

Doing Business With The Maryland Transportation Authority Outreach Event



Welcome & Introductions

Percy Dangerfield

Chief Administrative Officer

For Administration



Opening Remarks

Will Pines, PE, PMP, CCM

Executive Director



Opening Remarks

Lyn Farrow MDOT Director of External Affairs





THE MARYLAND TRANSPORTATION AUTHORITY
Maryland Department of Transportation
Office of Civil Rights & Fair Practices



Tia Rattini, Director Alice Cook, Compliance Manager

Civil Rights & Fair Practices (CRFP)

Overview

- MBE/VSBE/DBE/SBR Program Objectives
- MBE/VSBE/DBE Program Goals
- Governing Policies, Procedures, and Regulations
- Procurement Review Group (PRG)
- Pre-Bid Meetings
- Bid/Award
- Waiver Requests
- Pre-Work/Kick off Meetings
- Compliance & Enforcement
- Prompt Payment
- Revised Schedule of Participation
- Complaints
- NEW "PRISM" Compliance System





Program Objectives

Easelly's Focus on Accessibility and Diversity

MBE/VSBE/DBE Program Objectives:

- Ensure nondiscrimination in the award and administration of contracts
- Create a level playing field in which MBEs/VSBEs/DBEs can compete fairly
- Monitor, track and report participation, compliance and payments or gross receipts for contract goals and agency overall goals
- Assist MBEs, DBEs, VSBEs & SBRs with opportunities on MDTA Contracts
- Meet MBE, DBE, & VSBE Participation Goals



MDTA Operates the Following Programs

- Minority Business Enterprise (MBE)
 - Contracts awarded with state funds**
 - State Goal set at 29%
- Veteran Small Business Enterprise (VSBE)**
 - State Goal set at 1%
 - Veteran Owned Businesses in Maryland need to register and become certified on <u>eMaryland Marketplace Advantage (eMMA)</u>
- Small Business Reserve (SBR)**
 - State Goal set at 15%
 - Need to register on <u>eMaryland Marketplace Advantage (eMMA)</u>
- Disadvantaged Business Enterprise (DBE)
 - Contracts awarded with <u>federal</u> funds





Governing Policies, Procedures, and Regulations

- MBE/DBE Program Guidelines
 - √ http://www.mdot.maryland.gov/
- Code of Maryland Regulations (COMAR Title 21.11.03.00) -MBE Contracts
- Code of Federal Regulations (CFR 49, Part 26) DBE Contracts
- Governor's Office of Small, Minority & Women Business Affairs. Acronym today is GOSBA, (formerly GOMA)



MBE/VSBE/DBE Goal Setting Procurement Review Group (PRG)

- PRG Group consists of CRFP, Procurement, Engineering, Attorney General, IT, Construction, Ops & End User Project Managers.
- CRFP reviews Engineer's Estimate and/or Scope of Work (SOW)
- Scope of work based on NAICS Codes relevant to contract dynamics.
- Subcontract categories set on basis for establishing ("sub-goals")
- Recommend Overall Contract Goal & MBE Sub-Goals (Only MDOT MBE/DBE Certified Firms Can Participate)
- VSBE firm must be Certified on eMMA to participate on Maryland contracts (Annual Renewal)





PRG Continued

- Search for MBE/DBE firms on the MDOT Directory
- Search for VSBE firms on eMMA
- All MDOT certified MBE/DBE firms certified with specific NAICS codes
- CRFP, Procurement, Construction, Engineering, IT, Ops, Project Managers & AG meet to recommend project MBE/VSBE/DBE goals
 - ✓ MBE/VSBE/DBE goal and MBE sub-goals (if applicable) are reviewed by PRG
 - ✓ MBEs/DBEs must be MDOT certified at time of Bid
 - ✓ VSBEs must be registered with eMaryland Marketplace Advantage (eMMA) at the time of Bid
 - ✓ Primes, MBEs/VSBEs/DBEs must be in "Good Standing" with the State Department of Assessment and Taxation (SDAT)





A/E, Service, Maintenance, & Construction Subcontracting Categories:

Traffic control Concrete Masonry Dump truck hauling Milling & grinding Guardrail Electrical Lighting Cable and Conduit Landscaping **Bridge Construction** On-Call Maintenance/Repairs Inspection



Architectural Engineering Deck Rehab Substructure Repairs **Joint Repairs** Ramp Repairs Scaffolding Mowing Drainage Rebar Median Barrier Replacement Supplies & Equipment **IT Services**



Unique Things We Buy

Small Procurements & Credit Card Purchases

<u>Category I</u> (\$0 - \$5,000)

- Office supplies;
- Clothing;
- Memberships;
- Plumbing Supplies;
- Hardware;
- Lighting

<u>Category II</u> (\$5,001 - \$15,000)

- Office Furniture;
- Snowplow Parts;
- IT Software

<u>Category III</u> (\$15,001 - \$50,000)

- •Uniforms for Police;
- Security Badge Stock for Badging;
- IT Products



MDOT MBE/DBE Directory

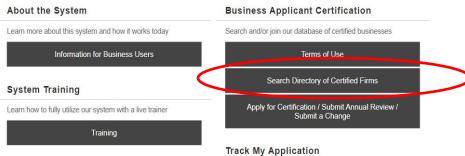


Office Of Minority Business Enterprise Maryland's Official Certification Agency

OUR MAIN SITE

? CONTACT SUPPORT







Pre-Bid Meetings

- "Good Faith Efforts" (Insufficient statements must be documented/submitted with each bid, evidencing effort of outreach and search the MDOT Directory)
- Project Manager explains the scope of work, location, security issues, etc.
- Opportunity for potential prime and subcontractors to ask questions and clarify scope of work
- Networking with colleagues





Bid/Award

- The Division of Procurement sends the MBE/VSBE/DBE Bid Documents to CRFP
 - Was MBE/VSBE/DBE contract goal met?
 - CRFP verifies the certification of the MBE & DBE Subcontractor(s). Selected MBEs/DBEs, must have current MDOT Certification and VSBEs must be certified in eMMA at time of bid
 - CRFP will approval or deny the MBE/VSBE/DBE bid documents



Waiver Requests

- What is a waiver Request?
 - ✓ Prime contractor, (Prime) is requesting to not achieve (partial or 100%) goals set for a contract
 - ✓ Ex: Overall goal = 20%, but can only achieve 18% (Request = 2% Waiver)
- If waiver is requested?
 - ✓ Prime must submit GFEs, (Good Faith Efforts) documentation (MDOT Form E)
 - ✓ GFEs, must be documented efforts made to reach MBE/DBE goal
 - ✓ CRFP reviews the MBE/DBE Waiver Request
- Based on evaluation of GFEs, CRFP will either
 - ✓ Recommend approval of the waiver to Procurement
 - ✓ Recommend denial of the waiver to Procurement
 - ✓ Consult with MDTA legal counsel, (AG)





The Civil Rights & Fair Practices

<u>Pre-Work/Kickoff Meetings:</u> (A&E, Construction, Services, Maintenance and IT Contracts)

- The CRFP Compliance Officer meets with Prime, all Subcontractors and Project Manager to Discuss:
 - ✓ Submitting payment information timely and accurately.
 - ✓ Subcontractor agreements (between the Prime and Subcontractors)
 - ✓ State of Maryland requirements for Enforcement & Compliance





Compliance & Enforcement

- Contractual obligation between MDTA and Prime
- Compliance & Enforcement at Project Site
- Commercially useful function (CUF) based on contractors approved NAICS codes.
- Subcontractor performance
- Prompt payment of subcontractors



Prompt Payment

 A Prime Contractor must pay an undisputed invoice within ten (10) days of receiving a payment from the State.

Prime Contractor' Responsibilities

- If a contractor withholds payment from a subcontractor, within the time period in which payment normally would be made, the contractor shall:
 - ✓ Notify the subcontractor in writing and state the
 - ✓ Reason why payment is being withheld; and
 - ✓ Provide a copy of the notice to the procurement officer (Including CRFP compliance officer)

Subcontractor Responsibilities

- When not receiving payments timely a subcontractor must:
 - ✓ Give written notice of nonpayment to the procurement officer (a copy to the CRFP compliance officer) identifying project, the Prime Contractor's name, and amount in dispute;
 - ✓ Provide an itemized description (copy of invoice on which the payment is based);
 - ✓ If known, provide explanation of any dispute concerning payment by the contractor.

Maryland

Transportation

What if a prime or subcontractor is not compliant with following the program regulations/contract provisions?

The following Sanctions can be taken:

- ✓ Suspension of work on project, pending correction
- ✓ Liquidated Damages
- ✓ Withholding payment until correction
- ✓ Referral to MDOT- TSO MBE Office for review
- ✓ Loss of certification
- ✓ Debarment from state contracts for specified periods.



Revised Schedule of Participation

- Participating firms cannot work outside their approved NAICS Codes, listed on prime's schedule.
 - ✓ Before replacing, terminating and/or adding subcontractors
- Prime must request for revision/modification and an approval from CRFP
 - ✓ If replacing or terminating a subcontractor, prime must show Good Faith Efforts (GFE's), on meeting contract goal

What if we don't change at all

and something magical just happens?"

 Any changes prior to approval are not counted toward goal achievement.



COMPLAINTS (Prime and/or Sub-Contractor)

- Do not ignore issues on the project that may turn into complaints
- All complaints involving the prime and/or MBE/VSBE/DBE subcontractors, must be forwarded to the Project Manager and CRFP
- CRFP also acts on external complaints received from:
 - ✓ GOSBA : Governors Office of Small, Minority & Women Business Affairs, (formerly GOMA)
 - ✓ Fraud hotline 800-544-6056
 - ✓ Office of Inspector General (OIG)





MDOT-MDTA PRISM Portal Coming Soon





Vendor Access to PRISM

- PRISM Training for Vendors is coming soon!
 - Vendors will receive email notification from CRFP
- Usernames and Passwords
 - Will be provided to Primes and Subcontractors by Civil Rights & Fair Practices
 - PRISM Passwords will be required to be changed on first sign-in



Questions?





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- Lynn Harris, MBE/DBE Intake Associate-410-537-6769 lharris5@mdta.state.md.us
- ➤ Nick Lloyd, PRISM-410-537-5677 <u>nlloyd@mdta.state.md.us</u>
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Division of Procurement Upcoming Construction Projects

Contract No.	Construction Project Description	Anticipated Advertisement Date	DBE	МВЕ	SBR	VSBE
BB-3004-0000	Construct Project Mgmt. Office and Maintenance Equip. Storage Building	Winter 2023	No	Yes	No	Yes
MR-3031-0000	On-Call Electrical/ITS	Winter 2023	No	Yes	No	Yes
MR-3033-0000	On-Call Structural Repairs	Winter 2023	No	Yes	No	Yes
HT-3018-0000	Resurfacing North and South of BHT	Winter 2023	No	Yes	No	Yes
KB-3005-0000	I-695 Subgrade Improvements at Bear Creek	Spring 2023	TBD	TBD	TBD	TBD
KB-3007-0000R	Police Headquarters Building Envelope Renovations	Spring 2023	TBD	TBD	TBD	TBD
MR-3030-0000	Environmental On-Call Phase IV	Spring 2023	No	Yes	No	Yes
KH-3040-0000	MD 24 NB Auxiliary Lane - MD 924 through Singer Road Intersection	Spring 2023	TBD	TBD	TBD	TBD
MA-3017-0000	Radio Rebroadcast and Radiax in BHT & FMT	Spring 2023	TBD	TBD	TBD	TBD
MR-3020-0000	On-Call Facility/Building Repairs	Spring 2023	TBD	TBD	TBD	TBD
KH-3020-0000	I-95 ETL NBE - MD 24 to Bynum Run	Spring 2023	TBD	TBD	TBD	TBD
MR-3018-0000R	Drainage Rehabilitation - Phase III - Outfalls	Summer 2023	TBD	TBD	TBD	TBD
HT-3014-0000	I-895 All-Electronic Tolling Conversion – Design/Build	Summer 2023	No	TBD	No	TBD



Upcoming A/E Projects

Contract No.	A&E Project Description	Anticipated Advertisement Date	DBE	МВЕ	SBR	VSBE
2019-02 B	SBR Comprehensive Building and Facility Engineering and Consulting Services	Spring 2023	No	Yes	Yes	Yes
2022-01 A	Comprehensive Project Planning and Miscellaneous Consultant Services	Spring 2023	Yes	No	No	No
2022-02 B	SBR Construction Management and Inspection (CMI) Services	Spring 2023	No	Yes	Yes	Yes
TBD	Comprehensive Traffic Engineering Services	Spring 2023	TBD	TBD	TBD	TBD
2022-01 B	SBR Comprehensive Project Planning and Miscellaneous Consultant Services	Summer 2023	Yes	No	Yes	No
TBD	Comprehensive Operational Asset Management & Support Services	Summer 2023	TBD	TBD	TBD	TBD



Upcoming Services & Maintenance Projects

Contract No.	Services and Maintenance Project Description	Anticipated Advertisement Date	DBE	МВЕ	SBR	VSBE
TBD	MDTA Asset Management Program Support Services	Summer 2023	No	TBD	TBD	TBD
SV-3109-0000	Debt Collection Services for Out of State Tolls and Violations RFP	Summer 2023	No	Yes	No	Yes
SV-00210586	Right of Way Services	Spring 2023	No	TBD	TBD	TBD
MT-00210823	Sludge Debris Removal at FMT	Spring 2023	No	No	No	No
SV-00210819	Third Party Environmental Audits	Spring 2023	No	No	Yes	No
MT-3138-0000	Generator Maintenance	Spring 2023	No	No	No	No
MT-00210882	Security Guard Services	Spring 2023	No	TBD	TBD	TBD



Upcoming Commodities Projects

Contract No.	Commodities Project Description	Anticipated Advertisement Date	DBE	МВЕ	SBR	VSBE
CC-00210667	Gym Equipment for MDTA Police	Spring 2023	N/A	N/A	N/A	N/A
J01R3600002	Dispatcher Uniforms for MDTA Police	Spring 2023	N/A	N/A	Y	N/A
J01R3600008	Bike Uniforms for the MDTA Police	Spring 2023	N/A	N/A	Y	N/A
J01R3600006	Outerwear for the MDTA Police	Spring 2023	N/A	N/A	Y	N/A
J01R3600007	Tow/Wrecker Lift Tow Truck	Spring 2023	N/A	N/A	N	N/A
J01R3600003	Black Uniforms for the MDTA Police	Spring 2023	N/A	N/A	Y	N/A
J01R3600004	Gray Uniforms for the MDTA Police	Spring 2023	N/A	N/A	Υ	N/A



BREAK 10:30am to 11:00am



- Network
- Visit Exhibitor Tables
- Network

