# FORESIGHT CFO



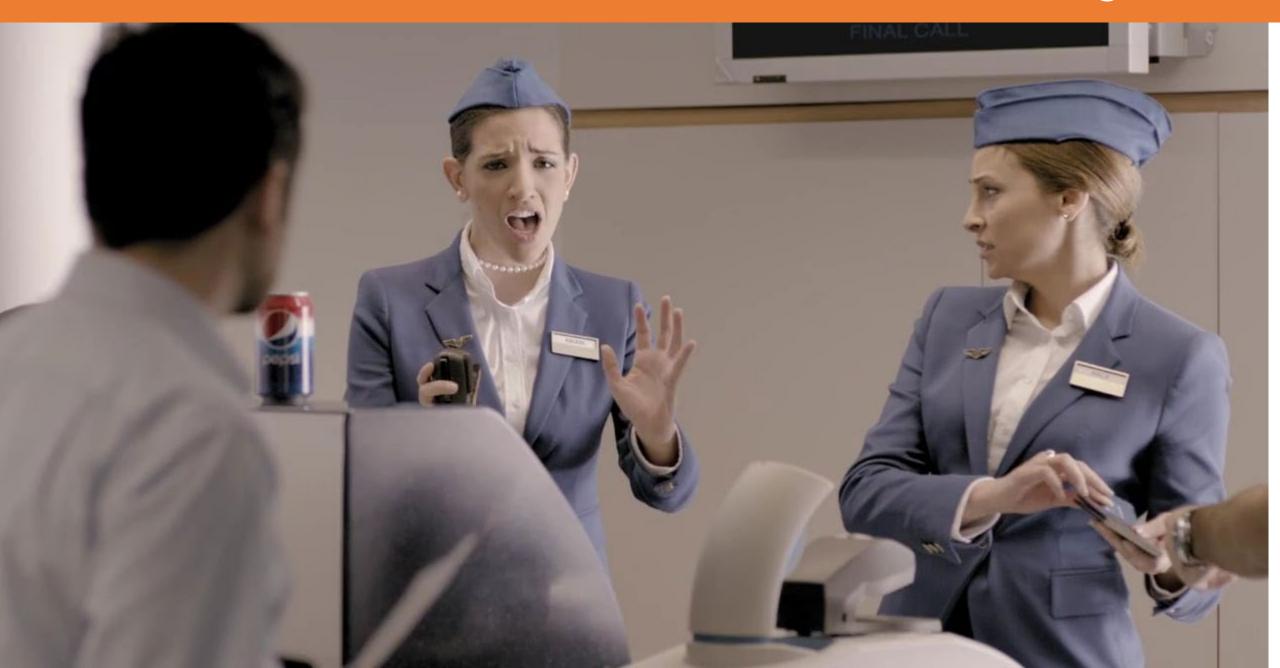
How's Your Flight Going?



## We Start Our Business to Gain Something



## Sometimes It Becomes the Monster of Our Making



## Every Pilot Has Blind Spots



## The Law of Calculated Risk



## The Financial Freedom System



## Two Habits that Will Change Your Life





#### The Financial Scoreboard Looks Something Like This

Actual Compared to the Prior Year Shows How Well the Business is Performing



# Actual Compared to the Budget Flight Plan Shows How Well the Business Plans and Follows Through



**Teach** managers to own their numbers with clarity and confidence.

Habit 2: Engineer Profit

With the 12 -month Rolling Budget Flight Plan

	Baseline			Scenario
Revenue	\$100,000	1.0%	1,000	\$101,000
Cost of Sales	62,888	-1.0%	629	62,259
Overhead	20,365	-1.0%	204	20,161
Other	12,000			12,000
Net Income	4,747		1,833	6,580
% of Revenue	4.7%		38.6%	6.5%

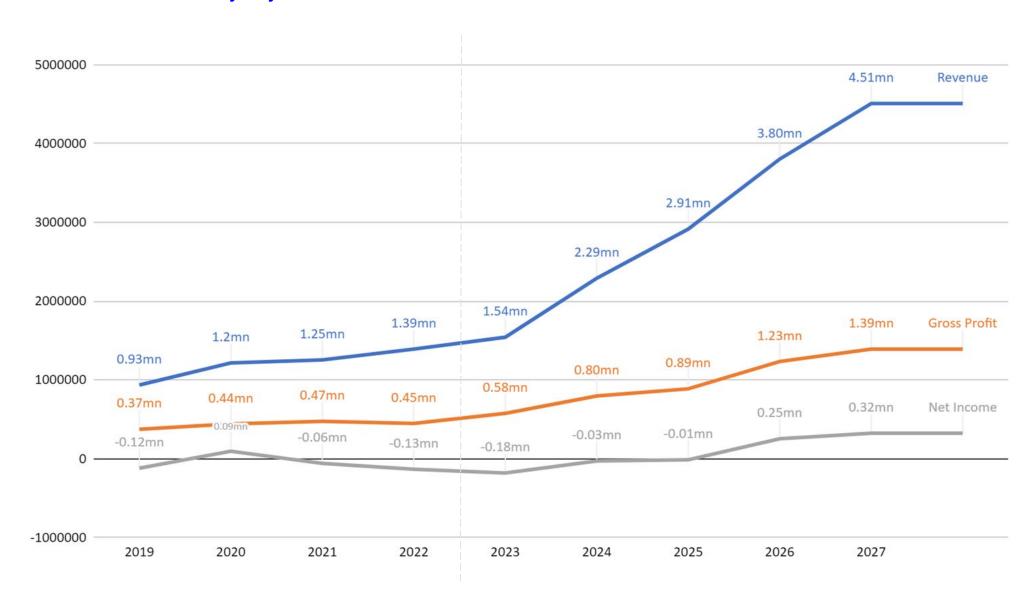
#### Base Your Budget Flight Plan on Target Household Income

To have resources for the expected and unexpected



#### Bonus Habit: Create the Multi -Year Financial Flight Plan

Valuation is the Second Payday to Financial Freedom



### Make Skill Development Easy



#### **Establish the Habits**

H1: Financial Scoreboard

H2: Engineer Profit

#### **Obliterate Obstacles**

Diagnostics

Build the Financial Flight Plan to Your Destination

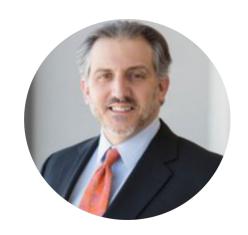
**Annual Planning** 

#### Growth CFO 3-Person TrueTEAMs

#### Guide and Work Side-by-Side with CEO Business Owners



Jennifer Leydon Growth CFO MBA, IFM

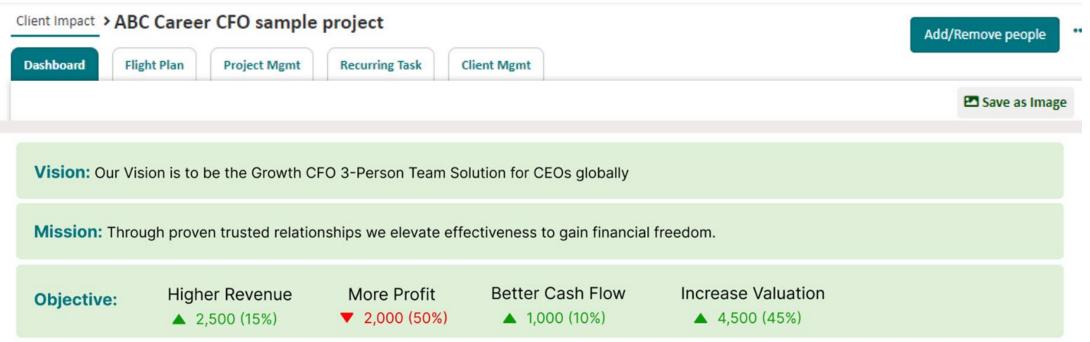


José J. Villarino Growth CFO Lead MBA, IFM



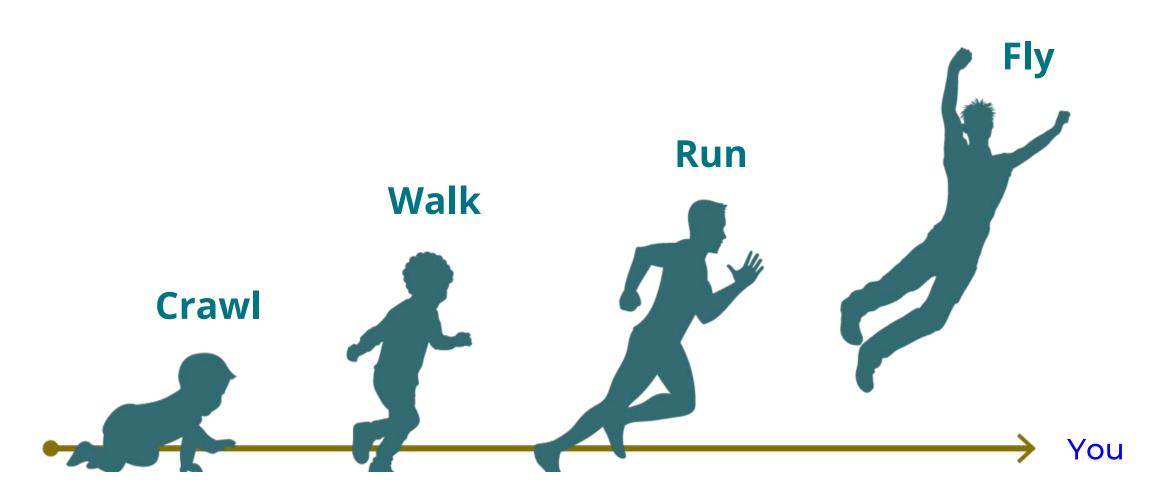
Sanket Shah Analysis & Accounting BBA, MBA

#### Growth CFOs Use the Freedom Platform





#### What Will Come Out of This

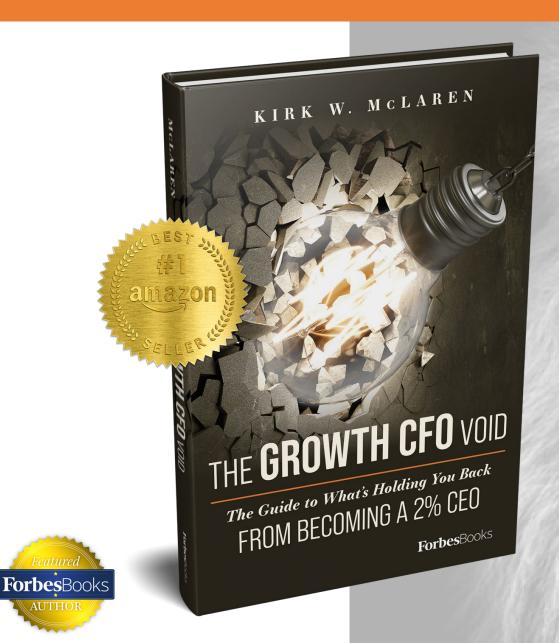


More Than You Expect

## Thumbs Up to Soaring!



### Invite Me to Speak



Kirk. W. McLaren,
"The Financial Freedom Guy"

www.kirkwmclaren.com

Kirk@ForesightCFO.com 202.262.1231



Do You Want Financial Freedom Working to Your Purpose?

Kirk. W. McLaren, CEO MBA, CPA, IFM Kirk@ForesightCFO.com 202.262.1231

"The Financial Freedom Guy"

Forbes Author

The Growth CFO Void

Georgetown University Lecturer
<a href="https://www.foresightCFO.com">www.foresightCFO.com</a>
<a href="https://www.kirkwmclaren.com">www.kirkwmclaren.com</a>