-ZPass Payment Type														
2-axle	\$1.54	\$1.19	\$0.49	\$1.54	\$1.19	\$0.49	\$0.66	\$0.51	\$0.21					
3-axle	\$3.08	\$2.38	\$0.98	\$3.08	\$2.38	\$0.98	\$1.32	\$1.02	\$0.42					
4-axle	\$4.65	\$3.57	\$1.47	\$4.65	\$3.57	\$1.47	\$1.99	\$1.53	\$0.63					
5-axle	\$9.24	\$7.14	\$2.94	\$9.24	\$7.14	\$2.94	\$3.96	\$3.06	\$1.26					
6-axle+	\$11.55	\$8.93	\$3.68	\$11.55	\$8.93	\$3.68	\$4.95	\$3.83	\$1.58					
				Video Payı	nent Type									
2-axle	\$2.54	\$2.19	\$1.49	\$2.54	\$2.19	\$1.49	\$1.09	\$0.94	\$0.64					
3-axle	\$4.62	\$3.57	\$1.98	\$4.62	\$3.57	\$1.98	\$1.98	\$1.53	\$0.85					
4-axle	\$6.93	\$5.36	\$2.47	\$6.93	\$5.36	\$2.47	\$2.97	\$2.30	\$1.06					
5-axle	\$13.86	\$10.71	\$4.41	\$13.86	\$10.71	\$4.41	\$5.94	\$4.59	\$1.89					
6-axle+	\$17.33	\$13.39	\$5.51	\$17.33	\$13.39	\$5.51	\$7.43	\$5.74	\$2.36					

Time Periods:

Peak Period is defined as southbound from 6:00 to 9:00 AM Mon to Fri, northbound from 3:00 to 7:00 PM Mon to Fri, and both directions from 12:00 to 2:00 PM Sat and 2:00 to 5:00 PM Sun.

Off-Peak Period is defined as southbound from 5:00 to 6:00 AM/9:00 AM to 9:00 PM Mon to Fri, northbound from 5:00 AM to 3:00 PM/7:00 to 9:00 PM Mon to Fri, and both directions from 5:00 AM to 12:00 PM/2:00 to 9:00 PM Sat and 5:00 AM to 2:00 PM/5:00 to 9:00 PM Sunday.

Overnight is defined as 9:00 PM to 5:00 AM every day.

#### 1.2.2 Temporary Business Rule Changes

On March 17, 2020 MDTA implemented systemwide cashless tolling until further notice. Most other larger toll agencies in the United States that had the capability to do so also converted to cashless (also called all-electronic) tolling around this time to prevent the potential spread of COVID-19 during exchanges of cash at toll booths. The MDTA cashless program was implemented by applying video tolling at cash toll rates at facilities where cash was normally accepted. The MDTA cashless tolling was applied to five facilities, the Kennedy Highway, Harbor Tunnel, Fort McHenry Tunnel, Bay Bridge, and Nice/Middleton Bridge. The other four MDTA facilities, the Hatem Bridge, Key Bridge, ICC, and I-95 ETLs, already operated with cashless tolling before the



pandemic. The Bay Bridge was already being planned to convert to cashless tolling before the pandemic. This facility officially converted to permanent cashless tolling on May 12, 2020.

Permanent cashless tolling on all facilities was announced on August 6, 2020 to provide convenience for motorists, less engine idling for better fuel efficiency and reduced emissions, decreased congestion, and increased safety. However, cash toll rates for video customers were still charged on the Kennedy Highway, Harbor Tunnel, Fort McHenry Tunnel, Bay Bridge, and Nice/Middleton Bridge until January 1, 2021 when video toll rates were reinstated. Additionally, mailing of Notice of Toll Due (NOTD) video invoices was paused in March 2020 but was resumed in the fall of 2020. While most of these video invoices have since been mailed, not all invoices have been paid and collection on these transactions will continue through FY 2023. To assist customers having to pay these backlogged transactions, the MDTA board approved a customer assistance plan on February 24th, 2022 which was effective immediately and will terminate on November 30th, 2022. This plan included a civil penalty waiver grace period and ceased referring toll bills to the Central Collection Unit (CCU) and MDOT Motor Vehicle Administration (MDOT MVA) temporarily.

#### 1.2.3 Upcoming Toll Rate Changes

New vehicle class toll rate categories are planned that include lower toll rates. These new classes are motorcycles and certain three and four-axle vehicles, specifically "light" vehicles towing one and two-axle trailers such as those towing watercraft or landscaping equipment. Motorcycles will pay a 50 percent lower toll than current two-axle rates. Three and four-axle light vehicles will pay 25 and 17 percent, respectively, lower toll than current three and four-axle rates. The assumed implementation schedule for the new toll rates is provided in the assumptions in Chapter 4.

Except for the changes listed in the previous paragraph, no other future toll rate changes were assumed in this MDTA system forecast for the forecasting period through FY 2032.

#### 1.2.4 Civil Penalties

Due to the customer assistance plan discussed in 1.2.2, it is assumed in the forecast that civil penalties will not be assessed on unpaid video invoices until after the termination of the plan. Assessment of the \$25 civil penalty will resume beginning December  $1^{\rm st}$ , 2022 for all unpaid video transactions, including those from video invoices issued prior to the expiration of the customer assistance plan.

#### 1.3 Report Structure

Chapter 2, Historical Traffic and Revenue Trends, provides a summary of historical trends and variations of traffic and revenue on the Legacy bridges, tunnels, and highways operated by the MDTA, including recent trends due to the COVID-19 pandemic. Trends in different payment shares are also provided.

Chapter 3, Socioeconomic Review, provides a summary of the econometric modeling analysis that was performed as an input into this annual forecast update. This chapter documents how the modeling was performed and the output from the process.



Chapter 4, Forecasts by Facility, provides a summary of the underlying assumptions and methodology used in the traffic and revenue forecasting process. Also presented in this Chapter are the 10-year traffic and revenue forecasts by facility and vehicle class for each of the MDTA facilities, including forecasted other revenue.

Chapter 5, Total Forecast Results, summarizes the forecasts for the MDTA system.

Chapter 6, Forecast Comparisons, provides a comparison of the updated forecasts to previous forecasts for the MDTA facilities.



## Chapter 2

### **Historical Trends**

This chapter includes analysis of historical traffic, revenue, and payment type trends on the MDTA facilities. Analysis of traffic trends on other routes in Maryland is also provided for context. Recent historical data is especially important as an input to developing the updated forecast documented in this report.

#### 2.1 Maryland Vehicle Miles Traveled

Vehicle miles traveled (VMT) trends were reviewed to better understand the general trends in traffic growth nationally and within Maryland. The Federal Highway Administration develops annual estimates of national and state-wide VMT by roadway type, which have been summarized in **Table 2-1** for years 2007 through 2021 for the United States (U.S.) and Maryland.

Total VMT growth trends for both Maryland and the U.S. have been generally similar during the Great Recession impacted years (2007 to 2009) and years following (2009 to 2019). In general, the trends indicate that total national and statewide Maryland VMT growth is similar. However, growth on Maryland's Interstate highways at 0.6 percent per annum has been much lower than the U.S. average of 1.5 percent per annum for the period between 2009 and 2019. Growth in the last decade on the Maryland interstate system is still occurring, albeit at a lower rate than the nation. The percent of total VMT occurring on Interstate routes has remained relatively constant throughout the past 13 years. Approximately 25 percent of national VMT and 30 percent of Maryland VMT are made on interstate routes, which account for 2.5 percent and 3.9 percent of all roads in the nation and Maryland, respectively. In 2020, due to travel restrictions and stay-athome mandates from the COVID-19 pandemic, interstate VMT in the United States and Maryland declined by 13.1 and 19.1 percent, respectively. In 2021 interstate VMT increased by approximately 13 percent over 2020 levels in both the U.S. and Maryland. The U.S. interstate and total VMT in 2021 were still approximately one percent below pre-pandemic levels of 2019. Maryland interstate and total VMT recovered to 4.3 and 3.0 percent below 2019 levels.

These trends in VMT since 2007 are different from pre-2007 long-term historical trends (not shown on this table). Before the mid-2000s, VMT had been growing regionally and nationally by about 2 percent per year. In the years following the Great Recession VMT growth was about half of this, at 0.9 percent nationally and 0.8 percent in Maryland. These changes are indicative of changes in travel driven by underlying socioeconomic factors in Maryland and the U.S. Similar to the changes observed after the Great Recession, the potential for long-term changes in travel due to the ongoing COVID-19 pandemic will continue to be closely monitored.



Table 2-1
National and Statewide Trends in Vehicle Miles Traveled

		Uı	nited States (	(1)	Maryland								
		nterstate		Tota	al		nterstate	Total					
Calendar	VMT	Percent	Percent	VMT	Percent	VMT	Percent	Percent	VMT	Percent			
Year	(Millions)	Change	of Total	(Millions)	Change	(Millions)	Change	of Total	(Millions)	Change			
2007	745,457	-	24.4	3,049,027	-	17,015	-	30.1	56,503	-			
2008	725,078	(2.7)	24.2	2,992,705	(1.8)	16,710	(1.8)	30.4	55,023	(2.6)			
2009	722,655	(0.3)	24.3	2,975,804	(0.6)	16,965	1.5	30.7	55,293	0.5			
2010	729,015	0.9	24.4	2,985,854	0.3	17,040	0.4	30.4	56,126	1.5			
2011	725,787	(0.4)	24.4	2,968,990	(0.6)	16,964	(0.4)	30.2	56,221	0.2			
2012	735,915	1.4	24.6	2,988,021	0.6	17,054	0.5	30.2	56,475	0.5			
2013	745,106	1.2	24.8	3,006,911	0.6	17,064	0.1	30.1	56,688	0.4			
2014	756,374	1.5	24.9	3,040,220	1.1	17,057	(0.0)	30.2	56,432	(0.5)			
2015	782,111	3.4	25.1	3,109,937	2.3	17,102	0.3	29.7	57,516	1.9			
2016	810,264	3.6	25.4	3,188,972	2.5	17,584	2.8	29.7	59,137	2.8			
2017	824,910	1.8	25.6	3,227,358	1.2	17,937	2.0	29.9	59,892	1.3			
2018	833,803	1.1	25.6	3,255,347	0.9	17,932	(0.0)	30.1	59,629	(0.4)			
2019	842,604	1.1	25.7	3,276,482	0.6	18,059	0.7	30.0	60,136	0.9			
2020	732,078	(13.1)	25.1	2,917,383	(11.0)	14,604	(19.1)	28.9	50,592	(15.9)			
2021	826,200	12.9	25.6	3,227,696	10.6	16,545	13.3	29.2	56,616	11.9			
Average An	nual Percent C	hange											
2007 to 2009	9	(1.5)			(1.2)		(0.1)			(1.1)			
2009 to 2019	Э	1.5			1.0		0.6			0.8			
2019 to 202:	1	(1.0)			(0.7)		(4.3)			(3.0)			

2007-2020 VMT Data source: Table VM-2, Highway Statistics 1994-2020, USDOT FHWA Office of Policy Information. 2021 VMT Data source: Monthly Travel Volume Trends Reports, USDOT FHWA Office of Policy Information. <sup>(1)</sup> Includes Puerto Rico.

#### 2.2 MDTA Traffic and Revenue Trends

#### 2.2.1 Collected Transactions and Revenue

This section provides a review of the historical collected toll transaction/trip trends and toll revenue trends for each of the seven MDTA Legacy facilities, I-95 Express Toll Lanes (ETLs), and the Intercounty Connector (ICC). Toll revenue is the revenue that is collected by transponder or by various forms of video payment (and formerly by in-lane cash payment) for payment of published toll rates. Other revenue includes a combination of revenue collected and revenue deductions from unused Commuter Plan and Shoppers Plan trips, transponder fees and sales, the Hatem Bridge E-ZPass® program, violation recovery (civil penalties), and commercial vehicle fees and discounts (post-usage discount, high frequency discount, and over-sized permit fees). The historical transaction/trip and revenue trends by facility for passenger cars, commercial vehicles and total traffic are presented by fiscal year in **Table 2-2**, **Table 2-3**, and **Table 2-4**, respectively. The historical transaction/trip and revenue trends for total vehicles by facility are graphically presented in **Figure 2-1**.





Table 2-2
MDTA Passenger Car Historic Collected Transactions and Toll Revenue

	Kennedy						Fort Mo	Henry					Nice/Mic	ldleton					
	Hatem Bridge		ge Highway		Harbor Tunnel		Tun	nel	Key Bridge		Bay Bridge		Bridge		ICC (1)		I-95 ETL <sup>(1)</sup>		
Fiscal																			
Year	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	
Passeng	er Car Trar	sactions	(in millio	ns)															
2007	5.286	-	12.874	-	24.891	-	40.945		10.970		12.409	-	3.112	-	-	-	-	-	
2008	5.296	0.2	12.722	(1.2)	24.921	0.1	40.879	( - /	11.093	1.1	12.312	(0.8)	3.107	(0.2)	-	-	-	-	
2009	4.942	(6.7)	12.794	0.6	24.795	(0.5)	39.851	(2.5)	10.601	(4.4)	11.902	(3.3)	3.097	(0.3)	-	-	-	-	
2010	4.890	(1.1)	12.977	1.4	24.553	(1.0)	40.583	1.8	9.953	(6.1)	12.093	1.6	3.134	1.2	-	-	-	-	
2011	4.961	1.4	13.565	4.5	25.397	3.4	42.704		10.587	6.4	12.608	4.3	3.181	1.5	-	-	-	-	
2012	4.884	(1.5)	13.154	(3.0)	25.113	(1.1)	41.103	(3.7)	10.048	(5.1)	12.766	1.3	3.100	(2.5)	-	-	-	-	
2013	4.391	(10.1)	12.912	(1.8)	23.414	(6.8)	40.116	` '	9.982	(0.7)	11.865	(7.1)	3.071	(0.9)	-	-	-	-	
2014	4.779	8.8	12.690	(1.7)	24.325	3.9	38.290	` '	9.427	(5.6)	11.878	0.1	3.040	(1.0)	-	-	-	-	
2015	5.064	6.0	13.022	2.6	26.517	9.0	38.353	-	9.632	2.2	12.008	1.1	3.095	1.8	-	-	-	-	
2016	4.880	(3.6)	13.401	2.9	27.653	4.3	38.876		10.185	5.7	12.398	3.2	3.172	2.5	-	-	-	-	
2017	4.893	0.3	13.745	2.6	26.974	(2.5)	41.381	6.4	10.257	0.7	12.692	2.4	3.209	1.2	31.758	-	8.614	-	
2018	4.881	(0.2)	13.576	(1.2)	27.327	1.3	40.546	( - /	10.330	0.7	12.631	(0.5)	3.123	(2.7)	33.433	5.3	8.915	3.5	
2019	4.869	(0.2)	13.316	(1.9)	20.254	(25.9)	43.955		11.674	13.0	12.706	0.6	3.104	(0.6)	35.231	5.4	9.331	4.7	
2020	4.182	(14.1)	10.669	(19.9)	13.709	(32.3)	38.242	` '	10.793	(7.5)	10.723	(15.6)	2.571	(17.2)	31.850	(9.6)	7.341	(21.3)	
2021	2.868	(31.4)	7.287	(31.7)	11.489	(16.2)	25.709	` '	7.490	(30.6)	7.799	(27.3)	1.591	(38.1)	10.947	(65.6)	4.840	(34.1)	
2022	4.207	46.7	13.419	84.1	25.065	118.2	38.186	48.5	10.636	42.0	13.580	74.1	3.049	91.7	40.030	265.7	8.321	71.9	
	er Car Rev	enue (in		of dollars			F.C. 00.4		40.005		24.652		7.454						
2007	1.119	- 11 1	58.915	- (4.5)	29.926	- 1 2	56.924		10.805	0.2	24.652	- (0.0)	7.154	- (4.4)	-	-	-	-	
2008	1.242	11.1	58.013	(1.5)	30.320	1.3	56.381	(1.0)	10.822	_	24.452	(0.8)	7.055	(1.4)	-	-	-	-	
2009	1.255 1.468	1.0 16.9	58.467 59.246	0.8 1.3	30.840 31.141	1.7 1.0	55.224 57.211	(2.1)	10.512 10.299	(2.9)	23.740 24.510	(2.9)	7.020 7.190	(0.5) 2.4	-	-	-	-	
2010	1.468	10.5	59.246	1.3	31.141	2.3	58.288		10.299	` '	25.105	2.4	7.190	0.6	-	-	-	-	
2011	2.354	45.1	67.640	12.9	42.558	33.6	75.089		13.800	29.5	31.786	26.6	8.589	18.7	-	-	_	_	
2012	3.993	69.6	73.602	8.8	46.871	10.1	87.559		16.450	19.2	36.113	13.6	9.577	11.5	-	-	-	-	
2013	5.007	25.4	94.931	29.0	69.466	48.2	114.982	31.3	22.863	39.0	54.346	50.5	14.616	52.6	_	_	-		
2014	5.113	23.4	97.301	25.0	77.033	10.9	115.294	0.3	24.330	6.4	55.630	2.4	15.198	4.0	-	_	_		
2015	5.279	3.2	98.677	1.4	80.650	4.7	115.294	0.5	24.330	0.4	35.598	(36.0)	15.156	(0.3)	54.197	_	10.054		
2010	5.619	6.5	101.363	2.7	80.207	(0.5)	124.262	7.1	25.478	4.1	36.562	2.7	15.419	1.7	58.795	8.5	10.765	7.1	
2017	5.215	(7.2)	100.008	(1.3)	81.602	1.7	121.604		25.670	0.8	36.294	(0.7)	14.947	(3.1)	61.320	4.3	11.055	2.7	
2019	5.298	1.6	97.883	(2.1)	61.575	(24.5)	132.376	` '	29.335	14.3	36.714	1.2	14.897	(0.3)	62.688	2.2	11.529		
2020	4.852	(8.4)	77.730	(20.6)	40.715	(33.9)	113.816		26.513	(9.6)	30.174	(17.8)	12.012	(19.4)	51.830	(17.3)	8.820	(23.5)	
2021	3.377	(30.4)	52.666	(32.2)	32.941	(19.1)	74.337	(34.7)	18.388	(30.6)	20.418	(32.3)	7.279	(39.4)	18.781	(63.8)	5.873	(33.4)	
2022	9.278	174.7	103.954	97.4	83.449	153.3	125.465	` '	30.784	67.4	43.499	113.0	16.577	127.8	74.373	296.0	10.631	81.0	

<sup>(1)</sup> Data for the ICC and I-95 ETL are presented beginning in FY 2017 for trips and FY 2016 for revenue due to vehicle class availability in data reporting. ICC transactions reported are trips.



Table 2-3
MDTA Commercial Vehicle Historic Collected Transactions and Toll Revenue

			Kenn	edy			Fort McHenry						Nice/Mid	ldleton				
	Hatem Bridge		Highway		Harbor Tunnel		Tunnel		Key Bridge		Bay Bridge		Bridge		ICC (1)		I-95 E	ΓL <sup>(1)</sup>
Fiscal																		
Year	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change
Commer	cial Vehic	le Transa	ctions (in	millions												1		
2007	0.276	-	1.966	-	0.849	-	3.909		1.233		1.086	-	0.306	-	-	-	-	-
2008	0.260	(5.6)	1.930	(1.8)	0.850	0.1	3.950	1.1	1.250	1.3	1.058	(2.5)	0.284	(7.3)	-	-	-	-
2009	0.098	(62.1)	1.848	(4.2)	0.739	(13.1)	3.595	(9.0)	1.087	(13.0)	0.850	(19.7)	0.250	(12.0)	-	-	-	-
2010	0.103	4.9	1.773	(4.1)	0.672	(9.0)	3.480	(3.2)	1.006	(7.5)	0.901	6.0	0.220	(12.1)	-	-	-	-
2011	0.110	6.3	1.810	2.1	0.720	7.1	3.590	3.2	1.060	5.4	0.950	5.4	0.220	0.1	-	-	-	-
2012	0.150	36.6	1.670	(7.7)	0.637	(11.6)	3.420	(4.7)	1.000	(5.7)	0.900	(5.3)	0.190	(13.6)	-	-	-	-
2013	0.172	15.0	1.670	-	0.558	(12.3)	3.460	1.2	0.940	(6.0)	0.871	(3.2)	0.190	-	-	-	-	-
2014	0.169	(1.8)	1.687	1.0	0.568	1.6	3.586	3.6	0.993	5.6	0.881	1.1	0.203	7.0	-	-	-	-
2015	0.182	7.3	1.668	(1.1)	0.580	2.2	3.494	(2.6)	0.995	0.2	0.847	(3.8)	0.211	3.5	-	-	-	-
2016	0.210	15.6	1.762	5.7	0.633	9.1	3.763	7.7	1.010	1.5	0.874	3.2	0.209	(0.6)	-	-	-	-
2017	0.210	(0.2)	1.803	2.3	0.639	0.8	3.999	6.3	1.054	4.4	0.895	2.4	0.210	0.5	0.875	-	0.400	-
2018	0.205	(2.3)	1.875	4.0	0.685	7.3	4.174	4.4	1.096	3.9	0.887	(0.8)	0.203	(3.7)	0.968	10.6	0.478	19.5
2019	0.220	7.3	1.889	0.7	0.585	(14.6)	4.292	2.8	1.153	5.2	0.887	(0.1)	0.211	4.0	1.056	9.1	0.538	12.5
2020	0.212	(3.7)	1.830	(3.1)	0.459	(21.5)	4.055	(5.5)	1.142	(0.9)	0.824	(7.1)	0.183	(13.3)	1.096	3.8	0.448	(16.6)
2021	0.185	(12.8)	1.542	(15.8)	0.442	(3.7)	3.328	(17.9)	0.947	(17.1)	0.656	(20.3)	0.123	(32.5)	0.378	(65.5)	0.362	(19.3)
2022	0.268	45.2	2.229	44.6	0.793	79.3	4.888	46.9	1.354	43.0	0.928	41.4	0.252	104.1	1.431	278.4	0.679	87.8
Commer	cial Vehic	le Reven	ue (in mil	lions)														
2007	2.699	-	35.704	-	5.183	-	27.761	-	8.437	-	9.741	-	3.277	-	-	-	-	-
2008	2.652	(1.7)	34.695	(2.8)	5.007	(3.4)	27.652	(0.4)	8.586	1.8	9.427	(3.2)	3.024	(7.7)	-	-	-	-
2009	0.811	(69.4)	36.671	5.7	4.770	(4.7)	27.746	0.3	8.051	(6.2)	8.770	(7.0)	2.750	(9.1)	-	-	-	-
2010	1.145	41.2	48.103	31.2	5.869	23.0	36.809	32.7	10.238	27.2	12.284	40.1	2.956	7.5	-	-	-	-
2011	1.197	4.5	47.484	(1.3)	5.995	2.1	37.029	0.6	10.117	(1.2)	12.512	1.9	2.916	(1.4)	-	-	-	-
2012	2.896	142.0	48.370	1.9	6.176	3.0	43.730	18.1	12.020	18.8	14.956	19.5	3.011	3.3	-	-	-	-
2013	3.972	37.2	51.104	5.7	6.203	0.5	51.125	16.9	13.170	9.6	17.263	15.4	3.588	19.1	-	-	-	-
2014	5.168	30.1	67.872	32.8	8.093	30.5	68.147	33.3	17.396	32.1	25.410	47.2	5.781	61.1	-	-	-	-
2015	6.076	17.6	69.234	2.0	8.505	5.1	70.486	3.4	18.645	7.2	25.529	0.5	6.214	7.5		-		-
2016	6.524	7.4	72.499	4.7	9.222	8.4	75.293	6.8	18.805	0.9	17.193	(32.7)	6.047	(2.7)	5.116	-	1.331	-
2017	6.468	(0.9)	74.448	2.7	9.254	0.3	79.920	6.1	19.464	3.5	17.399	1.2	6.046	(0.0)	5.522	7.9	1.713	28.7
2018	6.368	(1.6)	77.192	3.7	9.786	5.8	83.458	4.4	20.208	3.8	17.136	(94.9)	5.794	(4.2)	6.190	12.1	2.093	22.2
2019	6.874	8.0	78.103	1.2	8.690	(11.2)	85.073	1.9	21.196	4.9	17.030	(0.1)	6.072	4.8	6.627	7.1	2.392	14.3
2020	6.534	(5.0)	76.356	(2.2)	6.794	(21.8)	80.530	(5.3)	21.036	(0.8)	15.823	(7.1)	5.307	(12.6)	6.312	(4.8)	1.931	(19.3)
2021	5.806	(11.1)	64.566	(15.4)	6.906	1.6	67.193	(16.6)	17.360	(17.5)	12.625	(20.2)	3.532	(33.4)	2.532	(59.9)	1.880	(2.7)
2022	8.975	54.6	93.030	44.1	12.226	77.0	100.144	49.0	25.071	44.4	18.117	41.4	7.512	112.7	10.529	315.8	3.459	84.0

<sup>(1)</sup> Data for the ICC and I-95 ETL are presented beginning in FY 2017 for trips and FY 2016 for revenue due to vehicle class availability in data reporting. ICC transactions reported are trips.

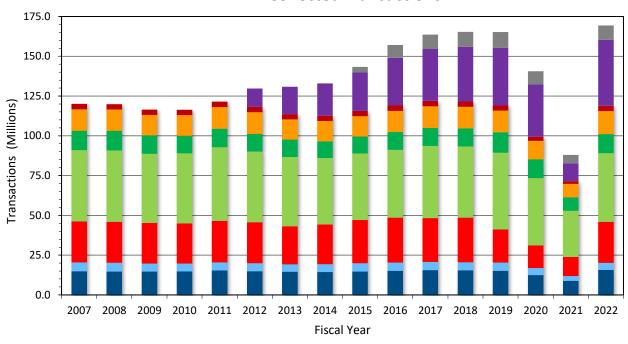


Table 2-4
MDTA Total Traffic Historic Collected Transactions and Toll Revenue

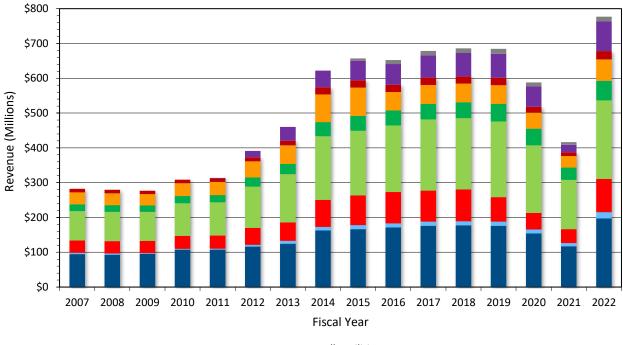
			Kenn	edy			Fort Mc	Henry					Nice/Mic	ldleton				
	Hatem E	Bridge	Highv	vay	Harbor 1	unnel	Tuni	nel	Key Br	ridge	Bay Br	idge	Brid	ge	ICO	C <sup>(1)</sup>	I-95 E	TL
Fiscal																		
Year	Value	Change		Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change
	ansactions	(in millio																
2007	5.561	-	14.840	-	25.740	-	44.854	-	12.203		13.494	-	3.418	-	-	-	-	-
2008	5.556	(0.1)	14.652	(1.3)	25.771	0.1	44.829	(0.1)	12.343	1.1	13.370	(0.9)	3.391	(0.8)	-	-	-	-
2009	5.040	(9.3)	14.642	(0.1)	25.534	(0.9)	43.446	(3.1)	11.688	, ,	12.752	(4.6)	3.347	(1.3)	-	-	-	-
2010	4.993	(0.9)	14.750	0.7	25.226	(1.2)	44.063	1.4	10.959	(6.2)	12.994	1.9	3.354	0.2	-	-	-	-
2011	5.070	1.5	15.375	4.2	26.117	3.5	46.294	5.1	11.647	6.3	13.558	4.3	3.401	1.4	-	-	-	-
2012	5.034	(0.7)	14.824	(3.6)	25.750	(1.4)	44.523	(3.8)	11.048	(5.1)	13.666	0.8	3.290	(3.3)	11.562	-	-	-
2013	4.563	(9.4)	14.582	(1.6)	23.973	(6.9)	43.576	(2.1)	10.922	(1.1)	12.736	(6.8)	3.261	(0.9)	17.198	48.7	-	-
2014	4.948	8.4	14.377	(1.4)	24.893	3.8	41.875	(3.9)	10.419	(4.6)	12.759	0.2	3.243	(0.6)	20.476	19.1	-	-
2015	5.246	6.0	14.690	2.2	27.098	8.9	41.847	(0.1)	10.627	2.0	12.856	0.8	3.305	1.9	24.118	17.8	3.483	-
2016	5.090	(3.0)	15.163	3.2	28.287	4.4	42.639	1.9	11.195	5.3	13.272	3.2	3.381	2.3	29.975	24.3	8.048	131.0
2017	5.102	0.2	15.548	2.5	27.612	(2.4)	45.380	6.4	11.311	1.0	13.587	2.4	3.419	1.1	32.634	8.9	9.014	12.0
2018	5.086	(0.3)	15.451	(0.6)	28.012	1.4	44.720	(1.5)	11.425	1.0	13.518	(0.5)	3.325	(2.8)	34.401	5.4	9.393	4.2
2019	5.089	0.1	15.205	(1.6)	20.839	(25.6)	48.247	7.9	12.827	12.3	13.593	0.5	3.315	(0.3)	36.287	5.5	9.868	5.1
2020	4.394	(13.6)	12.499	(17.8)	14.168	(32.0)	42.297	(12.3)	11.935	(6.9)	11.547	(15.1)	2.753	(16.9)	32.946	(9.2)	7.789	(21.1)
2021	3.052	(30.5)	8.829	(29.4)	11.931	(15.8)	29.037	(31.3)	8.437	(29.3)	8.456	(26.8)	1.714	(37.8)	11.325	(65.6)	5.202	(33.2)
2022	4.475	46.6	15.648	77.2	25.858	116.7	43.074	48.3	11.990	42.1	14.508	71.6	3.301	92.6	41.461	266.1	9.000	73.0
Total Re	venue (in	millions	of dollars	)														
2007	3.817	-	94.619	-	35.109	-	84.685	-	19.243	-	34.393	-	10.432	-	-	-	-	-
2008	3.894	2.0	92.707	(2.0)	35.328	0.6	84.032	(0.8)	19.408	0.9	33.879	(1.5)	10.079	(3.4)	-	-	-	-
2009	2.066	(46.9)	95.138	2.6	35.610	0.8	82.970	(1.3)	18.563	(4.4)	32.510	(4.0)	9.770	(3.1)	-	-	-	-
2010	2.613	26.5	107.349	12.8	37.010	3.9	94.020	13.3	20.537	10.6	36.794	13.2	10.146	3.8	-	-	-	-
2011	2.819	7.9	107.390	0.0	37.851	2.3	95.316	1.4	20.775	1.2	37.617	2.2	10.149	0.0	1.474	-	-	-
2012	5.250	86.2	116.010	8.0	48.734	28.8	118.819	24.7	25.820	24.3	46.742	24.3	11.601	14.3	18.063	1,125.4	-	-
2013	7.966	51.7	124.706	7.5	53.074	8.9	138.684	16.7	29.619	14.7	53.376	14.2	13.165	13.5	39.586	119.2	-	-
2014	10.174	27.7	162.803	30.5	77.559	46.1	183.130	32.0	40.260	35.9	79.756	49.4	20.397	54.9	48.029	21.3	-	-
2015	11.189	10.0	166.535	2.3	85.538	10.3	185.780	1.4	42.975	6.7	81.159	1.8	21.412	5.0	56.018	16.6	6.146	-
2016	11.803	5.5	171.176	2.8	89.872	5.1	191.287	3.0	43.279	0.7	52.791	(35.0)	21.203	(1.0)	59.312	5.9	11.385	85.3
2017	12.087	2.4	175.811	2.7	89.461	(0.5)	204.182	6.7	44.942	3.8	53.960	2.2	21.465	1.2	64.317	8.4	12.478	9.6
2018	11.582	(4.2)	177.199	0.8	91.388	2.2	205.063	0.4	45.878	2.1	53.429	(1.0)	20.741	(3.4)	67.511	5.0	13.148	5.4
2019	12.172	5.1	175.987	(0.7)	70.265	(23.1)	217.449	6.0	50.531	10.1	53.744	0.6	20.968	1.1	69.316	2.7	13.921	5.9
2020	11.386	(6.5)	154.086	(12.4)	47.509	(32.4)	194.346	(10.6)	47.549	(5.9)	45.997	(14.4)	17.319	(17.4)	58.142	(16.1)	10.751	(22.8)
2021	9.184	(19.3)	117.231	(23.9)	39.847	(16.1)	141.531	(27.2)	35.748	(24.8)	33.042	(28.2)	10.811	(37.6)	21.313	(63.3)	7.753	(27.9)
2022	18.253	98.8	196.984	68.0	95.675	140.1	225.610	59.4	55.855	56.2	61.615	86.5	24.089	122.8	84.903	298.4	14.090	81.7

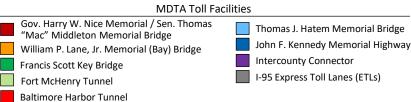
<sup>(1)</sup> ICC transactions reported are trips.

### **Collected Transactions**













**Table 2-5** summarizes the average annual percent change in passenger car and commercial vehicle transactions and revenue trends by facility during the Great Recession years (FY 2007 to 2009) and post-recession years (FY 2009 to 2019) for the Legacy facilities based on the data provided in **Table 2-2** and **Table 2-3**. For all facilities, including the ICC and I-95 ETL, average annual percent change in passenger car and commercial vehicles transactions/trips and revenue are shown for the period from 2017 to 2019 due to data by vehicle class availability for the ICC and I-95 ETLs. FY 2019 to 2022 is shown for all facilities to show the period impacted by the COVID-19 pandemic, cashless conversion, and back-office transition.

Table 2-5
Average Annual Percent Change in Collected Transactions and Revenue by Facility

	Hatem	Kennedy	Harbor	Fort McHenry	Vou	Pau	Nice/ Middleton		
Fiscal Year	Bridge	Highway	Tunnel	Tunnel	Key Bridge	Bay Bridge	Bridge	ICC (1)	I-95 ETL <sup>(1)</sup>
Passenger Car			Turrier	Turnier	Diluge	Diluge	Diluge	icc	1-33 ETE
2007 to 2009	(3.3)		(0.2)	(1.3)	(1.7)	(2.1)	(0.2)	-	-
2009 to 2019	(0.1)		(2.0)	1.0	1.0	0.7	0.0	-	-
2017 to 2019	(0.2)		(13.3)	3.1	6.7	0.1	(1.6)	5.3	4.1
2019 to 2022	(4.8)	0.3	7.4	(4.6)	(3.1)	2.2	(0.6)	4.3	(3.7)
Passenger Car	Revenue								
2007 to 2009	14.8	(1.0)	3.8	(3.8)	(3.4)	(4.7)	(2.4)	-	-
2009 to 2019	38.7	13.2	17.9	22.8	27.0	11.1	19.5	-	-
2017 to 2019	(2.9)	(1.7)	(12.4)	3.2	7.3	0.2	(1.7)	3.3	3.5
2019 to 2022	20.5	2.0	10.7	(1.8)	1.6	5.8	3.6	5.9	(2.7)
Commercial V	ehicle Tra	nsactions							
2007 to 2009	(40.2)	(3.0)	(6.7)	(4.1)	(6.1)	(11.5)	(9.7)	-	-
2009 to 2019	8.4	0.2	(2.3)	1.8	0.6	0.4	(1.7)	-	-
2017 to 2019	2.4	2.3	(4.3)	3.6	4.6	(0.4)	0.1	9.8	16.0
2019 to 2022	6.9	5.7	10.7	4.4	5.5	1.5	6.1	10.7	8.1
Commercial V	ehicle Re	venue							
2007 to 2009	(112.9)	3.4	(10.2)	(0.1)	(5.8)	(12.8)	(21.0)	-	-
2009 to 2019	59.6	19.6	15.5	29.6	25.4	17.2	20.6	-	-
2017 to 2019	3.1	2.4	(3.1)	3.2	4.4	(1.1)	0.2	9.6	18.2
2019 to 2022	9.3	6.0	12.1	5.6	5.8	2.1	7.4	16.7	13.1

<sup>(1)</sup> AAPC for ICC and I-95 ETL transactions/trips and revenue presented beginning FY 2017 due to vehicle class data availability.

As shown in **Table 2-5**, between FY 2007 and FY 2009, the passenger car transactions decreased on all seven legacy facilities, with the largest decrease of 3.3 percent per annum on the Hatem bridge. The smallest decrease in passenger car transactions during this period was 0.2 percent per annum on the Harbor Tunnel and Nice/Middleton Bridge. The commercial vehicle transactions decreased significantly between FY 2007 and FY 2009 on all the legacy facilities, with the largest decrease of 40.2 percent per annum on the Hatem Bridge. Following these decreases associated with the Great Recession, continued economic uncertainty and several toll increases resulted in the total Legacy system transactions decreasing by 3.4 percent from 116.5 million in FY 2009 to 112.5 million in FY 2014. Due to the toll increases, the Legacy system revenue grew from about 277 million in FY 2009 to 595 million in FY 2015. Total transactions increased by 2.8 percent in FY 2015 reaching FY 115.7 million, mostly due to the high growth on



Hatem Bridge and Baltimore Harbor Tunnel, where transactions increased by 6.0 percent and 8.9 percent respectively, compared to FY 2014. Similarly, the Legacy system transactions grew by 2.9 percent in FY 2016 and 2.5 percent in FY 2017 compared to previous years. The revenue decreased in FY 2016 by 2.2 percent due to the toll decrease implemented on July 1, 2015. The traffic increases between FY 2015 and FY 2017 on the system were the result of strong economic performance and the FY 2016 toll decrease. This upward trend came to an end in FY 2018, when the system transactions decreased by 0.3 percent. In FY 2019, the transactions decreased further by 2.0 percent, driven especially by the 25.6 drop in transactions on the Baltimore Harbor Tunnel due to construction. Revenue followed a similar trend decreasing by 2.1 percent and 0.7 percent in FY 2018 and FY 2019 respectively. Overall, between FY 2009 and FY 2019, the total legacy system transactions increased by 0.2 percent per annum and revenue increased by 7.8 per annum. Beginning in March 2020, the COVID-19 pandemic caused significant reductions in traffic on the MDTA system. This has caused the FY 2020 Legacy system transaction to decrease by 16.4 percent and revenue to decrease by 13.8 percent compared to FY 2019. In FY 2021, ongoing pandemic impacts, back office transition collection issues, and the conversion to cashless tolling have caused a further 28.3 percent decline in transactions over FY 2020. In FY 2022, transactions and revenue increased by 66.3 and 75.0 percent, respectively, over the prior year. This is due to ongoing COVID-19 recovery as well as collections on transactions from previous years due to the business rule changes.

For the Intercounty Connector, tolling began on the second segment of the ICC from MD-97/Georgia Avenue to I-95 in FY 2012, making FY 2013 the first full fiscal year of I-370 to I-95 operations on the ICC. Trips then increased by 19.1 percent in FY 2014. This was due primarily to facility "ramp-up," when motorists adjust their travel patterns over time as they become aware of a new facility and the benefits that it offers over their current route of travel. This ramp-up period continued into FY 2015, with a 17.8 percent growth in trips and a 16.6 percent growth in toll revenue. FY 2015 growth also included the opening of the final segment of the ICC in November 2014; a 1.53-mile extension on the eastern end between I-95 and US 1. Trips in FY 2016 grew at a faster rate than FY 2015, which can be attributed in part to the toll reduction implemented on July 1, 2015. Toll revenue for FY 2016 was 5.9 percent higher than FY 2015, which reflects continued robust growth in trips offset in part by the negative revenue impact of the lower tolls. Trips growth for FY 2017 was strong at 8.9 percent. FY 2018 and FY 2019 had trips growth at 5.4 and 5.5 percent, respectively. This strong growth is likely due to increasing regional population and employment as well as the ICC serving as a congestion relief route as an uncongested facility in a region where congestion is growing. As was seen with the Legacy facilities, due to the COVID-19 pandemic, there was a 9.2 decrease in trips and 16.1 percent decrease in revenue in FY 2020 compared to FY 2019. FY 2021 transactions and revenue were 65.6 and 63.3 percent lower than FY 2020, respectively, due to ongoing pandemic impacts, back office transition collection issues, and the conversion to cashless tolling. In FY 2022 transactions and revenue nearly tripled over FY 2021 due to processing of transactions from the previous fiscal years as well as some recovery from COVID-19 traffic impacts.

The I-95 ETLs opened in FY 2015, and FY 2016 was the first full fiscal year of operations. In FY 2017, transactions and revenue on the ETLs increased by 12.0 percent and 9.6 percent, respectively, compared to FY 2016. This was due primarily to facility ramp-up, the phenomenon that occurs with the opening of a new facility as explained above. This growth continued in FY



2018 and FY 2019, when transactions increased by 4.2 percent and 5.1 percent, respectively, over their previous years. Revenue grew at slightly higher levels than transactions with a 5.4 percent growth in FY 2018 and 5.9 percent growth in FY 2019. Due to COVID-19 pandemic, FY 2020 transactions and revenue decreased significantly by 21.1 percent and 22.8 percent, respectively, compared to FY 2019. Ongoing pandemic impacts, back-office transition collection issues, and the conversion to cashless tolling, caused FY 2021 transactions to be 33.2 percent lower than FY 2020 and revenue to be 27.9 percent lower. In FY 2022, transactions and revenue were 73 and 81.7 percent higher than FY 2021, respectively.

#### 2.2.2 In-Lane Traffic

This section provides a brief review of the historical raw in-lane traffic trends for each of the seven MDTA Legacy facilities, I-95 ETLs, and the ICC. Data shown is for traffic at the toll gantry locations. Data for the ICC, which has several toll gantries, is shown as the total in-lane traffic at all toll gantries. This data allows analysis of traffic trends without the impacts of recent collection related challenges. **Table 2-6** summarizes this data annually for FY 2019 through FY 2022 for passenger cars and commercial vehicles.

Considering FY 2020 had just three and a half months of COVID-19 impacted travel, FY 2021 made a strong recovery over FY 2020 particularly on the Kennedy Highway and the Bay Bridge for passenger cars. Due to the completion of construction on the Harbor Tunnel, passenger car traffic has increased significantly over FY 2020 and has pulled some traffic back that had diverted to the Fort McHenry and Francis Scott Key Bridge. Commercial vehicle traffic has made a strong recovery and experienced significant growth over FY 2020 for all Legacy facilities. In FY 2022, all facilities had positive growth over FY 2021 with the Kennedy Highway, Bay Bridge, and Nice Bridge maintaining higher growth than the other facilities.

The ICC and I-95 ETLs have not recovered at the same pace as the Legacy facilities due to their larger commuting share of traffic and the congestion relief nature of these two facilities. This sector of traffic has dropped significantly as remote working increased during the pandemic and will likely continue to recover at a slower pace as a portion of employees gradually return to work. Due to this, the ICC declined by 13.8 percent year-over-year in both FY 2020 and FY 2021 for passenger cars. The I-95 ETLs fared worse in FY 2021 and declined by almost 21 percent, compared to a decline of 17.5 percent in FY 2020. In FY 2022, the ICC and ETLs had positive growth of 24 and 34.4 percent, respectively, for passenger cars. Commercial vehicles make up a very small portion of traffic on both of these facilities, but similar to the Legacy facilities they showed less impact due to COVID-19 in FY 2020 and were recovered to 2019 levels in FY 2021, with the ICC experiencing an increase in traffic of 1.7 percent year-over-year. In FY 2022, the ICC and ETL commercial vehicles had positive growth of 4.6 and 41.9 percent, respectively, and both now exceed 2019 levels. This large percent increase on the I-95 ETLs equates to an increase of approximately 200,000 commercial vehicles.

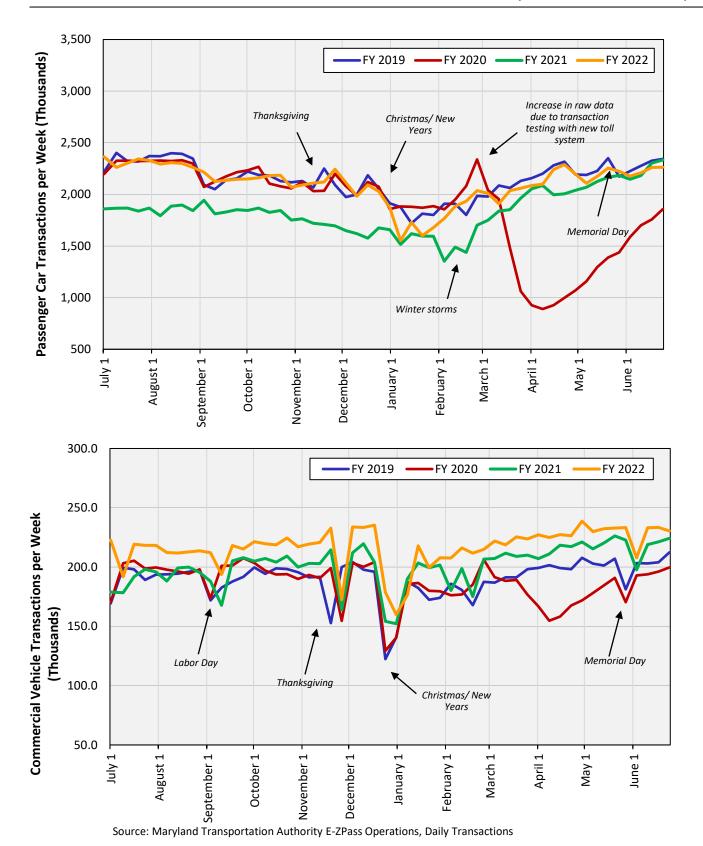
**Figure 2-2** provides a graphical representation of these year-over-year trends for in-lane data from FY 2019 through FY 2022 for the total Legacy System passenger cars and commercial vehicles. **Figure 2-3** and **Figure 2-4** show the same information for the Intercounty Connector and I-95 ETLs.





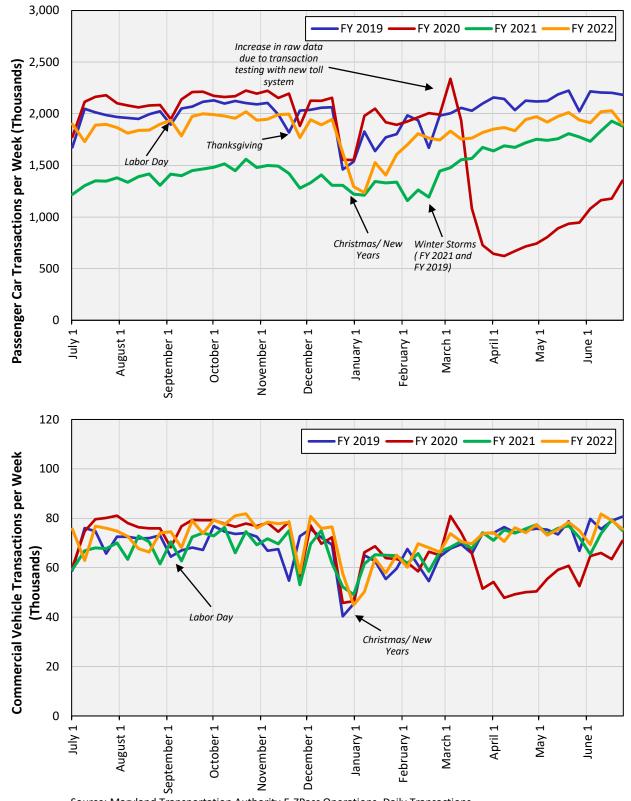
Table 2-6
MDTA In-Lane Traffic by Fiscal Year

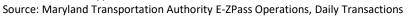
							Fort Mo	Henry					Nice/Mic	ddleton				
	Hatem	Bridge	Kennedy	Highway	Harbor 1	<b>Funnel</b>	Tun	nel	Key B	ridge	Bay Br	idge	Brid	ge	ICC	(1)	I-95 E	TL <sup>(1)</sup>
Fiscal																		
Year	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change
In-Lane Pa	ssenger Ca	ar Traffic (	in millions	)														
2019	4.898	-	13.530	-	20.908	-	44.617	-	11.866	-	12.747	-	3.147	-	104.334	-	9.349	-
2020	4.450	(9.1)	11.367	(16.0)	15.189	(27.3)	40.757	(8.7)	11.821	(0.4)	11.703	(8.2)	2.803	(10.9)	89.920	(13.8)	7.709	(17.5)
2021	4.137	(7.0)	11.472	0.9	17.964	18.3	37.951	(6.9)	10.654	(9.9)	11.510	(1.6)	2.652	(5.4)	77.548	(13.8)	6.100	(20.9)
2022	4.535	9.6	13.445	17.2	26.441	47.2	38.986	2.7	10.936	2.6	12.443	8.1	3.076	16.0	96.128	24.0	8.199	34.4
In-Lane Co	mmercial	Vehicle Tı	raffic (in m	illions)														
2019	0.228	-	1.995	-	0.794	-	4.535	-	1.209	-	0.915	-	0.215	-	3.595	-	0.558	-
2020	0.228	(0.3)	2.022	1.4	0.652	(17.8)	4.496	(0.8)	1.247	3.2	0.923	0.9	0.202	(6.4)	3.528	(1.9)	0.490	(12.1)
2021	0.249	9.4	2.210	9.3	0.681	4.5	4.907	9.1	1.305	4.6	0.943	2.2	0.215	6.4	3.588	1.7	0.478	(2.6)
2022	0.270	8.4	2.349	6.3	0.921	35.2	5.156	5.1	1.402	7.4	0.946	0.3	0.265	23.3	3.753	4.6	0.678	41.9
Total In-La	ne Traffic	(in millior	ıs)															
2019	5.126	-	15.525	-	21.702	-	49.151	-	13.075	-	13.662	-	3.363	-	107.930	-	9.907	-
2020	4.677	(8.8)	13.389	(13.8)	15.842	(27.0)	45.253	(7.9)	13.068	(0.1)	12.626	(7.6)	3.004	(10.7)	93.448	(13.4)	8.200	(17.2)
2021	4.386	(6.2)	13.682	2.2	18.646	17.7	42.858	(5.3)	11.959	(8.5)	12.453	(1.4)	2.866	(4.6)	81.136	(13.2)	6.578	(19.8)
2022	4.805	9.6	15.795	15.4	27.362	46.7	44.141	3.0	12.338	3.2	13.390	7.5	3.340	16.6	99.881	23.1	8.877	34.9





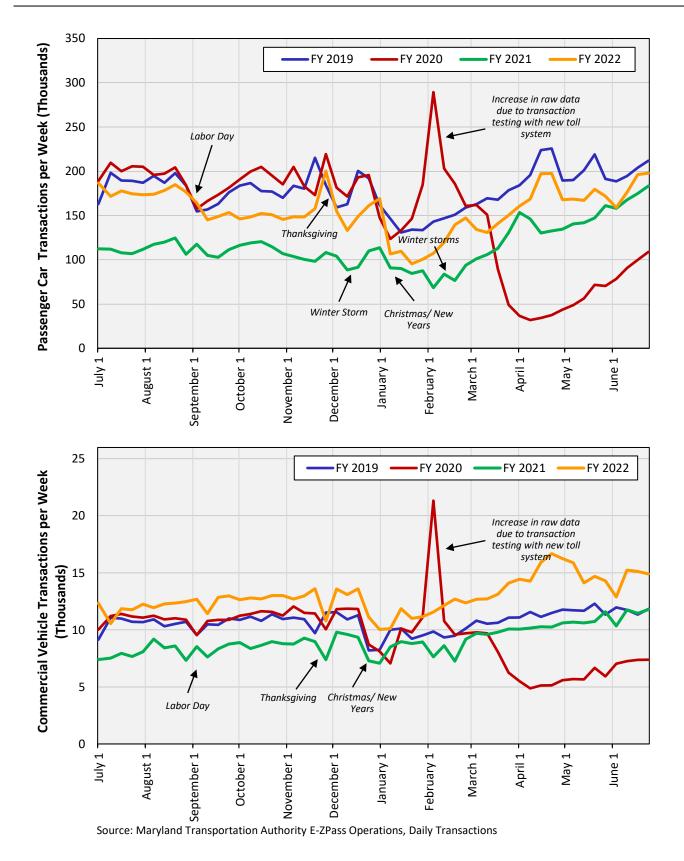








# TRANSACTIONS PER WEEK BY FISCAL YEAR INTERCOUNTY CONNECTOR





# TRANSACTIONS PER WEEK BY FISCAL YEAR I-95 EXPRESS TOLL LANES (ETL)

# 2.3 Historical Traffic on Other Major Highways

In order to better understand regional traffic growth patterns, historical traffic counts on select competing major routes were reviewed dating back to 2007. These roads include interstates and major highways that compete with or complement the MDTA Legacy facilities. The data presented in this section are based on calendar year average annual daily traffic volumes and associated growth rates at each location. Historical average annual daily traffic volumes and annual growth rates on six Maryland State Highway Authority (MSHA) roadways and one Virginia roadway through 2020 are presented in **Table 2-7**. Data is not yet available for 2021.

As shown in **Table 2-7**, the traffic volumes on the northern region MSHA roadway, US 1 (east of Cedar Church Road), followed a more positive trend compared to the northern MDTA facilities, with a growth of 1.1 percent between 2009 and 2019. This compares to a transaction growth of 0.4 percent for passenger cars and 0.2 percent for commercial vehicles during this period on the Kennedy highway. Toll increases implemented during this period would contribute to the more modest growth trends on the MDTA facilities. In 2020, traffic decreased by 12.9 percent due to the COVID-19 pandemic.

The historical average annual daily traffic volumes and annual growth rates for the central region MSHA roadways are represented in **Table 2-9** by I-95 (N of MD 100), I-97 (N of MD 176) and I-695 (E of MD 146), which are all located in the Baltimore area. Traffic volumes on the MSHA facilities decreased by an average of 2.2 percent in 2008, most likely due to the impacts of the Great Recession, while traffic volumes on the Central Region MDTA facilities did not experience significant effects of the recession until 2009 with volumes decreasing by 2.7 percent. Traffic volume decreases on the central MDTA facilities also occurred in years 2012 and 2013 due to toll rate increases. Overall, during the great recession years (2007 to 2009), traffic decreased by an average of 0.1 percent and 1.3 percent per year on central region MSHA and MDTA facilities, respectively. During the 2009 to 2019 post-recession period, traffic has increased by 0.2 percent on the MDTA facilities and 0.5 percent on the MSHA facilities in the central region. In 2020 the central region MSHA facilities decreased by 19.5 percent compared to 2019.

The historical average annual daily traffic volumes and annual growth rates on one southern region MSHA roadway is represented by US 301 (South of MD 234) in **Table 2-7**. Due to the proximity of the Bay Bridge (US 50) to Virginia, one traffic count location in northern Virginia has also been included in the table. On an average, traffic volumes on the two southern region MDTA facilities (Bay Bridge and Nice/Middleton Bridge) have grown higher than the comparison locations. During the 2009 to 2019 post-recession period, traffic has increased modestly, averaging 0.5 percent per annum on the MDTA facilities and 0.1 percent on the combined MSHA and VDOT facilities. Traffic volume decreases on the southern MDTA facilities occurred in years 2012 and 2013 due to toll rate increases. Following this, both on the MDTA and on the combined Southern Region MSHA and Virginia facilities, traffic has grown at relatively higher levels. Between 2015 and 2017 growth averaged 2.1 percent on the two southern MDTA facilities and 1.6 percent on the MSHA and Virginia roads. Since then, traffic has been flat or declined on both southern region MDTA and MSHA facilities, before declining further in 2020.





Table 2-7
Average Annual Daily Traffic Trends on Major Highways

	US 1 E of	Cedar	I-9!	5	I-97	7	I-69	5	MD 2	<u> 1</u> 95	US 3	01	I-95 (Virgir	nia) N of
	Church	n Rd.	N of MI	D 100	N of MI	D 176	E of MI	146	N of MI	D 100	S of MI	234	Courthou	use Rd
Calendar														
Year	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change	Value	Change
2007	11,600	-	191,900	-	102,600	-	155,300	-	91,600	-	22,500	-	137,000	-
2008	11,100	(4.3)	188,000	(2.0)	100,600	(1.9)	152,200	(2.0)	88,900	(2.9)	21,400	(4.9)	133,000	(2.9)
2009	11,300	1.8	192,100	2.2	105,100	4.5	153,700	1.0	88,900	-	21,800	1.9	136,000	2.3
2010	10,100	(10.6)	192,900	0.4	105,500	0.4	150,900	(1.8)	89,400	0.6	22,500	3.2	136,000	-
2011	9,900	(2.0)	193,100	0.1	105,600	0.1	151,000	0.1	93,400	4.5	22,100	(1.8)	135,000	(0.7)
2012	9,900	-	191,300	(0.9)	106,200	0.6	151,800	0.5	92,600	(0.9)	22,100	-	135,000	-
2013	9,300	(6.1)	193,000	0.9	107,200	0.9	149,500	(1.5)	92,800	0.2	20,800	(5.9)	132,000	(2.2)
2014	9,300	-	192,800	(0.1)	107,100	(0.1)	149,300	(0.1)	107,700	16.1	20,800	-	131,000	(0.8)
2015	10,100	8.6	207,300	7.5	111,800	4.4	160,500	7.5	108,500	0.7	22,600	8.7	134,000	2.3
2016	11,500	13.9	201,600	(2.7)	108,700	(2.8)	150,200	(6.4)	103,300	(4.8)	21,900	(3.1)	136,000	1.5
2017	11,800	2.6	206,400	2.4	111,300	2.4	153,800	2.4	105,400	2.0	22,400	2.3	137,000	0.7
2018	11,700	(0.8)	205,200	(0.6)	121,100	8.8	152,900	(0.6)	104,500	(0.9)	22,200	(0.9)	136,000	(0.7)
2019	12,600	7.7	180,200	(12.2)	122,000	0.7	161,300	5.5	104,500	-	21,800	(1.8)	137,000	0.7
2020	10,971	(12.9)	145,051	(19.5)	98,182	(19.5)	129,811	(19.5)	87,223	(16.5)	18,031	(17.3)	127,000	(7.3)
Average A	nnual Perc	ent Chang	e											
2007 to 200	)9	(1.3)		0.1		1.2		(0.5)		(1.5)		(1.6)		(0.4)
2009 to 201	19	1.1		(0.6)		1.5		0.5		1.6		-		0.1
2019 to 202	20	(12.9)		(19.5)		(19.5)		(19.5)		(16.5)		(17.3)		(7.3)

Trends over the past 13-year period for both the MDTA system and the other major highways were used as a reference in assessing the estimated ten-year traffic growth for the traffic and revenue forecasts presented in Chapter 4.

## 2.4 MDTA E-ZPass® Market Share

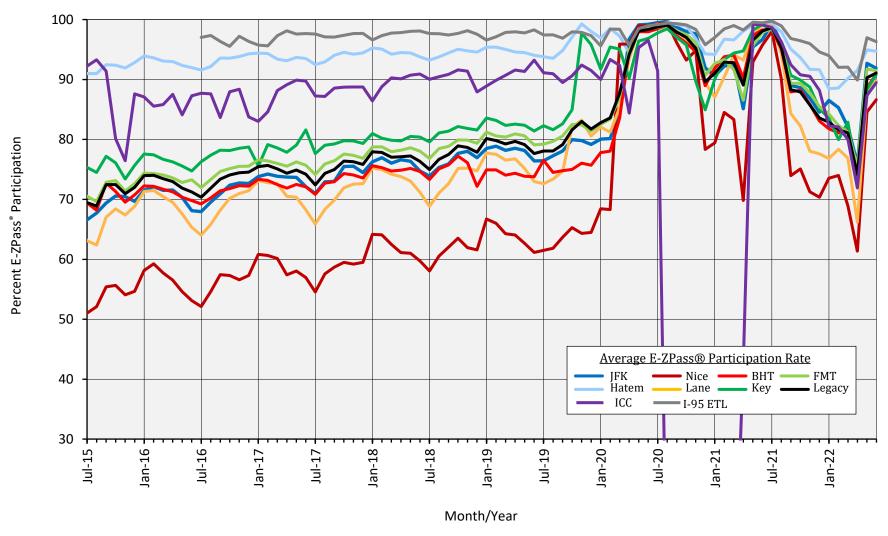
In recent years, electronic toll collection has played an increasingly important role in transaction processing for toll agencies across the nation. MDTA collects electronic tolls via E-ZPass®. **Figure 2-5** provides a graphic summary of the E-ZPass® market share for each of the seven Legacy facilities, the total Legacy system, the Intercounty Connector, and the I-95 Express Toll Lanes (ETL) from July 2008 through June 2022 for collected transactions.

From July 2019 to February 2020, E-ZPass® transactions accounted for an average of 80.8 percent of the total Legacy system transactions, an increase of 2.9 percent over the same period in FY 2019. Of these, 66.8 percent were made by Maryland E-ZPass® customers, including in-state E-ZPass® customers, commuter plans, shopper plans and Hatem Bridge plans. Over the same time period, in terms of individual facilities, the Thomas J. Hatem Memorial Bridge had the greatest percentage of E-ZPass® customers at 96.3 percent of total transactions over this time period, primarily due to the Hatem Bridge Toll Plans and its conversion to cashless tolling prior to March. The Governor Harry W. Nice Memorial/Senator Thomas "Mac" Middleton Bridge had the lowest percentage of E-ZPass® transactions during this time period at 64.4 percent. On a total system basis, between July 2019 and February 2020, cash transactions accounted for a combined 17.0 percent of all transactions, a decrease of 3.3 percent over same period in FY 2019. Video transactions accounted for 2.1 percent of all transactions made between July 2019 and February 2020.

On March 17, 2020 MDTA implemented systemwide cashless tolling to prevent the potential spread of COVID-19 during exchanges of cash at toll booths. Additionally, mailing of Notice of Toll Due (NOTD) video invoices was paused until October 2020. Due to these changes and other collection challenges related to the back-office transition, E-ZPass® transactions accounted for 94 percent of all Legacy system transactions in April 2020 and about 98 percent of the total transactions in May and June 2020. The pause of the NOTD invoicing mailings and the back-office transition caused FY 2021 E-ZPass® trends to be more volatile than previous years. In particular, the ICC shows a significant drop in E-ZPass® marketshare due to challenges with trip reconstruction related to the back-office transition. By the end of the fiscal year in July, E-ZPass® marketshare for all facilities was returning to levels seen initially after transition to all-electronic tolling.

In FY 2022, as more NOTD invoices were mailed and paid from the paused period, the E-ZPass marketshare became volatile again as higher shares of video tolls were being paid. Due to this, the share of E-ZPass declined throughout the fiscal year before rebounding in May and June 2022.





Note: FY 2021 Intercounty Connector toll revenue collection impacted by delay in trip reconstruction. FY 2022 impacted by video toll collection from delayed NOTDs from business rule changes.



Collected Transaction E-ZPass® Marketshare Trends by Facility

# Chapter 3

# **Econometric Analysis and Growth Forecasts**

An econometric analysis was conducted to estimate future baseline travel demand on MDTA's legacy bridges and tunnels, with historical demand estimated via regression equations using regional socioeconomics and other characteristics as explanatory variables. This analysis was done under Work Task #10 as a planned input into this year's annual forecast update and is documented in detail in this chapter. With such historical trend-based equations, regional socioeconomic forecasts were applied to the equation coefficients to estimate annual future demand.

Sixteen demand equations were attempted for seven individual facilities (and one combination of downtown Baltimore facilities), each separately for passenger and commercial vehicles.

# 3.1 Modeling Overview

Multivariate regression analysis establishes a mathematical equation for a dependent variable (e.g., annual transactions) as a function of other independent variables (e.g., annual socioeconomic data), with associated statistics explaining the equation robustness. Generally, a regression equation is expressed as follows:

$$y_t = \alpha + (\beta_1 * x_{1,t}) + (\beta_2 * x_{2,t}) + \dots + \varepsilon$$

- ullet  $y_t$  is the dependent variable (e.g., annual transactions) in timeframe t
- $x_{1,t}$  and  $x_{2,t}$  etc. are the independent variables (e.g., socioeconomics, etc.) in timeframe t
- $\alpha$  is the intercept coefficient
- ullet  $eta_1$  and  $eta_2$  etc. are the slope coefficients for the respective independent variables
- $\varepsilon$  is the residual error

In each regression equation, an *analysis of variation* (ANOVA) table explains statistical parameters, such as adjusted R<sup>2</sup> (*coefficient of determination*) and t-statistics, indicating overall equation and independent variable robustness, respectively. A regression equation can be used to forecast the dependent variable if: ANOVA metrics are statistically significant; the equation's relationships are conceptually valid; and credible independent variable forecasts are available.

Such ANOVA statistics and relationship parameters are evaluated jointly for each equation and when comparing alterative, multiple-option solutions. Tradeoffs between overall statistical fits and individual variable coefficients, statistics, and logic help identify which variable(s) merit inclusion/exclusion, when adjusting historical timeseries is warranted, and/or if variables warrant transformation (e.g., logarithmic equations for curvilinear relationships), etc.

# 3.2 Data and Testing

Individual highway travel occurs for myriad reasons: recreation, commuting, trade, etc., and is influenced by fuel and other travel costs, weather, trip urgency, etc. Aggregate highway travel



volumes typically trend closely with regional socioeconomic variables. As such, conceptually relevant socioeconomic data were hypothesized, compiled, and regression-tested with other possible explanatory variables, such as dummy variables, fuel prices, average effective toll rates, etc.

Multiple regression equations evaluated for each facility-vehicle type reflect various geographies (county clusters) for each socioeconomic variable combined with other possible explanatory variables. A final equation was selected based on multiple criteria, including:

- overall equation robustness (adjusted R<sup>2</sup>),
- independent variable robustness (t-statistics and p-values),
- equation's coefficient(S) logic and reasonableness,
- geographic catchment area logic and reasonableness relative to the facility location, and
- independent variable(s) and source(s) credibility.

#### 3.2.1 Facilities (Dependents)

Seven legacy facility bridges and tunnels were ranked by revenue contribution over the last few years, shown in **Table 3-1**. Note the three downtown Baltimore crossings (Fort McHenry, Baltimore Harbor, and Francis Scott Key) were combined for testing due to proximity and historical traffic diversions during individual facility closures, maintenance, and construction. Sixteen equations were sought, representing each facility/combination for passenger cars (PC) and commercial vehicles (CV) (i.e., [7 + 1] \* 2 = 16).

Table 3-1
Revenue Contribution Ranking by Legacy Facility

Mnemonic	Facility	PC	CV
JFK	John F. Kennedy Memorial Highway	2	4
TJH	Thomas J. Hatem Memorial Bridge	14	12
FMT	Fort McHenry Tunnel	1	3
BHT	Baltimore Harbor Tunnel	5	11
FSK	Francis Scott Key Bridge	7	8
WPL	William Preston Lane Memorial (Bay) Bridge	6	9
HWN	Harry W. Nice/Thomas Middleton Bridge	10	13
внс3	Baltimore Harbor Crossings (FMT/BHT/FSK)	-	-

Annual facility transaction and revenue data were compiled since 1984 (except Fort McHenry, which extends to 1986) through 2020, providing 37 timeseries data observations per equation. Transaction data are the equations' dependent variables, and facility's revenue per transactions ratios (i.e., average annual effective toll rates) were tested as possible explanatory variables.

Historical transaction data were compiled from MDTA sources such as Traffic Volume Income (TVI) reports, annual reports, and financial statements. Some data limitations were identified in early years for data pulled from the public reports, such as partial years and rounding. Data were adjusted/normalized to eliminate influences of single-occurrence exogenous factors that affected traffic (i.e., construction shut-downs, facility reconfigurations, one-/two-way toll conversions,



leap-years, etc.) prior-to regression modeling with socioeconomic variables. Adjustments to data in the early years were estimated based on documentation in the public reports, while adjustments to data since FY 2013 was based on more detailed data provided by MDTA in previous CDM Smith work tasks.

### 3.2.2 Explanatory Variables (Independents)

Socioeconomic, macroeconomic, and other data were compiled or estimated for the same historical timeseries, which include:

- MDTA historical facility revenues/transactions (average effective toll rates)
- United States Census Bureau historical population
- *United States Bureau of Economic Analysis (BEA)* historical employment
- Woods & Poole Economics, Inc., 2022 (WP22) historical and forecast population, employment, real income, income per capita, real gross regional product (GRP), and real retail sales
- *Moody's Analytics* historical and forecast Maryland population, real gross regional product (GRP), and retail sales (top level comparison against WP22 forecasts)
- Energy Information Administration (EIA) historical and forecast real- and nominal-dollar denominated gasoline and diesel fuel prices
- *Dummy Variables* COVID-19 (2020); Great Recession (2008/09); September 11<sup>th</sup> (2001); Construction (facility-specific)

#### 3.2.3 Geographies

Socioeconomic data have geographic and temporal dimensions. Annual timeseries data for each variable/source were compiled for all states and counties within and abutting Maryland (MD), including Delaware (DE), the District of Columbia (DC), New Jersey (NJ), Pennsylvania (PA), Virginia (VA), and West Virginia (WV). State and county socioeconomic data can be aggregated, such that various combinations of clustered counties can be tested. Numerous logical and contiguous geographic clusters were tested for the available socioeconomic variables to ascertain which variable(s) were best suited to explain historical transaction data at which geographic catchment. Note the geographic catchments ultimately identified and selected do not necessarily represent most traffic/transaction origins and/or destinations, but rather such catchments' macroeconomic characteristics most closely represent and/or correlate with historically observed transactions.

## 3.3 Caveats

Econometrically derived demand forecasts drive further transaction and toll revenues estimates. Regression-based growth forecasts do not explicitly consider route choice assumptions, existing roadway network and planned improvements, existing and anticipated roadway capacities, origin-destination pairing, peak and directional factors, or traffic diversions.

As this regression analysis attempts to estimate aggregate travel demand, the equations cannot account for all potentially influencing factors, especially small-scale, qualitative/difficult-to-quantify, and/or irregularly occurring factors. Also, a regression analysis is incapable of forecasting unprecedented factors (positive or negative influence) such as catastrophic climate



change, health epidemics, terrorism, natural disasters, or any other significantly destabilizing factors.

Forecasts are estimates, limited by the availability and robustness of input data, both historical and projected. Data unavailability, discrepancies, aberrations, and inaccuracies can hinder the robustness and results of econometric forecasting.

# 3.4 Equations' Characteristics

Various equations for each facility-vehicle type were tested, reflecting combinations of socioeconomics, geographies, other variables, linear versus ln-linear functions, and different historical timeseries (e.g., adjustable start year). A single best-suited equation was identified for 14 of 16 facility-vehicle types, considering overall statistical robustness, logic and magnitude of explanatory variable coefficients, logic and consistency of variable selection and geographic clustering between facilities, and other factors. The summary of these equations in shown below in **Table 3-2**.

Table 3-2
Econometric Equations Summary

	Facility	Adj. R2	Start Year	Explanatory Variables (and Counties)
	JFK	98.7%	1984	Population (4), Nominal Toll Rates, COVID-19, Nominal Gasoline
S	TJH	95.4%	1984	Population (4), Nominal Toll Rates, COVID-19
Cars	FMT	96.9%	1989	GRP (2), Nominal Toll Rates, COVID-19
ger (	BHT	94.3%	1988	GRP (8), Nominal Toll Rates, COVID-19, Construction
Passenger Cars	FSK	85.5%	1987	GRP (3), Nominal Toll Rates
ass	WPL	99.4%	1984	Population (3), Nominal Toll Rates, COVID-19
<u> </u>	HWN	98.5%	1984	Population (3), Nominal Toll Rates, COVID-19
	внс3	97.8%	1991	GRP (3), Nominal Toll Rates, COVID-19
	JFK	84.1%	1990	Retail (10), Nominal Toll Rates
les	TJH	N/A	N/A	N/A
ehic	FMT	87.0%	1991	Retail (16), Nominal Toll Rates
> =	BHT	93.0%	2000	Retail (9), Nominal Toll Rates, COVID-19
rci	FSK	93.9%	1990	Retail (9), Nominal Toll Rates
me	WPL	91.6%	1987	Retail (1), Nominal Toll Rates, COVID-19, Nominal Diesel
Commercial Vehicles	HWN	N/A	N/A	N/A
	BHC3	91.8%	1990	Retail (17), Nominal Toll Rates

#### 3.4.1 Statistics

Overall goodness of fits (adj.  $R^2$ ) for most equations are relatively high, at over 90%; three were lower, in the mid-80%; adjusted  $R^2$  ranges from 84.1% to 99.4%. Relatively high fits indicate good statistical and correlative relationships (i.e., limited outliers, or residuals, statistically unexplainable from the independent data series).

Passenger car equations exhibit higher adjusted R<sup>2</sup> than commercial, mostly due to higher aggregate facility passenger volumes and the relatively greater annual changes for commercial



(passenger trends are typically more stable than commercial). Statistically sensible equations for the Thomas J. Hatem and Harry W. Nice bridges' commercial transactions could not be identified due to relatively low volumes with amplified trends and unexplained up/down cycles relative to larger-scale facilities, as well as dependent data rounding-level limitations. Both unidentifiable facilities-vehicle types are the smallest contributors to MDTA's total revenue yields.

#### 3.4.2 Timeseries Considerations

Many facility-vehicle type timeseries exhibited aberrant fluctuations in the earlier years (late '80s and early '90s) with outlier highs/lows never subsequently observed since then. Unusual early-year observations may reflect simpler data collection processes relative to newer, more modern, and accurate processes, or discontinuity from updating such processes without normalizing or adjusting previous-methodologies' data. Additionally, there were likely some bridge closures and disruptions from maintenance and rehabilitation, which shifted/diverted traffic patterns between certain facilities.

A concerted effort to identify causal factors for the unusual early-year observations yielded some information about construction timeframes, which were converted into dummy variables. However, while some explainable factors were identified, some data remained unexplained; hence early year data accuracy was difficult to corroborate. Consequently, some early years were excluded from equations.

#### 3.4.3 Explanatory Variables

For some facility-vehicle type equations, more than one statistically defensible and logic solution was possible; for many, only one sensible solution was identified.

Selected Variables – A single socioeconomic variable for a clustered group of contiguous counties (differs between equations), in conjunction with historical nominal effective toll rates explain most historical transaction equation variation. In most equations, a COVID-19 dummy variable was required to explain the unprecedented declines in 2020 beyond the socioeconomic variables. Also, a construction dummy variable was required for one equation and fuel prices for two.

Relative Importance – In all equations, the socioeconomic variable correlated most closely with historical transactions. However, observed historical transactions often exhibited decelerated growth or annual declines in years where socioeconomic growth occurred. Such divergences were almost fully explained via inclusion of the effective toll rate variable, as significant toll rate changes were implemented (especially 1990, 2002, 2004, 2010, 2012, 2013, and 2014). Such relatively significant effective toll rate increases resulted in some relatively inelastic demand declines – enough to warrant inclusion in every identified equation. Dummy variables (COVID-19 and construction) reconciled precipitous transaction declines otherwise not as pronounced in the socioeconomic trends, and the fuel price inclusion was statistically significant for two equations, but not a major explanatory factor.

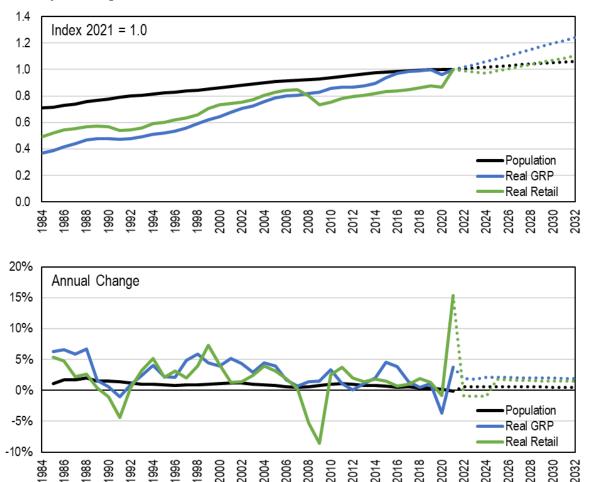
Comparable Similarities – Explanatory socioeconomic variables between equations exhibit some similarities. Commercial vehicle equations apply real retail sales universally (although a couple facilities' historical transactions also could correlate with regional real GRP, albeit slightly lower than real retail). Passenger car equations for the downtown Baltimore facilities (FMT, BHT, and



FSK) relate most closely to regional real GRP, while the non-Baltimore bridges (JFK, TJH, WPL, and HWN) relate most closely to regional population. Note the county grouping for each equation is different, as elaborated in the next subsection.

Socioeconomic Forecasting – Socioeconomic forecasts applied to the equations' coefficients to estimate future demand growth are sourced from Woods & Poole's 2022 Complete Economic and Demographic Data Source (CEDDS), via county-level aggregations. A top-level visualization of Maryland's population, real GSP, and real retail sales are shown below in **Figure 3-1**, with the three state-level socioeconomic measures plotted as indexed values (2021 = 1.0) for trendline comparability, and as annual growth below. WP22's compound average annual growth rate (CAGR) forecasts between 2021 and 2032 for Maryland's population, real GSP, and real retail sales are 0.6%, 2.0%, and 0.9%, respectively. Similar data were purchased from Moody's (only for Maryland, not the counties); with population forecasted to remain unchanged at 0.1% CAGR, but with real GSP effectively identical to WP22 at 2.0% CAGR; retail sales were unavailable in a real-dollar (2012\$) denomination and precluded direct comparison.

Figure 3-1
Maryland Population, Real GSP, and Real Retail Sales Index and Annual Growth





Non-Socioeconomic Forecasting – Nominal effective average toll rates are assumed to hold constant in the equation forecasts, reflecting no toll rate increases or decreases. Dummy variables for COVID-19 and construction are likewise assumed to revert to "0" values (non-COVID-19 and non-construction) in 2021 and thereafter. As such, dummy variable inclusion only affects a forecast by adjusting the equations' fit, not by a changing future trend. Actual multi-year COVID-19 related effects in 2021 and beyond are handled in post-processing the econometric forecasts based on actual observed data in 2021 and 2022 (YTD) and other analyses. As such, the equations' forecasts are driven predominately by the underlying socioeconomic forecasts (although two equations also include fuel prices, assumed to growth annually at historically observed rates).

#### 3.4.4 Geographies

Socioeconomic data were tested with various geographic combinations, primarily Maryland counties in conjunction with adjacent state counties. Typically, the socioeconomic trends of the county where a facility is located correlates with historical transactions, but not as well as county aggregation that includes neighboring geographies. Aggregating counties enables myriad possible combinations, and the testing process was iterative with many successive county inclusion and exclusion trials at different scales/distances from each facility location. Each county's individual socioeconomic trends, relative contribution to an aggregated geographic total, and sensible geospatial logic (i.e., clustered, contiguous, non-gerrymandered, etc.) were considered in testing.

Ultimately, a cluster of contiguous counties anchored around a facility's location were selected for each equation to maximize the statistical/explanatory relationships with historical transactions. A geographic cluster does not imply that all travel on the facilities stems exclusively from such geographies, but a significant proportion likely does, and the historical socioeconomic patterns for such county clusters correlates most closely with observed historical facility transactions.

Counties in the equations are tallied below in **Figure 3-2**, counting the number of inclusions in any of the 14 estimated equations. As expected, mostly counties included in the socioeconomic variables surround the facility locations and the Chesapeake Bay, with Queen Annes (10 times), Kent (8), and Anne Arundel (7) included most. The more peripheral counties are only included once-to-few times.

As noted, the county clustering for each equation is different, clustering around the specific facility and expanding into adjoining counties. Counties included range from 1 (WPL CV at Queen Annes) to 17 (combined three Baltimore Harbor Crossings from St. Mary's in the south up to Philadelphia in the north). On average, about four counties are included per equation's socioeconomics data.



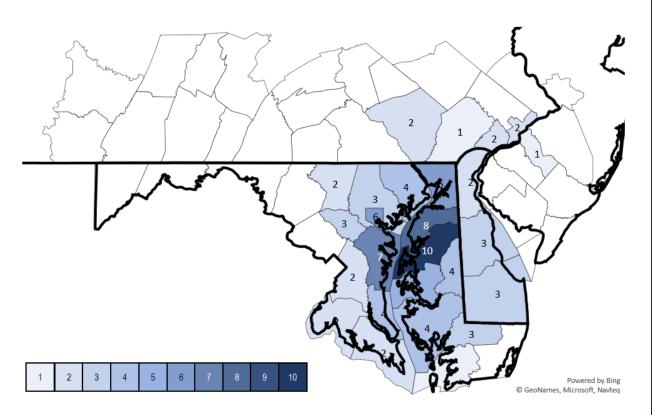


Figure 3-2
Counties Included in Equations (Count = Number of Equations)

### 3.5 Econometric Growth Forecasts

Econometrically derived travel demand forecasts are based on applying forecasted explanatory variables' data (variable socioeconomics and fuel, and constant toll rates and dummy variables) to the estimated regression coefficients for the selected equations. Annual forecast growth estimates are shown below in **Table 3-3**, with a summary CAGR for the next decade.

Between 1990 and 2019 (excluding unusual observations in the late '80s and the precipitous declines in 2020 from COVID-19) passenger transactions' growth for all legacy facilities was 1.4% CAGR (ranging between 0.9% and 1.8% between individual facilities). Commercial vehicles' growth was 0.8% (ranging 0.7% to 1.8%). Estimated forecasts are slightly higher than historical timeseries, at 1.5% for all passenger transactions, and 1.1% for commercial, with ranges for passenger slightly wider than historical (0.7% to 2.1%) and commercial narrower (0.3% to 1.1%). As tabulated below, the relatively fastest growth rates are forecasted for the three Baltimore bridges and tunnels (FMT, BHT, and FSK), and the slowest relative growth on the WPL Memorial Bay Bridge crossing the Chesapeake Bay.



Table 3-3
Econometric Demand Growth Forecast Summary

	Facility	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	CAGR
	JFK	0.9%	0.9%	0.9%	0.9%	0.9%	0.8%	0.8%	0.8%	0.8%	0.8%	0.7%	0.8%
10	TJH	0.8%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%
Cars	FMT	1.4%	1.3%	1.7%	1.6%	1.6%	1.6%	1.5%	1.5%	1.5%	1.5%	1.4%	1.5%
ger (	BHT	2.0%	2.0%	2.3%	2.2%	2.2%	2.2%	2.1%	2.1%	2.1%	2.0%	2.0%	2.1%
eng	FSK	1.3%	1.3%	1.4%	1.4%	1.4%	1.4%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%
Passenger	WPL	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%	0.9%
	HWN	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%
	внс3	1.3%	1.3%	1.6%	1.5%	1.5%	1.5%	1.5%	1.4%	1.4%	1.4%	1.4%	1.4%
	JFK	-0.6%	-0.6%	-0.6%	1.2%	1.2%	1.2%	1.1%	1.1%	1.1%	1.0%	1.0%	0.6%
sels	TJH	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ehic	FMT	-1.2%	-1.3%	-1.3%	2.0%	1.9%	1.8%	1.7%	1.7%	1.7%	1.6%	1.6%	0.9%
> =	BHT	-1.5%	-1.5%	-1.6%	2.5%	2.3%	2.2%	2.1%	2.1%	2.0%	1.9%	1.9%	1.1%
rci	FSK	-0.9%	-0.9%	-0.9%	2.1%	2.0%	1.9%	1.9%	1.8%	1.8%	1.8%	1.7%	1.1%
l me	WPL	-0.9%	-0.9%	-0.9%	0.8%	0.8%	0.8%	0.7%	0.7%	0.7%	0.7%	0.7%	0.3%
Commercial Vehicles	HWN	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	BHC3	-1.1%	-1.1%	-1.1%	1.9%	1.8%	1.7%	1.6%	1.6%	1.5%	1.5%	1.5%	0.9%

Post-processing the econometric forecasts and revenues estimates are the last component of the forecasting analysis. Growth rates developed from this econometric regression analysis are normal baseline growth rates excluding impacts of other elements such as COVID-19, construction, and recent traffic and economic trends. These elements were considered in the growth rates that were ultimately used in the traffic and revenue forecasted that will be presented and discussed in more detail in **Chapter 4**.



# Chapter 4

# Forecasts by Facility

This chapter summarizes the development of the forecasts of future year transactions and toll revenue for the MDTA system. Separate sections and discussions are provided for the overall assumptions, the Legacy facilities, ICC, I-95 ETLs, and other revenue. The 10-year annual forecast results by facility through FY 2031 are included in this chapter. Monthly forecasts for FY 2023 and FY 2024 are also included.

# 4.1 Assumptions

Transaction and revenue forecasts were predicated upon the following basic assumptions, which are considered reasonable by CDM Smith for purposes of the forecast:

- 1. The MDTA toll facilities and approach roads will continue to be well-maintained and effectively signed;
- 2. No competing highway projects other than those identified in this report will be constructed or significantly improved during the forecast period;
- 3. MDTA will continue to operate within its business rules and practices;
- 4. For the purposes of this forecast, it is assumed that no toll rate or toll schedule adjustments will be made during the forecasting period other than those presented in **Chapter 1**;
- 5. Annual revenue estimates are expressed in future year dollars (nominal);
- 6. No major recession, natural disasters, future pandemics, or other significant exogenous events will occur that would significantly reduce travel in the region;
- 7. Socioeconomic growth, including related to population and employment, will occur as presented in this study; and
- 8. Motor fuel will remain in adequate supply, and future price increases will not significantly exceed the long-term rate of inflation.

Any significant departure from these basic assumptions could materially affect forecasted transactions and toll revenue.

#### **Detailed Assumptions**

In addition to the basic assumptions listed above, several other more specific assumptions were made as provided in **Table 4-1**.



Table 4-1
Detailed Forecast Assumptions

Assumption Category	Assumption Detail
	Slightly more negative impacts were assumed on the ICC, I-95 ETLs, and passenger cars on non-harbor crossing facilities based on most recent trends. A near-term positive Legacy System commercial vehicle impact was assumed to account for greater than anticipated volumes through FY 2022.
Construction	Rehabilitation of Decks at the Curtis Creek Bascule Span Approaches pushed from Spring of 2025 to Fall of 2029, duration of subgrade improvements east of Bear Creek was reduced from 24 months to 18 months, and the FSK bridge deck replacement was moved up from spring of 2026 to summer of 2025. For the I-95 ETLs, the northbound extension was included with the addition of I-695 direct connectors. The opening date for these ramps was assumed to occur simultaneously with phase 2 of the extension.
Backlogged E-ZPass Transactions	A share of remaining backlogged E-ZPass transactions and revenue will be processed by October 2022 based on information provided by MDTA on 8/23/2022.
Backlogged Video Transactions	A share of remaining backlogged video transactions and revenue will be processed and invoiced within FY 2023 based on information provided by MDTA on 8/23/2022. Reduced collection rates were assumed for backlog video transactions.
NOTD Collection Rates	Collection rates for video transactions were updated based on the latest monthly collection trends provided by MDTA through FY 2022, which accounts for potential delays in collected toll revenue due to the impacts of the customer assistance plan. Collection rates are assumed to return to historical averages by FY 2025.
Customer Assistance Plan/ Civil Penalties	On 2/24/2022, the MDTA board approved the customer assistance plan which applied a civil penalty waiver grace period and ceased referring toll bills to MVA and CCU through 11/30/22. No civil penalty collection was assumed on NOTDs issued prior to FY 2023.
	Pay-by-plate and early pay NOTD assumptions were updated based on latest trends through FY 2022. The shares were kept constant through the forecast until more data is available to identify growth potential.
New Vehicle Classifications	Assumed the new motorcycle, 3-axle light, and 4-axle light vehicle classifications and toll rates will go into effect later in FY 2023.
Toll Changes	No future toll rate changes are assumed.
Forecasting Approach	All transactions and toll revenue as well as civil penalty revenue are forecasted in the month of collection (cash accounting).

As discussed previously in **Chapter 1**, several business rules were changed in FY 2021 due to the COVID-19 pandemic that led to additional assumptions for this forecast related to the backlogged transactions and civil penalty collections in FY 2022. Assumptions related to the construction projects listed in **Table 4-1** are discussed in more detail later in this chapter.

# 4.2 Legacy System

This section provides an overview of the development of the traffic and toll revenue forecasts for the Legacy system. The inputs to the forecast included toll rates by payment method, traffic growth forecasts, E-ZPass® participation percentages, and the impacts associated with planned roadway improvements on the Legacy facilities.

# 4.2.1 Forecast Methodology

Econometric models were developed for the Legacy system traffic growth forecasts and summarized previously in **Chapter 3**. The econometric models sought to establish correlative relationships between various socioeconomic independent variables (such as population, employment, GRP, etc.) and the dependent variable, transactions. The traffic growth used in this current study is based on the growth from the econometric analysis with adjustments as



necessary to account for the most recent traffic and economic trends related to inflation and gas prices, long-term pandemic-related commuting trend changes, as well as construction impacts summarized in the subsequent section. Passenger car and commercial vehicle transactions were forecasted independently by facility using these growth rates and by benchmarking to actual pre-COVID-19 trends.

Assumptions including those related to construction impacts, the Pay-by-Plate and Early Pay NOTD payment programs, and new toll rates for some vehicle classifications were then applied to the estimated normal growth rates. The end-product of the model was a baseline 10-year forecast of transactions and revenue by facility, by vehicle class (passenger cars and commercial vehicles), and by method of payment (electronic, video, and cash) without COVID-19 impacts and without cashless tolling. These results were then processed through a "Waterfall" analysis spreadsheet model developed by CDM Smith to estimate the impacts of cashless tolling, including leakage and violation processing. Video and ITOL revenue were then adjusted using a spreadsheet model to account for the changes in MDTA business rules and NOTD mailing of the backlog transactions listed in **Table 4-1**. Finally, transactions and revenue by facility, vehicle class, and payment type from the different files were adjusted using forecasted COVID-19 impact factors to account for recovery from ongoing impacts on traffic and travel patterns related to the pandemic.

#### **4.2.2 Construction Impacts**

The major construction projects expected to impact traffic and revenue on the MDTA Legacy system are described below. In reviewing these projects and estimating the traffic impacts, it was estimated that during the construction periods, some traffic would divert to the next best alternative tolled or toll-free crossing if possible, while a small portion of more discretionary trips would be suppressed.

- 1. Eastbound Span of William Preston Lane, Jr Memorial Bridge (US-50) This project will rehabilitate the deck of the eastbound span of the William Preston Lane (Bay) Bridge. Construction is scheduled to take three years, and the anticipated construction start time is Fall 2022. Major construction will be performed primarily during off-peak night closures which are anticipated to begin Spring of 2023. Preliminary completion is estimated for Fall 2025.
- 2. Subgrade Improvements east of Bear Creek, Francis Scott Key (I-695) This project involves drainage repairs and replacement, major roadway subgrade improvements, and roadway paving necessary to address ongoing road and barrier settlement. The project is scheduled to begin in the Spring of 2023. Construction will require long term closure of one direction of I-695 (two lanes) and placing single lane contra flow traffic in the other travel direction. Once the improvements on the closed side are complete, traffic will be switched on to the completed roadway while the other side will be closed to perform improvements. The estimated construction duration is 18 months. For this study, construction was assumed to begin to April 2023.
- **3.** Rehabilitation of Decks at Curtis Creek Bascule Span, Francis Scott Key Bridge (I-695) This project involves replacing the deck of the approach spans of the bascule spans of both inner loop and outer loop bridges of the Curtis Creek bridge. The project is scheduled to begin in the fall of 2029. Construction will require long term closure of one direction of I-695 and placing



contra flow traffic in the other travel direction. Once the deck replacement of the closed side is complete, traffic will be switched on to the completed deck while the other side will be closed to perform deck replacement. The estimated construction duration is 18 months. For this study, this project was assumed to begin after the completion of the subgrade improvements east of Bear Creek.

- **4. Francis Scott Key Bridge Deck Replacement -** This project involves replacing the deck for the entire length of the bridge as well as the installation of fiberglass jacket protection system at the water pier columns. This project is scheduled to begin the summer of 2025. Construction will require long term closure of one direction of I-695 and placing contra flow traffic in the other travel direction. Once the deck replacement of the closed side is complete, traffic will be switched on to the completed deck while the other side will be closed to perform deck replacement. The estimated construction duration is 30 months.
- 5. Replacement of I-895 over I-695 Bridge This project proposes to replace the two existing I-895 four simple span steel stringer bridges with two span continuous steel girder bridges crossing over I-695 in Lansdowne, within Baltimore County Maryland. Additional work will include replacement of existing traffic barriers and resurfacing of the roadway within the project limits. One lane will be maintained in each direction utilizing one bridge while constructing the other bridge. Construction will occur on the I-895 southbound bridge first and then on the northbound bridge. Temporary crossovers for the traffic shift and temporary concrete barriers between the two travel directions will both be used. The ramp from the I-695 outer loop to I-895 northbound will be closed when the I-895 northbound bridge is under construction. Traffic will be detoured to continue on the I-695 outer loop, use the exit to MD 295 northbound, and then to get back on I-895 northbound. Construction is anticipated to begin in 2024 and continue for three years.
- **6. Baltimore Harbor Tunnel (I-895) AET Conversion -** This project supports the recent conversion of the facility to cashless tolling by permanently removing the existing toll plaza and installing a gantry tolling system. The project scope also includes geometric improvements to the adjacent interchange ramps at Childs Street, Frankfurst Avenue, and Shell Road to comply with AASHTO standards, as well as removal and replacement of the Shell Road ramp, Frankfurst Avenue, and access road bridge structures along I-895. The project is tentatively scheduled to begin construction in 2025 with an estimated construction duration of 3 years. For this study, construction was assumed to begin April 2025.
- 7. I-95 ETL Northbound Extension This project will involve the widening and reconstruction of I-95 northbound from MD 43 to north of MD 24 to accommodate two new ETL lanes in the northbound direction. The lane configuration from MD 43 to MD 24 will be four general purpose lanes and two ETLs. From MD 24 northbound the configuration will be three general purpose lanes and two ETLs. The ETLs will transition to a single lane ETL and then run concurrent to the three GP lanes until the four lanes transition back to three lanes in advance of the MD 136/Calvary Road Overpass approximately two miles north of MD 24. The completion of construction through the MD 152 Interchange is scheduled for the summer of 2024. The completion of construction through the MD 24 Interchange is scheduled for fall of 2027. Coinciding with the completion of the northbound extension, direct connectors from I-695 eastbound and westbound to I-95 northbound will open as well. Upon completion of the program, there will be three northbound



tolling zones on the I-95 ETLs between the I-95/895 split and MD 24: from the I-95/895 split to MD 43, MD 43 to MD 152, and MD 152 to MD 24.

Additional construction projects on the MDTA facilities and competing non-MDTA highways and arterials were also reviewed, but it was determined that the construction activity associated with these projects will result in negligible impacts on MDTA traffic and toll revenue.

#### 4.2.3 Forecast Results

**Table 4-2** presents actual collected transactions and toll revenue for the Legacy system for FY 2022 and forecasted collected transactions and toll revenue for FY 2023 through FY 2032 by passenger cars and commercial vehicles. The forecasts reflect collections after assumed reductions due to unbillable and unpaid trips. Table 4-3 provides historical and forecasted total transactions and toll revenue for the Legacy system by facility. FY 2023 transactions and revenue are forecasted to decrease over FY 2022 due to reduced collections of backlogged transactions, as all transactions are anticipated to be invoiced by the middle of FY 2023. Transactions and revenue are forecasted to return to levels generally more consistent with pre-pandemic conditions after FY 2023. Some declines are forecasted to occur in FY 2026 to FY 2027 due to the construction planned for the I-696/Francis Scott Key Bridge and I-895/Baltimore Harbor Tunnel facilities as detailed previously in **Section 4.2.2**. These projects are forecasted to cause diversion to other MDTA Legacy facilities and some diversion off the MDTA system from customers foregoing trips or using non-tolled alternatives. These changes can be observed in **Table 4-3**. After FY 2027, transactions and revenue are not assumed to be impacted by such large construction projects and reflect expected normal growth through the end of the forecast period in FY 2032.

For purposes of budgeting and the tracking of actual versus forecasted transactions and revenue, monthly forecasts of transaction and toll revenue were developed for FY 2023 and FY 2024. **Table 4-4** provides the forecasted monthly transactions and **Table 4-5** provides the forecasted monthly toll revenue for the total Legacy system. Actual July 2022 data is shown for both transactions and revenue. All other monthly data presented in these tables is forecasted.



Table 4-2
Total Legacy System Forecasted Transactions and Toll Revenue Collected by Class

Fiscal	Transa	ctions (Milli	ons) <sup>(1)</sup>	Toll Rev	enue (\$ Mill	lions) <sup>(1)</sup>
Year	PC	cv	Total	PC	CV	Total
2022 (2)	109.3	10.7	120.0	413.6	265.4	679.0
2023	101.3	9.8	111.1	371.8	242.5	614.3
2024	100.6	9.5	110.1	369.5	234.1	603.6
2025	102.0	9.5	111.5	372.3	233.6	605.9
2026	100.2	9.5	109.8	367.1	234.9	602.1
2027	101.0	9.6	110.6	369.8	236.2	606.0
2028	104.0	9.7	113.7	379.2	237.8	617.0
2029	106.9	9.8	116.7	388.0	239.6	627.6
2030	106.5	9.8	116.3	388.4	240.8	629.2
2031	107.2	9.9	117.0	391.1	241.9	633.0
2032	109.3	9.9	119.2	396.0	243.0	639.0

 $<sup>\</sup>hspace{0.5cm} \stackrel{\text{(1)}}{}$  Includes impacts due to leakage, including unpaid transactions.



<sup>(2)</sup> Represents actual data.

Table 4-3 Legacy System Historical and Forecasted Transactions and Toll Revenue Collected by Facility

			Tra	ansactions	_	(5)			Percent
Fiscal Year <sup>(1)</sup>	JFK	Hatem	ВНТ	FMT	FSK	Bay	Nice	Total (2)	Growth
2016 (3,4)	15.2	5.1	28.3	42.6	11.2	13.3	3.4	119.0	2.8
2017	15.5	5.1	27.6	45.4	11.3	13.6	3.4	122.0	2.5
2018	15.5	5.1	28.0	44.7	11.4	13.5	3.3	121.5	(0.3)
2019	15.2	5.1	20.8	48.2	12.8	13.6	3.3	119.1	(2.0)
2020 <sup>(3)</sup>	12.5	4.4	14.2	42.3	11.9	11.5	2.8	99.6	(16.4)
2021	8.8	3.1	11.9	29.0	8.4	8.5	1.7	71.5	(28.3)
2022	15.7	4.5	26.0	43.4	12.2	14.8	3.4	120.0	68.0
2023	14.2	4.7	27.5	40.8	9.0	12.1	2.7	111.1	(7.5)
2024 <sup>(3)</sup>	14.0	4.8	30.3	41.0	5.4	12.0	2.7	110.1	(0.8)
2025	14.2	4.8	26.0	42.8	8.9	12.0	2.8	111.5	1.2
2026	14.3	4.9	21.2	46.3	8.0	12.4	2.8	109.8	(1.5)
2027	14.4	4.9	21.5	46.6	8.0	12.4	2.8	110.6	0.8
2028 <sup>(3)</sup>	14.4	4.9	25.9	44.2	9.0	12.4	2.9	113.7	2.8
2029	14.5	4.9	29.1	42.5	10.3	12.5	2.9	116.7	2.6
2030	14.6	4.9	31.3	42.9	7.2	12.5	2.9	116.3	(0.4)
2031	14.7	4.9	31.9	43.2	6.9	12.5	2.9	117.0	0.6
2032	14.7	4.9	30.0	43.5	10.5	12.6	3.0	119.2	1.8
			Toll	Revenue	\$ Millions	( <sup>5)</sup>			
the state of the s									Percent
Fiscal Year (1)	JFK	Hatem	ВНТ	FMT	FSK	Bay	Nice	Total (2)	Percent Growth
Fiscal Year <sup>(1)</sup> 2016 <sup>(3,4)</sup>	JFK \$171.2	Hatem \$11.8					Nice \$21.2	Total (2) \$581.4	
Fiscal Year <sup>(1)</sup> 2016 <sup>(3,4)</sup> 2017			ВНТ	FMT	FSK	Bay			Growth
2016 (3,4)	\$171.2	\$11.8	<b>BHT</b> \$89.9	FMT \$191.3	<b>FSK</b> \$43.3	<b>Bay</b> \$52.8	\$21.2	\$581.4	Growth 2.8
2016 <sup>(3,4)</sup> 2017	\$171.2 175.8	\$11.8 12.1	\$89.9 89.5	FMT \$191.3 204.2	<b>FSK</b> \$43.3 44.9	<b>Bay</b> \$52.8 54.0	\$21.2 21.5	\$581.4 601.9	2.8 3.5
2016 <sup>(3,4)</sup> 2017 2018	\$171.2 175.8 177.2	\$11.8 12.1 11.6	\$89.9 89.5 91.4	\$191.3 204.2 205.1	\$43.3 44.9 45.9	\$52.8 54.0 53.4	\$21.2 21.5 20.7	\$581.4 601.9 605.3	2.8 3.5 0.6
2016 <sup>(3,4)</sup> 2017 2018 2019	\$171.2 175.8 177.2 176.0	\$11.8 12.1 11.6 12.2	\$89.9 89.5 91.4 70.3	\$191.3 204.2 205.1 217.4	\$43.3 44.9 45.9 50.5	\$52.8 54.0 53.4 53.7	\$21.2 21.5 20.7 21.0	\$581.4 601.9 605.3 601.1	2.8 3.5 0.6 (0.7)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup>	\$171.2 175.8 177.2 176.0 154.1	\$11.8 12.1 11.6 12.2 11.4	\$89.9 89.5 91.4 70.3 47.5	\$191.3 204.2 205.1 217.4 194.3	\$43.3 44.9 45.9 50.5 47.5	\$52.8 \$54.0 53.4 53.7 46.0	\$21.2 21.5 20.7 21.0 17.3	\$581.4 601.9 605.3 601.1 518.2	2.8 3.5 0.6 (0.7) (13.8)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023	\$171.2 175.8 177.2 176.0 154.1 117.2	\$11.8 12.1 11.6 12.2 11.4 9.2	\$89.9 89.5 91.4 70.3 47.5 39.8	\$191.3 204.2 205.1 217.4 194.3 141.5	\$43.3 44.9 45.9 50.5 47.5 35.7	\$52.8 54.0 53.4 53.7 46.0 33.0	\$21.2 21.5 20.7 21.0 17.3 10.8	\$581.4 601.9 605.3 601.1 518.2 387.4	2.8 3.5 0.6 (0.7) (13.8) (25.2)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3	\$89.9 89.5 91.4 70.3 47.5 39.8 95.7	FMT \$191.3 204.2 205.1 217.4 194.3 141.5 225.6	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9	\$52.8 54.0 53.4 53.7 46.0 33.0 61.9	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023 2024 <sup>(3)</sup> 2025	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3	\$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9	\$52.8 \$4.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023 2024 <sup>(3)</sup> 2025 2026	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7 180.8	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9 11.9	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4	FMT \$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2 225.2	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6	\$52.8 54.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6 52.1	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4 (0.6)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023 2024 <sup>(3)</sup> 2025 2026 2027	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4 91.7	\$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6 40.2	\$52.8 \$4.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5 19.4 19.6	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6 605.9	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023 2024 <sup>(3)</sup> 2025 2026	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7 180.8	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9 11.9	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4 91.7 75.6	FMT \$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2 225.2	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6 40.2 36.7	\$52.8 54.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6 52.1	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5 19.4 19.6 19.8	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6 605.9 602.1	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4 (0.6)
2016 <sup>(3,4)</sup> 2017 2018 2019 2020 <sup>(3)</sup> 2021 2022 2023 2024 <sup>(3)</sup> 2025 2026 2027	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7 180.8 181.9	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9 11.9 12.0	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4 91.7 75.6 76.6	\$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2 225.2 226.5	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6 40.2 36.7 37.0	\$52.8 54.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6 52.1 52.2	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5 19.4 19.6 19.8	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6 605.9 602.1 606.0	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4 (0.6) 0.7
2016 (3,4) 2017 2018 2019 2020 (3) 2021 2022 2023 2024 (3) 2025 2026 2027 2028 (3)	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7 180.8 181.9	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9 11.9 12.0 12.0	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4 91.7 75.6 76.6 91.1	\$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2 225.2 226.5 217.8	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6 40.2 36.7 37.0 40.8	\$52.8 54.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6 52.1 52.2 52.4	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5 19.4 19.6 19.8 19.9	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6 605.9 602.1 606.0 617.0	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4 (0.6) 0.7 1.8
2016 (3,4) 2017 2018 2019 2020 (3) 2021 2022 2023 2024 (3) 2025 2026 2027 2028 (3) 2029	\$171.2 175.8 177.2 176.0 154.1 117.2 197.0 182.7 179.3 179.7 180.8 181.9 182.9 183.9	\$11.8 12.1 11.6 12.2 11.4 9.2 18.3 12.7 11.9 11.9 12.0 12.0 12.0	\$89.9 \$9.5 91.4 70.3 47.5 39.8 95.7 97.3 107.4 91.7 75.6 76.6 91.1 101.3	\$191.3 204.2 205.1 217.4 194.3 141.5 225.6 208.8 207.5 212.2 225.2 226.5 217.8 211.6	\$43.3 44.9 45.9 50.5 47.5 35.7 55.9 41.9 27.6 40.2 36.7 37.0 40.8 46.0	\$52.8 \$4.0 53.4 53.7 46.0 33.0 61.9 51.4 50.5 50.6 52.1 52.2 52.4 52.5	\$21.2 21.5 20.7 21.0 17.3 10.8 24.7 19.5 19.4 19.6 19.8 19.9 20.1 20.2	\$581.4 601.9 605.3 601.1 518.2 387.4 679.0 614.3 603.6 605.9 602.1 606.0 617.0 627.6	2.8 3.5 0.6 (0.7) (13.8) (25.2) 75.3 (9.5) (1.7) 0.4 (0.6) 0.7 1.8 1.7

<sup>(1)</sup> Actual data presented for FY 2016 through FY 2022.

 $<sup>^{(5)}</sup>$  Includes impacts due to leakage, including unpaid transactions.



 $<sup>^{(2)}</sup>$  Summations may not equal total due to rounding.

<sup>(3)</sup> Lean Vear

 $<sup>^{(4)}</sup>$  Year of toll decrease.



Table 4-4 Monthly Collected Transactions by Method of Payment FY 2023 and FY 2024

			Pass	enger Cars (2-A	xle)			Comme	rcial Vehicles (	3+ Axle)	
Month	Commuters & Shoppers	MD E-ZPass	Full Fare E- ZPass	Video	Official Duty	Hatem Plan A & B	Total 2-Axle	E-ZPass	Video	Total 3+ Axle	Total <sup>(1)</sup>
FY 2023											
July	1.661	3.440	2.607	1.168	0.152	0.263	9.290	0.833	0.065	0.898	10.188
August	2.107	2.724	2.345	1.607	0.088	0.327	9.199	0.779	0.061	0.840	10.038
September	2.045	2.622	1.887	1.709	0.092	0.315	8.670	0.761	0.066	0.826	9.496
October	2.264	2.510	2.012	1.700	0.102	0.311	8.900	0.774	0.066	0.839	9.739
November	2.025	2.575	1.998	1.319	0.086	0.293	8.296	0.754	0.052	0.805	9.102
December	1.965	2.622	2.101	1.295	0.083	0.291	8.356	0.753	0.051	0.804	9.160
January	2.111	2.335	1.562	1.215	0.088	0.284	7.595	0.724	0.048	0.772	8.367
February	1.925	2.296	1.532	1.072	0.083	0.271	7.179	0.676	0.041	0.717	7.896
March	2.226	2.334	1.926	1.162	0.102	0.329	8.078	0.773	0.044	0.817	8.895
April	2.161	2.336	2.268	1.259	0.094	0.319	8.436	0.744	0.046	0.791	9.226
May	2.156	2.467	2.202	1.337	0.091	0.333	8.586	0.795	0.049	0.844	9.430
June	2.034	2.560	2.237	1.439	0.089	0.327	8.685	0.780	0.053	0.833	9.518
FY TOTAL	24.678	30.820	24.676	16.281	1.150	3.664	101.270	9.145	0.641	9.787	111.056
FY 2024											
July	2.088	2.705	2.357	1.486	0.090	0.321	9.048	0.720	0.053	0.774	9.821
August	2.064	2.731	2.396	1.523	0.087	0.336	9.137	0.776	0.055	0.831	9.968
September	1.988	2.628	1.913	1.488	0.090	0.319	8.427	0.733	0.054	0.787	9.213
October	2.226	2.503	2.033	1.409	0.101	0.322	8.594	0.780	0.051	0.830	9.424
November	1.973	2.561	2.037	1.318	0.085	0.301	8.274	0.750	0.047	0.797	9.071
December	1.912	2.591	2.142	1.274	0.081	0.293	8.294	0.727	0.045	0.773	9.067
January	2.080	2.355	1.593	1.208	0.088	0.296	7.620	0.738	0.044	0.781	8.401
February	1.961	2.366	1.618	1.134	0.084	0.289	7.452	0.700	0.041	0.741	8.193
March	2.156	2.315	1.968	1.209	0.099	0.328	8.075	0.733	0.044	0.776	8.851
April	2.115	2.325	2.289	1.288	0.092	0.332	8.441	0.773	0.047	0.820	9.261
May	2.111	2.471	2.261	1.354	0.090	0.343	8.631	0.794	0.049	0.843	9.474
June	1.960	2.528	2.268	1.440	0.086	0.326	8.609	0.740	0.052	0.792	9.401
FY TOTAL	24.635	30.080	24.875	16.131	1.073	3.807	100.601	8.963	0.581	9.544	110.145

 $<sup>^{(1)} \, \</sup>text{Includes impacts due to leakage, including unpaid transactions.} \, \text{Summations may not equal total due to rounding.}$ 



Table 4-5 Monthly Collected Toll Revenue by Method of Payment FY 2023 and FY 2024

						Pass	eng	er Cars (2-A	xle)						Comme	ercia	al Vehicles (	3+ Ax	le)	
Month		muters &	MD	E-ZPass	Fu	II Fare E- ZPass		Video	Official Duty	Hat	em Plan A & B	To	otal 2-Axle		E-ZPass		Video	Tot	al 3+ Axle	Total <sup>(1)</sup>
FY 2023	<u> </u>	юррего	1015	L L. 033		21 033		Video	Official Bacy		<u> </u>		rtai E Potic		2 21 033		Video	.00	ar 5 · Forte	rotar
July	\$	2.539	\$	11.134	\$	13.410	Ś	8.050	\$ -	\$	-	\$	35.134	Ś	20.388	Ś	2.000	Ś	22.388	\$ 57.522
August	1	3.011		8.671	,	11.846	ľ	10.413	-	ľ	-		33.941	,	18.822	ľ	1.882	•	20.705	54.646
September		2.999		8.484		9.764		11.275	-		-		32.523		18.428		2.084		20.512	53.034
October		3.352		8.271		10.496		11.303	-		-		33.422		18.895		2.118		21.012	54.435
November		2.918		8.259		10.205		8.896	-		-		30.278		18.314		1.725		20.039	50.317
December		2.804		8.328		10.671		8.739	-		-		30.542		18.220		1.702		19.922	50.465
January		3.176		7.748		8.223		8.216	-		-		27.363		17.544		1.584		19.128	46.492
February		2.828		7.512		7.931		7.240	-		-		25.511		16.384		1.329		17.713	43.224
March		3.305		7.671		9.995		7.757	-		-		28.728		18.720		1.380		20.100	48.828
April		3.141		7.528		11.700		8.452	-		-		30.822		18.085		1.448		19.533	50.355
May		3.128		7.951		11.310		8.994	-		-		31.383		19.370		1.542		20.912	52.295
June		2.911		8.182		11.318		9.692	-		-		32.102		18.926		1.652		20.578	52.680
FY TOTAL	\$	36.111	\$	99.741	\$	126.871	\$	109.027	\$ -	\$	-	\$	371.750	\$	222.096	\$	20.446	\$	242.542	\$ 614.293
FY 2024	•		•		•															
July	\$	3.011	\$	8.682	\$	12.033	\$	10.079	\$ -	\$	-	\$	33.805	\$	17.335	\$	1.662	\$	18.997	\$ 52.803
August		2.954		8.693		12.062		10.315	-		-		34.024		18.662		1.705		20.367	54.391
September		2.921		8.511		9.896		10.069	-		-		31.397		17.612		1.665		19.277	50.674
October		3.301		8.247		10.538		9.495	-		-		31.581		18.869		1.565		20.434	52.014
November		2.851		8.227		10.365		8.869	-		-		30.313		18.119		1.451		19.570	49.883
December		2.737		8.262		10.869		8.552	-		-		30.420		17.543		1.390		18.933	49.353
January		3.133		7.806		8.335		8.123	-		-		27.397		17.757		1.343		19.100	46.497
February		2.890		7.762		8.346		7.616	-		-		26.614		16.873		1.253		18.126	44.740
March		3.209		7.638		10.244		8.064	-		-		29.155		17.675		1.324		18.998	48.154
April		3.074		7.475		11.698		8.643	-		-		30.891		18.635		1.422		20.057	50.949
May		3.070		7.980		11.600		9.111	-		-		31.761		19.255		1.502		20.757	52.518
June		2.814		8.108		11.485		9.709	-		-		32.115		17.893		1.592		19.485	51.600
FY TOTAL	\$	35.967	\$	97.392	\$	127.470	\$	108.645	\$ -	\$	-	\$	369.474	\$	216.230	\$	17.872	\$	234.102	\$ 603.576

<sup>(1)</sup> Includes impacts due to leakage, including unpaid transactions. Summations may not equal total due to rounding.

# 4.3 Intercounty Connector

#### 4.3.1 Forecast Methodology and Assumptions

Base ICC annual collected trip and toll revenue forecasts were made using a review and analysis of the most recent historical trends (pre-pandemic) and adjusting base growth rates estimated in the most recent previous ICC forecast update, as necessary. Additionally, updated COVID-19 impact factors were applied to the resulting base forecasts. Estimated trips and revenue reflects collected toll revenue by MDTA after assumed reductions due to leakage of unbillable and unpaid trips. The forecasts reflect the assumptions listed in **Section 4.1**, including those listed in **Table 4-1** related to MDTA business rules, such as NOTD invoicing, new payment methods, and new classifications.

Related to other projects that may potentially impact the ICC, previous sketch-level modeling of the impacts of the Maryland I-495 and I-270 Managed Lanes Traffic Relief Plan (TRP) on the ICC showed the potential for impacts on ICC traffic. The TRP is broken down into multiple phases. On May 12, 2021 the recommended preferred alternative (RPA) for the TRP program was announced to be American Legion Bridge I-270 to I-370 (Phase 1 South). This RPA focuses solely on building a new American Legion Bridge and delivering two high occupancy toll (HOT) managed lanes in each direction on Phase 1 South. No action was taken on the remainder of I-495 east of the I-270 eastern spur. Based on sketch-level modeling, Phase 1 South is not anticipated to have any negative impacts on the ICC forecast projections and could instead have a positive impact. In the future should other phases of the TRP program advance, the potential impacts would need to be monitored. Sketch-level modeling has shown that the ICC appeared to be negatively impacted by priced managed lanes on the I-495 north beltway between I-270 and I-95, as this section of I-495 is parallel to and serves as an alternative route to the ICC for some trips.

#### 4.3.2 Forecast Results

**Table 4-6** provides the Intercounty Connector actual collected trips and revenue for FY 2022 and the forecasted collected trips and revenue for FY 2023 through FY 2032, by ETC and video. Due to the changes in MDTA business rules discussed previously in the Legacy section, ETC and video transactions and revenue are forecasted to decrease in FY 2023 over FY 2022 but will be back to normal levels by FY 2024 and remain stable through the end of the forecast in FY 2032.

For purposes of budgeting and the tracking of actual versus forecasted transactions and revenue, monthly forecasts of transaction and toll revenue were developed for FY 2023 and FY 2024. **Table 4-7** presents the Intercounty Connector monthly forecasted trips and collected toll revenue for FY 2023 and FY 2024. Actual July 2022 data is shown for transactions and revenue. All other monthly data presented in this table is forecasted.



Table 4-6
Intercounty Connector Forecasted Collected Annual Trips and Collected Toll Revenue

	Trips (Millions) <sup>(1)</sup>			Toll Revenue (\$ Millions) <sup>(1)</sup>				
Fiscal Year	E-ZPass	-ZPass Video Total		E-ZPass	Video	Total		
2022 (2)	36.7	4.8	41.5	71.4	13.5	84.9		
2023	31.3	2.6	33.9	56.0	7.6	63.5		
2024	33.3	2.4	35.8	58.4	7.2	65.6		
2025	34.5	2.6	37.2	60.5	7.7	68.2		
2026	36.8	2.8	39.6	64.5	8.2	72.7		
2027	37.6	2.8	40.4	65.8	8.4	74.2		
2028	38.3	2.9	41.2	67.1	8.6	75.6		
2029	39.1	3.0	42.0	68.4	8.7	77.1		
2030	39.8	3.0	42.9	69.8	8.9	78.7		
2031	40.5	3.1	43.5	70.8	9.0	79.9		
2032	41.1	3.1	44.2	71.9	9.2	81.1		

<sup>(1)</sup> Includes impacts due to leakage, including unpaid transactions.



<sup>(2)</sup> Represents actual data.

Table 4-7
Intercounty Connector Forecasted Collected Monthly Trips and Collected Toll Revenue

		Trips (Millions) <sup>(1)</sup>				Toll Revenue (\$ Millions) <sup>(1)</sup>						
Month	PC E-ZPass	CV E-ZPass	Video	Total	PC	E-ZPass		E-ZPass		/ideo		Total
FY 2023												
July	2.217	0.084	0.369	2.670	\$	3.917	\$	0.611	\$	1.057	\$	5.584
August	2.628	0.088	0.235	2.950		4.232		0.576		0.661		5.469
September	2.661	0.091	0.251	3.003		4.429		0.678		0.715		5.822
October	2.822	0.097	0.252	3.171		4.689		0.718		0.716		6.122
November	2.505	0.073	0.202	2.780		4.034		0.481		0.579		5.094
December	2.359	0.070	0.196	2.625		3.800		0.462		0.561		4.822
January	2.225	0.064	0.181	2.470		3.580		0.410		0.521		4.511
February	2.145	0.063	0.166	2.373		3.451		0.402		0.481		4.334
March	2.671	0.082	0.175	2.928		4.298		0.522		0.511		5.331
April	2.618	0.080	0.186	2.884		4.212		0.512		0.546		5.271
May	2.781	0.085	0.201	3.068		4.476		0.547		0.591		5.613
June	2.721	0.087	0.216	3.025		4.378		0.560		0.637		5.575
FY TOTAL	30.353	0.965	2.630	33.949	\$	49.496	\$	6.478	\$	7.575	\$	63.548
FY 2024												
July	2.677	0.085	0.222	2.984	\$	4.307	\$	0.545	\$	0.625	\$	5.478
August	2.791	0.094	0.227	3.113		4.491		0.605		0.659		5.756
September	2.658	0.078	0.226	2.961		4.276		0.500		0.669		5.446
October	2.915	0.090	0.217	3.221		4.690		0.577		0.662		5.929
November	2.664	0.079	0.201	2.944		4.287		0.506		0.617		5.410
December	2.469	0.073	0.191	2.733		3.973		0.470		0.581		5.024
January	2.401	0.071	0.180	2.652		3.863		0.456		0.542		4.861
February	2.375	0.071	0.176	2.621		3.821		0.452		0.541		4.814
March	2.754	0.082	0.183	3.020		4.432		0.528		0.529		5.489
April	2.860	0.092	0.195	3.146		4.601		0.588		0.544		5.733
May	2.954	0.092	0.208	3.254		4.754		0.588		0.590		5.932
June	2.806	0.088	0.221	3.115		4.515		0.566		0.624		5.705
FY TOTAL	32.323	0.997	2.445	35.764	\$	52.009	\$	6.384	\$	7.184	\$	65.577

 $<sup>\</sup>overline{\ ^{(1)}}$  Includes impacts due to leakage, including unpaid transactions.



### 4.4 I-95 ETLs

#### 4.4.1 Forecast Methodology and Assumptions

The I-95 ETL forecasts were made using a spreadsheet modeling methodology. The spreadsheet model was calibrated to actual pre-COVID-19 I-95 ETL traffic and revenue performance and was then used to forecast future traffic and revenue for the existing ETL section and the future ETL extensions.

To develop the I-95 ETL forecast spreadsheet model, a series of counts were first obtained from the Maryland ITMS count monitoring site to produce a 2019 average weekday traffic profile. The profile was balanced to 2019 levels so to provide a "normal" traffic profile excluding any impacts of the COVID-19 pandemic. The balanced traffic profile and speed data from INRIX were used to calibrate the tolling algorithms built into the spreadsheet model and to recognize the different peaking patterns by time of day and direction. Similar to a full travel demand model for a priced managed lane forecast, the spreadsheet model tolling algorithm considered value of time, toll rates, travel time savings, and travel time reliability to estimate demand for the ETL.

Once the spreadsheet model was calibrated, it was used to develop the 10-year forecast. The I-95 ETL forecast used the assumptions described in **Section 4.1**, including the detailed assumptions related to methods of payment and vehicle classifications. Also included for the I-95 ETL forecast was the assumption of the future northbound extension. This project will include widening and construction of the I-95 ETLs northbound from MD 43 to beyond MD 24 to accommodate two ETL lanes and I-695 direct connectors as detailed in the construction impacts discussion within **Section 4.2**. A schematic showing the I-95 ETL extensions is included in **Chapter 1**. A baseline growth forecast was applied to estimate future volumes on the corridor. Based on the calibrated settings within the model, the future year models estimated what percent of traffic will choose to use the ETLs based on capacity, estimated future speeds within the corridor, value of time, toll rates, and travel time reliability. The spreadsheet model was developed without COVID-19 impacts which were then applied to the forecast results as a post-processing adjustment.



#### 4.4.2 Forecast Results

**Table 4-8** provides the forecasted annual trips and toll revenue for the total of the existing section and planned extensions of the I-95 ETLs, including the I-695 direct connectors. Access changes to and from the ETLs are planned with the opening of the extensions

Table 4-8
I-95 ETL Total with Extensions Forecasted Collected Annual Trips and Toll Revenue

	Trip	s (Millions	i) <sup>(1)</sup>	Toll Revenue (\$ Millions) (1)					
Fiscal Year	E-ZPass	Video	Total	E-ZPass	Video	Total			
2022 <sup>(2)</sup>	8.6	0.4	9.0	13.2	0.9	14.1			
2023	10.9	0.3	11.1	15.7	0.4	16.1			
2024	11.6	0.3	11.9	16.8	0.4	17.2			
2025 <sup>(3)</sup>	12.0	0.3	12.3	18.9	0.5	19.4			
2026	12.2	0.3	12.5	21.0	0.5	21.5			
2027	12.8	0.3	13.1	22.2	0.6	22.8			
2028 <sup>(4)</sup>	14.7	0.4	15.1	26.5	0.7	27.2			
2029	16.7	0.4	17.2	31.3	0.8	32.1			
2030	17.6	0.5	18.0	33.0	0.8	33.9			
2031	18.5	0.5	18.9	34.8	0.9	35.7			
2032	19.4	0.5	19.9	36.7	0.9	37.7			

<sup>(1)</sup> Includes impacts due to leakage, including unpaid transactions.

For purposes of budgeting and the tracking of actual versus forecasted trips and revenue, monthly forecasts of collected trips and toll revenue were developed for FY 2023 and FY 2024. **Table 4-9** provides the monthly forecasted collected trips and toll revenue for the I-95 ETLs by passenger car and commercial vehicle. Actual July 2022 data is shown for transactions and revenue. All other monthly data presented in this table is forecasted.



<sup>(2)</sup> Represents actual data.

<sup>(3)</sup> Phase 1 of northbound extension assumed opening on Jan 1, 2025.

<sup>(4)</sup> Phase 2 of northbound extension and I-695 DCs assumed opening on Jan 1, 2028.

Table 4-9
I-95 ETL Forecasted Monthly Collected Trips and Toll Revenue

	Trip	s (Millions	s) <sup>(1)</sup>	Toll Reve	enue (\$ Mi	llions) (1)
Month	E-ZPass	Video	Total	E-ZPass	Video	Total
FY 2022						
July	0.739	0.038	0.777	1.124	0.090	1.214
August	0.985	0.025	1.010	1.400	0.054	1.454
September	0.845	0.022	0.867	1.201	0.046	1.248
October	0.990	0.025	1.015	1.407	0.054	1.461
November	0.951	0.024	0.975	1.352	0.052	1.404
December	0.948	0.024	0.973	1.348	0.052	1.400
January	0.710	0.018	0.728	1.009	0.039	1.048
February	0.819	0.021	0.840	1.164	0.045	1.209
March	0.860	0.022	0.882	1.222	0.047	1.269
April	1.021	0.026	1.047	1.451	0.056	1.506
May	0.997	0.026	1.023	1.418	0.055	1.472
June	0.983	0.025	1.009	1.398	0.054	1.451
FY TOTAL	10.848	0.297	11.145	\$ 15.492	\$ 0.643	\$ 16.135
FY 2023						
July	1.068	0.027	1.095	1.519	0.059	1.577
August	1.031	0.026	1.058	1.466	0.057	1.523
September	0.877	0.022	0.899	1.247	0.048	1.295
October	1.033	0.026	1.060	1.470	0.057	1.526
November	0.993	0.025	1.019	1.412	0.054	1.467
December	0.987	0.025	1.012	1.404	0.054	1.458
January	0.755	0.019	0.774	1.074	0.041	1.115
February	0.888	0.023	0.911	1.264	0.049	1.312
March	0.889	0.023	0.912	1.265	0.049	1.313
April	1.055	0.027	1.082	1.501	0.058	1.558
May	1.055	0.027	1.082	1.500	0.058	1.558
June	1.017	0.026	1.043	1.447	0.056	1.503
FY TOTAL	11.649	0.299	11.948	\$ 16.567	\$ 0.638	\$ 17.206

<sup>(1)</sup> Includes impacts due to leakage, including unpaid transactions.



#### 4.5 Other Revenue

#### 4.5.1 Forecast Methodology and Assumptions

In addition to collected toll revenue, MDTA also collects "Other Revenue" associated with the operation of its facilities. These have been summarized into the following categories:

- 1. Unused Commuter and Shoppers Plan Trips
- 2. Transponder Fees and Sales
  - a. Transponder sales
  - b. Monthly Service Fees
- 3. Hatem E-ZPass® program
- 4. Violation Recovery
- 5. Commercial Vehicle Fees and Discounts
  - a. Post-Usage Discount
  - b. Supplemental Rebate Plan
  - c. Over-Size Permit Fee

The following sub-sections provide a description of each of the other revenue categories that are considered in this forecast. Not that previously CDM Smith also included another category called concession revenue in the annual forecast update. At the direction of MDTA, in this forecast concession revenue is no longer included in other revenue.

#### **Unused Commuter and Shoppers Plan Trips**

MDTA provides customers the option to enroll in commuter plans which provide discounts for frequent trips. As discussed previously in **Chapter 1**, MDTA offers three different Commuter Plans based on the facilities included in the plan as well as a Shoppers Plan. All plans allow customers to purchase a large number of discounted trips that must be used in a specific time period. Any remaining balance after the time periods have expired is included in other revenue as "unused pre-paid trip revenue".

#### **Transponder Fees and Sales**

As of May 23, 2018, the \$7.50 cost for the Standard E-ZPass® transponder was eliminated, while costs for the Exterior and Fusion transponders remained unchanged at \$15.00 and \$50.00, respectively. The Standard is the more typical windshield mounted transponder, the Exterior is mounted to a passenger car's front license plate, and the Fusion is for commercial vehicles such as trucks and RVs.

Prior to July 1, 2015, account holders were subject to a monthly account fee of \$1.50. Accounts making three-or-more transactions per month were exempt from this fee, but any user with less than three transactions were charged. As of July 1, 2015, this monthly account fee was eliminated for Maryland E-ZPass® account holders. Monthly fees are still assessed on Maryland E-ZPass® accounts for out-of-state customers but were temporarily paused in FY 2022 as part of customer focused business rule changes. These fees were resumed in FY 2023 on August 10<sup>th</sup>, 2022.



#### Hatem E-ZPass® Program

The Hatem Bridge E-ZPass® Program provides drivers with two possible plan options. Choice A allows drivers with a two-axle vehicle to pay \$20 per year for unlimited trips plus a transponder fee without any additional fees or prepaid toll deposits. However, this plan allows the E-ZPass® to only be used on the Hatem Bridge, and cannot be used at other toll facilities or with other E-ZPass® discount plans. Choice B is an add-on to a standard Maryland E-ZPass® account. This allows drivers to pay \$20 per year for unlimited trips at the Hatem Bridge. There are associated account maintenance fees for non-Maryland accounts as well as a pre-paid toll balance, but this plan also gives drivers a discount off the base toll rate for two-axle vehicles at all Maryland toll facilities, excluding the Intercounty Connector and I-95 Express Toll Lanes, and can be combined with other discount plans. The discount provided is 37.5 percent for the Bay Bridge and 25 percent for all other facilities. Revenue associated with purchasing these plans is included in the other revenue.

#### **Violation Recovery**

Historical violation recovery data through FY 2022 have been provided by MDTA. Prior to FY 2016, "violation fees" were charged to drivers who chose not to initially pay their toll. Since video customers are no longer assessed "violations fees" but are instead assessed civil penalties if they do not pay their video tolls within 45 days, no estimates of future "violation fee" revenue for the Legacy facilities, the ICC and I-95 Express Toll Lanes are included in the other revenue forecast. Future forecasts of civil penalty revenue are based on the following assumptions:

- Civil penalties were reduced from \$50 to \$25 in FY 2021 for all transactions with civil penalties and will remain at \$25 for the duration of the forecast.
- Civil penalty collections in FY 2022 were impacted due to the MDTA customer assistance program which was initiated in February 2022 and will remain in place through November 2022. Civil penalty collections are assumed to be reduced in FY 2023 due to the delay in the assessment and payment of civil penalties after the customer assistance program expires.

#### **Commercial Vehicles Fees and Discounts**

There are two available discount programs for commercial vehicles with five-or-more-axles. The first plan is the post-usage plan, which is account specific and can be used on all eligible facilities. With this plan, each account is assessed after 30 days and the post-usage discount is calculated based on the total toll usage. The fee estimates for this program were developed from existing data and historical trends.

The other available discount plan is similar in that it is account specific and can be used on all eligible facilities. With this plan however, the account assessment after 30 days calculates the discount based on the total trips per transponder.

In addition to the two discount plans available to commercial vehicles, there is a fee for over-sized and/or overweight vehicles. As of May 1, 2009, a \$25 permit fee was charged and covered all MDTA maintained roadways along the vehicle's route. This fee is a one-time charge and is not applied at any specific tolling location.



#### 4.5.2 Forecast Results

**Table 4-10** provides the historical and forecasted other revenue for the Legacy facilities, ICC, and I-95 ETLs. Historical data is shown for FY 2016 through FY 2022. Due to COVID-19 and the associated business rule changes, other revenue increased by 43 percent from FY 2021 to FY 2022. This is due to an increase in processing of the backlogged video transactions, leading to an increase in civil penalty collections in FY 2022 prior to the initiation of the customer assistance program. Other revenue is forecasted to decrease slightly in FY 2023 due to ongoing grace period for civil penalty collections from the customer assistance program. By FY 2024, civil penalties are forecasted to increase significantly as normal violation procedures are expected to be in place for the entire year.

**Table 4-11** provides the FY 2023 and FY 2024 monthly other revenue forecast for the combined Legacy facilities, ICC, and I-95 ETLs.





Table 4-10 Other Revenue by Facility

	Legacy Facilities						Interco	ounty Conr	nector & I-	95 ETLs				
	S	ervice Fee	s and Sale	s	Violation Recovery Commercial Vehicles Sales		Violation Recovery		Violation	Recovery				
Fiscal Year <sup>(1)</sup>	Unused Pre-Paid Trip Revenue	Trans- ponder Sales	Monthly Account Fees	Hatem E-Z Pass Program	Civil Penalties	Violation Fees	Post- Usage Discount	High Frequency Discount	Over- size Permit Fee	Trans- ponder Sales	Monthly Account Fees	Violation Fees	Civil Penalties	Total Other Revenue <sup>(3)</sup>
2016 <sup>(2)</sup>	17.36	1.66	1.29	1.60	10.00	-	(6.39)	(1.06)	1.13	0.27	0.22	-	8.28	34.36
2017	14.04	2.00	1.42	1.62	20.65	-	(6.79)	(1.16)	1.16	0.22	0.24	-	21.04	54.46
2018	13.64	1.40	1.51	1.67	16.13	-	(7.91)	(1.29)	1.16	0.35	0.26	-	13.61	40.52
2019	14.00	(0.60)	1.59	1.68	21.27	-	(8.58)	(1.20)	1.26	(0.10)	0.27	-	10.19	39.78
2020	10.64	0.22	2.05	1.69	16.93	-	(8.63)	(1.30)	1.06	0.04	0.34	-	11.93	34.96
2021	4.49	(0.12)	2.01	1.57	13.66	-	(6.76)	(0.84)	1.05	(0.00)	0.05	-	3.58	18.70
2022	11.41	0.33	(0.32)	1.76	18.03	-	(10.87)	(1.02)	1.19	0.04	(0.04)	-	6.17	26.68
2023	11.78	0.05	1.35	1.76	13.41	-	(8.84)	, ,	1.17	0.04	0.28	-	2.60	22.58
2024	11.79	0.05	1.62	1.80	33.67	-	(8.77)	` ′	1.16	0.04	0.28	-	5.80	46.42
2025	11.90	0.05	1.63	1.77	38.67	-	(8.93)	, ,	1.18	0.04	0.28	-	4.99	50.56
2026	11.96	0.05	1.64	1.78	37.72	-	(8.98)	` ′	1.19	0.04	0.28	-	5.36	50.01
2027	12.02	0.05	1.65	1.78	37.90	-	(9.02)	` ,	1.19	0.04	0.29	-	5.73	50.59
2028	12.08	0.05	1.66	1.79	39.58	-	(9.07)	` /	1.20	0.04	0.29	-	5.89	52.46
2029	12.14	0.05	1.67	1.79	40.01	-	(9.11)	, ,	1.21	0.04	0.29	-	6.05	53.08
2030	12.20	0.05	1.67	1.80	40.09	-	(9.16)	` ,	1.21	0.04	0.29	-	6.22	53.35
2031	12.26	0.05	1.68	1.80	40.39	-	(9.20)	, ,	1.22	0.04	0.29	-	6.29	53.75
2032	12.32	0.05	1.69	1.80	40.75	-	(9.25)	(1.07)	1.22	0.04	0.29	-	6.35	54.21

Source: Historical data from MDTA

<sup>(1)</sup> FY 2016 - 2021 represents actual data.

<sup>(2)</sup> Year of select toll rate reductions.

<sup>(3)</sup> Summations may not match total due to rounding.

Table 4-11 Forecasted Monthly Other Revenue

	Total Other
Month	Revenue
FY 2023	
July	0.660
August	0.632
September	0.565
October	0.587
November	0.529
December	0.535
January	2.433
February	2.449
March	2.290
April	3.905
May	3.588
June	4.404
FY TOTAL	\$ 22.579
FY 2023	
July	3.787
August	3.882
September	3.907
October	4.579
November	4.479
December	4.525
January	3.557
February	3.404
March	3.675
April	3.404
May	3.372
June	3.853
FY TOTAL	\$ 46.423



## Chapter 5

### **Total Forecast Results**

This chapter provides a summary of the total MDTA system collected transactions/trips and revenue for all facilities. **Table 5-1** provides the total annual collected transactions for the Legacy system and total trips for the Intercounty Connector (ICC) and I-95 ETLs for FY 2022 actual and the FY 2023 to FY 2032 forecast.

Table 5-1
Total System Collected Transactions/Trips

	Transactions (millions)					
Fiscal Year	Legacy	ICC	I-95 ETL	Total <sup>(1)</sup>	Percent Change	
2022 (2)	120.0	41.5	9.0	170.5	-	
2023	111.1	33.9	11.1	156.1	(8.4)	
2024	110.1	35.8	11.9	157.9	1.1	
2025	111.5	37.2	12.3	161.0	2.0	
2026	109.8	39.6	12.5	161.9	0.6	
2027	110.6	40.4	13.1	164.2	1.4	
2028	113.7	41.2	15.1	170.0	3.6	
2029	116.7	42.0	17.2	175.9	3.5	
2030	116.3	42.9	18.0	177.2	0.7	
2031	117.0	43.5	18.9	179.5	1.3	
2032	119.2	44.2	19.9	183.3	2.1	

<sup>(1)</sup> Summations may not equal total due to rounding.

**Table 5-2** provides the total system collected revenue, summarized by Legacy system toll revenue, ICC toll revenue, I-95 ETL toll revenue, and other revenue for all MDTA facilities for FY 2022 actual and the FY 2023 to FY 2032 forecast.

**Figure 5-1** provides a graphical representation of the share of transactions/trips by facility for the first year and last year of the 10-year forecast, FY 2023 and 2032. In FY 2023, the Legacy system is forecasted to account for 71 percent of total transactions and trips, and the I-95 ETLs are forecasted to account for the smallest share at seven percent. By FY 2032, due to comparatively higher growth rates on the ICC and I-95 ETLs, more significant recovery from the COVID-19 impacts, and the I-95 ETL extension, the Legacy system is forecasted to account for 65 percent of total transactions. ICC trips are forecasted to increase slightly from 22 to 24 percent, and the I-95 ETL trips are forecasted to increase to 11 percent by FY 2032.



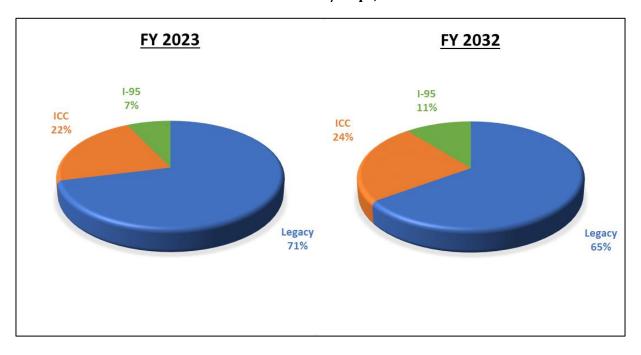
<sup>(2)</sup> Represents actual data.

Table 5-2
Total System Collected Toll and Other Revenue

	Revenue (\$ millions)						
Fiscal Year	Legacy	ICC	I-95 ETL	Other <sup>(1)</sup>	Total <sup>(2)</sup>	Percent Change	
2022 <sup>(3)</sup>	679.0	84.9	14.1	26.7	804.7	-	
2023	614.3	63.5	16.1	22.6	716.6	(10.9)	
2024	603.6	65.6	17.2	46.4	732.8	2.3	
2025	605.9	68.2	19.4	50.6	744.1	1.5	
2026	602.1	72.7	21.5	50.0	746.3	0.3	
2027	606.0	74.2	22.8	50.6	753.5	1.0	
2028	617.0	75.6	27.2	52.5	772.3	2.5	
2029	627.6	77.1	32.1	53.1	789.9	2.3	
2030	629.2	78.7	33.9	53.4	795.1	0.7	
2031	633.0	79.9	35.7	53.8	802.3	0.9	
2032	639.0	81.1	37.7	54.2	812.0	1.2	

<sup>(1)</sup> Includes Other Revenue from Legacy, ICC, and I-95 ETL. Does not include concession revenue.

Figure 5-1
Share of Collected Transactions/Trips, FY 2023 and FY 2032





 $<sup>^{(2)}</sup>$  Summations may not equal total due to rounding.

<sup>(3)</sup> Represents actual data.

**Figure 5-2** provides the same graphical representation for collected total revenue, separated by facility toll revenue and other revenue. Due to the higher share of transactions, the Legacy system also provides the highest share of total revenue and is forecasted to decrease from 86 percent in FY 2023 to 79 percent by FY 2032 for the same reasons as the transaction share changes. The ICC and I-95 ETLs will increase slightly from FY 2023 to FY 2032, while other revenue is forecasted to have the biggest increase in share of total revenue from three percent in FY 2023 to seven percent in FY 2032 due to the conversion to all cashless-tolling and forecasted corresponding increase in civil penalty revenue. However, it should be taken into account that FY 2023 other revenue will be lower than a typical year due to the customer assistance program which reduced the potential civil penalties that could be collected.

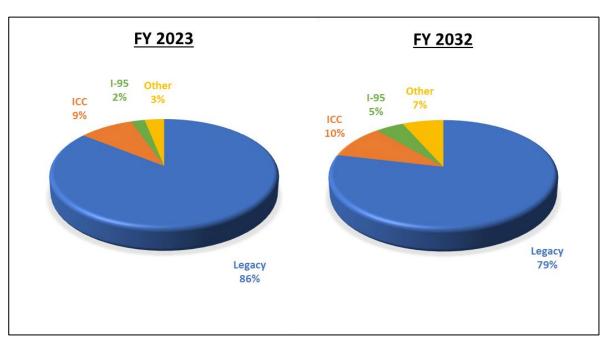


Figure 5-2 Share of Collected Total Revenue, FY 2023 and FY 2032

**Table 5-3** summarizes the FY 2023 and FY 2024 monthly forecasted transactions, toll revenue, and other revenue for the combined Legacy system, ICC, and I-95 ETL's.



Table 5-3
Total System Collected Monthly Transactions, Toll Revenue, and Other Revenue

	Transactions	Reven	ue (\$ Millio	ns) <sup>(1)(2)</sup>
Month	(Millions) (1)	Toll	Other	Total
FY 2023				
July	13.635	64.320	0.660	64.980
August	13.999	61.568	0.632	62.200
September	13.366	60.104	0.565	60.669
October	13.925	62.018	0.587	62.605
November	12.858	56.815	0.529	57.344
December	12.759	56.686	0.535	57.222
January	11.565	52.051	2.433	54.484
February	11.110	48.766	2.449	51.215
March	12.705	55.429	2.290	57.719
April	13.157	57.133	3.905	61.038
May	13.521	59.380	3.588	62.969
June	13.551	59.707	4.404	64.111
FY TOTAL	156.150	\$ 693.976	\$ 22.579	\$ 716.555
FY 2024				
July	13.900	59.857	3.787	63.645
August	14.138	61.670	3.882	65.552
September	13.073	57.414	3.907	61.320
October	13.706	59.470	4.579	64.049
November	13.033	56.760	4.479	61.239
December	12.813	55.835	4.525	60.360
January	11.827	52.473	3.557	56.030
February	11.725	50.866	3.404	54.270
March	12.783	54.956	3.675	58.631
April	13.490	58.240	3.404	61.644
May	13.809	60.008	3.372	63.381
June	13.559	58.808	3.853	62.661
FY TOTAL	157.857	\$ 686.359	\$ 46.423	\$ 732.782

 $<sup>\</sup>overline{\ ^{(1)}}$  Includes impacts due to leakage, including unpaid transactions.



<sup>(2)</sup> Other revenue does not include concession revenue.

# Chapter 6

### **Forecast Comparisons**

This chapter provides comparisons of the current forecasts for the Legacy system, Intercounty Connector, and I-95 ETL's against the previous forecasts from the September 2021 annual update in the report "Maryland Transportation Authority FY 2022 Traffic and Toll Revenue Forecast Update."

**Table 6-1** provides the forecast comparison for the Legacy system, with actual revenue shown for FY 2021 and FY 2022 in the current forecast. Passenger car revenue is forecasted to be lower than the previous forecast in FY 2023 due to tapering of the collected backlogged transactions, compounded by higher gas prices and inflation causing reduced travel in recent months. After FY 2023, the current forecast is generally higher than the September 2021 forecast due to updated growth rates and construction impacts. In the current forecast construction schedules were updated, as detailed in **Section 4.2.2**, with certain start dates and project durations being affected. This is the reason for the variability of the 2.7 percent increase in FY 2025 as well as the 0.9 percent decrease in FY 2027, compared to the previous forecast.

Commercial vehicles have performed well during the pandemic and have shown growth even over pre-pandemic levels. In the current forecast, the overperformance from FY 2022 of 5.2 percent is expected to taper in the next few years as pandemic induced trends start to wane, and to account for economic uncertainty with high inflation, gas prices, and cost of goods. In the outer years of the forecast from FY 2025 through FY 2031, the current forecast is generally 0.6 percent lower than the previous forecast due to lower growth rates. The variations seen in FY 2026 through FY 2028 are due to the construction impacts previously noted for passenger cars.

Table 6-1
Legacy System Toll Revenue Comparison

	Passenger Cars			Commercial Vehicles			Total Vehicles		
		% Diff -			% Diff -			% Diff -	
Fiscal		Current vs.			Current vs.			Current vs.	
Year	Sept. 2021	Sept. 2021	Current (1)	Sept. 2021	Sept. 2021	Current (1)	Sept. 2021	Sept. 2021	Current (1)
2021	\$ 209.5	0.7%	\$ 211.0	\$ 178.0	0.1%	\$ 178.2	\$ 387.5	0.4%	\$ 389.2
2022	448.1	-7.7%	413.6	252.2	5.2%	265.4	700.3	-3.0%	679.0
2023	376.0	-1.1%	371.8	234.1	3.6%	242.5	610.0	0.7%	614.3
2024	367.4	0.6%	369.5	233.2	0.4%	234.1	600.6	0.5%	603.6
2025	362.5	2.7%	372.3	235.0	-0.6%	233.6	597.5	1.4%	605.9
2026	365.9	0.3%	367.1	236.6	-0.7%	234.9	602.4	-0.1%	602.1
2027	373.3	-0.9%	369.8	237.1	-0.4%	236.2	610.4	-0.7%	606.0
2028	380.4	-0.3%	379.2	237.9	0.0%	237.8	618.3	-0.2%	617.0
2029	384.8	0.8%	388.0	241.0	-0.6%	239.6	625.8	0.3%	627.6
2030	388.2	0.0%	388.4	242.1	-0.6%	240.8	630.4	-0.2%	629.2
2031	390.8	0.1%	391.1	243.3	-0.6%	241.9	634.0	-0.2%	633.0
2032	-	-	396.0	-	-	243.0	-	-	639.0

<sup>(1)</sup> Actual revenue shown for 2021 and 2022.



**Table 6-2** provides the forecast comparison for the Intercounty Connector. The current forecast is lower than the September 2021 forecast by 10.7 percent in FY 2023, tapering down to 4.2 percent by FY 2026. This reduction is due to revised forecast assumptions that some portion of the impacts of the pandemic on commuting and travel patterns will persist throughout the forecast period. Trips on the ICC, I-95 ETLs, and other congestion-based facilities in the region have had higher lingering COVID-19 impacts than traditional toll roads or the bridges and tunnels that comprise the Legacy system. The increase in telecommuting is having an ongoing impact of work-related trips, and there is uncertainty on when and if those trips will return in the future as various sectors of the workforce adapt to working from home.

Table 6-2
Intercounty Connector Comparison

Fiscal		% Diff - Current vs.	2 (1)
Year	Sept. 2021	Sept. 2021	Current <sup>(1)</sup>
2021	\$ 20.0	6.6%	\$ 21.3
2022	83.9	1.2%	84.9
2023	71.2	-10.7%	63.5
2024	72.9	-10.1%	65.6
2025	74.4	-8.3%	68.2
2026	75.9	-4.2%	72.7
2027	77.4	-4.2%	74.2
2028	78.9	-4.2%	75.6
2029	80.5	-4.2%	77.1
2030	82.1	-4.2%	78.7
2031	83.3	-4.2%	79.9
2032	-	-	81.1

<sup>(1)</sup> Actual revenue shown for 2021 and 2022.

**Table 6-3** provides the forecast comparison for the I-95 ETLs. In the current forecast, near-term projections were revised to account for lingering COVID-19 impacts, similar to the ICC. Baseline growth was updated based on the growth for JFK and FMT since these facilities are also on I-95, producing a positive 0.3% change in FY 2026 and FY 2027. In FY 2028, the I-695 direct connector ramps are assumed to open mid-fiscal year which was not an assumption in the September 2021 forecast.



Table 6-3
I-95 ETLs Comparison

Fiscal		% Diff - Current vs.	
Year	Sept. 2021	Sept. 2021	Current <sup>(1)</sup>
2021	\$ 7.7	1.2%	\$ 7.8
2022	14.9	-5.6%	14.1
2023	16.7	-3.2%	16.1
2024	17.8	-3.2%	17.2
2025	19.6	-0.8%	19.4
2026	21.5	0.3%	21.5
2027	22.7	0.3%	22.8
2028	24.8	9.8%	27.2
2029	26.9	19.0%	32.1
2030	28.5	19.0%	33.9
2031	30.0	19.0%	35.7
2032	-	-	37.7

<sup>(1)</sup> Actual revenue shown for 2021 and 2022.

**Table 6-4** provides the forecast comparison for other revenue. Actual FY 2022 other revenue came in higher than forecast, due to overperformance in civil penalty collections. FY 2023 other revenue is forecasted to be nearly 41 percent lower than the previous forecast due to the delay in civil penalty collections from the customer assistance plan which was not assumed in the previous study. For all remaining years of the forecast, the current forecast is slightly higher than the previous forecast due to higher passenger car transactions leading to higher civil penalty collections.

**Table 6-5** provides the forecasted total revenue comparison for the entire MDTA system.



Table 6-4
Other Revenue Comparison<sup>(1)</sup>

Fiscal		% Diff - Current vs.	
Year	Sept. 2021	Sept. 2021	Current <sup>(2)</sup>
2021	\$ 18.7	2.8%	\$ 19.2
2022	23.8	12.1%	26.7
2023	38.2	-40.6%	22.7
2024	44.4	4.8%	46.5
2025	49.1	3.2%	50.6
2026	49.4	1.3%	50.1
2027	50.8	-0.2%	50.7
2028	52.4	0.3%	52.6
2029	52.1	2.0%	53.2
2030	52.4	2.0%	53.4
2031	52.7	2.2%	53.8
2032	-	-	54.3

 $<sup>^{\</sup>left(1\right)}$  Other revenue forecasts do not include concession revenue.

Table 6-5
Total System Revenue Comparison

		Total System	
		% Diff -	
Fiscal		Current vs.	
Year	Sept. 2021	Sept. 2021	Current <sup>(1)</sup>
2021	\$ 433.9	0.8%	\$ 437.5
2022	822.9	-2.2%	804.7
2023	736.0	-2.6%	716.6
2024	735.7	-0.4%	732.9
2025	740.6	0.5%	744.2
2026	749.2	-0.4%	746.4
2027	761.3	-1.0%	753.6
2028	774.4	-0.3%	772.4
2029	785.3	0.6%	790.0
2030	793.3	0.2%	795.2
2031	800.1	0.3%	802.4
2032	-	-	812.1

<sup>&</sup>lt;sup>(1)</sup> Actual revenue shown for 2021 and 2022.



 $<sup>^{(2)}</sup>$  Actual revenue shown for 2021 and 2022.

### Disclaimer

CDM Smith used currently-accepted professional practices and procedures in the development of the traffic and revenue estimates in this report. However, as with any forecast, it should be understood that differences between forecasted and actual results may occur, as caused by events and circumstances beyond the control of the forecasters. In formulating the estimates, CDM Smith reasonably relied upon the accuracy and completeness of information provided (both written and oral) by the MDTA. CDM Smith also relied upon the reasonable assurances of independent parties and is not aware of any material facts that would make such information misleading.

CDM Smith made qualitative judgments related to several key variables in the development and analysis of the traffic and revenue estimates that must be considered as a whole; therefore, selecting portions of any individual result without consideration of the intent of the whole may create a misleading or incomplete view of the results and the underlying methodologies used to obtain the results. CDM Smith gives no opinion as to the value or merit of partial information extracted from this report.

All estimates and projections reported herein are based on CDM Smith's experience and judgment and on a review of information obtained from multiple agencies, including MDTA. These estimates and projections may not be indicative of actual or future values, and are therefore subject to substantial uncertainty. Certain variables such as future developments, economic cycles, pandemics, government actions, climate change related events, or impacts related to advances in automotive technology etc. cannot be predicted with certainty and may affect the estimates or projections expressed in this report, such that CDM Smith does not specifically guarantee or warrant any estimate or projection contained within this report.

While CDM Smith believes that the projections and other forward-looking statements contained within the report are based on reasonable assumptions as of the date of the report, such forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from the results predicted. Therefore, following the date of this report, CDM Smith will take no responsibility or assume any obligation to advise of changes that may affect its assumptions contained within the report, as they pertain to socioeconomic and demographic forecasts, proposed residential or commercial land use development projects and/or potential improvements to the regional transportation network.

The report and its contents are intended solely for use by the MDTA and designated parties approved by MDTA and CDM Smith. Any use by third-parties, other than as noted above, is expressly prohibited. In addition, any publication of the report without the express written consent of CDM Smith is prohibited.

CDM Smith is not, and has not been, a municipal advisor as defined in Federal law (the Dodd Frank Bill) to MDTA and does not owe a fiduciary duty pursuant to Section 15B of the Exchange Act to MDTA with respect to the information and material contained in this report. CDM Smith is not recommending and has not recommended any action to MDTA. MDTA should discuss the information and material contained in this report with any and all internal and external advisors that it deems appropriate before acting on this information.



# ITEM

6



**Larry Hogan, Governor**Boyd K. Rutherford, Lt. Governor
James F. Ports, Jr., Chairman

#### **Board Members:**

Dontae Carroll Mario J. Gangemi, P.E.
William H. Cox, Jr.
William C. Ensor, III Mario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen

William C. Ensor, III Jeffrey S. Rosen W. Lee Gaines, Jr. John F. von Paris

William Pines, PE, Executive Director

#### **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Jeffrey Brown, Director of Budget **SUBJECT:** FY 2024 Preliminary Operating Budget

**DATE:** November 10, 2022

#### **PURPOSE OF MEMORANDUM**

The purpose of this memorandum is to advise you of the proposed Preliminary FY 2024 Operating Budget.

#### **SUMMARY**

FY 2024 Preliminary Operating Budget Request

Summary of Major Changes (\$ millions)

FY 2024 Preliminary Operating Budget Request	\$391.4
FY 2023 Final Operating Budget	387.2
\$ Change FY 2024 vs FY 2023	4.2
% Change FY 2024 vs FY 2023	1.1%

The proposed FY 2024 operating budget of \$391.4 million represents a \$4.2 million, or a 1.1%, increase versus the FY 2023 Final Budget. When comparing the FY 2024 Preliminary Operating Budget to the MDTA Board-approved June 2022 financial forecast, the FY 2024 budget is \$4.5 million, or 1.2%, more than projected. The key driver for the increase in projected spending is the mandatory 4.5% cost of living adjustment (COLA) for all State employees effective November 1, 2022.

#### **ANALYSIS**

To better understand the budgetary changes and their associated drivers, the changes have been analyzed by mandated expenses, discretionary additions, and discretionary reductions.

FY 2023 Operating Budget	\$387.2
Mandated Increases	13.8
Additions	8.9
Reductions	(18.5)
FY 2024 Prelim Operating Budget	\$391.4

The mandated changes increased the budget by \$13.8 million due to:

- A 4.5% COLA for all State employees effective November 1 plus a 5% COLA for the police in FY 2024 account for a \$8.4 million increase. At the authority of the MDOT Secretary, MDTA follows suit with any actions taken by DBM for all other State employees.
- Employee, LEOPS and MSP (0161, 0169, 0165) retirement costs account for a \$3.4 million increase.
- Step and Grade changes account for \$1.0 million.
- Social Security (0151) increased \$1.0 million primarily due to increased salaries.

The operating budget includes \$8.9 million in additional discretionary spending. The key variances are:

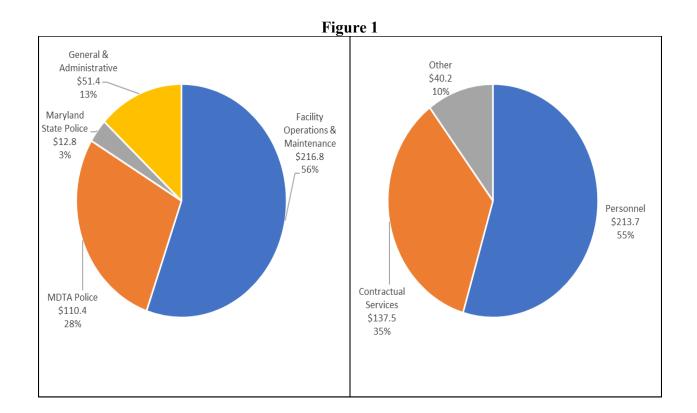
- Engineering (0807) accounts for a \$3.0 million increase. Increases are due to on-call consultant salary and inspection cost increases, the alignment of the budget with actual cost design activity and increased environmental asset construction.
- Building Road Repairs & Maintenance (0812) accounts for a \$2.2 million increase. This budget is in line with normal operations as we gradually return to pre-pandemic levels.
- Turnover (0189) decreased (smaller credit, larger expense) by \$1.6 million. This is the net effect of higher salaries partially offset by a reduction in the turnover rate as we continue to fill vacancies
- Management Studies & Consultants (0821) increases \$0.7 million for several reasons. Operations is acquiring A/E contracts for the Asset Management & Support Services Division, which will require additional consultant support. Also, additional studies are requested such as a workforce optimization model and a customer experience mapping.
- Salt/Snow Materials (0906) increased \$0.3 million. The budget is more in line with typical winter spending levels.

- Insurance (1309 -non STO payments) increases \$0.2 million because of increasing rates.
- The Maryland State Police (9910) increases \$0.2 million primarily due to the overhead rate applied to the COLA increases.
- Vehicle Maintenance (0731) accounts for a \$0.1 million increase from rising diesel costs.
- Replacement Maintenance & Building Equipment (1013) accounts for a \$0.1 million increase due to a tire balancer replacement, a fluids management system replacement and two walk behind mowers.
- Various other increases (each one no more than \$0.1 million) for audits, association dues, gas, and contractual rate increases account for \$0.5 million

The key variances for the \$18.5 million reduction in operating budget spending are:

- A reduction of *E-ZPass®* Service Center Costs (0873) of \$11.2 million. The decrease occurs due to the removal of the backlog, reduced staffing requirements, and lower contractual rates.
- Purchased Vehicles (0701) decreases \$4.5 million as vehicle purchases return to normal levels following collective bargaining vehicle purchases for the police in FY 2023.
- Miscellaneous Payroll Adjustments (0110) is \$1.3 million lower due to the elimination of COVID-19 premium pay.
- Other Replacement Equipment (1099) is lower by \$0.6 million as the purchase of PPE equipment (10-year life) is complete.
- Additional Maintenance & Building Equipment (1113) is reduced by \$0.4 million. Key purchases for equipment such as a heavy truck-lift are to be completed in FY 2023.
- Additional Software Maintenance (0862) is lower by \$0.3 million due to cost savings from converting two contractual employees to regular permanent employees.
- Advertising (0801) is reduced by \$0.2 million. The two-year contract renewal for the prime marketing contract was extended for time only.

Figure 1 graphically displays the FY 2024 budget by division and purpose.



#### **ATTACHMENTS**

Attachment 1 – FY 2024 Summary of Major Changes Attachment 2 - FY 2024 SummaryByObject

#### **Summary of Major Changes**

	FY23 VS FY24
FY 2024 Prelim Operating Budget	\$391.4
FY 2023 Final Operating Budget	387.2
\$ Increase FY 2024 over FY 2023	\$4.2
% Increase FY 2024 over FY 2023	1.1%
FY 2023 Final Operating Budget	\$387.2
Mandated Increases	13.8
Additions	8.9
Reductions	(18.5)
FY 2024 Prelim Operation Budget Request	\$391.4
Mandated	
4.5% and 5.0% COLA	\$8.4
LEOPS/State Police Retirement	2.7
Social Security	1.0
Step/Reclass	1.0
Employee Retirement System	0.7
Total Mandated	\$13.8
Additions	
Engineers	\$3.0
Building Repair & Maintenance	2.2
Turnover	1.6
Management Studies	0.7
Salt/Snow Materials	0.3
Insurance - NonStd	0.2
Maryland State Police	0.2
Vehicle Maintenance	0.1
Replacement Maintenance & Building Equipment	0.1
Outside Services	0.1
Association Dues	0.1
Other	0.3
Total Additions	\$8.9

#### **Summary of Major Changes**

	FY23 VS
	FY24
Reductions	
E-ZPass® Service Center	(\$11.2)
Purchase Vehicles - Car/Light Truck	(4.5)
Misc. Payroll	(1.3)
Other Replacement Equipment	(0.6)
Add'l Maintenance & Building Equipment	(0.4)
Application Software Maintenance	(0.3)
Advertising	(0.2)
Total Reductions	(\$18.5)
Total Change	\$4.2

#### ATTACHMENT 2

		Final	Prelim	FY24 Prelim- FY23	FY24 Prelim- FY23
		FY 2023	FY 2024	\$	%
Object	Description	Budget	Budget	Inc/Dec	Inc/Dec
OBJECT 01	Salaries and Wages				
101	REGULAR EARNINGS	120,475,029	129,965,259	9,490,230	7.9%
102	ADDITIONAL ASSISTANCE	194,092	194,092	0	0.0%
104	OVERTIME EARNINGS	4,955,951	4,977,896	21,945	0.4%
104	OVERTIME EARNINGS - SNOW	1,339,686	1,338,168	(1,518)	-0.1%
105	SHIFT DIFFERENTIAL	993,334	978,410	(14,924)	-1.5%
110	MISCELLANEOUS P/R ADJUSTMENTS	1,421,356	94,068	(1,327,288)	-93.4%
111	ANNUAL LEAVE PAYOUTS	192,471	196,471	4,000	2.1%
112	RECLASSIFICATIONS	410,058	410,058	000.750	0.0%
151 152	SOCIAL SECURITY CONTRIBUTIONS HEALTH INSURANCE	8,594,673 19,173,822	9,594,423 19,129,208	999,750	11.6% -0.2%
154	RETIREE'S HLTH INSURANCE PREM	19,173,822	19,129,208	(44,614) (23,869)	-0.2%
161	EMPLOYEES RETIREMENT SYSTEM	14,507,714	15,221,130	713,416	4.9%
165	STATE POLICE RETIREMENT SYSTEM	3,078,695	3,538,864	460,169	14.9%
169	LAW ENFORCEMNT OFF PENSION SYS	20,014,531	22,270,383	2,255,852	11.3%
171	BURDEN EXPENSE	0	0	0	
174	UNEMPLOYMENT COMPENSATION	337,343	352,393	15,051	4.5%
175	WORKERS COMPENSATION	3,923,031	3,923,031	0	0.0%
189	TURNOVER	(12,047,501)	(10,397,964)		-13.7%
199	OTHER FRINGE BENE - CLOTH ALLOW	853,363	856,750	3,387	0.4%
01.		198,675,634	212,876,757	14,201,123	7.1%
	chnical and Special Fees	150,000	150,000	0	0.00/
202 211	PER DIEM PAYMENTS EMPLOYEE AWARDS	150,000 1,000	150,000	0	0.0%
220	SPECIAL PAYMENTS PAYROLL	748,548	1,000 702,189	(46,359)	-6.2%
	SI ECIAL I ATMENTS I ATROLL	899,548	853,189	(46,359)	-5.2%
Object 03 Co	ommunications	077,540	055,107	(40,557)	3.270
301	POSTAGE	71,118	81,151	10,033	14.1%
302	TELEPHONE	228,558	251,569	23,011	10.1%
303	TELECOMMUNICATIONS	770,517	810,982	40,465	5.3%
305	STATE PAID TELECOMMUNCIATIONS	1,725,000	1,725,000	0	0.0%
306	CELL PHONE EXPENDITURES	410,706	410,657	(49)	0.0%
		3,205,899	3,279,359	73,460	2.3%
Object 04 Tr		21.262	27.020	6.455	20.60/
401	IN STATE/ROUTINE OPERTN TRAVEL	31,363	37,820	6,457	20.6%
402 403	INSTATE/CONF/SEMNR/TRNG TRAVEL OUTSTATE/ROUTINE OPERTN TRAVEL	57,229 55,193	87,579 67,393	30,350 12,200	53.0% 22.1%
404	OUTSTATE/ROUTINE OFERTN TRAVEL OUTSTATE/CONF/SEMNR/TRNG TRAVL	269,937	297,737	27,800	10.3%
	OUTSTATE/COM/SEMINGTRINGTRAVE	413,722	490,529	76,807	18.6%
Object 06 Fu	el and Utilities	415,722	470,327	70,007	10.070
603	FUEL-OIL #2	139,100	130,200	(8,900)	-6.4%
606	FUEL-NATURAL GAS/PROPANE	197,146	271,113	73,967	37.5%
620	UTILITIES-ELECTRICITY	3,445,787	3,440,116	(5,671)	-0.2%
621	UTILITIES-WATER/SEWAGE	318,758	327,206	8,448	2.7%
		4,100,791	4,168,635	67,844	1.7%
	otor Vehicle Operations and Maintenance				/
701	PURCH VEH-CAR, LIGHT TRUCK	7,981,882	3,416,900	(4,564,982)	-57.2%
702 703	VEHICLE GAS & OIL	3,765,454	3,765,454	0 16,707	0.0% 0.9%
703 704	VEHICLE MAINTENANCE & REPAIR	1,777,957	1,794,664	-	0.9%
704 721	INSURANCE VEHICLE GAS & OIL-WATERCRAFT	407,863 44,347	407,863 44,347	0	0.0%
721	VEHICLE MAINTENANCE & REPAIR-WATERCRAFT	61,431	61,431	0	0.0%
724	BOAT SLIP RENTAL/LAUNCHING FEES	4,200	4,200	0	0.0%
731	LG VEHICLE GAS & OIL	990,000	1,100,000	110,000	11.1%
732	LG VEHICLE MAINT & REPAIR	2,000,000	2,000,000	0	0.0%
789	COMMUTE CHARGES	(5,000)	(5,000)		0.0%
799	OTHER MOTOR VEHICLE CHARGES	50,000	50,000	0	0.0%
		17,078,134	12,639,859	(4,438,275)	-26.0%
	ontractual Services				·
801	ADVERTISING/LEGAL PUBLICATION	3,250,353	3,050,353	(200,000)	-6.2%
802	APPLICATIONS SOFTWARE MAINTENANCE	100,000	100,000	0	0.0%

#### ATTACHMENT 2

		Final	Prelim	FY23	FY24 Prelim- FY23
Object	Description	FY 2023 Budget	FY 2024 Budget	\$ Inc/Dec	% Inc/Dec
		22.000	22.000	10.000	45.50
804 807	PRINTING/REPRODUCTION SERVICE ENGINEERS	22,000 28,905,000	32,000 31,900,000	10,000 2,995,000	45.5% 10.4%
808	EQUIPMENT RENTAL	502,101	493,631	(8,470)	-1.7%
809	EQUIPMENT REPAIRS & MAINT	1,610,607	1,655,264	44,657	2.8%
810	EXTERMINATION SERVICE	16,771	16,771	0	0.0%
812	BUILDING/ROAD REPAIRS & MAINT	14,608,242	16,829,158	2,220,916	15.2%
813	JANITORIAL SERVICES	1,431,411	1,458,540	27,129	1.9%
814	GROUNDS MAINTENANCE	46,490	45,482	(1,008)	-2.2%
815	LAUNDRY SERVICE	3,199	3,199	0	0.0%
817	LEGAL SERVICES	204,381	203,300	(1,081)	-0.5%
819	EDUCATION/TRAINING CONTRACTS	1,355,688	1,363,988	8,300	0.6%
820	MEDICAL CARE	271,720	271,720	0	0.0%
821 823	MGMT STUDIES AND CONSULTANTS SECURITY SERVICES	3,448,658 981,190	4,098,658	650,000	18.8% -9.2%
823 824	LABORATORY SERVICES	47,736	890,773 45,736	(90,417) (2,000)	-9.2% -4.2%
825	VETERINARY SERVICES	31,565	31,565	(2,000)	0.0%
826	FREIGHT AND DELIVERY	18,720	14,987	(3,733)	-19.9%
827	TRASH AND GARBAGE REMOVAL	446,051	449,894	3,843	0.9%
828	OFFICE ASSISTANCE	61,244	61,244	0	0.0%
829	FISCAL SERVICES	309,000	410,250	101,250	32.8%
829	E-ZPASS RETAIL FEES	18,550,000	18,550,000	0	0.0%
841	DP CENTRAL PROCESS SVC	1,100,000	1,150,000	50,000	4.5%
843	DP COMMUNICATIONS CONTROLLERS SVC	480,000	480,000	0	0.0%
849	TELECOMM LINES, MODEMS & CONTRLLR	98,453	95,704	(2,749)	-2.8%
854	COMPUTER MAINTENANCE CONTRACTS	183,160	185,000	1,840	1.0%
858	SOFTWARE LICENSES	146,302	146,402	100	0.1%
862 864	APPL SOFTWARE MAINTENANCE SYSTEMS SOFTWARE MAINTENANCE	2,218,082 500,000	1,901,200 500,000	(316,882)	-14.3% 0.0%
865	OUTSIDE SVCS-SYS ANALYSIS&DSGN	7,317,000	7,465,000	148,000	2.0%
866	OUTSIDE SVCS-PROGRAMMING	415,000	415,000	0	0.0%
869	OUTSIDE SVCS-COMPUTER USAGE	762,000	775,000	13,000	1.7%
873	OUTSIDE SVC - E-Z PASS SVC CENTER	50,154,944	39,000,000	(11,154,944)	-22.2%
874	OFFICE OF ATTORNEY GENERAL FEE	44,265	44,265	0	0.0%
875	RETIREMENT AGENCY ADMIN FEE	204,565	204,542	(23)	0.0%
876	STATEWIDE DOIT SERVICES	80,604	85,000	4,396	5.5%
894	STATEWIDE PERSONNEL SYS ALLOC	55,433	55,590	157	0.3%
897	STATEWIDE ENTERPRISE BUDGET SYSTEM	27,574	27,574	0	0.0%
899	OTHER CONTRACTUAL SVC-NON DP	2,668,679 142,678,188	2,986,244 137,493,034	(5,185,154)	-3.6%
Object 09 Su	pplies and Materials	142,078,188	137,493,034	(3,183,134)	-3.070
901	AGRICULTURE	30,740	34,379	3,639	11.8%
902	OFFICE SUPPLIES	396,672	399,783	3,111	0.8%
903	ELECTRICAL MATERIALS	428,043	390,509	(37,534)	-8.8%
904	BUILDING & HOUSEHOLD SUPPLIES	403,664	388,011	(15,653)	-3.9%
905	ROADWAY MAINT MATERIALS	670,774	619,613	(51,161)	-7.6%
906	SALT/SNOW MELTING MATERIALS	1,566,823	1,884,363	317,540	20.3%
908	HOUSEKEEPING SUPPLIES	76,069	74,537	(1,532)	-2.0%
909	MEDICAL SUPPLIES	40,314	40,314	0	0.0%
912 915	WEARING APPAREL-UNIFORMS EMPL	1,110,734	1,136,880	26,146	2.4% 0.0%
913	LIBRARY SUPPLIES SMALL TOOLS	23,675 384,798	23,675 372,809	0 (11,989)	-3.1%
918	VETERINARY SUPPLIES	29,381	28,500	(881)	-3.0%
920	FOOD	185,414	176,776	(8,638)	-4.7%
926	DATA PROCESSING SUPPLIES	41,774	42,522	748	1.8%
934	AMMO GUNS FIRING RNGE SUPPLIES	576,321	575,549	(772)	-0.1%
951	E-ZPASS TRANSPONDERS	4,365,000	4,365,000	0	0.0%
999	OTHER SUPPLIES AND MATERIALS	307,428	254,413	(53,015)	-17.2%
		10,637,624	10,807,633	170,009	1.6%
-	placement Equipment	402 500	20 = 50 ÷	100.000	22 22/
1013 1015	REPL MAINTENANCE & BUILDING EQUIP REPL OFFICE EQUIPMENT	496,500 74,907	605,500 45,050	109,000 (29,857)	22.0% -39.9%
1013	VELT OFFICE EQUITMENT	/4,90/	45,050	(49,837)	-37.770

#### ATTACHMENT 2

		Final	Prelim	FY24 Prelim- FY23	FY24 Prelim- FY23
		FY 2023	FY 2024	\$	%
Object	Description	Budget	Budget	Inc/Dec	Inc/Dec
1019	REPL RADIOS & ELECTRONIC EQUIPMENT	206,000	226,000	20,000	9.7%
1031	REPL DP EQUIP-MAINFRAME	75,000	80,000	5,000	6.7%
1033	REPL DP EQUIP-MICROCOMPUTER	1,250,000	1,250,000	0	0.0%
1099	OTHER REPLACEMENT EQUIPMENT	978,900	334,900	(644,000)	-65.8%
		3,081,307	2,541,450	(539,857)	-17.5%
Object 11 Ac	lditional Equipment			•	
1102	ADDT'L ÂUDIO-VISUAL EQUIP	12,500	14,500	2,000	16.0%
1103	ADDT'L CLEANING EQUIPMENT	10,000	10,000	0	
1109	ADDT'L HUMAN ENVIRONMENTAL EQUIPMENT	1,000	1,000	0	0.0%
1113	ADDT'L MAINTENANCE & BUILDING EQUIP	501,000	92,000	(409,000)	-81.6%
1115	ADDT'L OFFICE EQUIPMENT	35,000	27,500	(7,500)	-21.4%
1133	ADDT'L DP EQUIP-MICROCOMPUTER	100,000	100,000	0	
1199	OTHER ADDITIONAL EQUIPMENT	472,085	459,835	(12,250)	-2.6%
		1,131,585	704,835	(426,750)	-37.7%
Object 13 Fi	xed Charges				
1302	INSURANCE COVERAGE PAID TO STO	468,408	488,333	19,925	4.3%
1303	RENT PAID TO DGS	1,100	1,100	0	
1304	SUBSCRIPTIONS	53,160	26,938	(26,222)	-49.3%
1305	ASSOCIATION DUES	254,605	380,945	126,340	49.6%
1308	LICENSES	9,770	7,270	(2,500)	-25.6%
1309	INSURANCE (NON STO PAYMENTS)	4,463,488	4,667,231	203,743	4.6%
		5,250,531	5,571,817	321,286	6.1%
	Total	387,152,964	391,427,098	4,274,134	1.1%

# ITEM

7



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

#### **MEMORANDUM**

**TO:** MDTA Finance Committee

**FROM:** Capital Program Manager Jeanne Marriott

**SUBJECT:** Final FY 2023-2028 Consolidated Transportation Program (CTP)

**DATE:** November 10, 2022

#### **PURPOSE OF MEMORANDUM**

The purpose of this presentation is to seek your recommendation for approval of the proposed Final FY 2023-2028 Consolidated Transportation Program (CTP). The Final CTP was recommended for approval by the Capital Committee on November 3, 2022 and will be presented to the full MDTA Board for final approval on November 17, 2022.

#### **SUMMARY**

The six-year FY 2023-2028 budget in the proposed CTP is \$2.7 billion. The proposed CTP reflects a net increase in the six-year FY 2023-2028 budget of \$52.6 million (Attachment #1 – Line 6). The net FY 2023-2028 increase is the result of the following:

- Increase in the six-year CTP budget by \$15.8 million for the Nice/Middleton Bridge (Attachment #1 Line 1).
- Increase in the six-year CTP budget by \$9.2 million for the I-95 ETL Northern Extension (Attachment #1 Line 2).
- Increase in the six-year CTP budget by \$107.9 million for all projects except Nice/Middleton Bridge, I-95 ETL Northern Extension, and reserves (Attachment #1 Line 3).
- Decrease in the Allocated and Unallocated Reserves by \$80.3 million (Attachment #1 Line 4).

FY 2022 expenditures were \$496.2 million vs. \$548.6 million in the Draft FY 2023-2028 CTP (Attachment #1 – Line 6). FY 2022 underspending was \$52.4 million and has been rolled over into the Final FY 2023-2028 CTP.

Highlights of project and reserve changes incorporated in the proposed Final FY 2023-2028 CTP are shown in Attachment #2.

Final FY 2023-2028 Consolidated Transportation Program (CTP) Page Two

#### **Added New Projects**

Added three system preservation projects and one enhancement project for an increase of \$6.3 million in the FY 2023-2028 period.

#### **Modified Budgets to Reflect Bids Received**

Adjusted one project to reflect bids received that were lower than Engineer's Estimate and one project to reflect bids received that were higher than Engineer's Estimate for a net increase of \$15.9 million.

#### **Added Construction Phase**

The construction phase of two projects was funded for a total of \$45.7 million transferred from the reserves as design reached 60% level and cost estimates were developed on fully developed scopes.

#### **Modified Budgets to Reflect Completed Projects**

One project was completed and one project was deleted for a total decrease of \$15.0 million in the FY 2023-2028 period.

#### Modified Active Projects Due to Cost Changes and Cash Flow Adjustments

Adjusted cash flows and funded changes in engineering and/or construction budgets for 112 projects for a net budget increase of \$80.1 million.

#### **Reserve Changes**

The allocated reserves decreased by \$80.3 million, and the unallocated reserves remained the same at \$25.0 million.

#### **ATTACHMENTS**

- Attachment #1 CTP Comparison Tables Draft v Final FY 2023-2028 CTP
- Attachment #2 Changes from Draft to Final FY 2023-2028 CTP
- Attachment #3 Where are the Projects?
- Attachment #4 What are the Categories of Projects?

	CTP Comparison Tables - Final v Draft F									FY 2023-2028 (	СТР					
Line										Total	Total					Total
П			2022	2023	2024	2025	2026	2027	2028	2022-2027	2023-2028	2029	2030	2031	2032	2023-2032
	Nice/Middleton	Draft 23-28	\$210,706	\$116,240	\$30,363	\$15,026	\$0	\$0	\$0	\$372,335	\$161,629	\$0	\$0	\$0	\$0	\$161,629
1	Bridge	Final 23-28	\$194,858	\$92,088	\$40,363	\$45,026	\$0	\$0	\$0	\$372,335	\$177,477	\$0	\$0	\$0	\$0	\$177,477
		Change	(\$15,848)	(\$24,152)	\$10,000	\$30,000	\$0	\$0	\$0	(\$0)	\$15,848	\$0	\$0	\$0	\$0	\$15,848
	I-95 ETL	Draft 23-28	\$105,987	\$214,800	\$191,176	\$136,722	\$109,202	\$81,433	\$53,818	\$839,320	\$787,151	\$21,454	\$0	\$0	\$0	\$808,605
2	Northern Extension	Final 23-28	\$90,796	\$204,853	\$219,164	\$128,822	\$108,258	\$81,433	\$53,818	\$833,326	\$796,347	\$27,448	\$0	\$0	\$0	\$823,796
	(Including Reserves)	Change	(\$15,191)	(\$9,947)	\$27,988	(\$7,900)	(\$944)	(\$0)	\$0	(\$5,994)	\$9,196	\$5,994	\$0	\$0	\$0	\$15,191
	Remainder of CTP	Draft 23-28	\$231,899	\$215,628	\$283,356	\$191,812	\$61,426	\$18,888	\$2,003	\$1,003,009	\$773,113	\$0	\$0	\$0	\$0	\$773,113
3	Nomania or or orr	Final 23-28	\$210,516	\$237,490	\$339,493	\$184,410	\$78,570	\$37,925	\$3,113	\$1,088,403	\$881,000	\$0	\$0	\$0	\$0	\$881,000
	(Excluding Reserves)	Change	(\$21,383)	\$21,862	\$56,137	(\$7,402)	\$17,144	\$19,037	\$1,110	\$85,394	\$107,887	\$0	\$0	\$0	\$0	\$107,887
	Allocated and	Draft 23-28	\$0	\$9,334	\$39,172	\$170,895	\$230,821	\$223,298	\$237,660	\$673,520	\$911,180	\$318,450	\$323,275	\$328,100	\$332,925	\$2,213,930
4	Unallocated	Final 23-28	\$0	\$0	\$28,905	\$134,078	\$214,148	\$215,550	\$238,213	\$592,681	\$830,894	\$318,450	\$323,275	\$328,100	\$332,925	\$2,133,644
	Reserves	Change	\$0	(\$9,334)	(\$10,267)	(\$36,817)	(\$16,673)	(\$7,748)	\$553	(\$80,839)	(\$80,286)	\$0	\$0	\$0	\$0	(\$80,286)
	Remainder of CTP	Draft 23-28	\$231,899	\$224,962	\$322,528	\$362,707	\$292,247	\$242,186	\$239,663	\$1,676,529	\$1,684,293	\$318,450	\$323,275	\$328,100	\$332,925	\$2,987,043
5	(3+4)	Final 23-28	\$210,516	\$237,490	\$368,398	\$318,488	\$292,718	\$253,475	\$241,326	\$1,681,084	\$1,711,894	\$318,450	\$323,275	\$328,100	\$332,925	\$3,014,644
	(Including Reserves)	Change	(\$21,383)	\$12,528	\$45,870	(\$44,219)	\$471	\$11,289	\$1,663	\$4,555	\$27,601	\$0	\$0	\$0	\$0	\$27,601
		Draft 23-28	\$548,592	\$556,002	\$544,067	\$514,455	\$401,449	\$323,619	\$293,481	\$2,888,184	\$2,633,073	\$339,904	\$323,275	\$328,100	\$332,925	\$3,957,277
6	Total	Final 23-28	\$496,170	\$534,431	\$627,925	\$492,336	\$400,976	\$334,908	\$295,144	\$2,886,745	\$2,685,719	\$345,898	\$323,275	\$328,100	\$332,925	\$4,015,917
	(1+2+5)	\$ Change	(\$52,422)	(\$21,571)	\$83,858	(\$22,119)	(\$473)	\$11,289	\$1,663	(\$1,439)	\$52,646	\$5,994	\$0	\$0	\$0	\$58,640
		% Change	-10%	-4%	15%	-4%	0%	3%	1%	0%	2%	2%	0%	0%	0%	1%
	Cumulative Ch	ange	(\$52,422)	(\$73,993)	\$9,865	(\$12,255)	(\$12,728)	(\$1,439)	\$223	(\$1,439)	\$52,646	\$6,218	\$6,218	\$6,218	\$6,218	\$6,218

	Net	w Projects Add	ded (\$000)	
Facility	Project Name	TEC Change	FY 2023-2028 Budget Change	
KH	2582 - MD 695 Ramps to I-95 Northbound Express Toll Lanes (Engineering only)	5,425	5,425	
HT	2587 - Baltimore Harbor Tunnel (BHT) Lane Use Signals (LUS) Extension (Engineering only)	400	400	
MA	2584 - Replace Dynamic Messaging Signs (DMS) and Toll Rate Signs (TRS) at Various Facilities (Engineering only)	300	300	
MA	2585 - Replace Closed Circuit Televisions (CCTVs) at Various Facilities (Engineering only)	150	150	
	Total - New Projects Added (4)	6,275	6,275	

	Projects Modified to Reflect Bids Received (\$000)							
Facility	Project Name	TEC Change	FY 2023-2028					
1 delity	1 Toject Name		Budget Change					
HT	2306 - Envelope Repair and Switchgear Replacements at BHT Vent Buildings	16,198	16,083					
HT	2506 - Baltimore Harbor Tunnel In-Tunnel Fiber Improvements	(320)	(218)					
	Total - Projects Modified to Reflect Bids Received (2)	15,878	15,865					

	Projects Modified to Add Construction Phase (\$000)							
Facility	Facility Project Name		FY 2023-2028					
1 acinty			Budget Change					
KH	0202 - I-95 Southbound Hard Shoulder Running	32,300	33,093					
HT	HT 0240 - Resurfacing North and South of Baltimore Harbor Tunnel		12,566					
	Total - Projects Modified to Add Construction Phase (2)	44,833	45,660					

	Projects Completed (\$000)								
Facility	Project Name	THC ( hange	FY 2023-2028 Budget Change	Notes					
MA	2418 - On-Call Electrical and Intelligent Transportation Systems (ITS) - #3	20	27	Completed.					
MA	MA 2574 - On-Call Structural Repairs		(15,000)	Deleted, funds transferred to Project 2573 - On-Call Structural Repairs.					
	Total - Projects Completed (2)	(14,980)	(14,973)						

	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments (\$000)								
Facility	Project Name	TEC Change	FY 2023-2028 Budget Change	Notes					
MA	2573 - On-Call Structural Repairs	14,250	-	Increased CO to merge two on-call structural repair projects (funds transferred from Project 2574).					
KB	0219 - Francis Scott Key (FSK)Bridge Deck Replacement (Engineering only)	5,600	6,021	Increased PE to advance from initial study into main design.					
HT	2487 - All Electronic Tolling (AET) Conversion with Frankfurst Avenue Interchange Modifications	5,854	5,647	Increased PE for additional design activities.					
KH	2570 - JFK Highway Wash Bay, Salt Barn, and Fueling Facilities at Perryville (Engineering only)	1,300	1,395	Increased PE to advance to full design.					
FT	0200 - Rehabilitate Fort McHenry Tunnel (FMT) Area-Wide Lighting	1,172	1,130	Increased PE and CO for scope changes due to work added.					
BB	2470 - Project Management Office and Maintenance Equipment Storage Building	1,160	1,596	Increased CO for revised cost based on final Procurement Review Group (PRG) estimate.					
ВВ	2317 - Rehab Decks of Eastbound (EB) Span - Phase I Deck Widening & Replacement of Deck Truss Spans	901	1,250	Increased CO for Construction Management at Risk (CMAR) Construction Package 1.					
	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments - continued on Page 2								

	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments (\$000) - continued				
Facility	Project Name	TEC Change	FY 2023-2028 Budget Change	Notes	
FT	2508 - Bridge Deck Rehabilitation and Miscellaneous Repairs to FMT South	900	18	Increased CO for additional Construction Management Inspection (CMI), Phase V services, and Maintenance and Police support.	
HT	2437 - Mill and Overlay Bridge Decks (HOY013 and HOY014)	900	1,029	Increased CO for additional CMI, Phase V services, and Maintenance and Police support.	
FT	2449 - Superstructure Repairs of Various Bridges North and South of Fort McHenry Tunnel	800	53	Increased CO for additional work, Phase 5 services, and CMI.	
KH	2544 - Tydings Bridge Interim High Speed AET Conversion	621	63	Increased PE and CO for additional design project completion.	
MA	2480 - On-Call Structural Repairs & Miscellaneous Modifications	601	421	Increased PE and CO for supplemental agreement.	
KB	2521 - MDTA Police Training Academy	595	(17)	Increased PE for full Phase 2 design.	
FT	2499 - MDTA Police Vehicle Storage Garage (Engineering only)	542	678	Increased PE for full design.	
KH	2484 - JFK Substation and Electrical Equipment Replacement	517	121	Increased CO for Extra Work Authorization (EWA) and Phase V services.	
BB	2369 - Deck Rehabilitation and Miscellaneous Modifications to BB WB Span	505	679	Increased CO for additional CMI.	
KB	2304 - Convert Key Bridge to All Electronic Tolling (AET)	500	153	Increased CO for redlines.	
BB	2459 - Rehabilitate Maintenance Access Facilities of EB and WB Spans of the Bay Bridge	480	1,056	Increased CO for additional CMI.	
BB	2412 - Bay Bridge Priority Structural Repairs and Misc. Modifications	459	300	Increased CO for additional CMI costs.	
KB	2450 - I-695 Subgrade Improvements at Bear Creek	452	382	Increased PE for design/scope change	
KB	2438 - Police Headquarters Building Envelope Renovations	436	608	Increased CO based on latest cost estimate reflecting current market condition.	
MA	2479 - On-Call Structural Repairs & Miscellaneous Modifications	408	903	Increased CO funds due to supplemental agreement	
BB	2476 - Bay Bridge Crossover Automated Lane Closure System	400	1,748	Increased CO for additional CMI.	
HT	2527 - Replace Bridges on I-895 over I-695 (Engineering only)	360	742	Increased PE to cover the revised design as well as the review of SHA.	
HB	2512 - Cleaning and Painting of the Hatem Bridge (Engineering only)	360	(58)	Increased PE for scope change to include additional structural repairs.	
HB	2273 - Convert Hatem Bridge to All Electronic Tolling (AET) and Rehabilitate Approach Roadways	300	140	Increased CO for redlines.	
HT	2560 - BHT Maintenance/Auto Building HVAC and Roof Replacement (Engineering only)	250	284	Increased PE to advance from study to full design.	
MA	2489 - Drainage Rehabilitation - Phase III - Outfalls	222	265	Increased PE for Extra Work Order (EWO) #6.	
HT	2447 - Replace Baltimore Harbor Tunnel 15KV Feeders	176	44	Increased CO for time extension.	
MA	2497 - Radio Rebroadcast and Radiax in BHT & FMT (Engineering only)	152	201	Increased PE to revise Request for Proposal (RFP) to new template.	
HT	2454 - I-895 BHT TMDL Stream Restoration Upstream of BY052X01	150	41	Increased CO for resubmittal of Maryland Department of the Environment (MDE) as-builts.	
BB	2469 - Miscellaneous Rehabilitation of the Bay Bridge Suspension Spans	116	0	Increased CO for revised estimate.	
MA	2404 - Bay Total Maximum Daily Load (TMDL) Stormwater Retrofits - Phase IV	100	69	Increased CO for close out Phase V services.	
MA	2083 - Evaluate Condition of Deck, Superstructure & Substructures - All Facilities (Engineering only)	94	0	Increased PE for additional work.	
HT	2439 - Administration Building Roof Replacement and Envelope Rehabilitation	50	24	Increased CO for Phase V Services.	
KH	2393 - Resurface Northbound I-95 from the Tydings Bridge to the Maryland/Delaware State Line	32	0	Increased CO for Phase V services.	
MA	2524 - On-Call Building Systems Rehabilitation/Replacement	(1,848)	(1,312)	Decreased CO to revise capital/operating split to 70% capital/30% operating.	
MA	2235 - Program Management Services for System Preservation (Engineering Only)	(3,000)		Decreased PE for expenses distributed to other projects.	
NB	1024 - Replace Nice/Middleton Bridge	0	15,848	Cash flow adjustment.	
KH	Various - I-95 Express Toll Lanes Northbound Extension	0	9,196	Cash flow adjustment.	
BB	2516 - William Preston Lane Jr. Memorial Bridge AET Conversion	0	2,087	Cash flow adjustment.	
MA	2498 - On-Call Electrical/Intelligent Transportation Systems (ITS)	0	2,083	Cash flow adjustment.	
	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments - continued on Page 3				

	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments (\$000) - continued				
Facility	Project Name	TEC Change	FY 2023-2028 Budget Change	Notes	
MA	2538 - On-Call Structural Repairs & Miscellaneous Modifications	0	1,974	Cash flow adjustment.	
FT	2458 - Rehabilitate Tunnel 13 KV Cable, Conduit, and Concrete Wall	0	1,339	Cash flow adjustment.	
FT	2517 - Convert to Cashless Tolling at the Fort McHenry Tunnel	0	1,144	Cash flow adjustment.	
MA	2496 - On-Call Drainage and Stormwater BMP Remediation III	0	1,060	Cash flow adjustment.	
MA	2553 - DYNAC Maintenance Contract (BHT, FMT, and ICC)	0	1,036	Cash flow adjustment.	
MA	2147 - Replace Electronic Toll Collection and Operating System - 3rd Generation	0	1,008	Cash flow adjustment.	
BB	2501 - On-Call Structural Repairs & Miscellaneous Modifications for Bay Bridge	0	841	Cash flow adjustment.	
FT	2543 - Replace Superstructure of Moravia Road Ramp Bridge to I-95 Southbound	0	789	Cash flow adjustment.	
MA	2523 - On-Call Facility/Building Repairs	0	734	Cash flow adjustment.	
KH	1116 - Kennedy Highway I-95 Improvements with Express Toll Lanes	0	568	Cash flow adjustment.	
MA	2549 - On-Call Miscellaneous Paving Repair	0	513	Cash flow adjustment.	
BB	2504 - Bay Bridge Queue Detection System	0	443	Cash flow adjustment.	
KH	2436 - Replace I-95 Kennedy Highway Bridge over CSXT (Engineering only)	0	421	Cash flow adjustment.	
FT	2513 - Structural Rehabilitation of Various Bridges on I-95	0	414	Cash flow adjustment.	
MA	0231 - On-Call Signs, Sign Lights, and Sign Structures	0	361	Cash flow adjustment.	
MA	2456 - Replace Police In Car Digital Video System	0	360	Cash flow adjustment.	
HT	2529 - Rehabilitate BHT Tunnel Lighting System (Engineering only)	0	340	Cash flow adjustment.	
FT	0237 - Rehabilitate Substructure of I-95 Bridges over Race Street (Engineering only)	0	326	Cash flow adjustment.	
MA	2421 - Mainline Small Drainage System Preservation	0	160	Cash flow adjustment.	
KH	2428 - Deck Replacement on I-95 Kennedy Highway Bridge over Little Northeast Creek	0	143	Cash flow adjustment.	
KH	2500 - Raphel Road Maintenance Facility - Phase 1 (Engineering only)	0	112	Cash flow adjustment.	
KH	2394 - Resurface Southbound I-95 from the Maryland/Delaware State Line to the Tydings Bridge	0	110	Cash flow adjustment.	
MA	0228 - On-Call Electrical/ITS	0	100	Cash flow adjustment.	
MA	2545 - Civil Rights Compliance Information Management System (PRISM)	0	100	Cash flow adjustment.	
MA	2559 - On-Call Civil Repairs (Engineering only)	0	100	Cash flow adjustment.	
KH	2569 - JFK MSP Building Remodeling (Engineering only)	0	100	Cash flow adjustment.	
FT	0218 - FMT South Traffic Relief Improvements (Planning only)	0	96	Cash flow adjustment.	
MA	2466 - Clean and Paint Bridges on BHT Thruway and JFK Memorial Highway	0	88	Cash flow adjustment.	
MA	2444 - Bay TMDL Stormwater Retrofits - Phase VI	0	78	Cash flow adjustment.	
MA	2360 - Furnish and Install License Plate Recognition Systems (LPR)	0	66	Cash flow adjustment.	
HT	2263 - Replace Baltimore Harbor Tunnel (BHT) Vent Fans	0	61	Cash flow adjustment.	
MA	2507 - On-Call Signs, Sign Lights, and Sign Structures	0	58	Cash flow adjustment.	
MA	2502 - MDTA Enterprise Budget Planning and Management System (Software)	0	50	Cash flow adjustment.	
MA	2551 - Environmental On-Call Phase IV	0	50	Cash flow adjustment.	
ICC	2563 - Replace ICC Deck Over Lighting (Engineering only)	0	50	Cash flow adjustment.	
FT	2571 - FMT Campus Fuel Oil Conversion (Engineering only)	0	50	Cash flow adjustment.	
HT	2578 - BHT NB Overheight Vehicle Detection System (OHVDS) Improvements (Engineering Only)	0	48	Cash flow adjustment.	
FT	2565 - FMT East Vent Building Facade and Roof Replacement (Engineering only)	0	47	Cash flow adjustment.	
	Active Projects Modified Due to Cost	Changes and Co	ı ash Flow Adjustr	nents - continued on Page 4	

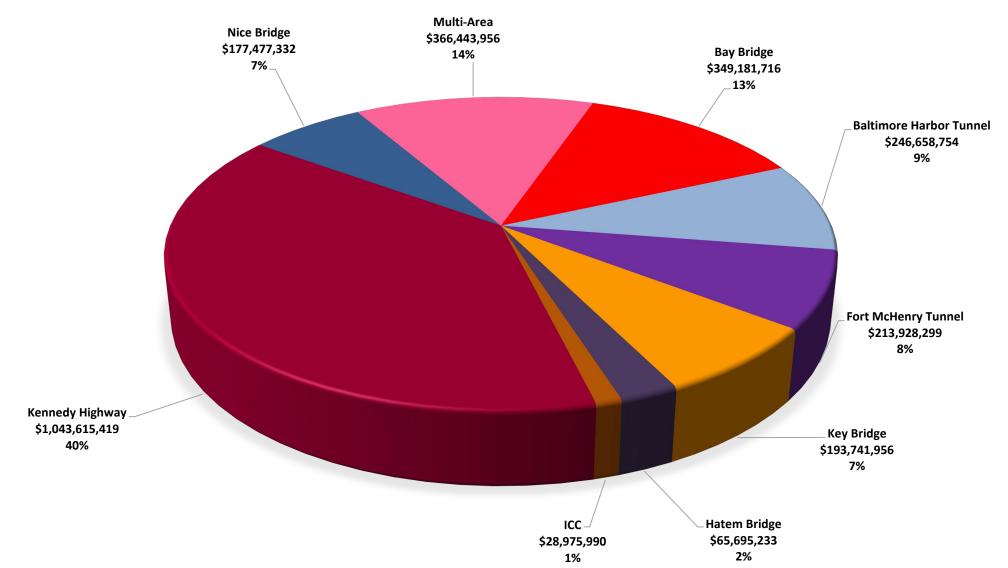
	Active Projects Modified Due to Cost Changes and Cash Flow Adjustments (\$000) - continued				
Facility	Project Name	TEC Change	FY 2023-2028 Budget Change	Notes	
MA	2583 - Generator Replacement at Various Facilities (Engineering Only)	0	41	Cash flow adjustment.	
BB	2260 - Clean and Paint Structural Steel Westbound Span - Phase IV	0	41	Cash flow adjustment.	
HT	2292 - Replace Deck and Superstructure of Bridge over Patapsco Flats	0	35	Cash flow adjustment.	
BB	2342 - Rehabilitate Suspension Spans on Westbound Span	0	32	Cash flow adjustment.	
FT	2580 - FMT Box Girder Preservation (Engineering only)	0	25	Cash flow adjustment.	
MA	2411 - On-Call Facility/Building Repairs	0	25	Cash flow adjustment.	
FT	0239 - Holding Tank Replacement at the S. FMT Vent Building (Engineering only)	0	25	Cash flow adjustment.	
MA	2289 - Remove, Replace and Upgrade Sign Structures	0	21	Cash flow adjustment.	
PB	2400 - On-Call Facility and Building Repairs	0	20	Cash flow adjustment.	
FT	0217 - FMT Facility-wide Zone Paint Program	0	19	Cash flow adjustment.	
FT	2414 - I-95 Moravia Road to Tunnel - Phases 1 & 2 NB/Phase 2 SB	0	15	Cash flow adjustment.	
BB	2481 - Police and Automotive Maintenance Building Generator Replacement	0	12	Cash flow adjustment.	
BB	2228 - BB Cable Rewrapping & Dehumidification of Cables and Anchorages	0	11	Cash flow adjustment.	
FT	2269 - Replace FMT Tunnel Lighting Systems	0	9	Cash flow adjustment.	
KB	2319 - Building Renovations at FSK Campus	0	8	Cash flow adjustment.	
ICC	2482 - ICC Fiber Optic Utility Tracer Wire	0	6	Cash flow adjustment.	
FT	2442 - Port Covington Access I-95	0	5	Cash flow adjustment.	
MA	2433 - Update Phone System to NECSV9500	0	4	Cash flow adjustment.	
KH	2440 - Kennedy Highway Maintenance Facility 2 Building Renovations	0	2	Cash flow adjustment.	
HT	2423 - Replacement of Concrete Median Barrier along I-895	0	(5)	Cash flow adjustment.	
MA	2471 - 10-Year Equipment Budget - FY 2018 through FY 2027	0	(10)	Cash flow adjustment.	
MA	2483 - Small Drainage Rehabilitation	0	(31)	Cash flow adjustment.	
HT	2380 - Repair Slopes and Drainage	0	(35)	Cash flow adjustment.	
BB	2329 - Replace 5KV Feeder and Add Redundant Cable to EB & WB Spans	0	(43)	Cash flow adjustment.	
ICC	1982 - Intercounty Connector (ICC)/MD 200	0	(103)	Cash flow adjustment.	
MA	2546 - Purchase Card Information System (PCARD)	0	(197)	Cash flow adjustment.	
KB	0199 - Maintenance and Repairs of the I-695 Curtis Creek Drawbridges at FSK	0	(276)	Cash flow adjustment.	
HT	0280 - Baltimore Harbor Tunnel I-895 Bridge Replacement	0	(540)	Cash flow adjustment.	
FT	2251 - Rehabilitate FMT Vent Fans	0	(794)	Cash flow adjustment.	
KH	2509 - Structural Rehabilitation of the Millard E. Tydings Memorial Bridge	0	(1,301)	Cash flow adjustment.	
MA	2537 - On-Call Structural Repairs & Miscellaneous Modifications	0	(1,352)	Cash flow adjustment.	
KH	2477 - I-95/Belvidere Road Interchange	0	(2,040)	Cash flow adjustment.	
	Total - Active Projects Modified Due to Cost Changes and Cash Flow Adjustments (112)	0	80,105		

Reserves (\$000)		
	FY 2023-2028 Budget Change	
	Ĭ	
Allocated Reserve - Enhancement Projects	(51,482)	
Allocated Reserve - System Preservation Projects	(28,804)	
Total Reserve Changes	(80,286)	

Changes from Draft to Final FY 2023-2028 CTP (\$000)		
	FY 2023-2028	
	Budget Change	
Budget Changes - Projects	132,932	
Budget Changes - Reserves	(80,286)	
Net Changes	es 52,646	

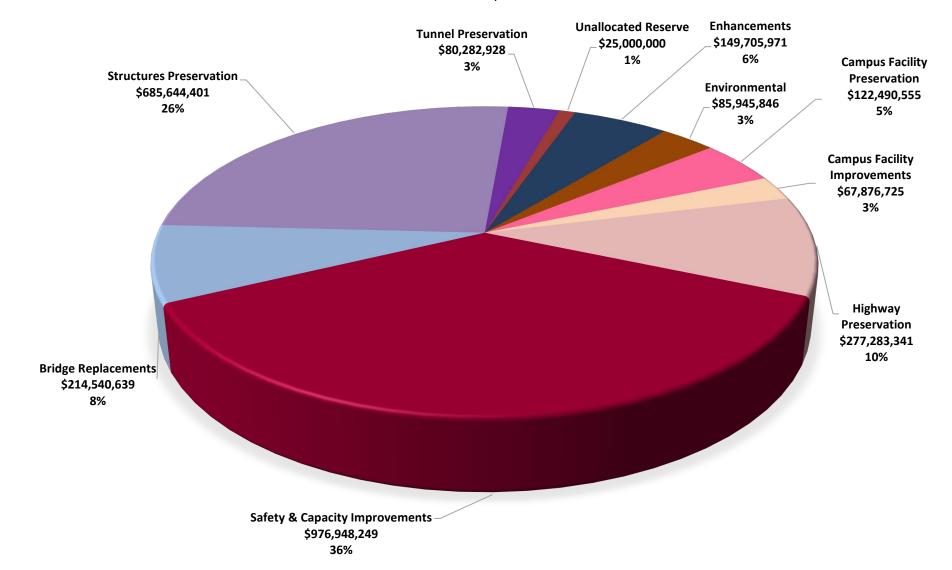
# FY 2023-2028 Final Consolidated Transportation Program Where are the Projects?

FY 2023-2028 CTP = \$2.7 Billion



# FY 2023-2028 Final Consolidated Transportation Program What are the Categories of Projects?

FY 2023-2028 CTP = \$2.7 Billion



# ITEM

8



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor James F. Ports. Jr., Chairman

### **Board Members:**

Dontae Carroll Mario J. Gangemi, P.E.
William H. Cox, Jr.
William C. Ensor, III Jeffrey S. Rosen
W. Lee Gaines, Jr.
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

**TO:** MDTA Finance Committee

**PRESENTED BY:** Chantelle Green, Director of Finance **SUBJECT:** Fiscal Year 2023-2028 Financial Forecast

**DATE:** November 10, 2022

## PURPOSE OF MEMORANDUM

To request a recommendation of approval of the fiscal year (FY) 2023-2028 financial forecast.

### **SUMMARY**

This forecast includes the November T&R forecast, the Final FY 2023 - 2028 Consolidated Transportation Program (CTP), and the Preliminary FY 2024 Operating budget.

For the forecast period (FY 2023 - 2028), MDTA remains in compliance with its financial goals and legal standards.

- Throughout the forecast period (FY 2023 2028), the MDTA meets its financial goals:
  - >\$350 million in unencumbered cash, and
  - $\geq$  2.0 debt service coverage.
- MDTA remains above its trust agreement rate covenant (net revenues  $\ge 1.0$  x sum of 120% debt service + deposits to M&O account).
- No systemwide toll increases are needed in the near-term.
- Debt to be issued during the forecast period totals \$908.3 million. This amount includes \$708.3 million in revenue bonds and a \$200.0 million TIFIA Loan from the United States Department of Transportation.
- Maximum outstanding indebtedness within the forecast period remains below the statutory cap of \$3.0 billion.
- Debt service paid over the forecast period is \$962.2 million.

## **ANALYSIS**

The primary differences between the current forecast and the June 2022 forecast are:

- Reduced total revenue of \$33.2 million throughout the forecast period. The \$31.6 million reduction in toll revenue is primarily due to the tapering of collected backlogged transactions, lingering effects of COVID-19, and the near-term impact of the Customer Assistance Plan.
- Increased operating budget expenses of \$26.4 million, mostly due to salary increases effective November 1, 2022, that are compounded throughout the forecast period.
- Increased capital budget expenses of \$52.6 million which is primarily due to the rollover of unexpended funds from FY 2022 into subsequent fiscal years.
- Increased debt issuances: Over the forecast period, revenue bond issuances (including TIFIA) increase by \$35.8 million. Higher debt issuances are the result of anticipated operating budget increases and lower toll revenues that reduce the amount of projected net revenue available for PAYGO capital spending.

# **Assumptions**

- Traffic and Toll Revenue Forecast: CDM Smith November 2022
- Final FY 2023 2028 CTP
- Preliminary FY 2024 Operating Budget
- Postponement of TIFIA loan draw to January 2024 (FY 2024)

### **Evaluation Criteria**

Adhere to MDTA goals and policies:

- >\$350 million unrestricted cash
- >2.0 debt service coverage
- Rate covenant ratio ≥1.0 sum of 120% debt service plus deposits to M&O account
- Debt outstanding < \$3 billion
- Forecast tests the need for potential future system-wide toll increases. (None needed in the near-term)

### **ATTACHMENT**

• Financial Forecast

# MARYLAND TRANSPORTATION AUTHORITY CASH FLOW FORECAST

FY 2022 - 2028

In Millions \$	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Revenues							
Toll Revenues	\$806.9	\$716.6	\$732.8	\$744.1	\$746.3	\$753.5	772.3
Concessions Revenue	5.8	3.9	3.9	3.9	3.9	3.9	3.9
Investment Income & Other Revenue	(16.8)	48.0	7.1	6.3	6.3	6.3	6.3
MDOT Loan Repayment - Interest	0.5	1.0	0.2	0.2	0.2	0.2	0.2
BWI/Port Police Reimbursement	31.4	35.2	38.9	38.9	40.5	42.1	43.8
Total Revenues	\$827.8	\$804.6	\$782.9	\$793.4	\$797.2	\$806.0	\$826.5
Operating Expenses							
Operating Account Budget	\$356.6	\$387.2	\$391.4	\$407.4	\$423.7	\$440.6	458.2
Debt Service	105.0	137.8	145.7	150.8	166.6	176.8	184.5
Total Operating Expenses	\$461.6	\$525.0	\$537.1	\$558.1	\$590.3	\$617.4	\$642.7
Operating Revenue Net of Expenses	\$366.2	\$279.6	\$245.7	\$235.3	\$206.9	\$188.6	\$183.8
Capital Expenses							
2023-2028 Total CTP	\$496.2	\$534.4	\$627.9	\$492.3	\$401.0	\$334.9	\$295.1
Total Expenses (Operating + Capital)	\$957.8	\$1,059.5	\$1,165.0	\$1,050.5	\$991.2	\$952.3	\$937.8
Capital Funding Source / (Uses) and Intergovernmental							
Revenue Bonds	\$0.0	\$0.0	\$0.0	\$257.1	\$194.4	\$146.1	\$110.7
TIFIA	-	-	200.0	-	-	-	-
Surety Policy	(1.2)	-	(0.5)	(0.5)	(0.3)	(0.3)	(0.2)
Cash Refunding	-	-	-	-	-	-	-
MDOT Loan Repayment - Principal	4.7	49.9	1.5	1.5	1.5	1.5	1.6
Less: VDOT Contribution	7.7	3.8	-	-	-	-	-
Less: I-95 Interchange Partner Contribution	-	-	20.0	-	-	-	-
Accrual Accounting Reconciliation	25.4						
Total Current Year Sources (Uses) Available	36.5	53.8	220.9	258.1	195.5	147.4	112.1
Annual Cash Requirements	921.2	1,005.7	944.1	792.4	795.7	805.0	825.7
Accord Octob Octob De Self	(\$00.00	(0001.1)	(04046)	<b>0.1.0</b>	<b>*</b>	<b>64</b> 4	<b>**</b>
Annual Cash Surplus/Deficit	(\$93.4)	(\$201.1)	(\$161.2)	\$1.0	\$1.4	\$1.1	\$0.8
Total Cash Balance	\$745.7	\$544.6	\$383.3	\$384.4	\$385.8	\$386.9	\$387.6
Bonds Outstanding (<\$3.0 b.)	\$2,083.6	\$2,061.6	\$2,203.9	\$2,400.8	\$2,532.4	\$2,606.2	\$2,638.2
Financial Coverage Ratios							
Unencumbered Cash (\$350MM minimum)	\$489.5	\$511.5	\$350.3	\$351.3	\$352.8	\$353.8	\$354.6
Debt Service Coverage (≥2.0x)	4.6	3.0	2.7	2.6	2.2	2.1	2.0
Rate Covenant Compliance (Legal - 1.0x)	3.8	2.4	2.2	2.1	1.8	1.7	1.6
, ,							

# ITEM



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

**Board Members:** 

Dontae Carroll William H. Cox, Jr. William C. Ensor, III W. Lee Gaines, Jr Mario J. Gangemi, P.E. Cynthia D. Penny-Ardinger Jeffrey S. Rosen John F. von Paris

William Pines, PE. Executive Director

### **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Chantelle Green, Director of Finance **SUBJECT:** Bi-annual Review of Revenue Sufficiency

**DATE:** November 10, 2022

# PURPOSE OF MEMORANDUM

To provide the Finance Committee with a bi-annual review of revenue sufficiency for the Fiscal Year (FY) 2023-2028 financial forecast period.

# **SUMMARY**

The Maryland Transportation Authority's (MDTA) Board Operating Policy requires a bi-annual review of revenue sufficiency to determine if current rate and fee levels are appropriate based on levels of expected spending. The most recent financial forecast shows that current toll rates, fees, and discounts provide enough revenue over the near-term to meet forecasted spending and meet all legal and policy requirements.

### **ANALYSIS**

The Board Operating Policy requires that the Executive Director or designee perform a bi-annual review of the adequacy of forecasted revenue as a function of forecasted traffic volumes, projected operating and capital budgets, and debt service obligations. Per the policy, the revenue review should include toll rates, service and administrative fees, and frequency of use and commuter discount programs. The results must be reported to the Board at a public meeting. This bi-annual test was last completed in June 2022.

If approved, the November 2022 financial forecast shows that the MDTA will meet all financial goals and legal requirements over the six-year forecast period. The table below shows the results for the FY 2023-2028 timeframe.

Bi-annual Review of Revenue Sufficiency Page Two

# Adherence to Financial Goals and Requirements

		FY	FY	FY	FY	FY	FY
	Required	2023	2024	2025	2026	2027	2028
Rate Covenant	≥ 1.0	2.4	2.2	2.1	1.8	1.7	1.6
Debt Service Coverage	≥ 2.0	3.0	2.7	2.6	2.2	2.1	2.0
Unencumbered Cash	≥ \$350M	\$633M	\$362M	\$351M	\$353M	\$354M	\$355M

Source: November 2022 Financial Forecast

Given that the agency meets its financial coverage ratios and targeted unencumbered cash position, the MDTA's current toll rates, fees, and discounts provide enough revenue in the near-term to meet forecasted spending as well as all legal and policy requirements.

# ITEM 10



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

### **Board Members:**

Dontae Carroll Mario J. Gangemi, P.E.
William H. Cox, Jr. Cynthia D. Penny-Ardinger
William C. Ensor, III Jeffrey S. Rosen
W. Lee Gaines, Jr. John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** MDTA Finance Committee **PRESENTED BY:** Executive Director, Will Pines

Chief Financial Officer, Deb Sharpless

**SUBJECT:** Customer Assistance Plan Update

**DATE:** November 10, 2022

# **PURPOSE OF MEMORANDUM**

The purpose of this agenda item is to update the Maryland Transportation Authority (MDTA) Finance Committee on the Customer Assistance Plan Civil Penalty Waiver Grace Period.

# **KEY TAKEAWAYS**

- The Customer Assistance Plan has delivered improved customer service and significant savings to customers in civil penalty waivers.
- The MDTA has leveraged every notification platform available to make sure that all of our customers are aware of the civil penalty waiver opportunity, which ends at 11:59 p.m. November 30, 2022.
- As of October 31, 2022, \$108 million in civil penalties have been waived for approximately 691,000 drivers and businesses that have paid their outstanding Video Tolls.
- Despite a nine-month opportunity to spread out Video Toll payments without penalty and multi-level public awareness initiatives, approximately 1.9 million drivers to date have chosen not to pay their debt.
- Standard operations for civil penalties, collections, and enforcement will resume starting on December 1, 2022, which maintains fairness with customers who followed law and paid their tolls.

### **SUMMARY**

On February 24, 2022, the MDTA Board approved the Customer Assistance Plan. The Customer Assistance Plan included reducing call and web chat wait times; establishing a temporary civil penalty waiver grace period that waives corresponding civil penalties for customers who pay their

2310 Broening Highway • Baltimore, MD 21224 • mdta@mdta.maryland.gov • 410.537.1000 • 711 (MD Relay) • mdta.maryland.gov • DriveEzMD.com

unpaid Video Tolls in full by 11:59 p.m. on November 30, 2022; discontinuing referring toll bills to the Central Collection Unit (CCU) and MDOT Motor Vehicle Administration (MDOT MVA) temporarily, and advancing a payment plan opportunity. It is important to note the civil penalty waiver element of the Customer Assistance Plan is not toll forgiveness, nor is it an elimination of tolls owed, which are both prohibited by the MDTA's Trust Agreement.

As a result of the Customer Assistance Plan, our customers who want to speak with a customer service representative can now easily do so. Increased staffing from the Customer Assistance Plan has helped dramatically drop customer wait times. Average call wait times have consistently been less than five minutes (and often with no wait time), allowing customers convenient contact to discuss the waiver grace period. Additionally, the MDTA expanded in-person services to make tolling resolution easier during this time.

The civil penalty waiver grace period acted as a temporary payment plan with customers to pay their toll debt incrementally without penalty. For Video Tolls not paid before the due date on the notice, mailings of citations/civil penalties have continued during the grace period and will remain in effect if unpaid tolls are not paid by the end of the waiver grace period. For those customers who choose not to pay their Video Tolls before 11:59 p.m. November 30, 2022, starting on December 1, 2022, they will be responsible for the full amounts of all unpaid tolls as well as any civil penalties, which will be due based on the printed due dates on notices provided to the customer. Also on December 1, toll debt referrals to CCU for collections actions and to MDOT MVA for vehicle registration suspensions will resume.

The MDTA has completed posting online at DriveEzMD.com all Maryland customer tolls that were deferred during the COVID-19 pandemic and has been encouraging customers to check and pay their tolls before civil penalties are assessed and the opportunity for a civil penalty waiver ends. Any customer who believes they have received or paid a toll charge and/or civil penalty in error is encouraged to contact the MDTA to review their circumstances on a case-by-case basis and determine eligibility for potential reimbursement. Additionally, MDTA has encouraged all *E-ZPass* customers, who had any periods with insufficient funds on their negative *E-ZPass* account(s), to check their license plates for video tolls under **Find My Tolls**. Since Video Tolls are recorded to the registered vehicle owner and are separate from *E-ZPass* accounts, replenishing *E-ZPass* account funds will not pay for outstanding Video Tolls.

Additionally, during the Customer Assistance Plan, Drive EzMD.com offers Video Toll customers significant savings by reducing historic tolls and future tolls, when they complete a toll transfer. When they sign up for E-ZPass or Pay-by-Plate, unpaid Video Toll amounts can be reduced to the lower E-ZPass image toll or Pay-by-Plate rate – saving them 33% per unpaid Video Toll. As of 10/25/22, 47,905 customers have converted into an E-ZPass or Pay-by-Plate to have their tolls transferred into the lower toll rate.

### Public Awareness / Outreach Initiatives

The MDTA leveraged every notification platform available to make sure that all of our customers are aware of the civil penalty waiver opportunity and its end date of 11:59 p.m. November 30, 2022. The MDTA attended numerous public events; issued monthly "countdown" news releases - which were shared with all members of the General Assembly and other elected officials; and sent direct mailers to customers. In August, the MDTA mailed 1.3 million 'Act Now' letters to customers who

Customer Assistance Plan Update Page 3

had <u>not</u> made any payments during the civil penalty waiver grace period, urging them to make a payment on their outstanding toll debt before the grace period ended.

In February, MDOT Secretary Ports also emailed the entire Maryland General Assembly providing them with the Customer Assistance Plan news release/FAQs, and requested for this information to be shared with constituents. In September, MDTA's Executive Director mailed state and county elected officials a letter, requesting their help in reminding constituents about the upcoming end of the civil penalty waiver grace period. During the statewide Fall MDOT Consolidated Transportation Program tour meetings, both the MDOT Secretary and MDTA's Executive Director spoke about the Customer Assistance Plan, what it was, how it worked, and when the waiver grace period was ending at all county meetings.

Monthly "countdown" news releases have been shared through social media. The news releases are also distributed to subscribers of MDTA's GovDelivery email/text alerts, which has more than 706,000 subscriptions. A daily countdown is available on Twitter, mdta.maryland.gov, baybridge.com and DriveEzMD.com alerting customers to the remaining days to the 11:59 p.m. November 30, 2022 end of the grace period. In addition, broadcast media ran multiple stories on their programming about the Customer Assistance Plan, and MDTA's Executive Director provided media availabilities for further broadcast interview opportunities on the waiver grace period. Most recently, proactive interviews about the grace period's "30-day Countdown" ran in the Baltimore, Washington and Salisbury media markets.

In April, the MDTA rolled out a media campaign to educate tolling customers about 1) the civil penalty waiver grace period, 2) the 15% Video Toll savings when customers pay before we mail their toll notice, and 3) *E-ZPass* Maryland account management. The campaign included 32 billboards in proximity to the MDTA's toll facilities; radio ads that aired in English and Spanish on 20 broadcast radio stations as well as on streaming platforms Pandora and Radio.com; and print ads in 10 news publications. Targeted digital display ads were placed with the Amazon Demand Side platform using the top 100 zip codes with the highest density of NOTDs and a 10-mile radius of toll facilities. Digital ads also ran on BaltimoreRavens.com.

In October, 1.1 million *E-ZPass* Maryland customers received an e-blast that included a reminder about the civil penalty waiver grace period. The open rate for the e-blasts was just shy of 50%, which is exceptional.

Throughout the Customer Assistance Plan, full details have been prominently displayed on the MDTA and Drive EzMD websites. Also, when customers contact the call center, a message on the Interactive Voice Response (IVR) system informs callers about the civil penalty waiver grace period. The MDTA's in-person Customer Service Centers have notices displayed. Also, inserts about the waiver grace period are included in the NOTDs mailed to customers.

# Actual Participation vs. Projected Participation

At the February Board meeting, we projected similar participation levels to a 2015 civil penalty waiver program, resulting customers saving an estimated \$125 million in civil penalty waivers. As of Oct. 31<sup>st</sup>, we have had over \$108 million waived for over 691,000 customers and businesses. As such, we expect to end the program very close to the forecasted participation level.

# Customer Assistance Plan Update Page 4

Unfortunately, we still have many customers who had outstanding tolls when the Customer Assistance Plan launched in February or accrued them since that time, and have chosen not to pay any of their tolls during this limited-time opportunity. As of 10/31/2022, we have 1.9 million accounts who received their NOTD and Civil Penalty prior to October 2022 and are still outstanding. Of these accounts, 1.7 million have made no payments to date since the February launch. There are posts on social media (two examples are provided below) where some customers shared that they will not pay:



While the participation rate has been close to forecasted, the rate of individuals who historically paid tolls at the 1st notice has dropped with the launch of the program. This is attributed to the lack of civil penalty, collections, and enforcement measures in effect during the Customer Assistance Plan. In other words, even the customers who are paying are more often waiting until tolls escalate to beyond civil penalties. This adds to our costs for mailings and reduces collection rates.

# ITEM 11



Larry Hogan, Governor Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

**Board Members:** 

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

### **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Clayton D. Viehweg, Investment Administrator

Allen W. Garman, Director of Treasury & Debt

SUBJECT: Investment Report DATE: November 10, 2022

## **PURPOSE OF MEMORANDUM**

Complete required quarterly review of investment report for the three-month period ended September 30, 2022 and request recommendation of the Finance Committee to present to the full Board for approval of a continuation of investment strategy and associated benchmarks.

## **SUMMARY**

On a quarterly basis, MDTA's Investment Committee reports to the Finance Committee on investment related activities. The Investment Committee will review market conditions, portfolio strategies, and total return performance. The Committee will also discuss certain market drivers that may influence portfolio performance in coming months, including the economy, fiscal policy, and Federal Reserve monetary policy.

### **Key Points**

- ➤ Diversified investment portfolio remains in compliance with the Investment Policy and Trust Agreement.
- ➤ Matched Funded accounts are benefitting from higher prevailing rates for short-term instruments.
- > Total Return Investment Strategies
  - Systematic rate rise is impacting all bond market investors in the form of mark-tomarket price declines.
  - o Long-term reserve account strategies should remain consistent, despite short-term return volatility associated with the rising interest rate environment.
  - o Multi-year returns for longer term reserves align with financial forecast and approximate the starting rolling yields, though short-term returns are negative.

Investment Report Page Two

# **RECOMMENDATION**

The Investment Committee requests the Finance Committee's concurrence and recommendation to move to the full board for approval of the continuation of investment strategy and benchmarks.

# **ATTACHMENT**

Performance Report Finance Committee 9 30 22



# **Investment Portfolio Management & Performance**

Period Ended – September 30, 2022

Meeting Date – November 10, 2022

# Agenda & Key Points

# **Agenda**

- Market Update
- Portfolio Composition & Compliance
- Strategy
- Total Return Performance

# **Key Points**

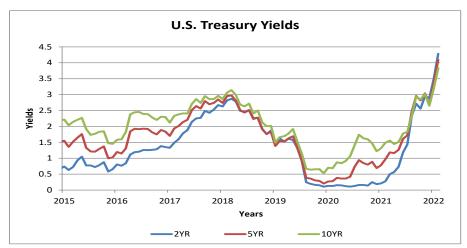
- Diversified investment portfolio remains in compliance with the Investment Policy and Trust Agreement.
- Matched Funded accounts are benefitting from higher prevailing rates for short-term instruments.
- Total Return Investment Strategies
  - Systematic rate rise is impacting all bond market investors in the form of mark-to-market price declines.
  - Strategies for long-term reserve accounts should remain consistent, despite short-term return volatility associated with the rising interest rate environment.
  - Multi-year returns for long term reserves align with financial forecast and approximate the starting rolling yields, though short-term returns are negative.

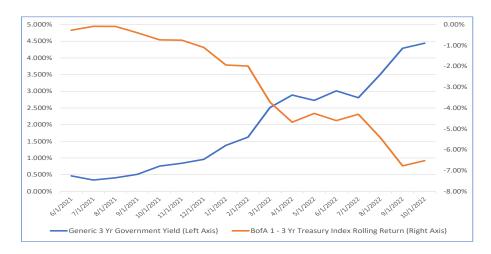
# Market Update – Economy, Federal Reserve & Bond Market

• **Economy**: Modest growth in spending and production, high inflation, employment strength

	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	May-22	<u>Jun-22</u>	<u>Jul-22</u>	Aug-22	<u>Sep-22</u>
Real GDP (YOY)	5.7%			3.7%			1.8%			1.8%
Unemployment	3.9%	4.0%	3.8%	3.6%	3.6%	3.6%	3.6%	3.5%	3.7%	3.5%
Core PCE Inflation (YOY)	5.0%	5.2%	5.4%	5.4%	5.0%	4.9%	5.0%	4.7%	4.9%	5.1%

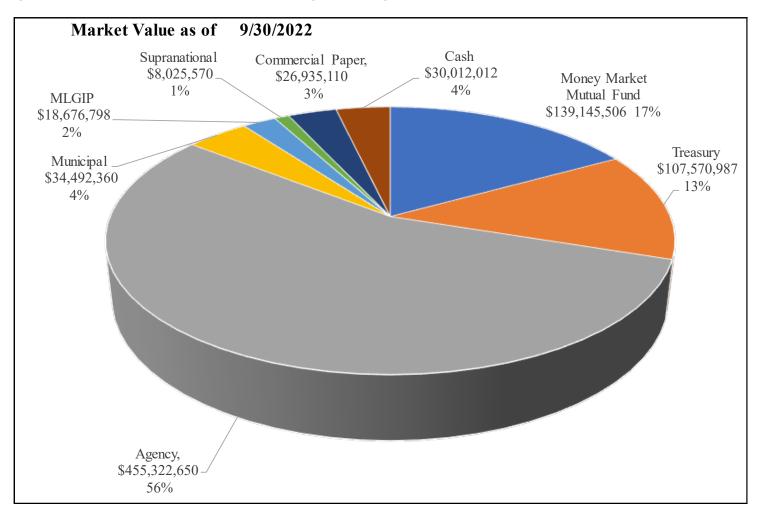
- Federal Reserve: Tightening monetary policy to combat inflation in excess of 2% objective
  - Increased federal funds rate 375 bps since 1/1/22
  - Balance sheet reductions, \$95 billion monthly
- **Bond Market**: Sharply rising yields, falling bond prices and negative total returns
  - Yields vs Returns Blue line in graph demonstrates rising 5YR treasury yields and orange line the resultant negative returns for a 1-5YR bond index



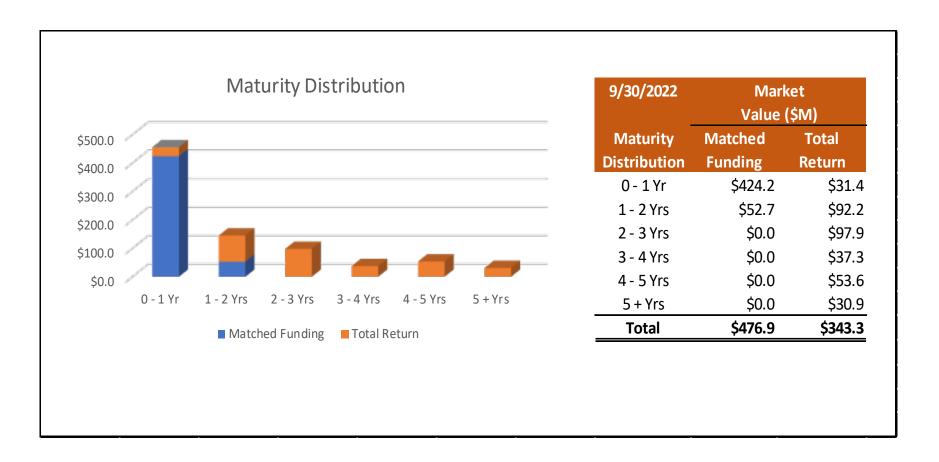


# Portfolio Composition & Compliance – Security Composition

- High quality and diversified portfolio
  - Capitalizing on relative value opportunities
    - Higher yield for similar maturities and credit risk
  - o Aligning with cash flow needs
  - Minimizing credit risks associated with ratings downgrades and/or defaults



# Portfolio Composition & Compliance – Maturity Distribution (All Accounts)



- Match Funded accounts necessitate maturities heavily weighted within 1 year
  - o Driven by cashflow schedule for debt service, operating expenses, and capital spending

• Debt service: \$38M

• Operating: \$30M

• Capital: \$410M



- Total Return reserve accounts align durations with benchmark indices
  - Dispersion of maturities—reduces yield curve concentration risk and benchmark tracking error
  - o General Account: Staggered maturities, 1-month to 5-years
  - o M&O Account: Staggered maturities, 1-month to 15-years

# Portfolio Composition & Compliance – Compliance Report

- Portfolio complied with all legal and policy limitations throughout the reporting period of 7/1/22 through 9/30/22
  - o Investment holdings above minimum credit ratings
  - Investment concentrations below required limits
  - Conformed to maturity limitations

Maturity Limits	Longest Maturity (# of years)	Policy Limit (# of years)	Compliance With Investment Policy	
Account Types				
Bond Service Accounts	0.5	1	Yes	
Unrestricted (General) *	4.7	5	Yes	
Unrestricted (M&O)	14.3	15	Yes	
* Maturity Limits measured on Settlement Date basis.				
				Compliance

						Compliance
	Credit	Ratings		Market	Investment	With Investment
	S&P	Moody's	Market Value (\$)	% of Total	Policy Limit	Policy
Cash			30,012,012	3.66%		
Money Market Mutual Funds						
- Goldman Sachs Financial Square Gov't FGTXX	AAAm	Aaa-mf	86,876,729	10.59%	100%	Yes
- MLGIP	AAAm	NR	18,676,798	2.28%	50%	Yes
- Dreyfus Gov't Cash DGCXX	AAAm	Aaa-mf	52,268,777	6.37%	100%	Yes
Sub-Total Money Market Mutual Funds			157,822,303	19.24%	100%	Yes
U.S.Treasuries	AA+	Aaa	107,570,987	13.12%	100%	Yes
Federal Agencies						
- Fannie Mae	AA+	Aaa	90,632,368	11.05%	50%	Yes
- Federal Farm Credit Bank	AA+	Aaa	39,538,870	4.82%	50%	Yes
- Federal Home Loan Bank	AA+	Aaa	295,954,532	36.08%	50%	Yes
- Freddie Mac	AA+	Aaa	29,196,880	3.56%	50%	Yes
Sub-Total Federal Agencies			455,322,650	55.51%	100%	Yes

# Portfolio Composition & Compliance – Compliance Report (continued)

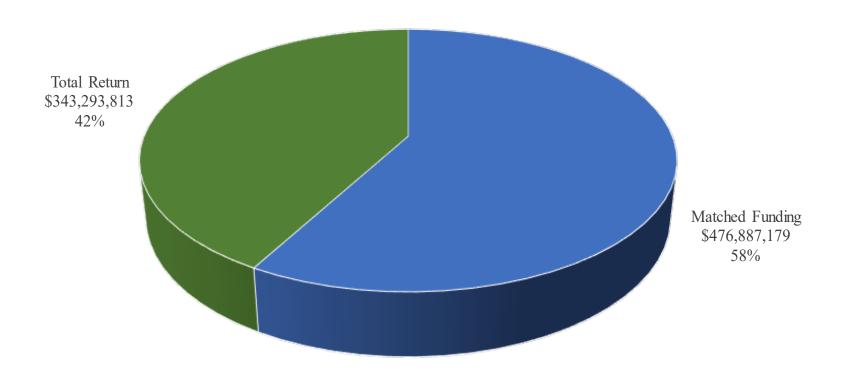
	Credi	t Ratings		Market	Investment	Compliance With Investment
	S&P	Moody's	Market Value (\$)	% of Total	Policy Limit	Policy
Municipal Debt			(+)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_ 5225,
- Austin, TX Comm Coll	AA+	Aa1	763,410	0.09%	5%	Yes
- Boston, City of	AAA	Aaa	1,363,184	0.17%	5%	Yes
- Carroll County, MD	AAA	Aaa	1,010,243	0.12%	5%	Yes
- Collin County, TX	AAA	Aaa	1,280,708	0.16%	5%	Yes
- Hawaii, State	AA+	Aa2	2,976,552	0.36%	5%	Yes
- Marin County, CA	AAA	Aaa	593,790	0.07%	5%	Yes
- Multnomah County, OR	AAA	Aaa	1,320,768	0.16%	5%	Yes
- New York, State	AA+	Aa1	8,288,256	1.01%	5%	Yes
- Texas, State	AAA	Aaa	14,077,398	1.72%	5%	Yes
- Westchester County, NY	AA+	Aa1	739,740	0.09%	5%	Yes
- Wisconsin, State	AA+	Aal	2,078,311	0.25%	5%	Yes
Sub-Total Municipal			34,492,360	4.21%	20%	Yes
Supranationals						
- Asian Development Bank	AAA	Aaa	8,025,570	0.98%	10%	Yes
Sub-Total Supranationals			8,025,570	0.98%	30%	Yes
Commercial Paper						
- Toyota Motor Credit	A-1+	P-1	26,935,110	3.28%	5%	Yes
Sub-Total Commercial Paper			26,935,110	3.28%	20%	Yes
Grand Total			820,180,992	100.00%		

After reviewing the investment activity for the month ended September 30, 2022, we have not identified any instances of material non-compliance with the Investment Policy.

# Portfolio Composition & Compliance – MF and TR Proportions

- Matched Funding accounts for Construction, Operations, and Debt Service comprise the majority of the MDTA portfolio
  - Short-term investments matched to projected spending
- o Total Return reserves represent long-term core funds, with long investment horizons





	% of	Strategy for Prior Qu	arter	Strategy for Current Quarter				
Purpose	Portfolio	Benchmarks	Duration	% Target	Benchmarks	<b>Duration</b>	% Target	
Capital/Operating/Debt	58%	Matched Funding	N/A	N/A	Matched Funding	N/A	N/A	
Long Term Reserves (1)	42%							
General		50% ML 1-3 YR & 50% ML 3-5 YR	~3 Yrs	100%	50% ML 1-3 YR & 50% ML 3-5 YR	~3 Yrs	100%	
M&O Reserve		U.S. Treasury Strips 1-13 YR	~7 Yrs	100%	U.S. Treasury Strips 1-13 YR	~7 Yrs	100%	

<sup>(1) -</sup> Unrestricted cash in the combined General & M&O Reserve that exceeds the \$350 million target is transferred to the Capital account to fund capital expenditures.

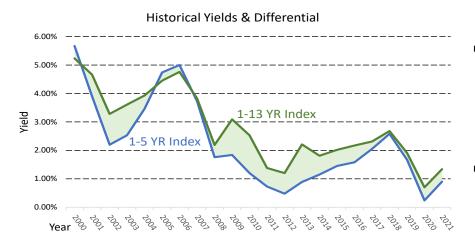
- Matched Funding Accounts: Policy and Trust Agreement Directives/Limitations
  - o <u>Capital (Pay-Go & Bond Proceeds)</u>, <u>Operating & Debt Service Accounts</u> Investment maturities precede or coincide with expected spending

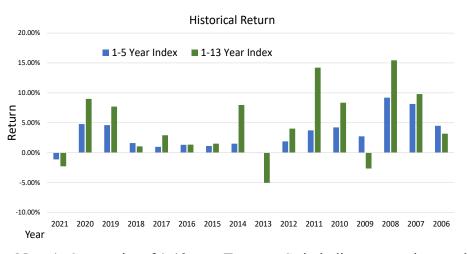
Returns: Investment returns are a function of prevailing interest rates for short-term investments such as Money Market Mutual Funds, MLGIP, Agency/Supranational Discount Notes, and Commercial Paper

- Total Return Accounts: Board Approved Benchmarks
  - o <u>M&O Reserve</u> Staggered maturities, 0-15 years
  - o General Account Staggered maturities, 0-5-years

Returns: Longer duration indices benefit from higher average annual returns over multiyear periods and experience greater return volatility associated with mark-to-market relative to shorter-term duration indices

# Continued Acceptance of Increased Mark-to-Market Swings in Exchange for Higher Average Annual Returns

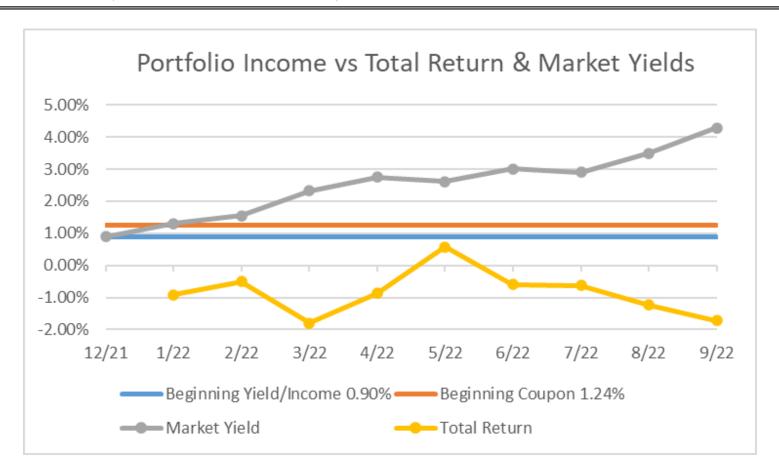




- \$350M unencumbered/unrestricted cash policy
  - Stable target regardless of bond market conditions
  - Negative return temporarily reduces cash balance
- Benchmarks approved by Board based on risk tolerance to remain within financial policies and achieve reasonable multiyear returns
  - Longer duration and increased volatility accepted for M&O Reserve Account<sup>1</sup>
    - 14% of Total Return accounts

Note 1: Composite of 1-13 year Treasury Strip indices approximates the effective duration of a laddered portfolio of 0-15-year coupon bearing securities and aligns with chosen strategy.

Note 2: See Supplemental information for further information on multi-year perspective.



- o Beginning period portfolio yield is a good proxy for understanding cash flow horizon income.
  - o Bond or portfolio yields equate bond cash flows to an annual return.
  - O Yield does not capture future reinvestments of maturities/coupons in the portfolio.
- o Change in market yields alters the market value of a bond's cash flows (Present Value) but does not change the cash flows.
- Total Return is the net of coupons and market value changes.
- Multiyear expected returns  $\approx$  beginning period rolling yields.

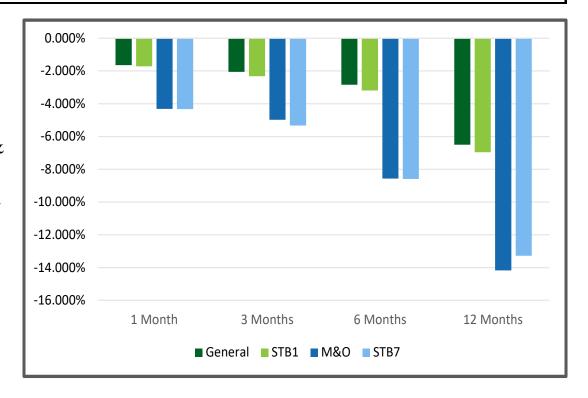
# Total Return Performance – Matched Funding & Total Return

Maryland Transportation Authority

Total Return as of Period Ending - 9/30/2022

Monthly	T	Ending			
Return	3 Months	6 Months	12 Months	N	1arket Value
-0.96%	-1.11%	-1.63%	-3.23%	\$	792,992,806
-0.20%	0.10%	0.25%	0.24%	\$	277,587,495
0.09%	0.32%	0.41%	0.42%	\$	132,671,483
0.20%	0.49%	0.53%	0.54%	\$	38,060,506
-2.03%	-2.48%	-3.68%	-7.65%	\$	344,673,323
	Return -0.96% -0.20% 0.09% 0.20%	Return 3 Months -0.96% -1.11%  -0.20% 0.10% 0.09% 0.32% 0.20% 0.49%	Return         3 Months         6 Months           -0.96%         -1.11%         -1.63%           -0.20%         0.10%         0.25%           0.09%         0.32%         0.41%           0.20%         0.49%         0.53%	Return         3 Months         6 Months         12 Months           -0.96%         -1.11%         -1.63%         -3.23%           -0.20%         0.10%         0.25%         0.24%           0.09%         0.32%         0.41%         0.42%           0.20%         0.49%         0.53%         0.54%	Return         3 Months         6 Months         12 Months         No.           -0.96%         -1.11%         -1.63%         -3.23%         \$           -0.20%         0.10%         0.25%         0.24%         \$           0.09%         0.32%         0.41%         0.42%         \$           0.20%         0.49%         0.53%         0.54%         \$

- Systematic rate rise impacting all bond market investors in the form of mark-to-market price declines
- Shorter term Match Funded accounts for Capital/Construction & Bond Service are benefiting from higher interest rates at the short-end
- Sharp rise in interest rates results in mark-to-market price declines over the short-run for the long-term reserve accounts – General / M&O Reserve



# Supplemental Information

# Supplemental Information – Investment Considerations

# **Portfolio**

# 9/30/2022

(\$ in millions at market)

(\$ in millions at market)							
Account	Purpose	Balance (millions)	Maturity Limitations*	Investment Policy Limitations	Bond Indenture Limitations	Recommendation	
<b>Operating Checking</b> 2335 / 7654 / 85549	Working Capital	\$30.1	Toll revenue generated working capital for operating expenses, excess funds are swept monthly to bond service & General accounts.	1 Year	1 Year - Section 5.02	N/A - Liquid	
General Account 241430	Unencumbered Funds	\$294.5	May provide liquidity to capital program. Cash flow needs subject to timing of bond issuances, capital plan spending rate & Capital account balance.	5 Years - Exceptions with prior approval of the CFO.	No Limitation - Section 5.02	Target effective duration of the Composite <sup>(1)</sup> Index.	
<b>M&amp;O</b> 241427	Operating & Maintenance	\$48.8	Reserve for extraordinary maintenance. No anticipated liquidity needs.	tenance. No anticipated 15 Years		Target effective duration of the Composite <sup>(2)</sup> Index.	
Capital Account 241428	Capital Expenditures	\$277.4	Portion of funds to be spent in current year, high liquidity & matched funding.	5 Years - Exceptions with prior approval of the CFO. Matched Funding	No Limitation - Section 5.02	Maturity profile structured to meet anticipated expenditures.	
Construction Account 2021 952838	Bond Proceeds - All Capital Projects	\$132.6	Targeted spend of one year.	In line with Projected Spending	In line with Projected Spending, Section 5.02	Maturity profile structured to meet anticipated expenditures.	
Bond Service Subaccounts 110379 / 241308 / 241859 / 241870 / 241874 / 241877 / 486115 / 761410 / 952837 / 984563	Debt Service	\$36.8	Pays debt service semi-annually.	1 Year	Match Funded - Maturity cannot exceed P&I payment dates.	Maturity profile to meet semi-annual debt service payments. Funded monthly in 1/6 & 1/12 increments.	
Total		\$820.2					

<sup>\*</sup> Maturity limitations dictated by cash flow needs, Investment Policy & Trust Agreement.

<sup>(1)</sup> Composite Index is a 50/50 blend of the ML 1-3 Yr Bullet Agency & the 3-5 Yr Bullet Agency indices.

<sup>(2)</sup> Composite Index is comprised of the 1 -13 year U.S. Treasury STRIPS CMI indices.

			Trade Alloca	tion - Trailing	12	Month Period	l Ended 9/30/2	02	2	
Broker Name		% Trades	\$ Purchase	% Purchase		\$ Sale	% Sale		\$ Total	% Total
FHN Financial	12	22.2%	\$ 246,099,349.12	27.6%	\$	13,785,146.67	35.2%	\$	259,884,495.79	27.9%
Wells Fargo Securities	10	18.5%	\$ 68,126,647.01	7.6%	\$	16,166,285.88	41.3%	\$	84,292,932.89	9.0%
Piper Jaffray	8	14.8%	\$ 58,774,801.58	6.6%	\$	-	0.0%	\$	58,774,801.58	6.3%
BofA Securities	7	13.0%	\$ 193,256,000.84	21.6%	\$	9,204,701.82	23.5%	\$	202,460,702.66	21.7%
Cantor Fitzgerald	5	9.3%	\$ 153,821,136.80	17.2%	\$	-	0.0%	\$	153,821,136.80	16.5%
Stifel Nicolaus	4	7.4%	\$ 11,152,677.00	1.2%	\$	-	0.0%	\$	11,152,677.00	1.2%
Jefferies & Co	3	5.6%	\$ 59,110,853.48	6.6%	\$	-	0.0%	\$	59,110,853.48	6.3%
Toyota Motor (DOCP)	3	5.6%	\$ 80,745,255.00	9.0%	\$	-	0.0%	\$	80,745,255.00	8.7%
BNY Mellon	2	3.7%	\$ 21,761,781.67	2.4%	\$	-	0.0%	\$	21,761,781.67	2.3%
Total	54	100.0%	\$ 892,848,502.50	100.0%	\$	39,156,134.37	100.0%	\$	932,004,636.87	100.0%

<sup>\*\*\*</sup> Broker/Dealers are reviewed annually for competitiveness by the Investment Committee. Dealer suspensions and additions may result from trailing twelve-month performance.

# **Relative Value & Benchmark Implications**

The securities contained in the current benchmark indices consist of U.S. Treasury and Government Agency debentures. MDTA's allocation to other sectors such as Supranational, Municipal, and Commercial Paper may help performance over time, but may cause tracking errors relative to the indices.

# **Supranational**

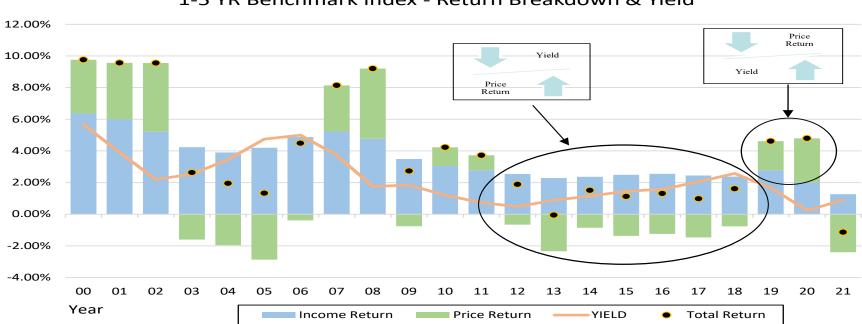
- > Supranational bonds were added to the Investment Policy in December 2016, with a sector limitation of 30% and a single issuer limitation of 10%.
- At times, Triple-A rated Supranational bonds, such as the World Bank, offer relative value versus comparable maturity agency debentures. Target spreads are approximately 10-15 basis points over comparable maturity agencies.

# Municipal

- Municipal bonds are limited by policy to 20% of the portfolio, with a single issuer limitation of 5%.
- Triple-A taxable bonds are sought with spreads near 20 basis points relative to comparable maturity agencies.
- Municipals defeased with treasury securities are not subject to the policy limitation, as they are considered government securities. Target spreads are approximately 15 basis points over comparable maturity agencies.

# **Commercial Paper**

- > CP is limited by policy to 20% of the portfolio, with a single issuer limitation of 5%.
- > Six-month Tier-1 rated CP offered a 29 bp spread over agencies at the end of the quarter.



# 1-5 YR Benchmark Index - Return Breakdown & Yield

# Total Return portfolios require:

- A long-term (multiyear) average annual return perspective to smooth out short-term volatility
  - Over long-term, duration targeted portfolio returns tend to converge back towards the starting rolling yield (multiyear returns ≈ beginning period yields at purchase)

Income Return	=	Coupon Income
Price Return	=	Mark-to-market price changes
Yield	=	Prevailing market rates
Total Return (single years)	=	Income Return +/- Price Return

- Discipline to remain committed to strategies adopted based on risk tolerance
  - Shifting strategies during downturns results in missed opportunities for subsequent gains
  - Higher relative yields and decades of data demonstrate higher multiyear average returns for longer duration portfolios

# ITEM 12



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

## **MEMORANDUM**

**TO:** Finance Committee

**FROM:** Jeffrey Brown, Director of Budget

**SUBJECT:** FY 2023 Operating Budget vs. Actual Spending Review

**DATE:** November 10, 2022

## **PURPOSE**

The purpose of the memorandum is to advise the Finance Committee on the status of the 1st Quarter (year-to-date) YTD spending against the FY 2023 Operating Budget.

# **KEY TAKEAWAYS**

Key takeaways regarding YTD spending against the FY 2023 Operating Budget:

- As of September 30, 2022, 11% of the budget was spent compared to a target of 23%.
- All Objects are at or below the targeted spending level.
- The primary drivers for the reduced spending are personnel vacancies, seasonality of expenses, and 1<sup>st</sup> quarter accruals.

### **SUMMARY**

*Budget analysis threshold:* More than \$500,000 budgeted with variances greater than +/- 5% of the targeted spending level.

- Salaries & Wages/Technical & Special Fees (Object 01 & 02) are below budget at a 19% spend. Object 01 is at 19% spent and Object 02 is at 2% spent. Employee vacancies account for the performance in Objects 01 & 02.
- Communications (Object 03) is below budget at a 7% spend.
  - State Paid Telecommunications (0305) is at a 0% spend and accounts for the performance in Object 03. This line item contains the State Radio System (\$1.8 million budget), which has yet to be invoiced.

# FY 2023 Operating Budget vs. Actual Spending Review Page Two

- Object 4 (Travel) is below budget at a 13% spend.
- Fuel and Utilities (Object 06) is below budget at a 10% spend. This is typically heavier during the winter months.
  - Electricity (0620) is below budget at a 9% spend. This will increase with the opening of the Nice/Middleton Bridge and the expected catch up in delayed billing at other facilities (Baltimore & Ft. McHenry Tunnels, Key Bridge).
- Motor vehicle operations and maintenance (Object 07) is below budget at an 14% spend. The cost is dependent upon when the vehicle orders are filled.
- Contractual Services (Object 08) are below budget target with an -2% spend. Significant spending variances include:
  - Advertising (0801) is at a 1% spend. Underspend is due to the timing of invoices and activity.
  - o Engineers (0807) is at a 3% spend this is due to a billing timing.
  - Equipment Repairs & Maintenance (0809) is over budget at a 91% spend. This is due to the IT storage and blade service maintenance billing, which occurs once a year. This subobject is expected to be on budget at the conclusion of the fiscal year.
  - Building/Road Repairs & Maintenance (0812) is below budget at a 9% spend.
     This is expected to be on budget.
  - Janitorial Services (0813) is over budget with a 31% spend. Billing delays account for the higher than budget spend, as FY 2022 bills are being paid in FY 2023.
  - o Education & Training (0819) is below budget with a 4% spend. Expenses do not occur evenly by month, but this line item is expected to be on budget.
  - Management Studies (0821) is below budget with a 5% spend. This will come back to budget when the studies are initiated.
  - o The primarily IT objects (0841 through 0869) are collectively at a 16% spend compared to the budget, which is close to the expected spend.
  - o *E-ZPass*<sup>®</sup> Service Center Costs (0873) is at a -27% spend due to the reversal of an accrual. The actual expenses have not yet been paid.
  - Other Contractual Services (0899) is at a 2% spend. Payment has been delayed due to an invoice coding error.
- Supplies & Materials (Object 09) is at an 13% spend:
  - o Roadway Maintenance Materials (0905) is at an 8% spend this is a seasonal item.
  - o Salt (0906) is 0% spent.
  - Ammunition (0934) is 61% spent. The annual taser contract payment (\$312k) accounts for most of the variance. Also, partial shipments of back ordered ammunition were received.

### FY 2023 Operating Budget vs. Actual Spending Review Page Three

- o *E-ZPass* Transponders (0951) are at a 10% spend but is expected to be on budget for the full year.
- Replacement Equipment (Object 10) is on budget at a 21% spend
  - o Replacement Equipment (Object 1033) is at a 1% spend due to timing. This is expected to be on budget.
  - Other Replacement Equipment (1099) drives the variance with 63% spent. PPE equipment has been received and this line item is expected to be on budget.
- Additional Equipment (Object 11) is at a 7% spend.
  - Additional Maintenance & Building Equipment (1113) drives the variance with a 3% spend rate. This is expected to be on budget.
- Fixed Costs (Object 13) is under budget at a 1% spend.
  - o Insurance (1309) is a one-time invoice of \$4.5 million that has not yet occurred.

#### **ATTACHMENT**

Budget vs Actual by Object 1st Qtr. FY23

	Expenditures This Month	D., d., o.4	YTD	Dalamas –	% Span4
<b>OBJECT 01 Salaries and Wages</b>		Budget	Expense	Balance	Spent
0101 REGULAR EARNINGS	\$6,389,395	\$120,475,029	\$18,912,503	\$101,562,526	15.70%
0102 ADDITIONAL ASSISTAN		194,092	Ψ10,912,505	194,092	0.00%
0104 OVERTIME EARNINGS	439,702	4,955,951	1,258,780	3,697,171	25.40%
0104 OVERTIME EARNINGS -	•	1,339,686	3,091	1,336,595	0.23%
0105 SHIFT DIFFERENTIAL	211011	993,334	2,380	990,954	0.24%
0110 MISCELLANEOUS P/R AI	DJUSTMENTS	1,421,356	29,287	1,392,069	2.06%
0111 ACCRUED LEAVE PAYM		192,471	93,433	99,038	48.54%
0112 RECLASSIFICATIONS		410,058	,,,,,,,	410,058	0.00%
0151 SOCIAL SECURITY CON	TRIBUTIONS	8,594,673	3,141	8,591,532	0.04%
0152 HEALTH INSURANCE		19,173,822	(3,125)	19,176,947	(0.02%)
0154 RETIREE'S HLTH INSURA	ANCE PREM	10,257,987	(412)	10,258,398	(0.00%)
0161 EMPLOYEES RETIREME		14,507,714	2,706	14,505,008	0.02%
0165 STATE POLICE RETIREM		3,078,695	85,320	2,993,375	2.77%
0169 LAW ENFORCEMNT OFF	PENSION SYS	20,014,531		20,014,531	0.00%
0171 BURDEN EXPENSE	6,167,229	, ,	18,069,443	(18,069,443)	0.00%
0174 UNEMPLOYMENT COME		337,343	457	336,886	0.14%
0175 WORKERS COMPENSAT	ION	3,923,031		3,923,031	0.00%
0189 TURNOVER		(12,047,501)		(12,047,501)	0.00%
0199 OTHER FRINGE BENE - 0	CLOTH ALLOW	853,363	172,892	680,471	20.26%
Total Object 01	12,996,327	198,675,634	38,629,897	160,045,738	19.44%
Object 02 Technical and Special	Food				
Object 02 Technical and Special 0202 PER DIEM PAYMENTS	rees	150,000	19,544	130,456	13.03%
0211 EMPLOYEE AWARDS		1,000	19,344	1,000	0.00%
0220 SPECIAL PAYMENTS PA	VPOLI	748,548		748,548	0.00%
Total Object 02	IKOLL	899,548	19,544	880,004	2.17%
-			,.		
Object 03 Communications					
0301 POSTAGE	1,274	71,118	2,410	68,708	3.39%
0302 TELEPHONE	25,721	228,558	44,912	183,646	19.65%
0303 TELECOMMUNICATION	,	770,517	97,791	672,726	12.69%
0305 STATE PAID TELECOMM		1,725,000		1,725,000	0.00%
0306 CELL PHONE EXPENDIT		410,706	74,413	336,294	18.12%
Total Object 03	116,518	3,205,899	219,526	2,986,373	6.85%
Object 04 Travel					
0401 IN STATE/ROUTINE OPE	345	31,363	1,517	29,846	4.84%
0402 INSTATE/CONF/SEMNR/		57,229	5,702	51,527	9.96%
0403 OUTSTATE/ROUTINE OF	1,585	55,193	1,739	53,454	3.15%
0404 OUTSTATE/CONF/SEMN	30,026	269,937	43,950	225,987	16.28%
Total Object 04	34,033	413,722	52,907	360,815	12.79%
<b>Object 06 Fuel and Utilities</b>					
0603 FUEL-OIL #2	4,953	139,100	9,587	129,514	6.89%
0606 FUEL-NATURAL GAS/PR		197,146	11,798	185,349	5.98%
0620 UTILITIES-ELECTRICITY	•	3,445,787	326,029	3,119,758	9.46%
0621 UTILITIES-WATER/SEW		318,758	78,856	239,902	24.74%
Total Object 06	204,545	4,100,791	426,269	3,674,522	10.39%
-					
Object 07 Motor Vehicle Operat			1 220 227	6 (50 505	16 650/
0701 PURCH VEH-CAR,LIGHT	446,245	7,981,882	1,329,287	6,652,595	16.65%

	Expenditures	_	YTD	_	%
	This Month	Budget	Expense	Balance	Spent
0702 VEHICLE GAS & OIL	277,432	3,765,454	385,649	3,379,805	10.24%
0703 VEHICLE MAINTENANCE	118,789	1,777,957	250,274	1,527,683	14.08%
0704 INSURANCE		407,863		407,863	0.00%
0721 VEHICLE GAS & OIL - W.	6,911	44,347	7,429	36,918	16.75%
0722 VEHICLE MAINT & REPA	5,290	61,431	6,566	54,865	10.69%
0724 BOAT SLIP RENTAL/LAU	NCHING FEES	4,200		4,200	0.00%
0730 PURCH VEH-OTHER LAN	ND VEH - DUMP, T	TRACTOR	80	(80)	0.00%
0731 GAS & OIL - OTHER LAN	109,458	990,000	150,070	839,930	15.16%
0732 LG VEHICLE MAINT & R	144,311	2,000,000	342,049	1,657,951	17.10%
0789 COMMUTER CHARGE	(1,341)	(5,000)	(3,822)	(1,178)	76.44%
0799 OTHER MOTOR VEHICLE	E CHARGES	50,000		50,000	0.00%
Total Object 07	1,107,095	17,078,134	2,467,581	14,610,553	14.45%
Object 08 Contractual Services	<b>5</b> .0.63	2.250.252	22.262	2 210 000	0.000/
0801 ADVERTISING/LEGAL PU	•	3,250,353	32,263	3,218,090	0.99%
0802 APPLICATIONS SOFTWA	,	100,000	40,663	59,337	40.66%
0804 PRINTING/REPRODUCTION		22,000	146	21,854	0.67%
0807 ENGINEERS	224,498	3,750,000	316,564	3,433,436	8.44%
0807 ENGINEERS - Environment	,	2,600,000	220,129	2,379,871	8.47%
0807 ENGINEERS - Highways (N		245,000	233	244,767	0.10%
0807 ENGINEERS - Architectura	· · · · · · · · · · · · · · · · · · ·	260,000	(9,951)	269,951	(3.83%)
0807 ENGINEERS - ITS/Electric	,	650,000	104,964	545,036	16.15%
0807 ENGINEERS - Structural (N		1,500,000	37,949	1,462,052	2.53%
0807 ENGINEERS - Traffic (MA		1,500,000	123,979	1,376,021	8.27%
0807 ENGINEERS - Asset Mgmt	·	700,000	31,565	668,435	4.51%
0807 ENGINEERS - On-Call (All		2,700,000	10,999	2,689,001	0.41%
0807 ENGINEERS - Annual Inspe		15,000,000	(4,318)	15,004,318	(0.03%)
0808 EQUIPMENT RENTAL	40,782	502,101	74,179	427,922	14.77%
0809 EQUIPMENT REPAIRS &	MAINT	1,610,607	1,467,799	142,808	91.13%
0810 EXTERMINATION		16,771		16,771	0.00%
0812 BUILDING/ROAD REPAIR	·	14,608,242	581,943	14,026,299	3.98%
0812 BUILDING/ROAD REPAIR	*		726,939	(726,939)	0.00%
0813 JANITORIAL SERVICES	162,269	1,431,411	443,684	987,727	31.00%
0814 GROUNDS MAINTENANG		46,490		46,490	0.00%
0815 LAUNDRY	243	3,199	302	2,897	9.45%
0817 LEGAL SERVICES	3,935	204,381	7,685	196,696	3.76%
0819 EDUCATION/TRAINING	26,689	1,355,688	56,476	1,299,212	4.17%
0820 MEDICAL CARE		271,720	13,919	257,801	5.12%
0821 MGMT STUDIES AND CO	· · · · · · · · · · · · · · · · · · ·	3,448,658	164,399	3,284,259	4.77%
0823 SECURITY SERVICES	31,228	981,190	193,755	787,435	19.75%
0824 LABORATORY SERVICES		47,736		47,736	0.00%
0825 VETERINARIAN	107	31,565	7,075	24,490	22.41%
0826 FREIGHT AND DELIVER		18,720	528	18,192	2.82%
0827 TRASH AND GARBAGE F	18,099	446,051	97,559	348,492	21.87%
0828 OFFICE ASSISTANCE		61,244	1,392	59,852	2.27%
0829 FISCAL SERVICES	1,484,591	18,859,000	3,621,310	15,237,690	19.20%
0841 DP CENTRAL PROCESS S	•	1,100,000	135,998	964,002	12.36%
0843 DP COMMUNICATIONS (	·	480,000	68,644	411,356	14.30%
0849 TELECOMM LINES, MOD	•	98,453	30,906	67,547	31.39%
0854 COMPUTER MAINTENAN		183,160	~ ~	183,160	0.00%
0858 SOFTWARE LICENSES	950	146,302	6,350	139,952	4.34%

	Expenditures		YTD		%
00/2 ADDI COFTWADE MADI	This Month	Budget	Expense	Balance	Spent
0862 APPL SOFTWARE MAINT	· · · · · · · · · · · · · · · · · · ·	2,218,082	728,519	1,489,563	32.84%
0864 SYSTEMS SOFTWARE M.	27,424	500,000	28,861	471,139	5.77%
0865 OUTSIDE SVCS-SYS ANA	801,517	7,317,000	981,097	6,335,903	13.41%
0866 OUTSIDE SVCS-PROGRA	48,535	415,000	51,238	363,762	12.35%
0869 OUTSIDE SVCS-COMPUT		762,000	11,088	750,912	1.46%
0873 OUTSIDE SVC - E-Z PASS	332,492	50,154,944	(13,554,725)	63,709,669	(27.03%)
0874 OFFICE OF ATTORNEY O		44,265		44,265	0.00%
0875 RETIREMENT AGENCY A 0876 STATEWIDE DOIT SERVI		204,565		204,565	0.00%
		80,604		80,604	0.00%
0894 STATEWIDE PERSONNEL		55,433		55,433	0.00%
0897 STATE ENTERPRISE BUI		27,574	(5.970	27,574	0.00%
0899 OTHER CONTRACTUAL : Total Object 08	35,008 <b>6,440,106</b>	2,668,679	65,879	2,602,800	2.47%
Total Object 06	0,440,100	142,678,187	(3,082,018)	145,760,206	(2.16%)
<b>Object 09 Supplies and Material</b>	S				
0901 AGRICULTURE	90	30,740	6,246	24,494	20.32%
0902 OFFICE SUPPLIES	15,187	396,672	43,248	353,424	10.90%
0903 ELECTRICAL MATERIAL	5,474	428,043	46,278	381,765	10.81%
0904 BUILDING & HOUSEHOL	27,974	403,664	60,266	343,399	14.93%
0905 ROADWAY MAINT MATI	27,637	670,774	53,215	617,559	7.93%
0906 SALT/SNOW MELTING M	IATERIALS	1,566,823		1,566,823	0.00%
0908 HOUSEKEEPING SUPPLIE	248	76,069	5,548	70,520	7.29%
0909 MEDICAL SUPPLIES	370	40,314	2,122	38,192	5.26%
0912 WEARING APPAREL-UNI	40,936	1,110,734	199,944	910,790	18.00%
0915 LIBRARY SUPPLIES	2,713	23,675	2,713	20,962	11.46%
0917 SMALL TOOLS	13,897	384,798	27,117	357,682	7.05%
0918 VETERINARY SUPPLIES	1,062	29,381	3,053	26,328	10.39%
0920 FOOD	4,500	185,414	20,921	164,494	11.28%
0926 DATA PROCESSING SUP	224	41,774	1,188	40,586	2.84%
0934 AMMO GUNS FIRING RA	11,272	576,321	348,944	227,377	60.55%
0951 E-ZPASS TRANSPONDER	401,546	4,365,000	438,799	3,926,202	10.05%
0999 OTHER SUPPLIES AND M	5,093	307,428	84,248	223,180	27.40%
Total Object 09	558,223	10,637,624	1,343,847	9,293,777	12.63%
OI: (10 D. I. (F. )					
Object 10 Replacement Equipme			1 200	(1.200)	0.000/
1002 REPL AUDIO-VISUAL EQ		106 500	1,308	(1,308)	0.00%
1013 REPL MAINTENANCE & 1	•	496,500	7,516	488,984	1.51%
1015 REPL OFFICE EQUIPMEN		74,907	1,699	73,208	2.27%
1019 REPL RADIOS & ELECTR	-	206,000	242	205,758	0.12%
1031 REPL DP EQUIP-MAINFR		75,000	0.547	75,000	0.00%
1033 REPL DP EQUIP-MICROC		1,250,000	9,547	1,240,453	0.76%
1036 REPL DP EQUIP-PERIPHE		079 000	14,044	(14,044)	0.00%
1099 OTHER REPLACEMENT I Total Object 10	594,093 <b>602,995</b>	978,900 <b>3,081,307</b>	613,193 <b>647,550</b>	365,707 <b>2,433,757</b>	62.64% <b>21.02%</b>
Total Object 10	002,995	3,061,307	047,550	2,433,757	21.0270
<b>Object 11 Additional Equipment</b>					
1102 ADDT'L AUDIO-VISUAL		12,500	195	12,305	1.56%
1103 ADDT'L CLEANING EQUI		10,000		10,000	0.00%
1109 ADDT'L HUMAN ENVIRC		1,000	1,847	(847)	184.74%
1113 ADDT'L MAINTENANCE		501,000	14,999	486,001	2.99%
1115 ADDT'L OFFICE EQUIPM		35,000	15,933	19,067	45.52%
1133 ADDT'L DP EQUIP-MICRO		100,000	,,	100,000	0.00%
<u> </u>		,		,	. ,

	Expenditures		YTD		%
_	This Month	Budget	Expense	Balance	Spent
1199 OTHER ADDITIONAL EQ	23,696	472,085	41,705	430,380	8.83%
Total Object 11	25,738	1,131,585	74,679	1,056,905	6.60%
<b>Object 13 Fixed Charges</b>					
1302 INSURANCE COVERAGE	PAID TO STO	468,408		468,408	0.00%
1303 RENT PAID TO DGS		1,100		1,100	0.00%
1304 SUBSCRIPTIONS	1,121	53,160	1,218	51,942	2.29%
1305 ASSOCIATION DUES	2,034	254,605	5,031	249,574	1.98%
1308 LICENSES	626	9,770	1,543	8,227	15.80%
1309 INSURANCE (NON STO PA	AYMENTS)	4,463,488		4,463,488	0.00%
1320 BAD DEBT EXPENSE			32,361	(32,361)	0.00%
Total Object 13	3,781	5,250,531	40,154	5,210,378	0.76%
Total All Objects	22,089,360	387,152,963	40,839,935	346,313,028	10.55%

# ITEM 13



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

#### **Board Members:**

Dontae Carroll
William H. Cox, Jr.
William C. Ensor, III
W. Lee Gaines, Jr.
Wario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
John F. von Paris

William Pines, PE, Executive Director

#### **MEMORANDUM**

**TO:** MDTA Finance Committee

**FROM:** Capital Program Manager Jeanne Marriott

**SUBJECT:** First Quarter Review of FY 2023 Capital Budget vs. Actual Spending

**DATE:** November 10, 2022

#### PURPOSE OF MEMORANDUM

The purpose of the memorandum is to update the MDTA Finance Committee on the status of actual FY 2023 capital spending against the FY 2023 capital budget in the FY 2023-2028 Draft Consolidated Transportation Program (CTP). This information will be presented to the MDTA Board on November 17, 2022.

#### **SUMMARY**

As of September 30, 2022, 11.9% of the FY 2023 budget was spent as compared to the targeted spending level of 25%. The total budget for FY 2023 is \$556.0 million. The actual spending through the first quarter was \$65.9 million. The first quarter percentage is low because there are outstanding accruals for work completed in FY 2022.

#### **ANALYSIS**

Eighty-two of the 91 projects budgeted in FY 2023 were within the acceptable spending limits of 0% to 50% (plus or minus 25% of the 25% target). Due to normal lags in invoicing, generally two months, a plus or minus 25% threshold was determined to be reasonable.

Actual spending through the first quarter for ten projects budgeted for more than \$11 million each in FY 2023 was \$51.8 million. The ten projects are detailed in Attachment A.

#### **ATTACHMENT**

Attachment A – FY 2023 Capital Program Spending – Projects with FY 2023 Budget Over \$11 Million

#### FY 2023 Capital Program Spending Compared to Draft FY 2023-2028 CTP Budget Projects with FY 2023 Budget Over \$11 Million

Project Name	FY 2023 Budget Draft FY23-28 CTP (\$ Million)	FY 2023 Actual thru 9/30/2022 (\$ Million)	Q1 Spend Rate	FY 2023 Amount Remaining (\$ Million)
Replace Nice/Middleton Bridge	\$116.2	\$23.2	20%	\$93.0
I-95 ETL Northbound Extension - Express Toll Lanes to MD 152	\$80.0	\$7.3	9%	\$72.7
I-95 ETL Northbound Extension - MD 152 Interchange Reconstruction	\$68.1	\$11.8	17%	\$56.3
I-95 ETL Northbound Extension - MD 24 to Bynum Run	\$18.0	\$0.0	0%	\$18.0
Rehabilitate Decks of Eastbound Span - Phase I	\$17.6	\$0.2	1%	\$17.4
I-95/Belvidere Road Interchange	\$17.3	\$1.4	8%	\$15.9
Rehabilitate Fort McHenry Tunnel Vent Fans	\$15.5	\$2.8	18%	\$12.7
Replace Electronic Toll Collection and Operating System - 3rd Generation	\$12.6	\$4.9	39%	\$7.7
10-Year Equipment Budget - FY 2018 - FY 2027	\$11.9	\$0.0	0%	\$11.9
I-95 ETL Northbound Extension - Eccelston Mitigation	\$11.8	\$0.0	0%	\$11.8
Tota	s369.0	<u>\$51.6</u>	<u>14</u> %	<u>\$317.4</u>

## ITEM 14



Larry Hogan, Governor

Boyd K. Rutherford, Lt. Governor James F. Ports, Jr., Chairman

William Pines, PE, Executive Director

#### **Board Members:**

Dontae Carroll William H. Cox, Jr. William C. Ensor, III W. Lee Gaines, Jr

Mario J. Gangemi, P.E. Cynthia D. Penny-Ardinger Jeffrey S. Rosen

aines, Jr John F. von Paris

#### MEMORANDUM

**TO:** Finance Committee

**PREPARED BY:** Cheryl Lewis-Orr, Director of Revenue

**PRESENTED BY:** Deborah Sharpless, CFO

**SUBJECT:** First Quarter Fiscal Year 2023 Traffic and Revenue Performance

Report

**DATE:** November 10, 2022

#### **PURPOSE**

To provide the Finance Committee with a quarterly and year-to-date update regarding traffic and toll revenue trends compared to the previous year and the forecast.

#### **SUMMARY**

Each quarter, an independent quarterly review of traffic and revenue is prepared by CDM Smith, Inc. (MDTA's traffic and revenue consultant). The quarterly review looks at traffic and toll revenue trends and compares actual system-wide experience with traffic and toll revenue forecasts. CDM Smith continues to track and evaluate the performance of traffic at the lane level and traffic and revenue collected on a cash basis.

The key takeaways regarding (year-to-date) traffic and revenue performance are as follows:

- Passenger vehicle traffic levels continue to track closely to pre-pandemic levels which can be seen in Figure 1 on Page 2 of the attached First Quarter FY 2023 Traffic and Revenue Performance Report.
- Commercial vehicle traffic levels continue to outperform pre-pandemic levels which can also be seen in Figure 1 on Page 2 of the attached First Quarter FY 2023 Traffic and Revenue Performance Report.
- Systemwide, transactions and revenue exceeded the forecast by 2.8 percent and 7.7 percent, respectively. When adjusting for timing differences, systemwide revenue exceeded the forecast by \$4.3 million, or 2.3 percent.

First Quarter Fiscal Year 2023 Traffic and Revenue Performance Report Page Two

#### **ANALYSIS**

As shown in the Table below, for the quarter ended September 30, 2022, systemwide transactions totaled 42.2 million and corresponding collected revenue totaled \$202.3 million. This represents a decrease of 0.5 million transactions, or 1.3 percent, compared to the quarter ended September 30, 2021. Revenue increased by \$5.4 million, or 2.7 percent, compared to the same period last year.

Actual transactions were above forecast by 1.2 million, or 2.8 percent, and revenue was above forecast by \$14.5 million, or 7.7 percent, for the quarter ended September 30, 2022. When adjusting for timing differences, systemwide revenue exceeded the forecast by \$4.3 million, or 2.3%. The deviation in actual performance compared to the forecast (adjusted for timing differences) was due to a combination of factors, including the back-office processing of 6 more days during the first quarter than forecasted and 1.1 million more NOTDs than forecasted.

FY 2023 Actuals compared to FY 2022 Actuals and FY 2023 Forecast versus FY2023 Actuals

	Combined Facilities													
TRANSACTIONS (in Millions)						REVENUE (in Millions)								
	FY22	FY23			FY22			FY22	FY23			FY23		
	Actual	Actual	Diff	% Change	Forecast	Diff	% Diff	Actual	Actual	Diff	% Change	Forecast	Diff	% Diff
Qtr. 1	42.7	42.2	(0.5)	-1.3%	41.0	1.2	2.8%	\$ 197.0	\$ 202.3	\$ 5.4	2.7%	\$ 187.8	\$ 14.5	7.7%
YTD Totals	42.7	42.2	(0.5)	-1.3%	41.0	1.2	2.8%	\$ 197.0	\$ 202.3	\$ 5.4	2.7%	\$ 187.8	\$ 14.5	7.7%

\*Note: Numbers may not sum due to rounding

#### **ATTACHMENTS**

- Attachment A: Summary of Revenue Adjusted for Timing Differences
- Attachment B: Comparison of Official Forecast to Actual Toll Revenue Performance
- Attachment C: Analysis of Actual Toll Revenue Performance & Financial Forecast Differences
- Attachment D: FY 2023 Forecast vs Actual Revenue by Facility
- Attachment E: FY 2023 Forecast vs. Actual Revenue By Payment Method
- First Quarter FY 2023 Traffic and Revenue Performance Report

First Quarter Fiscal Year 2023 Traffic and Revenue Performance Report Page Three

## Attachment A Summary of Revenue – Adjusted for Timing Differences FY 2023 Forecasted and Actual Revenue Comparison

		E-ZPass®	Video, Administrative <sup>1</sup> & Pay-By-Plate	Total
less	Forecast Revenue Actual Revenue	\$147,665,022 169,358,894	\$40,184,388 32,970,595	\$187,849,410 202,329,489
plus	Unadjusted Difference Timing Differences	21,693,872 (8,179,953)	(7,213,792) (2,029,267)	14,480,079 (10,209,220)
	Adjusted Difference	\$13,513,918	(\$9,243,059)	\$4,270,859

<sup>&</sup>lt;sup>1</sup> Includes items such as Hatem Bridge discount plan (\$20.00 annual plan), oversize permit fees, transponder sales, civil penalties, unused trips, commercial post-usage discount & monthly account fees (non-Maryland addresses).

## Attachment B Comparison of Official Forecast to Actual Toll Revenue Performance (In millions)

July 1, 2022 to Sep 30, 2022			
Toll Revenue Forecast:			\$187,849,410
Actual Revenue:			
E-ZPass	169,358,894		
Pay-By-Plate	850,261		
Video Toll	27,846,727		
Adminstrative Toll	4,273,606		
Total Actual Revenue			202,329,488
Unadjusted Actual Revenue less Forecasted Revenue			14,480,078
Timing Difference Estimates:			
E-ZPass FY2023 (Current) Transaction Timing Differences  Posted More Days than Forecasted, as of Sep 30, 2022  ■ All Facilities: E-ZPass AVI Maryland & Non-Maryland (6 days)  ■ All Facilities: E-ZPass I-Tolls Maryland and Non-Maryland Behind (1 day)  Total Posted More Days than Forecasted, net  Total E-ZPass FY2023 Transaction Timing Differences	(8,392,977) 213,024	(8,179,953)	(8,179,953)
Video Toll Timing Differences:			
Mailed 1.1M more Transactions than Forecasted (Jul-Sep 2022)		(2,029,266)	
Total Video Tolls Timing Differences			(2,029,266)
Total Timing Difference Estimates			(10,209,219)
Adjusted Actual Revenue less Forecasted Revenue		•	\$4,270,859

### First Quarter Fiscal Year 2023 Traffic and Revenue Performance Report Page Four

#### Attachment C Analysis of Actual Toll Revenue Performance & Financial Forecast Differences

Adjusted Difference (Forecast less Adjusted Actual Revenue)		\$4,270,859
Forecast Assumption Differences:		
E-ZPass Transactions not included in the Forecast (FY 2021 & 2022)	4,569,795	
E-ZPass Daily Average Revenue Higher than Forecast (FY2023)	8,588,983	
Pay-By-Plate Usage Lower than Forecasted	368,125	
Video Toll Average Toll Rate Lower than Forecast	(437,437)	
Video Toll and Central Collection Unit Collection Rate Lower than Forecasted	(11,473,331)	
Administrative Toll Revenue Higher than Forecasted	2,416,606	
<b>Total Forecast Assumption Differences</b>		4,032,742
Unreconciled/Analyzed Difference		(\$238,117)

Attachment D FY 2023 Forecast vs. Actual Revenue – By Facility

Legacy Facilities										
		July		August	September		Total			
155	Forecast	\$ 47,471,718	\$	42,351,028	\$ 39,675,474	\$	129,498,220			
E-ZPass	Actual	47,471,718		42,866,442	60,776,297	\$	151,114,457			
ш	Difference	(0)		515,414	21,100,823	\$	21,616,236			
ر ځ∞ ځ	Forecast	10,625,199		12,844,763	13,851,285	\$	37,321,248			
Video, Pay-By- Plate & Other	Actual	11,319,714		9,739,499	7,627,937	\$	28,687,151			
> B P O	Difference	694,515		(3,105,264)	(6,223,348)	\$	(8,634,097)			
_	Forecast	58,096,917		55,195,791	53,526,759	\$	166,819,468			
Total	Actual	58,791,432		52,605,941	68,404,234	\$	179,801,607			
<b>–</b>	Difference	\$ 694,515	\$	(2,589,850)	\$ 14,877,475	\$	12,982,139			

Intercounty Connector										
E-ZPass	Forecast Actual	\$	July 4,527,768 4,527,768	\$	August 4,807,871 4,198,483	\$ \$	eptember 5,106,502 5,908,850	\$	Total 14,442,141 14,635,101	
ய்	Difference		-		(609,388)		802,348	\$	192,960	
Video, Pay-By- Plate & Other	Forecast Actual		1,142,044 1,284,443		742,716 1,193,724		788,290 1,579,033	\$ \$	2,673,049 4,057,200	
Pa K	Difference		142,400		451,008		790,743	\$	1,384,151	
Total	Forecast Actual		5,669,811 5,812,211		5,550,587 5,392,207		5,894,791 7,487,883	\$ \$	17,115,190 18,692,301	
	Difference	\$	142,400	\$	(158,380)	\$	1,593,091	\$	1,577,111	

	I-95 Express Toll Lanes									
ss	Forecast	\$	July 1,123,818	\$	August 1,399,619	\$ \$	eptember 1,201,225	\$	Total 3,724,661	
E-ZPass	Actual		1,123,818		908,165		1,577,354	\$	3,609,337	
证	Difference		0		(491,453)		376,129	\$	(115,324)	
Video, Pay-By- Plate & Other	Forecast		89,882		53,927		46,283	\$	190,091	
Video, Pay-By Plate 8 Other	Actual		89,882		73,923		62,439	\$	226,245	
	Difference		-		19,997		16,157	\$	36,154	
	Forecast		1,213,699		1,453,545		1,247,508	\$	3,914,752	
Total	Actual		1,213,699		982,088		1,639,794	\$	3,835,581	
-	Difference	\$	0	\$	(471,457)	\$	392,286	\$	(79,171)	

	All Facilities													
		July		August		September		Total						
Forecast	\$		\$	62,199,923	\$	60,669,058	\$	187,849,410						
Actual		65,817,342		58,980,237		77,531,910	\$	202,329,489						
Difference	\$	836,914	\$	(3,219,687)	\$	16,862,852	\$	14,480,079						

Attachment E FY 2022 Forecast vs. Actual Revenue – By Payment Method

			E-ZPass		
		July	August	September	Total
يبا	Legacy	\$ 47,471,718	42,351,028	39,675,474	\$ 129,498,220
cas	ICC	4,527,768	4,807,871	5,106,502	\$ 14,442,141
-orecast	ETL	1,123,818	1,399,619	1,201,225	\$ 3,724,661
"	Total	53,123,304	48,558,518	45,983,201	\$ 147,665,022
	Legacy	47,471,718	42,866,442	60,776,297	\$ 151,114,457
Actual	ICC	4,527,768	4,198,483	5,908,850	\$ 14,635,101
Act	ETL	1,123,818	908,165	1,577,354	\$ 3,609,337
	Total	53,123,303	47,973,090	68,262,500	169,358,894
	Difference	\$ (0)	(585,427)	\$ 22,279,299	\$ 21,693,872

		Video	, Pay	y-By-Plate & Ot	her		
		July		August		September	Total
	Legacy	\$ 10,625,199	\$	12,844,763	\$	13,851,285	\$ 37,321,248
ast	ICC	1,142,044		742,716		788,290	\$ 2,673,049
Forecast	ETL	89,882		53,927		46,283	\$ 190,091
Ъ	Total	11,857,125		13,641,406		14,685,857	\$ 40,184,388
	Legacy	\$ 11,319,714	\$	9,739,499	\$	7,627,937	\$ 28,687,151
l _	ICC	1,284,443		1,193,724		1,579,033	\$ 4,057,200
Actual	ETL	89,882		73,923		62,439	\$ 226,245
Aci	Total	12,694,039		11,007,146		9,269,410	32,970,595
	Difference	\$ 836,915	\$	(2,634,259)	\$	(5,416,448)	\$ (7,213,792)

All Revenue													
		July		August	,	September		Total					
Forecast	\$	64,980,428	\$	62,199,923	\$	60,669,058	\$	187,849,410					
Actual		65,817,342		58,980,237		77,531,910	\$	202,329,489					
Difference	\$	836,914	\$	(3,219,687)	\$	16,862,852	\$	14,480,079					



FINAL

Ms. Deborah Sharpless Chief Financial Officer Maryland Transportation Authority 2310 Broening Highway Suite 150 Baltimore, MD 21224

Subject: FINAL First Quarter Fiscal Year 2023 Traffic and Revenue Performance Report

Dear Ms. Sharpless:

This letter report provides a summary of historical monthly transaction and toll revenue performance on the MDTA system using available data through the first quarter of Fiscal Year (FY) 2023, ending September 30, 2022. The historical performance is also compared to the most recent forecast developed by CDM Smith and summarized in the "FY 2023 Traffic and Toll Revenue Forecast Update", (November 2022 forecast report) dated November 2, 2022. This comparison is provided separately for the Legacy system, Intercounty Connector (ICC), and I -95 Express Toll Lanes (ETLs), as well as for the total system. An analysis of the variations in actual experience compared to forecast is also provided.

#### **Recent Trends**

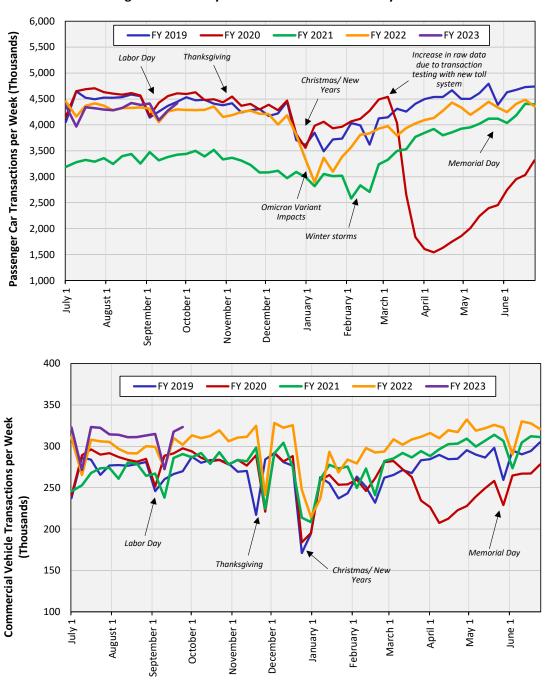
Similar to FY 2022, FY 2023 transactions and revenue have been impacted by recovery from the COVID-19 pandemic and the customer focused business rule changes implemented by MDTA during that timeframe. Due to this, CDM Smith has continued to track the performance on the system through two sources: the Kapsch 3G toll collection system data reports and the Traffic Volume Income (TVI) reports. The 3G reports provide the raw, in-lane data which records the daily traffic at the roadside, independent of toll collections. TVI reports provide collected transactions and revenue on the system on a cash basis, where a transaction and the associated revenue is reported in the month the toll is paid.

**Figure 1** shows the systemwide traffic on the total MDTA system for passenger cars and commercial vehicles from July 2019 through September 2022 using the daily in-lane data. The figure shows that passenger car traffic was negatively impacted in FY 2020 and 2021 from COVID-19, followed by strong recovery in late FY 2021. Traffic volumes in the first half of FY 2022 were close to FY 2019 levels but softened during the second half of FY 2022 due to the impacts of the Omicron variant in January, followed by the impacts of high fuel prices and inflation. Passenger car transaction volumes in the first quarter of FY 2023 are similar to FY 2022 in both volume and weekly variations and have not yet returned to pre-pandemic levels. Commercial vehicle traffic also declined initially due to impacts from COVID-19 but recovered to pre-pandemic levels by August 2020, and through September 2022 continue to outperform growth trends observed prior to the pandemic.



**FINAL** 

Figure 1 - Total Systemwide Traffic Per Week by Fiscal Year



Source: Maryland Transportation Authority E-ZPass Operations, Daily Transactions



**FINAL** 

Monthly transactions for FY 2022 and FY 2023 for the total system are presented in **Table 1** by vehicle type and payment method. This table and the remaining tables in this report will present TVI report data and represent transactions and associated revenue in the month the toll is paid. Significant monthly variations can be observed in transaction totals, and the distribution of transactions by payment method. These variations are the result of the timing of transaction processing in the back office, and not reflective of variations in traffic on MDTA system facilities. Total passenger car transactions for the first quarter in FY 2023 were 1.1 percent below the same period in 2022. Commercial vehicle transaction totals in the first quarter of FY 2023 were 3.3 percent lower than Q1 2022. Overall, total system transactions in Q1 2023 were 1.3 percent lower than Q1 2022.

Monthly collected toll revenue for FY 2022 and FY 2023 for the total system are provided in **Table 2. Figure 2** is a graphical depiction of the share of toll revenue by method of payment and vehicle class for the same period. Systemwide toll revenue trends for passenger cars are up 3.3 percent in the first quarter of FY 2023 when compared to the same quarter in FY 2022. Revenue for commercial vehicles were also up by 1.8 percent for the same time frame. Overall, first quarter FY 2023 revenue increased 2.7 percent compared with Q1 FY 2022. Monthly variations in revenue totals and the distribution of revenue by payment method parallel those observed in transaction totals.

Lastly, **Table 3** provides the same monthly trend comparison for other revenue. Other revenue is non-toll revenue collected by the agency that is associated with operations. This revenue comes from unused commuter and shopper plan trips, E-ZPass transponder sales, Hatem E-ZPass programs, civil penalties from violation recovery, and commercial vehicle fees and discounts. The commercial vehicle revenue comes from post-usage discounts, high frequency discounts, and oversize permit fees. Since this revenue is associated with collected transactions and revenue, and therefore the delayed NOTDs, year-over-year trends vary greatly on a monthly basis. Overall, other revenue declined by 0.6 percent for the first quarter of FY 2023 when compared to the first quarter of FY 2022. This is the combined result of decreases in violation recovery and commercial vehicle other revenue, and a nearly 300 percent increase in service fees and sales.



Table 1 - Systemwide Collected Transactions by Month

				Passeng	er Car Trans	actions			
		ETC		<u> </u>	Video (1)			Total	
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	15,890,063	10,932,349	(31.2)	216,710	1,581,951	630.0	16,106,772	12,514,300	(22.3
August	11,547,095	9,636,162	(16.5)	526,446	1,435,272	172.6	12,073,541	11,071,434	(8.3
September	9,933,446	14,153,851	42.5	1,164,573		(4.9)	11,098,019	15,261,364	37.5
October	11,762,032		-	1,523,444	-,,	-	13,285,476	-	-
November	11,122,911	_	_	1,680,798	_	_	12,803,710	_	_
December	9,908,315	_	_	1,779,346	_	_	11,687,660	_	_
January	11,194,490	_	_	2,366,321	-	_	13,560,811	_	-
February	12,229,668	_	_	2,819,346	_	_	15,049,014	_	_
March	9,095,987	_	_	2,172,697	-	_	11,268,684	_	_
April	5,592,198	_	_	2,008,917	_	_	7,601,115	_	_
May	12,673,036	_	_	1,483,362	_	_	14,156,398	_	_
June	16,183,395	-	_	1,619,242	_	_	17,802,637	-	_
		24 722 261	(7.1)		4 124 727	116.2		20 047 000	/1 1
Q1 Total	37,370,604	34,722,361	(7.1)	1,907,729	4,124,737	116.2		38,847,098	(1.1
FY Total	137,132,635	-	-	19,361,201	-	-	156,493,836	-	-
				Commercia	I Vehicle Tra	nsactions			
		ETC	0/ 01		Video (1)	0/ 01		Total	0/ 01
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	1,542,993	971,874	(37.0)	4,559	75,556	1,557.3	1,547,552	1,047,430	(32.3
August	977,866	888,580	(9.1)	19,917	83,576	319.6	997,783	972,156	(2.6
September	825,232	1,242,309	50.5	40,908	41,611	1.7	866,140	1,283,920	48.2
October	1,004,144	-	-	43,127	-	-	1,047,271	-	-
November	944,843	-	-	45,330	-	-	990,173	-	-
December	806,059	-	-	55,668	-	-	861,727	-	-
January	924,797	-	-	71,542	-	-	996,339	-	-
February	1,127,716	-	-	79,228	-	-	1,206,943	-	-
March	873,275	-	-	105,128	-	-	978,403	-	-
April	493,121	-	-	85,450	-	-	578,570	-	-
May	1,138,558	-	-	44,060	-	-	1,182,618	-	-
June	1,455,673			113,063			1,568,736		
Q1 Total	3,346,090	3,102,763	(7.3)	65,384	200,743	207.0	3,411,475	3,303,507	(3.2
FY Total	12,114,274	-	-	707,981	-	-	12,822,255	-	-
				Tota	al Transactio	ns			
	-	ETC			Video (1)			Total	
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	17,433,056	11,904,223	(31.7)	221,269	1,657,508	649.1	17,654,324	13,561,731	(23.2
August	12,524,961	10,524,742	(16.0)	546,363	1,518,848	178.0	13,071,324	12,043,590	(7.9
September	10,758,678	15,396,160	43.1	1,205,481		(4.7)	11,964,159	16,545,284	38.3
October	12,766,176	-	-	1,566,571	-	-	14,332,747	-	-
November	12,067,754	-	-	1,726,129	-	-	13,793,883	-	-
December	10,714,374	-	-	1,835,014	-	-	12,549,388	-	-
January	12,119,287	-	-	2,437,862	-	-	14,557,149	-	-
February	13,357,384	-	-	2,898,574	-	-	16,255,958	-	-
March	9,969,261	-	-	2,277,825	-	-	12,247,086	-	-
April	6,085,318	-	_	2,094,367	-	-	8,179,685	-	-
May	13,811,594	-	-	1,527,422	-	-	15,339,016	-	-
June	17,639,067			1,732,305			19,371,373		
	40.746.664	27.025.425	/7.4		4 225 400	110.3	42 600 007	42.150.005	14.2
Q1 Total	40,716,694	37,825,125	(7.1)	1,973,113	4,325,480	119.2	42,689,807	42,150,605	(1.3
FY Total	149,246,909	-	-	20,069,182	-	-	169,316,091	-	-

<sup>(1)</sup> Pay-by-plate transactions are included with video transactions.



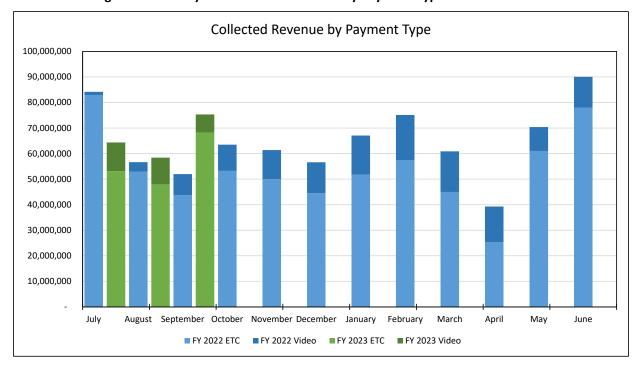
Table 2 - Systemwide Collected Toll Revenue by Month

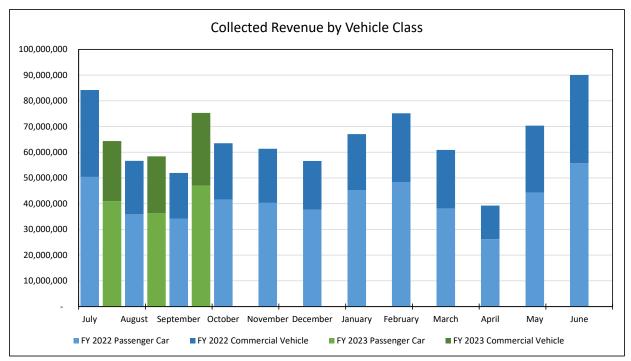
				Passeng	er Car Toll Rev	enue			
		ETC			Video (1)			Total	
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	\$49,235,597	\$31,841,940	(35.3)	\$ 1,183,201	\$ 9,151,963	673.5	\$50,418,798	\$40,993,903	(18.7
August	32,805,852	28,158,615	(14.2)	3,078,648	8,202,247	166.4	35,884,500	36,360,862	1.3
September	27,169,087	41,026,423	51.0	6,952,731	5,989,285	(13.9)	34,121,819	47,015,708	37.8
October	32,514,945	-	-	9,057,896	-	-	41,572,841	-	-
November	30,154,657	-	-	10,141,698	-	-	40,296,355	-	-
December	27,125,564	-	-	10,563,313	-	-	37,688,877	-	-
January	31,882,436	-	-	13,438,438	-	-	45,320,873	-	-
February	32,626,281	-	-	15,679,222	-	-	48,305,503	-	-
March	25,428,270	-	-	12,732,098	-	-	38,160,368	-	-
April	14,865,928	-	-	11,373,047	-	-	26,238,975	-	-
May	36,134,398	-	-	8,168,043	-	-	44,302,441	-	-
June	46,605,598			9,094,060			55,699,658		
Q1 Total	109,210,537	101,026,979	(7.5)	11,214,580	23,343,495	108.2	120,425,117	124,370,474	3.3
FY Total	386,548,614	-	-	111,462,394	-	-	498,011,008	-	-
				Commorcia	ıl Vehicle Toll F	Povonuo			
		ETC		Commercia	Video (1)	vevenue		Total	
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	\$33,671,097	-	(36.8)	\$ 98,037	\$ 2,083,976	2,025.7	\$33,769,134		(30.8
August	20,179,396	19,814,475	(1.8)	607,270	2,218,608	265.3	20,786,666	22,033,083	6.0
September	16,623,164	27,236,078	63.8	1,208,327	1,050,910	(13.0)	17,831,490	28,286,987	58.6
October	20,737,327	-	-	1,198,806	-	-	21,936,133	-	-
November	19,843,452	_	_	1,220,859	_	_	21,064,312	_	_
December	17,413,995	_	_	1,484,747	_	_	18,898,742	_	_
January	19,915,598	_	_	1,824,934	_	_	21,740,531	_	_
February	24,737,926	_	_	2,100,956	_	_	26,838,882	_	_
March	19,539,032	_	_	3,203,955	_	_	22,742,987	_	_
April	10,559,499	_	_	2,483,834	_	_	13,043,333	_	_
May	24,878,346	_	_	1,186,671	_	_	26,065,017	_	_
June	31,421,485			2,923,537			34,345,022		
Q1 Total	70,473,657	68,331,916	(3.0)	1,913,633	5,353,493	179.8	72,387,290	73,685,409	1.8
FY Total	259,520,317	-	-	19,541,933	-	-	279,062,250	-	-
							_: -,,		
		ETC		lot	al Toll Revenue	e		Total	
Month	FY 2022	FY 2023	% Change	FY 2022	Video (1) FY 2023	% Change	FY 2022	FY 2023	% Change
July	\$82,906,694	\$53,123,304	(35.9)		\$11,235,938	777.0	\$84,187,932	-	(23.6
August	52,985,249	47,973,090	(9.5)	3,685,918	10,420,855	182.7	56,671,166	58,393,945	3.0
September	43,792,251	68,262,501	55.9	8,161,058	7,040,194	(13.7)	51,953,309	75,302,695	44.9
October	53,252,272	-	-	10,256,702	-	-	63,508,974	-	-
November	49,998,109	-	-	11,362,558	-	-	61,360,667	-	-
December	44,539,558	-	-	12,048,060	-	-	56,587,619	-	-
January	51,798,033	-	-	15,263,372	-	-	67,061,405	-	_
February	57,364,207	-	-	17,780,177	-	-	75,144,385	-	-
March	44,967,302	-	-	15,936,053	-	-	60,903,355	-	-
April	25,425,427	-	-	13,856,881	-	-	39,282,308	-	-
May	61,012,744	-	-	9,354,714	-	-	70,367,458	-	-
		_	_	12,017,597	_	-	90,044,680	_	-
June	78,027,083			12,017,007				·	
-	179,684,194	169,358,895	(5.7)	13,128,213	28,696,988	118.6	192,812,407	198,055,883	2.7

<sup>(1)</sup> Pay-by-plate revenue is included with video revenue.



Figure 2 – Total System Collected Revenue by Payment Type and Vehicle Class







**FINAL** 

Table 3 – Other Revenue Trends by Month

	Service	Fees and Sal	es <sup>(1)</sup>	Viola	tion Recover	y <sup>(2)</sup>	Comm	ercial Vehicles	(3)	Total	Other Reven	ue
Month	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change	FY 2022	FY 2023	% Change
July	\$ 140,056	\$ 2,213,317	1,480.3	\$ 1,997,861	\$ 34,164	(98.3)	\$ 57,633	\$ (789,381)	(1,469.7)	\$ 2,195,550	\$ 1,458,100	(33.6)
August	124,052	1,304,985	952.0	1,122,871	\$ 42,198	(96.2)	(1,114,191)	\$ (760,892)	31.7	132,732	586,291	341.7
September	1,209,421	2,363,096	95.4	846,086	\$ 912,009	7.8	(84,677)	\$ (1,045,889)	(1,135.1)	1,970,829	2,229,215	13.1
October	1,445,585	-	-	1,489,347	-	-	(2,503,394)	-	-	431,538	-	-
November	1,491,780	-	-	3,024,869	-	-	(1,715,748)	-	-	2,800,901	-	-
December	1,389,602	-	-	3,602,653	-	-	(772,320)	-	-	4,219,935	-	-
January	1,413,421	-	-	4,146,765	-	-	(812,169)	-	-	4,748,017	-	-
February	1,523,573	-	-	4,220,168	-	-	(640,115)	-	-	5,103,626	-	-
March	610,277	-	-	2,922,553	-	-	(807,480)	-	-	2,725,351	-	-
April	23,328	-	-	414,296	-	-	(738,983)	-	-	(301,360)	-	-
May	1,548,931	-	-	347,361	-	-	(807,045)	-	-	1,089,247	-	-
June	2,246,483			66,652			(757,584)			1,555,551		
Q1 Total	1,473,529	5,881,399	299.1	3,966,818	988,370	(75.1)	(1,141,236)	(2,596,163)	(127.5)	4,299,111	4,273,606	(0.6
FY Total	13,166,508	-	-	24,201,483	-	-	(10,696,073)	-	-	26,671,918	-	-

<sup>(1)</sup> Service fees and sales includes unused pre-paid trip revenue, transponder sales, and the Hatem E-ZPass discount plans.

#### **Forecast Versus Actual**

In this section, actual collected transactions and revenue are compared to the November 2022 forecast for each of the facilities. **Table 4** provides the comparison for the Legacy system transactions by vehicle type and method of payment and **Table 5** shows the same comparison for collected toll revenue. As shown in Table 4, total transactions were 4.7 percent above forecast. Passenger cars were 4.2 percent above forecast and commercial vehicles were 10.7 percent above forecast. This is due, in part, to the back office processing an additional six days of ETC transactions over what was anticipated in the forecast for the first quarter. More specifically, there was a six-day shortfall in ETC transaction processing in August followed by 12 additional days of transaction processing in September over what was expected. The impacts of this can be seen in August transaction totals which fell 11.3 percent below forecast and September transaction totals which exceeded forecast by 27.7 percent.

As shown in Table 5, collected toll revenue on the Legacy System showed similar trends versus forecast as those seen in transactions, including significant variations in monthly totals and distribution by payment method. Passenger car revenue was 3.8 percent above forecast, and commercial vehicle revenue exceeded forecast by 11.1 percent. Overall, Legacy System collected toll revenue for the first quarter of FY 2023 was 6.6 percent above forecast.

<sup>(2)</sup> Violation recovery is civil penalties collected on unpaid notices of toll due.

<sup>(3)</sup> Commercial vehicles include post-usage discounts, high frequency discounts, and oversize permit fees.



Table 4 - Comparison of FY 2023 Forecast and Actual Transactions - Legacy System

				FY 2023 Pas	senger Car T	ransactions			
		ETC			Video (1)			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Change
July	8,122,338	8,031,550	(1.1)	1,167,785	1,167,785	0.0	9,290,123	9,199,335	(1.0
August	7,591,822	7,043,884	(7.2)	1,607,166	1,021,127	(36.5)	9,198,989	8,065,011	(12.3
September	6,960,948	10,308,566	48.1	1,708,576	716,122	(58.1)	8,669,524	11,024,687	27.2
October	7,199,214	-	_	1,700,481	-,	-	8,899,695	-	-
November	6,977,727	-	-	1,318,723	-	-	8,296,450	-	-
December	7,061,484	-	-	1,294,899	-	-	8,356,383	-	-
January	6,379,768	-	-	1,215,101	-	-	7,594,869	-	-
February	6,107,124	-	-	1,071,880	-	-	7,179,004		-
March	6,916,564	-	-	1,161,603	-	-	8,078,167		-
April	7,176,615	-	-	1,258,989	-	-	8,435,604	-	-
May	7,249,092	-	-	1,337,345	-	-	8,586,437	-	-
June	7,245,802			1,438,748			8,684,549		
Q1 Total	22,675,109	25,383,999	11.9	4,483,527	2,905,034	(35.2)	27,158,636	28,289,033	4.2
FY Total	84,988,498	-	-	16,281,296	-	-	101,269,794	-	-
				FY 2023 Comm		e Transaction	S		
		ETC	0/ Ch		Video (1)	0/ Ch		Total	0/ 61
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Change
July	832,887	832,887	0.0	65,285	65,285	0.0	898,172	898,172	0.0
August	778,651	768,974	(1.2)	60,851	71,021	16.7	839,502	839,995	0.1
September	760,712	1,068,496	40.5	65,673	32,690	(50.2)	826,385	1,101,186	33.3
October	773,576	-	-	65,645	-	-	839,220	-	-
November	753,584	-	-	51,839	-	-	805,423	-	-
December	752,986	-	-	51,015	-	-	804,001	-	-
January	724,067	-	-	47,849	-	-	771,915	-	-
February	676,482	-	-	40,900	-	-	717,382	-	-
March	773,007	-	-	43,769	-	-	816,776	-	-
April	744,329	-	-	46,279	-	-	790,608	-	-
May	794,657	-	-	49,370	-	-	844,027	-	-
June	780,181			52,960			833,141		
Q1 Total	2,372,250	2,670,357	12.6	191,810	168,996	(11.9)	2,564,060	2,839,354	10.7
FY Total	9,145,120	-	-	641,434	-	-	9,786,554	-	-
				FY 2023 AI	l Vehicle Tra	nsactions			
B.0 1		ETC	n/ Ch		Video (1)	0/ Cl		Total	0/ 61
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Change
July	8,955,225	8,864,437	(1.0)	1,233,071	1,233,071	0.0	10,188,296	10,097,508	(0.9
August	8,370,473	7,812,858	(6.7)	1,668,018	1,092,148	(34.5)	10,038,491	8,905,006	(11.3
September	7,721,661	11,377,062	47.3	1,774,249	748,812	(57.8)	9,495,909	12,125,873	27.7
October	7,972,790	-	-	1,766,126	-	-	9,738,916	-	-
November	7,731,311	-	-	1,370,561	-	-	9,101,873	-	-
December	7,814,470	-	-	1,345,914	-	-	9,160,384	-	-
January	7,103,835	-	-	1,262,950	-	-	8,366,785	-	-
February	6,783,606	-	-	1,112,780	-	-	7,896,386	-	-
March	7,689,571	-	-	1,205,372	-	-	8,894,943	-	-
April	7,920,945	-	-	1,305,268	-	-	9,226,212	-	-
May	8,043,749	-	-	1,386,715	-	-	9,430,464	-	-
June	8,025,983			1,491,707			9,517,691		
Q1 Total	25,047,359	28,054,357	12.0	4,675,337	3,074,030	(34.3)	29,722,696	31,128,387	4.7
	94,133,618		-	16,922,730		-	111,056,348		

<sup>(1)</sup> Pay-by-plate transactions are included with video transactions.



				FY 2023 Pa	ssenger Car R	evenue			
	•	ETC			Video (1)			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Chang
July	\$27,084,097	\$27,084,097	0.0	\$ 8,049,781	\$ 8,049,781	(0.0)	\$35,133,878	\$35,133,878	(0.0
August	23,528,619	23,833,494	1.3	10,412,541	7,099,739	(31.8)	33,941,159	30,933,233	(8.9
September	21,247,273	34,663,364	63.1	11,275,430	4,704,289	(58.3)	32,522,703	39,367,653	21.0
October	22,119,345	-	-	11,303,082	-	-	33,422,427	-	-
November	21,382,053	_	_	8,896,053	_	-	30,278,107	_	-
December	21,803,245	_	_	8,739,181	_	-	30,542,426	_	-
January	19,147,267	_	_	8,216,176	_	_	27,363,443	_	_
February	18,270,694	_	_	7,239,841	_	_	25,510,535	_	_
March	20,971,059	_	_	7,757,309	_	_	28,728,368	_	_
April	22,369,556	_	_	8,452,360	_	_	30,821,916	_	_
May	22,389,081	_	_	8,993,905	_	_	31,382,986	_	_
June	22,410,600			9,691,816			32,102,416		
Q1 Total	71,859,989	85,580,956	19.1	29,737,752	19,853,810	(33.2)	101,597,741	105,434,765	3.8
FY Total	262,722,890	-	-	109,027,474	-	-	371,750,364	-	-
				FY 2023 Comr	nercial Vehicle	e Revenue			
		ETC			Video (1)			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Chang
July	\$20,387,621	\$20,387,621	0.0	\$ 2,000,390	\$ 2,000,390	0.0	\$22,388,012	\$22,388,012	0.0
August	18,822,409	19,032,948	1.1	1,882,272	2,129,287	13.1	20,704,682	21,162,235	2.
September	18,428,201	26,112,932	41.7	2,083,500	982,711	(52.8)	20,511,701	27,095,643	32.:
October	18,894,686	· · · · -	-	2,117,554	-	-	21,012,240	-	-
November	18,314,446	_	-	1,724,754	-	-	20,039,200	-	-
December	18,219,898	_	_	1,702,452	_	-	19,922,350	_	_
January	17,543,863	_	_	1,584,279	_	-	19,128,142	_	_
February	16,384,015	_	_	1,329,076	_	-	17,713,091	_	_
March	18,719,767	_	_	1,379,864	_	-	20,099,631	_	_
April	18,084,964	_	_	1,448,470	_	_	19,533,434	_	_
May	19,370,420	_	_	1,541,719	_	_	20,912,140	_	_
June	18,926,020			1,651,832			20,577,853		
Q1 Total	57,638,231	65,533,501	13.7	5,966,163	5,112,388	(14.3)	63,604,394	70,645,889	11.
FY Total	222,096,310	-	-	20,446,164	-	-	242,542,474	-	-
				FY 2023	All Vehicle Rev	enue/			
		ETC			Video (1)			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Chang
July	\$47,471,718	\$47,471,718	0.0	\$10,050,172	\$10,050,172	0.0	\$57,521,890	\$57,521,890	0.0
August	42,351,028	42,866,442	1.2	12,294,813	9,229,026	(24.9)	54,645,841	52,095,468	(4.
September	39,675,474	60,776,297	53.2	13,358,930	5,687,000	(57.4)	53,034,404	66,463,296	25.3
October	41,014,031	-	-	13,420,636	-	-	54,434,667	-	-
November	39,696,500	-	-	10,620,807	-	-	50,317,307	-	-
December	40,023,143	-	-	10,441,633	-	-	50,464,776	-	-
January	36,691,130	-	-	9,800,455	-	-	46,491,585	-	-
February	34,654,709	-	-	8,568,917	-	-	43,223,625	-	-
March	39,690,826	-	-	9,137,173	-	-	48,827,999	-	-
April	40,454,520	-	-	9,900,830	-	-	50,355,350	-	-
May	41,759,502	-	-	10,535,624	-	-	52,295,126	-	-
IVIGY	41,336,620	-	-	11,343,648			52,680,269		
June	,,								
	129,498,220	151,114,457	16.7	35,703,915	24,966,198	(30.1)	165,202,135	176,080,654	6.

<sup>(1)</sup> Pay-by-plate revenue is included with video revenue.



**FINAL** 

**Table 6** provides the comparison for trips and collected toll revenue on the ICC by method of payment. The ICC trended similarly to the Legacy system with trips and revenue. As shown, FY 2023 first quarter trips were 0.6 percent below forecast and collected revenue was 7.5 percent above forecast.

**Table 7** shows the comparison for total transactions and collected toll revenue for the I-95 ETLs. I-95 ETL transactions and revenue in the first quarter of FY 2023 were below forecast by 7.8 and 2.0 percent, respectively. This amounts to a negative forecast variance of approximately 0.2 million transactions and \$0.1 million.

**Table 8** provides a comparison for the total MDTA system transactions and revenue, including all facilities and other revenue. When considering the systemwide performance, transactions in the first quarter were higher than the forecast by 2.8 percent. The associated collected toll and other revenue in the first quarter was 7.7 percent above forecast.



Table 6 – Comparison of FY 2023 Forecast and Actual Monthly Collected Trips and Toll Revenue, Intercounty Connector

				F	Y 2023 Trips				
		ETC			Video <sup>(1)</sup>			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Change
July	2,300,824	2,300,824	0.0	369,253	386,853	4.8	2,670,077	2,687,677	0.7
August	2,715,800	2,121,790	(21.9)	234,583	395,499	68.6	2,950,383	2,517,289	(14.7
September	2,751,740	2,993,067	8.8	251,497	377,683	50.2	3,003,237	3,370,750	12.2
October	2,919,313	-	-	251,544	-	-	3,170,857	-	-
November	2,578,511	-	-	201,940	-	-	2,780,451	-	-
December	2,429,857	-	-	195,608	-	-	2,625,465	-	-
January	2,288,959	-	-	181,096	-	-	2,470,056	-	-
February	2,207,628	-	-	165,640	-	-	2,373,268	-	-
March	2,752,484	-	-	175,367	-	-	2,927,851	-	-
April	2,697,837	-	-	186,462	-	-	2,884,299	-	-
May	2,866,793	-	-	201,103	-	-	3,067,896	-	-
June	2,808,521			216,177			3,024,699		
Q1 Total	7,768,363	7,415,681	(4.5)	855,333	1,160,035	35.6	8,623,697	8,575,716	(0.6
FY Total	31,318,267	-	-	2,630,271	-	-	33,948,538	-	-
				FY 2023 Co	ollected Toll F	Revenue			
		ETC			Video <sup>(1)</sup>			Total	
Month	Forecast	Actual	% Change	Forecast	Actual	% Change	Forecast	Actual	% Change
July				\$1,056,694	Ć4 00F 00F	3.7	\$5,584,462	\$5,623,652	0.7
July	\$4,527,768	\$4,527,768	0.0	\$ 1,050,094	\$1,095,885	3.7	ع0,50 <del>4</del> ,402 د	73,023,032	
•	\$4,527,768 4,807,871	\$4,527,768 4,198,483	0.0 (12.7)	5 1,056,694	1,117,906	69.1	5,468,858	5,316,389	(2.8
August									-
August September	4,807,871	4,198,483	(12.7)	660,987	1,117,906	69.1	5,468,858	5,316,389	-
August September October	4,807,871 5,106,502	4,198,483	(12.7)	660,987 715,225	1,117,906	69.1 80.5	5,468,858 5,821,727	5,316,389	-
August September October November	4,807,871 5,106,502 5,406,494	4,198,483	(12.7)	660,987 715,225 715,795	1,117,906	69.1 80.5 -	5,468,858 5,821,727 6,122,289	5,316,389	-
August September October November December	4,807,871 5,106,502 5,406,494 4,515,389	4,198,483	(12.7)	660,987 715,225 715,795 578,614	1,117,906	69.1 80.5 -	5,468,858 5,821,727 6,122,289 5,094,003	5,316,389	-
August September October November December January	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605	1,117,906	69.1 80.5 -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839	5,316,389	-
August September October November December January February March	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235 3,990,287	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605 521,105	1,117,906	69.1 80.5 -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839 4,511,392	5,316,389	(2.8 23.7 - - - -
August September October November December January February	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235 3,990,287 3,852,893	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605 521,105 480,860	1,117,906	69.1 80.5 -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839 4,511,392 4,333,753	5,316,389	-
August September October November December January February March April	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235 3,990,287 3,852,893 4,819,984	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605 521,105 480,860 511,127	1,117,906	69.1 80.5 - - - - - -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839 4,511,392 4,333,753 5,331,111	5,316,389	-
August September October November December January February March April May	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235 3,990,287 3,852,893 4,819,984 4,724,303	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605 521,105 480,860 511,127 546,487	1,117,906	69.1 80.5 - - - - - - -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839 4,511,392 4,333,753 5,331,111 5,270,789	5,316,389	-
August September October November December January February March	4,807,871 5,106,502 5,406,494 4,515,389 4,261,235 3,990,287 3,852,893 4,819,984 4,724,303 5,022,046	4,198,483	(12.7)	660,987 715,225 715,795 578,614 560,605 521,105 480,860 511,127 546,487 591,031	1,117,906	69.1 80.5 - - - - - - -	5,468,858 5,821,727 6,122,289 5,094,003 4,821,839 4,511,392 4,333,753 5,331,111 5,270,789 5,613,076	5,316,389	-

<sup>(1)</sup> Pay-by-Plate is included in video trips and revenue.



Table 7 – Comparison of FY 2023 Forecast and Actual Monthly Collected Transactions and Toll Revenue, I-95 Express Toll Lanes

	Tr	ansactions			Re	venue	
Month	Forecast	Actual	% Change	Forecast		Actual	% Change
July	776,546	776,546	0.0	\$ 1,213,699	\$	1,213,699	0.0
August	1,010,043	621,295	(38.5)	1,453,545		982,088	(32.4)
September	866,871	1,048,661	21.0	1,247,508		1,639,793	31.4
October	1,015,072	-	-	1,460,782		-	-
November	975,439	-	-	1,403,746		-	-
December	972,663	-	-	1,399,752		-	-
January	727,942	-	-	1,047,576		-	-
February	840,091	-	-	1,208,968		-	-
March	882,139	-	-	1,269,479		-	-
April	1,046,822	-	-	1,506,473		-	-
May	1,023,058	-	-	1,472,275		-	-
June	1,008,589			 1,451,452	_		
Q1 Total	2,653,460	2,446,502	(7.8)	3,914,752		3,835,581	(2.0)
FY Total	11,145,276	-	-	16,135,256		-	-

Table 8 – Comparison of FY 2023 Forecast and Actual Monthly Collected Transactions and Total Revenue,

Total Systemwide

		Transactio	ons			Total Reve	enue <sup>(1)</sup>	
			Differen	ce			Differer	ice
Month	Forecast	Actual	Number	<u>%</u>	Forecast	Actual	Number	%
July	13,634,919	13,561,731	(73,188)	(0.5)	\$64,980,429	\$65,817,342	\$ 836,912	1.3
August	13,998,917	12,043,590	(1,955,327)	(14.0)	62,199,923	58,980,237	(3,219,686)	(5.2
September	13,366,017	16,545,284	3,179,267	23.8	60,669,058	77,531,910	16,862,853	27.8
October	13,924,844	-	-	-	62,604,593	-	-	-
November	12,857,762	-	-	-	57,343,566	-	-	-
December	12,758,512	-	-	-	57,221,512	-	-	-
January	11,564,783	-	-	-	54,484,044	-	-	-
February	11,109,745	-	-	-	51,215,407	-	-	-
March	12,704,934	-	-	-	57,718,810	-	-	-
April	13,157,333	-	-	-	61,038,030	-	-	-
May	13,521,418	-	-	-	62,968,680	-	-	-
June	13,550,978				64,111,032			-
Q1 Total	40,999,853	42,150,605	1,150,752	2.8	187,849,410	202,329,489	14,480,079	7.7
FY Total	156,150,162	-	-	-	716,555,084	-	-	_

<sup>(1)</sup> Total revenue includes toll revenue and other revenue.



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We appreciate the opportunity to monitor traffic and revenue trends and forecasting performance on the MDTA facilities. Do not hesitate to contact us should you require additional background information on the analysis presented in this report.

Very truly yours,

L Secto

Adam Aceto Project Manager

CDM Smith Inc.

Kelly Morison Task Manager CDM Smith Inc.

Kelly Morison

## INFORMATIONAL ITEMS

#### MDTA BOARD INFORMATIONAL ITEM

#### **Rate Covenant Coverage Projections**

November 10, 2022

#### **PURPOSE**

To review the projected fiscal year 2023 Rate Covenant compliance based on available toll revenue data through September 2022, other revenue estimates, and budgeted expenditures.

#### **FORECAST ASSUMPTIONS**

Projected fiscal 2023 Rate Covenant coverage is based on forecasted net operating revenue and refinements as a function of realized traffic and revenues during the fiscal year.

#### FY 2023 PROJECTION OF RATE COVENANT COMPLIANCE

Rate Covenant compliance is estimated at 2.7 times coverage for fiscal 2023 versus the legal mandate of 1.0 times (based on 1.20 times coverage for debt service and 100% of the M&O budgeted deposits). The M&O account began the fiscal year at the reserve level target of \$50 million, therefore no transfers have been budgeted. Fiscal 2023 debt service coverage is estimated at 3.4 times versus the 2.0 times coverage goal. Fiscal 2023 debt service of \$138 million is projected to rise to \$184 million at the end of the six-year CTP period in fiscal 2028.

The attached chart shows that for fiscal 2023 the MDTA can withstand a decline in revenues of \$284 million or conversely an increase in expenditures of that amount, and still meet the legal Rate Covenant requirement. The chart shows the Cushion on row C as the difference between Net Revenues on row A and the Legal Requirement on row B.

#### **ATTACHMENTS**

Rate Covenant FY 2023 - Projected

Allen W. Garman, Director of Treasury and Debt

#### Projected Rate Covenant FY 2023 - Based on FYTD Revenues

		FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	F١	2023 Projected	Notes:
Revenues									Revenues less Hatem Bridge, plus ETL & ICC.
Toll Revenues	\$	665,320,277	\$ 662,598,307	\$ 563,334,804	\$ 468,604,801	\$ 786,747,125	\$	730,739,100	Based on YTD annualized.
Concession & Fee Revenues	_	55,989,979	56,644,104	50,834,856	33,804,958	15,814,972		70,750,631	Estimated.
Operating Investment Income		(101,561)	3,233,849	-	-	-			_No longer applicable.
Gross Revenues	\$	721,208,695	\$ 722,476,260	\$ 614,169,660	\$ 502,409,759	\$ 802,562,097	\$	801,489,731	
Expenses									Expenses exclude Hatem, Port & BWI Police.
Operating	\$	207,852,391	\$ 221,896,850	\$ 216,481,527	\$ 258,714,219	\$ 291,465,317	\$	287,175,609	
General & Administrative		55,643,952	57,880,091	51,948,781	58,399,778	29,943,085		64,824,391	_
Total Expenses	\$	263,496,343	\$ 279,776,941	\$ 268,430,308	\$ 317,113,997	\$ 321,408,402	\$	352,000,000	
Net Revenues, Rate Covenant Coverage	\$	457,712,352	\$ 442,699,319	\$ 345,739,352	\$ 185,295,763	\$ 481,153,695	\$	449,489,731	
Hatem Bridge Net Revenues				10,260,896	16,686,345	16,262,337		7,760,000	
Investment Income				23,640,047	1,184,224	(19,157,000)		6,725,656	
Net Revenues, Debt Service Coverage <sup>1</sup>				\$ 379,640,295	\$ 203,166,332	\$ 478,259,032	\$	463,975,387	
Debt Service	\$	129,467,340	\$ 92,530,799	\$ 91,281,948	\$ 61,715,979	\$ 104,918,844	\$	137,753,132	
120% Annual Debt Service Budgeted Deposit Amount <sup>2</sup>	\$	155,360,808	\$ 111,036,959	\$ 109,538,338	\$ 74,059,174 -	\$ 125,902,613	\$	165,303,759 -	
Legal Requirement	\$	155,360,808	\$ 111,036,959	\$ 109,538,338	\$ 74,059,174	\$ 125,902,613	\$	165,303,759	
Cushion	\$	302,351,544	\$ 331,662,360	\$ 236,201,014	\$ 111,236,589	\$ 355,251,082	\$	284,185,972	
Rate Covenant		2.9	4.0	3.2	2.5	3.8		2.7	
Debt Service Coverage		3.5	4.8	4.2	3.3	4.6		3.4	l .

<sup>(1)</sup> Net Revenues used for Debt Service Coverage includes Hatem Bridge Net Revenues and Investment Income that are not included in the Rate Covenant calculation. (2) Annual M&O Budget is based on the M&O portion of the CTP, with the minimum reserve funding level to be maintained at approximately \$50 million.

#### MARYLAND TRANSPORTATION AUTHORITY FINANCIAL REPORT

#### September 2022

Operating Budget Status	
Approved FY 20223 Budget	\$ 387,152,963
Adjustments	\$ _
Adjusted Budget	\$ 387,152,963
Budget Spending Guideline - September	14.8%
FY 23 Expenditures as of 9/30/22	\$ 40,839,935
Percent of Budget Spent	10.5%
Approved FY 2022 Budget	\$ 360,840,279
FY 22 Final Expenditures	\$ 325,129,863
Percent of Budget Spent	90.1%

Toll Revenue Comparison	Pr	eliminary*
Historical Revenue Comparison (Legacy Facilities):		•
Two Months Ending August 2022	\$	109,617,358
Two Months Ending August 2021	\$	122,893,054
% Revenue Change		-10.80%
Projected Revenue Comparison (Legacy):		
Two Months Ending August 2022	\$	109,617,358
Forecast through August 2022	\$	112,168,000
% Revenue Change		-2.27%
Revenue - ICC		
Two Months Ending August 2022	\$	10,940,042
Forecast through August 2022	\$	11,053,000
% Revenue Change		-1.02%
Revenue - ETL		
Two Months Ending August 2022	\$	2,195,788
Forecast through August 2022	\$	2,668,000
% Revenue Change		-17.70%
* Data is preliminary		
Coverage Ratios		
Debt Service Coverage (2.0 minimum):		
Estimate FYE 6/30/2	023	3.4
Actual FYE 6/30/2	022	4.6
Rate Covenant Compliance (1.0 minimum):		
Estimate FYE 6/30/2	023	2.7
Actual FYE 6/30/2		3.8

Investment Balances	
9/30/2022	
Transportation Authority	
Unrestricted	
Checking Account Cash	\$ 30,102,878
General	\$ 294,542,080
M&O	\$ 48,751,734
Capital (Cash Funded)	\$ 277,445,330
Total Unrestricted	\$ 650,842,022
Restricted	
Capital/Construction	\$ 132,674,917
Debt Service & Debt Service Reserves	\$ 38,219,277
Total Restricted	\$ 170,894,195
Total Restricted and Unrestricted	\$ 821,736,216
Town resulting and smessarete	 021,730,210
Non-Recourse	 
Capital, Revenue, Debt Service, DSRs	\$ 179,910,606
Outstanding Debt	
9/30/2022	
Toll Revenue Backed Debt	
Municipal Bonds	\$ 2,061,578,000
Statutory Debt Limit FYE 2023	\$ 3,000,000,000
Unused Debt Capacity	\$ 938,422,000
Net - Amort. & Planned Issuance	\$ 535,343,240
Projected Excess Debt Capacity FYE 2023	\$ 403,078,760
Non-Recourse Issues	
BWI Rental Car Facility Series 2002	\$ 64,755,000
BWI PFC Series 2012 A	\$ 30,660,000
BWI PFC Series 2012 B	\$ 37,010,000
BWI Variable Rate PFC Series 2012 C	\$ 43,400,000
BWI PFC Series 2014	\$ 28,215,000
BWI PFC Series 2019	\$ 101,285,000
Calvert Street Parking Refunding Series 2015	\$ 12,352,000

BWI Variable Rate PFC - Interest	
Series C (\$43,400,000) Reset Rate:	
Week 1 - 12/13/12	0.15%
Recent - 10/27/22	2.28%
SIFMA Swap Index	
At Issue 2012 - 12/13/12	0.13%
Recent - 10/26/22	2.24%