DOING BUSINESS WITH THE MARYLAND TRANSPORTATION AUTHORITY

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Division of Civil Rights & Fair Practices

Maryland

Authority

Transportation

Civil Rights & Fair Practices (CRFP)

Overview

- MBE/VSBE/DBE/SBR Program Objectives
- MBE/VSBE/DBE Program Goals
- Governing Policies, Procedures, and Regulations
- Procurement Review Group (PRG)
- Pre-Bid Meetings
- Bid/Award
- Waiver Requests
- Pre-Work/Kick Off Meetings
- Compliance & Enforcement
- Prompt Payment
- Revised Schedule of Participation
- Complaints
- NEW "PRISM" Compliance System



Program Objectives



MBE/VSBE/DBE Program Objectives:

- Ensure nondiscrimination in the award and administration of contracts
- Create a level playing field in which MBEs/VSBEs/DBEs can compete fairly
- Monitor, track and report participation, compliance and payments or gross receipts for contract goals and agency overall goals
- Assist MBEs, DBEs, VSBEs & SBRs with opportunities on MDTA Contracts
- Meet MBE, DBE, & VSBE Participation Goals



MDTA Operates the Following Programs

- Minority Business Enterprise (MBE)
 - Contracts awarded with state funds**
 - State Goal set at 29%
- Veteran-Owned Small Business Enterprise (VSBE)**
 - State Goal set at 1%
 - Veteran-Owned Businesses in Maryland need to register on <u>eMaryland Marketplace Advantage (eMMA)</u> and on the US Small Business Administration <u>Veteran Small Business Certification</u> <u>(sba.gov)</u>
- Small Business Reserve (SBR)**
 - State Goal set at 15%
 - Need to register on <u>eMaryland Marketplace Advantage (eMMA)</u>
- Disadvantaged Business Enterprise (DBE)
 - Contracts awarded with <u>federal</u> funds





Governing Policies, Procedures, and Regulations

- MBE/DBE Program Guidelines
 - ✓ http://www.mdot.maryland.gov/
- Code of Maryland Regulations (COMAR Title 21.11.03.00) -MBE Contracts
- Code of Federal Regulations (CFR 49, Part 26) DBE Contracts
- Governor's Office of Small, Minority & Women's
 Business Affairs. Acronym today is GOSBA, (formerly GOMA)



Procurement Review Group (PRG) Goal Setting

- PRG Group consists of CRFP, Procurement, Engineering, Attorney General, IT, Construction, Ops & End User Project Managers.
- CRFP reviews Engineer's Estimate and/or Scope of Work (SOW)
- Scope of work based on NAICS Codes relevant to contract dynamics.
- Subcontract categories set on basis for establishing ("sub-goals")
- Recommend Overall Contract Goal & MBE Sub-Goals (Only MDOT MBE/DBE Certified Firms Can Participate)
- VSBE firm must be Certified on eMMA to participate on Maryland contracts (Annual Renewal)



Procurement Review Group Continued

- Search for MBE/DBE firms on the MDOT Directory
- Search for VSBE firms on eMMA
- All MDOT certified MBE/DBE firms certified with specific NAICS codes
- CRFP, Procurement, Construction, Engineering, IT, Ops, Project Managers & AG meet to recommend project MBE/VSBE/DBE goals



Procurement Review Group Continued

✓ MBE/VSBE/DBE goal and MBE sub-goals (if applicable) are reviewed by PRG

RECOMMENDED MBE SUBGOALS						
Combined Industry Category	Cons	AE-CRS	Main	IT	Serv	CSE
Subgroups						
African American	8%	7%	9%	10%	_	6%
Hispanic American	_	_	3%	_	2%	2%
Asian American	_	_	2%	_	3%	_
Women	11%	10%	_	10%	10%	8%
Subgoal Total	19%	17%	14%	20%	15%	16%
*Subgoal Total Plus 2% Margin	21%	19%	16%	22%	17%	18%
*The Subgoal Total Plus 2% Margin is the sum of the Recommended Subgoals plus 2%.						

- ✓ MBEs/DBEs must be MDOT certified at time of Bid
- ✓ VSBEs must be registered with eMaryland Marketplace Advantage (eMMA) at the time of Bid

Transportation Authority

✓ Primes, MBEs/VSBEs/DBEs must be in "Good Standing" with the State Department of Assessment and Taxation (SDAT)
Maryland

MDOT MBE/DBE Directory

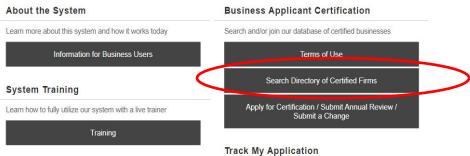


Office Of Minority Business Enterprise Maryland's Official Certification Agency

OUR MAIN SITE

? CONTACT SUPPORT







Pre-Bid Meetings

- "Good Faith Efforts" (Insufficient statements must be documented/submitted with each bid, evidencing effort of outreach and search the MDOT Directory)
- Project Manager explains the scope of work, location, security issues, etc.
- Opportunity for potential prime and subcontractors to ask questions and clarify scope of work
- Networking with colleagues





Bid/Award

- The Division of Procurement sends the MBE/VSBE/DBE Bid Documents to CRFP
 - Was MBE/VSBE/DBE contract goal met?
 - CRFP verifies the certification of the MBE & DBE
 Subcontractor(s). Selected MBEs/DBEs, must have current
 MDOT Certification and VSBEs must be certified in eMMA at time of bid
 - CRFP will approval or deny the MBE/VSBE/DBE bid documents



Waiver Requests

- What is a waiver Request?
 - ✓ Prime contractor, (Prime) is requesting to not achieve (partial or 100%) goals set for a contract
 - ✓ Ex: Overall goal = 20%, but can only achieve 18% (Request = 2% Waiver)
- If waiver is requested?
 - ✓ Prime must submit GFEs, (Good Faith Efforts) documentation (MDOT Form E)
 - ✓ GFEs, must be documented efforts made to reach MBE/DBE goal
 - ✓ CRFP reviews the MBE/DBE Waiver Request
- Based on evaluation of GFEs, CRFP will either
 - ✓ Recommend approval of the waiver to Procurement
 - ✓ Recommend denial of the waiver to Procurement
 - ✓ Consult with MDTA legal counsel, (AG)





Pre-Work/Kickoff Meetings

For A&E, Construction, Services, Maintenance and IT Contracts

- The CRFP Compliance Officer meets with Prime, all Subcontractors and Project Manager to Discuss:
 - ✓ Submitting payment information timely and accurately
 - ✓ Subcontractor agreements (between the Prime and Subcontractors)
 - ✓ State of Maryland requirements for Enforcement & Compliance



Compliance & Enforcement

- Contractual obligation between MDTA and Prime
- Compliance & Enforcement at Project Site
- Commercially useful function (CUF) based on contractors approved NAICS codes.
- Subcontractor performance
- Prompt payment of subcontractors
- Subcontract Agreement between Prime & DBEs/MBEs/VSBEs





Prompt Payment Requirements

Prompt Payment

 A Prime Contractor must pay an undisputed invoice within ten (10) days of receiving a payment from the State.

Prime Contractor' Responsibilities

- If a contractor withholds payment from a subcontractor, within the time period in which payment normally would be made, the contractor shall:
 - ✓ Notify the subcontractor in writing and state the
 - ✓ Reason why payment is being withheld; and
 - ✓ Provide a copy of the notice to the procurement officer (Including CRFP compliance officer)

Subcontractor Responsibilities

- When not receiving payments timely a subcontractor must:
 - ✓ Give written notice of nonpayment to the procurement officer (a copy to the CRFP compliance officer) identifying project, the Prime Contractor's name, and amount in dispute;
 - ✓ Provide an itemized description (copy of invoice on which the payment is based);
 - ✓ If known, provide explanation of any dispute concerning payment by the contractor.



Civil Rights & Fair Practices Cont.

If a prime or subcontractor is not compliant, with following the program regulations/contract provisions?

The following Sanctions can be taken:

- ✓ Suspension of work on project, pending correction
- ✓ Liquidated Damages
- ✓ Withholding payment until correction
- ✓ Referral to MDOT- TSO MBE Office for review
- ✓ Loss of certification
- ✓ Debarment from state contracts for specified periods.



Revised Schedule of Participation

- Participating firms cannot work outside their approved NAICS Codes, listed on prime's schedule.
 - ✓ Before replacing, terminating and/or adding subcontractors
- Prime must request for revision/modification and an approval from CRFP
 - ✓ If replacing or terminating a subcontractor, prime must show Good Faith Efforts (GFE's), on meeting contract goal

"What if we don't change at all ..." and something magical just happens?"

 Any changes prior to approval are not counted toward goal achievement.



COMPLAINTS(Prime and/or Sub-Contractor)

- Do not ignore issues on the project that may turn into complaints
- All complaints you may have involving the prime and/or MBE/VSBE/DBE subcontractors, must be forwarded to the Project Manager and CRFP
- CRFP also acts on external complaints received from:
 - ✓ GOSBA: Governors Office of Small, Minority & Women's Business Affairs, (formerly GOMA)
 - ✓ Fraud hotline 800-544-6056
 - ✓ Office of Inspector General (OIG)





MDOT-MDTA PRISM Portal Coming Soon





Vendor Access to PRISM

- PRISM Training for Vendors is coming soon!
 - Vendors will receive email notification from CRFP
- Usernames and Passwords
 - Will be provided to Primes and Subcontractors by Civil Rights & Fair Practices
 - PRISM Passwords will be required to be changed on first sign-in



Unique Things We Buy

Small Procurements & Credit Card Purchases

<u>Category I</u> (\$0 - \$5,000)

- Office supplies;
- Clothing;
- Memberships;
- Plumbing Supplies;
- Hardware;
- Lighting

<u>Category II</u> (\$5,001 - \$15,000)

- Office Furniture;
- Snowplow Parts;
- IT Software

<u>Category III</u> (\$15,001 - \$50,000)

- •Uniforms for Police;
- Security Badge Stock for Badging;
- IT Products



Roles & Responsibilities MBE/DBE/VSBE Programs

These Programs are not just the responsibility of CRFP

YOU (Prime contractor and MBE/DBE/VSBE Subcontractors) are involved in the pre-bid and/or pre-proposal meeting

YOU are involved in the Project Kick Off meeting

YOU play an important role in the line of communication!

- Prime contractor
- MBE/DBE/VSBE Subcontractors

YOU are our (CRFP) partners on the contract!

There must be an open line of communication between **YOU** and CRFP



Questions?





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